

# **Creating Value. For a Better Tomorrow.**

2022 Annual Report

# Continental Group 2022

- › Sales at €39.4 billion
- › Adjusted EBIT margin at 5.0%
- › Equity ratio at 36.2%

Continental successfully completed the spin-off of Vitesco Technologies on September 15, 2021, which resulted in the application of IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, in the comparative period. Vitesco Technologies is reported as discontinued operations in the comparative period.

## Key Figures

The following table generally shows the figures for continuing operations in the reporting and comparative periods, with free cash flow (continuing and discontinued operations), net income attributable to the shareholders of the parent and earnings per share referring to continuing and discontinued operations in the comparative period.

€ millions	2022	2021	Δ in %
Sales	39,408.9	33,765.2	16.7
EBITDA	3,966.0	4,104.2	-3.4
in % of sales	10.1	12.2	
EBIT	754.8	1,845.8	-59.1
in % of sales	1.9	5.5	
Net income attributable to the shareholders of the parent <sup>1</sup>	66.6	1,435.2	-95.4
Basic earnings per share in € <sup>1</sup>	0.33	7.18	-95.4
Diluted earnings per share in € <sup>1</sup>	0.33	7.18	-95.4
Adjusted sales <sup>2</sup>	39,265.6	33,606.3	16.8
Adjusted operating result (adjusted EBIT) <sup>3</sup>	1,950.7	1,854.7	5.2
in % of adjusted sales	5.0	5.5	
Free cash flow (continuing operations)	90.6	1,070.3	-91.5
Free cash flow (continuing and discontinued operations)	90.6	1,372.4	-93.4
Net indebtedness	4,499.4	3,765.5	19.5
Gearing ratio in % <sup>1</sup>	32.8	29.7	
Total equity <sup>1</sup>	13,735.0	12,668.5	8.4
Equity ratio in % <sup>1</sup>	36.2	35.5	
Number of employees as at December 31 <sup>4</sup>	199,038	190,875	4.3
Dividend per share in €	1.50 <sup>5</sup>	2.20	
Share price at year end <sup>6</sup> in €	55.98	93.11	-39.9
Share price at year high <sup>6</sup> in €	99.80	118.53	
Share price at year low <sup>6</sup> in €	44.31	87.53	

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>2</sup> Before changes in the scope of consolidation.

<sup>3</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Subject to the approval of the Annual Shareholders' Meeting on April 27, 2023.

<sup>6</sup> All market prices are quotations of the Continental share in the Xetra system of Deutsche Börse AG. In order to improve comparability, figures prior to September 16, 2021, have been adjusted to account for the effect from the spin-off of Vitesco Technologies. Data source: Bloomberg.

# Overview of the Continental Group and 2022 Key Figures

## Structure of the Continental Group in 2022

<b>Continental Group</b> Sales: €39.4 billion; Employees: 199,038			
<b>Automotive</b>	<b>Tires</b>	<b>ContiTech</b>	<b>Contract Manufacturing</b>
Sales: €18.3 billion Employees : 97,575	Sales: €14.0 billion Employees : 56,987	Sales: €6.6 billion Employees : 41,798	Sales: €0.7 billion Employees : 2,192

As part of the new organizational structure in place since January 1, 2022, the Continental Group is divided into the group sectors Automotive, Tires, ContiTech and Contract Manufacturing. All key figures for the group sectors reflect this over the entire reporting period and are adjusted accordingly for the comparative period.

## Key figures for the group sectors

€ millions	Automotive			Tires			ContiTech			Contract Manufacturing		
	2022	2021	Δ in %	2022	2021	Δ in %	2022	2021	Δ in %	2022	2021	Δ in %
Sales	18,321.6	15,357.4	19.3	14,005.2	11,807.6	18.6	6,594.3	5,912.6	11.5	665.6	889.6	-25.2
EBITDA	962.5	666.8	44.3	2,644.7	2,525.9	4.7	486.4	833.7	-41.7	44.7	194.2	-77.0
in % of sales	5.3	4.3		18.9	21.4		7.4	14.1		6.7	21.8	
EBIT	-970.1	-374.6	-159.0	1,723.6	1,700.6	1.4	166.5	514.7	-67.7	9.5	130.4	-92.7
in % of sales	-5.3	-2.4		12.3	14.4		2.5	8.7		1.4	14.7	
Adjusted sales <sup>1</sup>	18,219.6	15,357.4	18.6	14,005.2	11,807.6	18.6	6,553.0	5,753.7	13.9	665.6	889.6	-25.2
Adjusted operating result (adjusted EBIT) <sup>2</sup>	-30.1	-215.2	86.0	1,841.6	1,729.2	6.5	308.1	429.3	-28.2	2.9	104.0	-97.2
in % of adjusted sales	-0.2	-1.4		13.1	14.6		4.7	7.5		0.4	11.7	

<sup>1</sup> Before changes in the scope of consolidation.

<sup>2</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

**“Continental is strong. Even in challenging times, we strive with our products and solutions to make the world a little better – shaping tomorrow’s mobility today.”**

**Nikolai Setzer**

Chairman of the Executive Board

Find out more in our  
online magazine:

**[mag.continental.com](http://mag.continental.com)**





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# Chairman's Letter

Dear shareholders,

After an eventful 2022, Continental can look ahead with confidence. Even though our earnings were impacted by the COVID-19 pandemic, the semiconductor shortage and soaring costs for raw materials, semi-finished products, energy and logistics, we continued to turn change into opportunity and achieved further success with the measures we have implemented across the corporation.

We met the vast majority of our key operational targets in 2022, as shown by our results:

- › With sales of €39.4 billion, we exceeded the previous year's figure of €33.8 billion by around 17 percent.
- › The Tires group sector achieved a particularly positive result, even surpassing expectations with an adjusted EBIT margin of 13.1 percent.
- › The Automotive group sector also posted pleasing growth in the third and fourth quarters of 2022, outperforming the market. In addition, its order intake was 26 percent higher year-on-year.
- › At €200 million, our adjusted free cash flow fell short of expectations. We must improve in this area. The underperformance is attributable to lower-than-expected cash receipts as at the end of the reporting period. Earnings in the ContiTech group sector were also lower than anticipated.

Everything we achieved in 2022 was thanks to the outstanding hard work and commitment of our around 200,000 employees worldwide. They deserve our appreciation, gratitude and respect.

Based on our results for 2022, the Executive Board and Supervisory Board have resolved to propose a dividend of €1.50 per share to the Annual Shareholders' Meeting.



With this dividend, we are sending a clear signal that Continental is strong and that we are looking ahead with respect, determination and confidence.

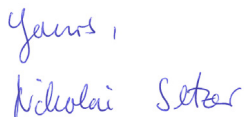
There are several key reasons behind this decision:

- › We are enjoying good momentum. Market observers predict that global vehicle production could grow by more than 3 percent this year to around 85 million units worldwide.
- › We have implemented more focused cost management.
- › We have made our procurement and logistics chain even more integrated – including in the electronics sector.
- › We have expanded our supplier base, thus enhancing our flexibility.
- › We have had successful price negotiations with our customers to limit the consequences of, for example, raw material shortages and the resulting price developments.
- › We are focusing even more intensively on the stricter global compliance requirements and have set up an Executive Board function dedicated to dealing with this topic.

Thanks to our corporate structure and focused strategy, we have much greater potential to create value. We already offer our customers the solutions for the mobility of tomorrow, including software-controlled applications for automated and autonomous driving, digital solutions in the industrial business, the latest display technologies, innovative brakes, smart and sustainable tires, as well as innovative surfaces that are used not only in vehicles but also in industry and people's homes.

As a result, we are sticking to our mid-term targets. For the Continental Group, our aim is to achieve an adjusted EBIT margin of around 8 to 11 percent and a return on capital employed of around 15 to 20 percent.

Even in challenging times, we strive with our products and solutions to make the world a little better – shaping tomorrow's mobility today.



Nikolai Setzer  
Chairman of the Executive Board





# Members of the Executive Board

**Dr. Ariane Reinhart**

Born in 1969 in Hamburg, Germany  
Group Human Relations  
Director of Labor Relations  
Group Sustainability  
Appointed until September 2025

**Philip Nelles**

Born in 1974 in Berlin, Germany  
ContiTech Group Sector  
Appointed until May 2024

**Christian Kötz**

Born in 1970 in Braunschweig, Germany  
Tires Group Sector  
Group Purchasing  
Appointed until April 2027

**Nikolai Setzer**

Born in 1971 in Groß-Gerau, Germany  
Chairman of the Executive Board  
Chairman of the Automotive Board  
Group Communications and  
Public Affairs  
Group Compliance

Group Law and Intellectual Property  
Group Quality, Technical Compliance,  
Continental Business System and  
Environment  
Group Strategy  
Appointed until March 2024

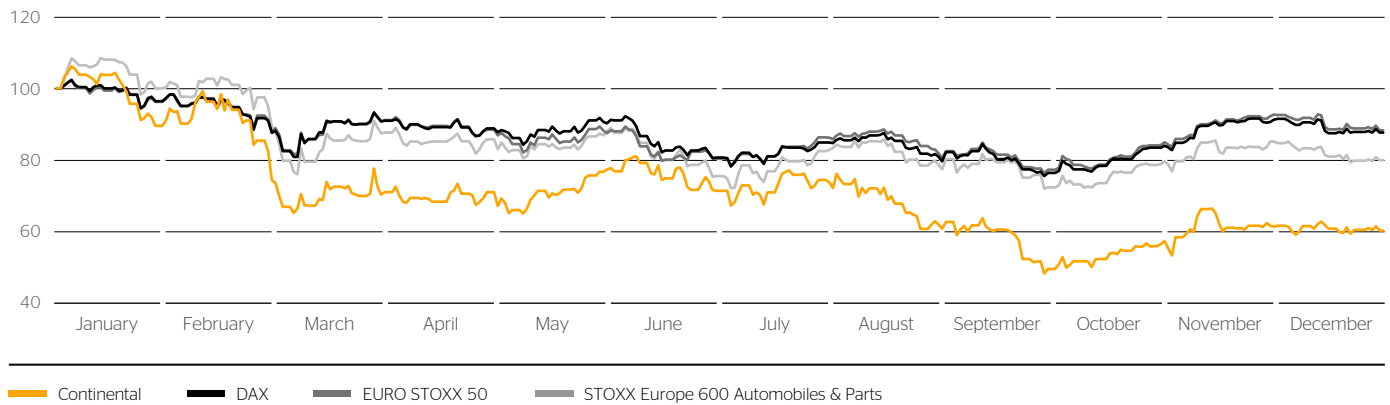
**Katja Dürrfeld**

Born in 1972 in Göttingen, Germany  
Group Finance and Controlling  
Group Information Technology  
Automotive Finance and Controlling  
Appointed until December 2024

# Continental Shares and Bonds

Price performance of Continental shares in 2022 versus selected stock indexes

Indexed to January 1, 2022



Data source: Bloomberg.

## Negative trend on the stock markets

The stock markets had a difficult year in 2022, particularly due to the effects of the war in Ukraine. Higher prices for natural gas and crude oil, as well as price increases and supply shortages for raw materials and semi-finished products due to disrupted supply chains, led to significant price rises for consumer goods during the reporting period. This in turn led to a sharp increase in inflation rates in many economies worldwide. Furthermore, the strict measures taken to contain the COVID-19 pandemic in China temporarily curbed local economic development and disrupted global supply chains due to port closures.

In order to curb inflation, various central banks raised their base rates from the second and third quarter onward, reversing their previously expansive monetary policy (such as the Federal Reserve, the Bank of England, the Swiss National Bank and the European Central Bank). This caused considerable losses on the stock markets in June and the third quarter.

Inflation rates eased slightly in the fourth quarter of 2022, fueling many investors' hopes of a gradual rise in interest rates and an improvement to the economic situation in 2023. This shift in sentiment caused a slight recovery in share prices.

The DAX closed 2022 at 13,923.59 points. This represented a decline of 12.3% compared with the end of 2021, when it was quoted at 15,884.86 points. The EURO STOXX 50 fell by 11.7% in 2022 and ended the year at 3,793.62 points.

## Significant share price losses for automotive suppliers

Many automotive stocks were directly or at least indirectly affected by the aforementioned developments in 2022. Price increases for

semiconductors and other electronic products primarily impacted suppliers of automotive components and systems during the reporting period, while tire manufacturers were affected by the noticeable rise in the cost of raw materials and energy. This resulted in significant share price losses for many listed suppliers. By contrast, strong demand for passenger cars allowed automotive manufacturers to raise prices for many models and make improvements to their product mix.

The STOXX Europe 600 Automobiles & Parts fell to 527.23 points in 2022, a decline of 20.1% compared with the end of 2021.

## Weak performance by Continental shares

In the first quarter of 2022, Continental's share price performance – like that of other automotive suppliers – suffered following the outbreak of the war in Ukraine because investors were concerned about lower production volumes and cost increases for raw materials and energy. This sharp decline was followed in the second quarter by a period of stabilization at a level between €60 and €75. On May 2, 2022, the dividend of €2.20 for fiscal 2021 resolved by the Annual Shareholders' Meeting was marked down. In the third quarter, the weakening tire business led to a renewed decline in the Continental share price. In the fourth quarter, Continental shares recovered after the announcement of the figures for the first nine months of 2022, which were better than analysts and investors had expected.

At the end of 2022, Continental's shares were listed at €55.98, down 39.9% compared with the year-end price of €93.11 in 2021. Taking into account a reinvestment of the dividend paid out on the distribution date, the share price declined by 37.8% in 2022.

## Continental's key bonds outstanding as at December 31, 2022

WKN/ISIN	Coupon p.a.	Maturity	Volume in € millions	Issue price	Price as at Dec. 31, 2022	Price as at Dec. 31, 2021
A2YPE5/XS2051667181	0.000%	September 12, 2023	500.0	99.804%	<b>98.078%</b>	100.209%
A28XTQ/XS2178585423	2.125%	November 27, 2023	750.0	99.559%	<b>98.876%</b>	103.946%
A28YEC/XS2193657561	1.125%	September 25, 2024	625.0	99.589%	<b>96.018%</b>	102.625%
A2YPAE/XS2056430874	0.375%	June 27, 2025	600.0	99.802%	<b>92.549%</b>	100.627%
A28XTR/XS2178586157	2.500%	August 27, 2026	750.0	98.791%	<b>95.896%</b>	109.623%
A30VQ4/XS2558972415	3.625%	November 30, 2027	625.0	100.000%	<b>97.187%</b>	—

### Price losses for Continental bonds

Interest rates for European corporate bonds rose sharply in the reporting period as a result of the general rise in interest rates, causing a noticeable decline in bond prices.

The outstanding Continental bonds were also quoted at a considerably lower price at the end of 2022 compared with the end of 2021.

### Successful placement of a new euro bond

Under the Debt Issuance Programme (DIP), a new Continental AG euro bond was successfully placed with investors in Germany and abroad at the end of November 2022.

The euro bond was offered on November 23, 2022, with an interest coupon of 3.625% p.a. and a term of five years. The nominal volume of the bond was set at €625.0 million. The issue price amounted to 100.000%. The bond was launched on the regulated market of the Luxembourg stock exchange on November 30, 2022.

### Positive earnings per share

In the year under review, high cost increases for raw materials and input materials as well as for energy and logistics put a strain on the cost situation and operating result. This was accompanied by impairment losses owing to higher interest rates and other valuation-related effects. Consequently, net income attributable to the shareholders of the parent decreased to €66.6 million in fiscal 2022 (PY: €1,435.2 million).

Earnings per share amounted to €0.33 in 2022 (PY: €7.18).

### Dividend proposal of €1.50 for fiscal 2022

The Executive Board and the Supervisory Board have resolved to propose to the Annual Shareholders' Meeting, which will be held virtually on April 27, 2023, that a dividend of €1.50 per share be paid out for the past fiscal year and that the retained earnings for fiscal 2022 be carried forward to new account.

For fiscal 2021, a dividend of €2.20 per share was paid out on May 4, 2022.

### Share capital unchanged

As at the end of fiscal 2022, the share capital of Continental AG still amounted to €512,015,316.48. It is divided into 200,005,983 no-par-value shares with a notional value of €2.56 per share.

In line with Article 20 of Continental AG's Articles of Incorporation, each share grants one vote at the Shareholders' Meeting. The current Articles of Incorporation are available on our website at [www.continental.com](https://www.continental.com) under Company/Corporate Governance.

All shares have the same dividend and voting rights.

### Free float stable at 54.0%

As in the previous year, free float as defined by Deutsche Börse AG amounted to 54.0% as at the end of 2022. The most recent change took place on September 17, 2013, when our major shareholder, the IHO Group, Herzogenaurach, Germany, announced the sale of 7.8 million Continental shares, reducing its shareholding in Continental AG from 49.9% to 46.0%.

As at the end of 2022, the market capitalization of Continental AG amounted to €11.2 billion (PY: €18.6 billion). Market capitalization on the basis of free float averaged €6.1 billion over the last 20 trading days of the reporting year (PY: €10.1 billion). Free-float market capitalization is the decisive factor for index calculation in the regulatory framework of Deutsche Börse AG. At the end of 2022, Continental AG ranked 39th in terms of free-float market capitalization on the DAX (PY: 36th).

### Free-float distribution largely stable in 2022

As at the end of the year, we once again determined the distribution of free float of Continental shares by way of shareholder identification (SID).

We were able to assign 106.4 million of the 108.0 million shares held in the form of shares or alternatively as American depositary receipts (ADRs) in the USA to more than 630 institutional investors, banks and asset managers across 42 countries. The identification ratio was 98.5% (PY: 97.6%).

According to the SID, the identified level of Continental shares held in Europe was slightly higher than the previous year at 49.7% of free float (PY: 49.0%).

The identified level of shares held by investors from the UK and Ireland was virtually unchanged compared with the previous year at 30.0% (PY: 29.7%).

The identified free-float holdings of German investors fell to 5.9% in the year under review (PY: 6.3%).



**Continental share data**

Type of share	No-par-value share
German stock exchanges (regulated market)	Frankfurt (Prime Standard), Hamburg, Hanover, Stuttgart
German securities code number (WKN)	543900
ISIN	DE0005439004
Reuters ticker symbol	CONG
Bloomberg ticker symbol	CON
Index memberships (selection)	DAX, Prime All Share, Prime Automobile, NISAX
Outstanding shares as at December 31, 2022	200,005,983
Free float as at December 31, 2022	54.0%

French investors held 3.5% of Continental free-float shares at the end of 2022 (PY: 3.4%).

The free-float holdings of Scandinavian investors increased to 3.6% in 2022 (PY: 3.1%).

Investors in other European countries increased their share of free float slightly to 6.7% in 2022 (PY: 6.5%).

Shareholdings of investors in North America remained at the high level of the previous year in 2022. In total, they held 46.0% (PY: 45.7%) of the free float in the form of shares or ADRs.

The identified shareholdings of investors in Asia, Australia and Africa were at 2.8% at the end of 2022 (PY: 2.9%).

**Continental's American depositary receipt (ADR) data**

Ratio	1 share : 10 ADRs
SEDOL number	2219677
ISIN	US2107712000
Reuters ticker symbol	CTTAY.PK
Bloomberg ticker symbol	CTTAY
ADR level	Level 1
Trading	OTC
Sponsor	Deutsche Bank Trust Company Americas
ADRs issued as at December 31, 2022	35,119,000 (with 3,511,900 Continental shares deposited)

**Continental share listings**

Continental's shares continue to be officially listed on the German stock exchanges in Frankfurt, Hamburg, Hanover and Stuttgart on the regulated market. They are also traded on other unofficial stock exchanges in Germany and in other countries around the world.

**Continental ADR listings**

In addition to being listed on European stock exchanges, Continental shares are traded in the USA as part of a sponsored ADR program on the over-the-counter (OTC) market. They are not admitted to the US stock market.

**Continental Investor Relations online**

For more information about Continental shares, bonds and credit ratings, please visit [www.continental-ir.com](https://www.continental-ir.com).

**Key figures of the Continental share**

€ (unless otherwise specified)	2022	2021
Basic earnings per share <sup>1</sup>	0.33	7.18
Diluted earnings per share <sup>1</sup>	0.33	7.18
Dividend per share	1.50 <sup>2</sup>	2.20
Dividend payout ratio (%) <sup>1</sup>	— <sup>3</sup>	30.6
Dividend yield <sup>4</sup> (%)	2.3 <sup>2</sup>	2.1
Share price at year end	55.98	93.11
Annual average share price	66.01	103.03
Share price at year high	99.80	118.53
Share price at year low	44.31	87.53
Number of outstanding shares, average (in millions)	200.0	200.0
Number of outstanding shares as at December 31 (in millions)	200.0	200.0

All market prices are quotations of the Continental share in the Xetra system of Deutsche Börse AG. In order to improve comparability, figures prior to September 16, 2021, have been adjusted to account for the effect from the spin-off of Vitesco Technologies. Data source: Bloomberg.

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>2</sup> Subject to the approval of the Annual Shareholders' Meeting on April 27, 2023.

<sup>3</sup> Not applied.

<sup>4</sup> Dividend per share at the annual average share price.

# Corporate Governance

## Report of the Supervisory Board

Dear shareholders,

The Supervisory Board comprehensively fulfilled all tasks incumbent upon it under applicable law, the Articles of Incorporation and By-Laws in fiscal 2022. We closely supervised, carefully monitored and advised the Executive Board in the management of the company. We were directly involved in a timely manner in all decisions of fundamental importance to the company.

The Executive Board provided the Supervisory Board with regular, timely and comprehensive updates at its meetings as well as verbally and in writing on all issues of relevance to the company. In particular, these include the business performance, business strategy, planning, significant business transactions in the company and the Continental Group, and the related risks and opportunities, as well as compliance issues. The members of the Supervisory Board were also available to the Executive Board for consultation outside the meetings. As chairman of the Supervisory Board, I had regular contact with the members of the Executive Board, in particular with its chairman, and discussed current company issues and developments with them. Pursuant to a suggestion of the German Corporate Governance Code, I also held discussions with investors in 2022 on topics specific to the Supervisory Board.

### Meetings of the Supervisory Board and the committees

Meetings of the Supervisory Board took place both virtually and in person in fiscal 2022. In total, the Supervisory Board convened for five ordinary meetings and one extraordinary meeting in 2022, as well as for the strategy meeting. The September and December meetings and the strategy meeting were held in person, while the other meetings took place virtually. At its meetings, the Supervisory Board regularly conferred part of the time in the absence of the Executive Board. In addition to these meetings, the Supervisory Board passed two resolutions by written procedure, one of which was passed only by the shareholder representatives.

The Chairman's Committee held two meetings in the reporting year (one virtually and one in person) and passed two resolutions by written procedure. The Audit Committee met four times virtually in 2022 and passed one resolution by written procedure. The Nomination Committee passed one resolution by written procedure and also prepared the appointment of a new member to the Supervisory Board and the revision of its profile of skills and expertise. The Mediation Committee in accordance with Section 27 (3) of the German Co-determination Act (*Mitbestimmungsgesetz - MitbestG*) was not required to meet in 2022, and neither was the Committee for Related Party Transactions (RPT Committee).

The special committee formed in connection with the Supervisory Board's investigation into the manipulation of emission limits by certain automotive manufacturers (Special Emissions Committee) met twice in the year under review. At its December meeting, the Supervisory Board additionally formed a further special committee to support the Supervisory Board's investigation into irregularities in the production of air conditioning lines and industrial hoses in two business areas of the ContiTech group sector (Special ContiTech Committee). The Special ContiTech Committee did not hold any meetings in the year under review.

There are no other committees. All committees report to the plenary session. The corporate governance statement pursuant to Sections 289f and 315d of the German Commercial Code (*Handelsgesetzbuch - HGB*) starting on page 15 describes their responsibilities in more detail and names their members.

The following overview provides information on the individual attendance of the Supervisory Board members at meetings of the Supervisory Board and its committees.

### Individual attendance of Supervisory Board members at in-person and virtual meetings of the Supervisory Board and its committees in fiscal 2022

	Attendance	
	Number of meetings	Percentage
<b>Supervisory Board plenary session</b>		
Prof. Dr.-Ing. Wolfgang Reitzle (chairman)	7 / 7	100
Dorothea von Boxberg (since April 29, 2022)	4 / 5	80
Stefan E. Buchner	7 / 7	100
Dr. Gunter Dunkel	7 / 7	100
Satish Khatau	6 / 7	85.71
Isabel Corinna Knauf	7 / 7	100
Sabine Neuß	7 / 7	100
Prof. Dr. Rolf Nonnenmacher	6 / 7	85.71
Klaus Rosenfeld	7 / 7	100
Georg F. W. Schaeffler	7 / 7	100
Maria-Elisabeth Schaeffler-Thumann (until April 29, 2022)	2 / 2	100
Christiane Benner	7 / 7	100
Hasan Allak	6 / 7	85.71
Francesco Grioli	7 / 7	100
Michael Iglhaut	7 / 7	100
Carmen Löffler	7 / 7	100
Dirk Nordmann	7 / 7	100
Lorenz Pfau	7 / 7	100
Jörg Schönfelder	7 / 7	100
Stefan Scholz	7 / 7	100
Elke Volkmann	7 / 7	100

### Chairman's Committee

Prof. Dr.-Ing. Wolfgang Reitzle (chairman)	2 / 2	100
Christiane Benner	2 / 2	100
Georg F. W. Schaeffler	2 / 2	100
Jörg Schönfelder	2 / 2	100



	Attendance	
	Number of meetings	Percentage
<b>Audit Committee</b>		
Prof. Dr. Rolf Nonnenmacher (chairman)	4 / 4	100
Francesco Grioli	3 / 4	75
Michael Iglhaut	4 / 4	100
Dirk Nordmann	4 / 4	100
Klaus Rosenfeld	4 / 4	100
Georg F. W. Schaeffler	4 / 4	100
<b>Special Emissions Committee</b>		
Prof. Dr.-Ing. Wolfgang Reitzle	2 / 2	100
Dirk Nordmann	2 / 2	100
Georg F. W. Schaeffler	1 / 2	50

### Key topics dealt with by the Supervisory Board and the Chairman's Committee

At each ordinary meeting of the plenary session, the Executive Board informed the Supervisory Board in detail of the sales, results and employment development in the Continental Group and individual group sectors as well as the financial situation of the company. Where the actual course of business deviated from the defined plans and targets, the Executive Board provided detailed explanations. It discussed the reasons for these deviations and the measures introduced in depth with the Supervisory Board. In addition, the Executive Board regularly informed us about the Continental Group's main raw materials and sales markets and about Continental AG's share price performance. As part of this regular reporting, the Executive Board also went into detail on the impact of the war in Ukraine on the company.

In addition, the work of the Supervisory Board and its collaboration with the Executive Board in the year under review continued to be shaped by the transformation process in the automotive industry and its consequences for the company. Another focus of the Supervisory Board's work was again on the Supervisory Board's investigation into the manipulation of emission limits in vehicles of specific automotive manufacturers, including monitoring of the corresponding investigative proceedings by public prosecutors. The Supervisory Board discussed this at each ordinary meeting. The Special Emissions Committee formed in connection with this matter also met twice in 2022. Finally, the Supervisory Board addressed cybersecurity and the cyberattack on Continental in detail, as well as the irregularities in the production of air conditioning lines and industrial hoses in two business areas of the ContiTech group sector.

At the meeting on **March 17, 2022**, we discussed and subsequently approved the company's annual financial statements and the consolidated financial statements for 2021. We also approved both the decision by the Executive Board to hold the 2022 Annual Shareholders' Meeting virtually and the draft agenda for the Annual Shareholders' Meeting, and resolved the proposed resolutions of the Supervisory Board to the Annual Shareholders' Meeting.

In addition, we discussed the acquisition of US conveyor belt manufacturer WCCO Belting, LLC, Wilmington, Delaware, USA, by the ContiTech group sector and the sale of a product line from the Automotive group sector. Measures from the Supervisory Board's self-assessment in 2021 were also discussed at the meeting, and we resolved to implement the proposed improvement measures. These include, for example, establishing a further regular plenary meeting per fiscal year.

We also passed a resolution on the approval in principle of the reassignment of 24.9% of the shares in ContiTech AG, Hanover, from Continental Pension Trust e. V., Hanover, to the Continental Group. Final approval on this reassignment was resolved by written procedure at the end of May on the recommendation of the Audit Committee.

In addition, we resolved to update the declaration in accordance with Section 161 of the German Stock Corporation Act (*Aktien-gesetz - AktG*) on the recommendations of the German Corporate Governance Code, since the circumstances that required a change to the declaration in connection with the spin-off of Vitesco Technologies Group AG in September 2021 no longer applied.

At the Supervisory Board meeting on **April 29, 2022**, in addition to the ongoing business development, we also discussed in depth the Continental Group's business activities in Russia, particularly with respect to the Tires group sector. We also received reports from the Executive Board on how the company is responding to supply shortages and price increases in the supply of energy.

In implementing concrete measures following the Supervisory Board's self-assessment, an additional ordinary meeting of the Supervisory Board was held for the first time on **June 23, 2022**. The transformation process in the automotive industry was an important topic of discussion at this meeting. In addition, the head of Compliance reported on the future organizational structure for compliance, and the Executive Board provided an update on the Continental Group's current insurance situation.

At the full-day strategy meeting held on **September 21, 2022**, the Executive Board and the Supervisory Board once again discussed in detail the strategic objectives and strategic planning of the Continental Group, the Automotive group sector (with a focus on the Autonomous Mobility business area) and the Tires and ContiTech group sectors, the Continental Group's sustainability requirements and the HR strategy.



We again devoted a larger part of the meeting on **September 22, 2022**, to discussions without the Executive Board, including discussions relating to the succession planning for the Executive Board. In the course of the presentation on ongoing business development, we discussed with the Executive Board the current status of the cyberattack on Continental and the potential impact on the company. The current situation of the locations in Russia and possible options were discussed once again.

In addition, we addressed issues of corporate governance. Given the new version of the German Corporate Governance Code, we discussed amendments to the Supervisory Board's profile of skills and expertise and resolved amendments to the By-Laws of the Supervisory Board and to the By-Laws of the Audit Committee.

The extraordinary meeting of the plenary session on **November 22, 2022**, focused exclusively on the cyberattack on the company. At this meeting, the Executive Board provided an in-depth update on the current situation. We discussed with the Executive Board the impact of the attack on Continental and the measures already taken or planned.

At its meeting on **December 14, 2022**, the Supervisory Board resolved to create a new Executive Board function for Integrity and Law, and appointed Olaf Schick to head this function. Mr. Schick will take up his position on May 1, 2023, and will be responsible for the

new Group Risks and Controls area as well as the central areas Group Quality Management, Group Compliance, Group Law and Intellectual Property, and Group Internal Audit. Also at this meeting, the Supervisory Board extensively addressed the annual planning for 2023 and the long-term planning. It also approved the planning and investment plans for fiscal 2023. The Executive Board also provided an update at this meeting on the current status of the cyberattack. We resolved the amendment to the profile of skills and expertise for the Supervisory Board as well as the corresponding skills matrix. We also agreed to an updated declaration in accordance with Section 161 *AktG* on the recommendations of the German Corporate Governance Code.

Finally, we addressed the irregularities in the production of air-conditioning lines and industrial hoses in two business areas of the ContiTech group sector. The project team set up by the Executive Board provided information about the background and current status of the investigation into the irregularities. At the suggestion of the Executive Board, the Supervisory Board resolved to carry out a comprehensive and independent investigation into the irregularities in accordance with Section 111 (2) *AktG*. To support these efforts, the Supervisory Board brought in external law firms, in particular to take on the tasks of clarifying the underlying facts and establishing the plausibility of the previous investigation results, reporting to the Supervisory Board on the progress of the investigation and its findings, and proposing recommendations for

action. The Supervisory Board also resolved that a further special committee (the Special ContiTech Committee) would support this investigation.

The **Chairman's Committee** held two meetings in the year under review, in which it primarily prepared the personnel-related decisions of the plenary session and made recommendations for resolutions. At the first meeting on **March 17, 2022**, this included the recommendation on determined performance bonuses for fiscal 2021, which the plenary session resolved at its following meeting. At the second meeting on **December 14, 2022**, the Chairman's Committee resolved proposals to the Chairman's Committee relating to targets set for the variable remuneration of the Executive Board and to the creation of a new Executive Board function for Integrity and Law. At the end of May, the Chairman's Committee also approved the acquisition of US conveyor belt manufacturer WCCO Belting, LLC, Wilmington, Delaware, USA, by written procedure. This acquisition had previously been discussed at the meeting of the plenary session on March 17, 2022. In September, the Chairman's Committee approved an investment project of the Automotive group sector by written procedure.

#### Key topics dealt with by the Audit Committee

The Audit Committee was also informed by the Executive Board in detail and on an ongoing basis about sales, results and employment development in the Continental Group and individual group sectors as well as the financial situation of the company. The Executive Board is assisted by the head of Accounting and the head of Group Controlling, who attend the meetings of the Audit Committee and can thereby provide information directly. In addition, the chairman of the Audit Committee is in regular contact with the chief financial officer and the auditor of the Continental Group outside of meetings and has access to senior employees entrusted with tasks relating to accounting, the internal control system, the risk management system, internal auditing and compliance. The chairman of the Audit Committee shares key information with the Audit Committee.

As a focus of each of its quarterly meetings, the Audit Committee talks with the Executive Board about the accounting as at the end of the previous quarter and the outlook for the year as a whole as well as the quarterly statements and the half-year financial report prior to their publication. Another focus of the Audit Committee's work in the past fiscal year was dealing with the company's internal control system and risk management system.

At its meeting on **March 2, 2022**, the Audit Committee discussed the company's annual financial statements and the consolidated financial statements as well as the combined non-financial statement for 2021 with the Executive Board and the auditor, and recommended their approval to the plenary session of the Supervisory Board. The interim financial statements as at June 30, 2022, were reviewed by PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft, Hanover branch (PwC), on behalf of the Audit Committee. The work of the Group Compliance and Group Internal Audit group functions and reporting on significant risks and incidents are also regular topics at each meeting. This includes in particular the matters described in more detail in the report on risks and opportunities and in the notes to the consolidated financial statements.

In addition to these recurring topics, at its meeting on **May 4, 2022**, the Audit Committee discussed the reassignment of 24.9% of the shares in ContiTech AG, Hanover, from Continental Pension Trust e. V., Hanover, to the Continental Group, and was updated on the current status of cybersecurity. At the meeting on **August 2, 2022**, acquisition controlling was treated as a special topic of discussion. The Audit Committee also addressed the review of the interim financial statements by auditor PwC at this meeting. In the absence of the Executive Board, the committee discussed with PwC the focal points to be determined in the audit by the Supervisory Board. At the meeting on **November 9, 2022**, the Audit Committee issued the mandate for the audit of the 2022 annual and consolidated financial statements, including the combined non-financial statement, the report on relations with affiliated companies and the remuneration report, to the auditor appointed by the Annual Shareholders' Meeting, PwC. In addition, the Audit Committee defined an approval framework for commissioning the auditor with permissible non-audit services in accordance with the EU Audit Regulation. The Executive Board regularly informs the Audit Committee about the use of this authorization. The Audit Committee discussed the current status of the cyberattack and initial consequences with the Executive Board and addressed the status of implementation of the German Supply Chain Due Diligence Act (*Lieferkettensorgfaltspflichtengesetz*). The perception of Continental on the capital market was also discussed. Finally, the Audit Committee extensively addressed the irregularities in the production of air-conditioning lines and industrial hoses in two business areas of the ContiTech group sector and received reports on the current situation.

#### Corporate governance

At its meetings on March 17, 2022, and December 14, 2022, the Supervisory Board agreed to an updated declaration in accordance with Section 161 AktG on the recommendations of the German Corporate Governance Code. At its meeting on September 22, 2022, the Supervisory Board approved amendments to the By-Laws of the Supervisory Board and to the By-Laws of the Audit Committee, prompted as a result of the new version of the German Corporate Governance Code. At its meeting on December 14, 2022, the Supervisory Board decided on amendments to its profile of skills and expertise, and passed a resolution on the corresponding skills matrix.

The chairman of the Supervisory Board was notified of potential conflicts of interest by three Supervisory Board members in 2022. In such cases, it is ensured that the Supervisory Board members in question do not participate in discussions of the Supervisory Board and its committees on the topics that could constitute a conflict of interest and also do not receive any information in this regard. These are not significant and long-term conflicts of interest that would require the members to step down. In its opinion, the Supervisory Board also had an appropriate number of independent members, in particular on the shareholder side, as defined in the Code at all times in the period under review. Further information on this topic and on corporate governance in general is included in the corporate governance statement pursuant to Sections 289f and 315d HGB (starting on page 15).

### Annual and consolidated financial statements; combined non-financial statement for 2022

PwC audited the annual financial statements as at December 31, 2022, prepared by the Executive Board in accordance with the provisions of the *HGB*, the 2022 consolidated financial statements and the combined management report for the company and the Continental Group, including the accounts and the system for early risk recognition. The 2022 consolidated financial statements of Continental AG were prepared in accordance with the International Financial Reporting Standards (IFRS). The auditor issued unqualified opinions. In addition, PwC audited the Executive Board's report on relations with affiliated companies pursuant to Section 312 *AktG* (dependent company report). PwC issued the following unqualified opinion on this report in accordance with Section 313 (3) *AktG*:

"Based on the results of our statutory audit and evaluation we confirm that:

- > the actual information included in the report is correct,
- > with respect to the transactions listed in the report, payments by the company were not unduly high or detrimental effects were compensated for, and
- > there are no circumstances in favor of a significantly different assessment than that made by the Executive Board in regard to the measures listed in the report."

The Audit Committee discussed the documents relating to the annual financial statements, including the dependent company report, as well as the auditor's reports and the remuneration report with the Executive Board and the auditor on March 5, 2023. Furthermore, the plenary session of the Supervisory Board discussed these at length at its meeting to approve the annual financial statements on March 15, 2023. The discussions also concerned the combined non-financial statement for the Continental Group and for Continental AG according to Sections 289b and 315b *HGB*. The required documents were distributed to all members of the Audit Committee and the Supervisory Board in good time before these meetings so that the members had sufficient opportunity to review them. The auditor was present at these discussions. The auditor reported on the main results of the audits and was available to provide additional information to the Audit Committee and the Supervisory Board. Based on its own review of the annual financial statements, the consolidated financial statements, the combined management report of Continental AG and of the Continental Group, as well as the dependent company report including the final declaration of the Executive Board, and based on the report and the recommendation of the Audit Committee, the Supervisory Board concurred with the results of the auditor's audit. There were no objections. The Supervisory Board approved the annual financial statements and the consolidated financial statements. The annual financial statements are thereby adopted. PwC issued an unqualified opinion for the combined non-financial statement. Based on the Supervisory Board's own review, the Audit Committee's report on its preliminary examination and its recommendation, and PwC's audit and unqualified opinion on the combined non-financial statement, the Supervisory Board finds that the combined non-financial statement is correct and appropriate and was prepared in accordance with Sections 315b and 315c in conjunction with Sections

289c to 289e *HGB*. The auditor reviewed the remuneration report prepared by the Executive Board and the Supervisory Board and issued a report that is attached to the remuneration report.

The Supervisory Board together with the Executive Board will propose to the Annual Shareholders' Meeting on April 27, 2023, to distribute a dividend for the past fiscal year of €1.50 per share entitled to dividends, and to carry the retained earnings forward in full to new account.

### Personnel changes on the Supervisory Board and Executive Board

The Annual Shareholders' Meeting elected Mr. Stefan Buchner to the Supervisory Board on April 29, 2022, after Mr. Buchner had already been appointed as a member of the Supervisory Board by the Hanover Local Court at the request of the Executive Board with effect from January 1, 2022. In addition, the Annual Shareholders' Meeting on April 29, 2022, elected Ms. Dorothea von Boxberg to the Supervisory Board. Ms. Maria-Elisabeth Schaeffler-Thumann stepped down from the Supervisory Board with effect from the end of the Annual Shareholders' Meeting on April 29, 2022. The Supervisory Board would like to thank Maria-Elisabeth Schaeffler-Thumann for her many years of successful service on the Supervisory Board, for her good and trusting cooperation and for her constant commitment to the company.

Further information on the members of the Supervisory Board and its committees who were in office in the year under review can be found on pages 10 and 11 and on pages 220 and 221.

There were no personnel changes on the Executive Board in the past fiscal year. At its meeting on December 14, 2022, the Supervisory Board resolved to create a new Executive Board function for Integrity and Law, and appointed Mr. Olaf Schick to head this function for a term of three years. Mr. Schick will take up his position on May 1, 2023.

The Supervisory Board would like to thank the Executive Board, all the employees and the employee representatives for their considerable dedication over the past year.

Hanover, March 15, 2023



Prof. Dr.-Ing. Wolfgang Reitzle  
Chairman

# Corporate Governance Statement Pursuant to Sections 289f and 315d of the German Commercial Code (*HGB*)

## Responsible corporate governance is what governs the actions of the Executive Board and the Supervisory Board.

Good, responsible corporate governance geared toward sustainable, long-term value creation and in the interests of all stakeholder groups is what governs the actions of the Executive Board and Supervisory Board of Continental AG. The following corporate governance statement pursuant to Sections 289f and 315d of the German Commercial Code (*Handelsgesetzbuch – HGB*) is representative of corporate governance at Continental and is a part of the management report. The remuneration report for fiscal 2022 on the remuneration of the Executive Board and the Supervisory Board together with the auditor's report and the valid remuneration system for the remuneration of the Executive Board are available on Continental's website [📄](#) under Company/Corporate Governance/Executive Board. The valid remuneration system for remuneration of the Supervisory Board is described in the remuneration report for fiscal 2022 and is available on Continental's website [📄](#) under Company/Corporate Governance/Supervisory Board.

### Declaration pursuant to Section 161 of the German Stock Corporation Act (*Aktiengesetz – AktG*) and deviations from the German Corporate Governance Code (*Deutscher Corporate Governance Kodex – DCGK*)

In December 2022, the Executive Board and the Supervisory Board issued the following annual declaration pursuant to Section 161 *AktG*:

"The Executive Board and the Supervisory Board of Continental AG declare in accordance with Section 161 German Stock Corporations Act (*AktG*) that the recommendations of the 'Government Commission on the German Corporate Governance Code' in the version dated December 16, 2019 (published by the Federal Ministry of Justice in the official section of the electronic Federal Gazette (*Bundesanzeiger*) on March 20, 2020), were complied with since February 18, 2022, with the exception as set out below, and further the recommendations of the 'Government Commission on the German Corporate Governance Code' in the version dated April 28, 2022 (published by the Federal Ministry of Justice in the official section of the electronic Federal Gazette (*Bundesanzeiger*) on June 27, 2022) have been complied with and will continue to be complied with, with the exception set out below.

Reference is made to the declaration of the Executive Board and the Supervisory Board of March 2022 as well as to previous declarations in accordance with Section 161 *AktG* and the deviations from the recommendations of the German Corporate Governance Code explained therein.

According to recommendation C.2 of the German Corporate Governance Code, the Supervisory Board shall set an age limit for members of the Supervisory Board. The Supervisory Board does not set an age limit because it does not consider such a general criterion to be appropriate for evaluating the qualifications of a Supervisory Board member.

Hanover, December 2022

Prof. Dr.-Ing. Wolfgang Reitzle  
Chairman of the Supervisory Board

Nikolai Setzer  
Chairman of the Executive Board"

The declaration of compliance is published in the Company/Corporate Governance section of Continental's [📄](#) website. Earlier declarations pursuant to Section 161 *AktG* can also be found there. Out-of-date corporate governance statements can also be found there for a period of at least five years from the date they were issued.

### Key corporate governance practices

The following documents are key foundations of our sustainable and responsible corporate governance:

- › OUR BASICS – Continental AG's corporate guidelines. The vision, mission and values, desired behavior and self-image of the Continental Group; available on Continental's website [📄](#) under Company/Corporate Governance/Vision & Mission.
- › Sustainability ambition; available on Continental's website [📄](#) under Sustainability/Sustainability Framework/Continental's Sustainability Ambition.
- › Compliance with the binding Code of Conduct for all Continental employees. For more information, see Continental's website [📄](#) under Sustainability/Sustainable Corporate Governance/Organization and Management.

### Corporate bodies

In line with the law and the Articles of Incorporation, the company's corporate bodies are the Executive Board, the Supervisory Board and the Shareholders' Meeting. As a German stock corporation, Continental AG has a dual management system characterized by a strict personnel division between the Executive Board as the management body and the Supervisory Board as the monitoring body. The cooperation between the Executive Board, Supervisory Board and Shareholders' Meeting is depicted on the next page.

### The Executive Board and its practices

The Executive Board has sole responsibility for managing the company in the interests of the company, free from instructions from third parties in accordance with the law, the Articles of Incorporation and the Executive Board's By-Laws, while taking into account the resolutions of the Shareholders' Meeting. All members of the Executive Board share responsibility for the management of the company jointly. Regardless of this principle of joint responsibility, each Executive Board member is individually responsible for the areas entrusted to them. The chairman of the Executive Board is responsible for the company's overall management and business policy. He ensures management coordination and uniformity on the Executive Board and represents the company to the public. The Executive Board jointly develops the company's strategy, agrees it with the Supervisory Board and ensures its implementation.



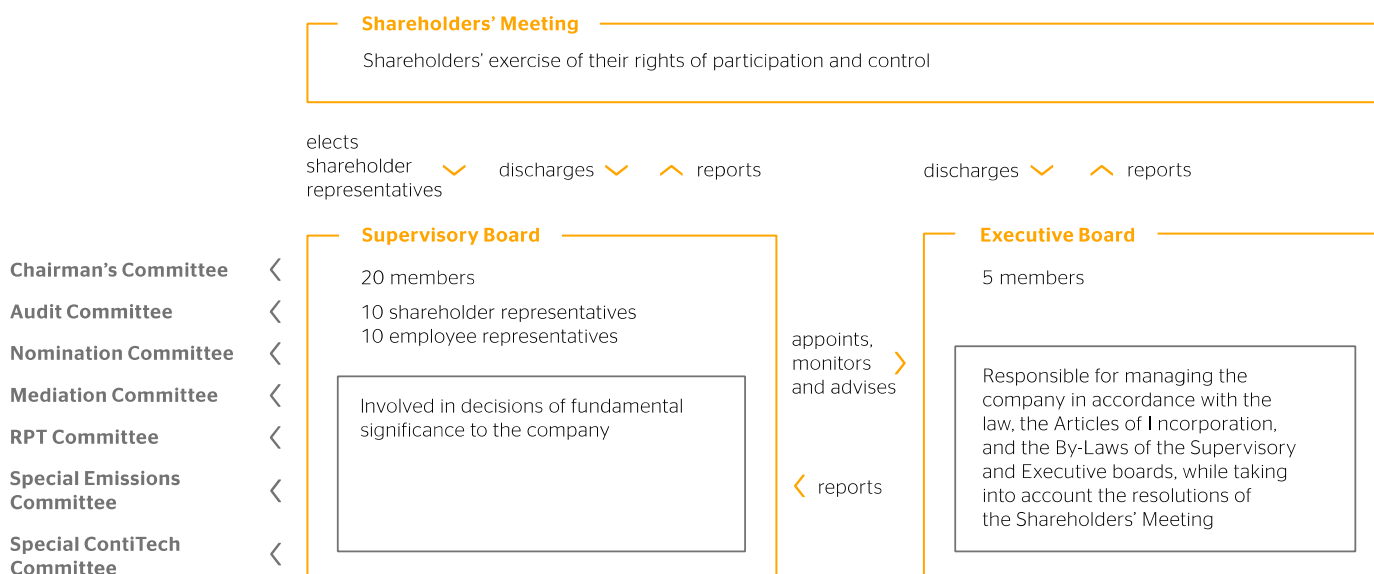
The Executive Board had five members as at December 31, 2022, and as at the date of this statement. Information on areas of responsibility and resumes of the Executive Board members are available on Continental's website [📄](#) under Company/Corporate Governance/Executive Board. From May 1, 2023, the Executive Board will be expanded to six members following the Supervisory Board's decision to create a new Executive Board function for Integrity and Law on December 14, 2022 (for details, see the report of the Supervisory Board, page 12). The first time a person is appointed to the Executive Board, his or her term as a rule is three years only. As a rule, a member of the Executive Board is not appointed beyond the statutory retirement age.

Only under exceptional circumstances will a member of the Executive Board be reappointed earlier than one year prior to the end of their term of appointment with simultaneous annulment of their current appointment. More information on the members of the Executive Board and their memberships to be disclosed pursuant

to Section 285 No. 10 *HGB* can be found on page 219 and on Continental's website [📄](#) under Company/Corporate Governance/Executive Board.

The Executive Board has By-Laws that regulate in particular the allocation of duties among the Executive Board members, key matters pertaining to the company and its subsidiaries that require a decision to be made by the Executive Board, the duties of the Executive Board chairman, and the process in which the Executive Board passes resolutions. The Executive Board By-Laws are available on Continental's website [📄](#) under Company/Corporate Governance/Executive Board. The Supervisory Board By-Laws on the basis of the Articles of Incorporation require the consent of the Supervisory Board for significant actions taken by management.

## Corporate bodies of the company



The Executive Board has established separate boards for the Automotive, Tires and ContiTech group sectors. This measure supports the decentralization of responsibility that the global organization of the company seeks to achieve, and relieves the burden on the Continental Group Executive Board. In addition to establishing these boards, the Executive Board has delegated to them decision-making powers for certain matters that affect only the relevant group sectors.

The boards for the three group sectors each comprise the Executive Board member responsible for the group sector in question as their chairman, the heads of the relevant business areas within the group sector, as well as further members from among the central functions of the relevant group sectors.

### The Supervisory Board and its practices

The Supervisory Board appoints the members of the Executive Board and collaborates with the Executive Board to develop a long-term succession plan. The Supervisory Board discusses this at least once a year without the Executive Board. In order to become acquainted with potential successors, the Supervisory Board, in consultation with the Executive Board, offers them the opportunity to deliver presentations to the Supervisory Board.

The Supervisory Board supervises and advises the Executive Board in managing the company. This includes, in particular, issues relating to the company's strategy, planning, business development, risk situation, risk management, compliance and sustainability. The Supervisory Board is directly involved in decisions of material importance

to the company. As specified by law, the Articles of Incorporation or the Supervisory Board By-Laws, certain corporate management matters require the approval of the Supervisory Board. The chairman of the Supervisory Board coordinates its work and represents it vis-à-vis third parties. Within reasonable limits, he is prepared to talk to investors about issues specific to the Supervisory Board. He maintains regular contact between meetings with the Executive Board, and in particular with its chairman, to discuss issues relating in particular to the company's strategy, business development, risk situation, risk management and compliance.

### Composition of the Supervisory Board

The Supervisory Board comprises 20 members in accordance with the German Co-determination Act (*Mitbestimmungsgesetz - MitbestG*) and the company's Articles of Incorporation. Half the members of the Supervisory Board are elected individually by the shareholders in the Shareholders' Meeting (shareholder representatives), while the other half are elected by the employees of Continental AG and its German subsidiaries (employee representatives). Both the shareholder representatives and the employee representatives have an equal duty to act in the interests of the company. The Supervisory Board's chairman must be a shareholder representative. He has the casting vote in the event of a tie.

The current Supervisory Board was constituted on April 26, 2019. The term of office of the Supervisory Board members lasts until the end of the 2024 Annual Shareholders' Meeting. The chairman of the Supervisory Board is Prof. Dr.-Ing. Wolfgang Reitzle who, in accordance with the German Corporate Governance Code, is independent of the company and its Executive Board. The Supervisory Board does not include any members who previously belonged to the Executive Board of Continental AG, who exercise an executive function or advisory role at a major competitor of Continental, or who have a personal relationship with such a competitor.

The company has set up an informational program that provides newly elected members of the Supervisory Board with a thorough overview of the company's products and technologies as well as finances, controlling and corporate governance at Continental.

The Supervisory Board has drawn up its own By-Laws that supplement the law and the Articles of Incorporation with more detailed provisions, including provisions on Supervisory Board meetings, the duty of confidentiality, the handling of conflicts of interest and the Executive Board's reporting obligations, and a list of transactions and measures that require the approval of the Supervisory Board. The Supervisory Board By-Laws are available on Continental's website [under Company/Corporate Governance/Supervisory Board](#). The Supervisory Board also consults on a regular basis in the absence of the Executive Board. Before each regular meeting of the Supervisory Board, the representatives of the shareholders and of the employees each meet separately with members of the Executive Board to discuss the upcoming meeting.

The Supervisory Board regularly reviews how effectively it and its committees have fulfilled their responsibilities. It recently carried out such a review in 2021 with the help of an external consultant. This confirmed the Supervisory Board's efficient and professional approach to its work in the past years. The Supervisory Board has

adopted the recommendations that resulted from the 2021 self-assessment and, among other things, resolved to hold an additional regular meeting each fiscal year and to coordinate more closely with the Executive Board, including outside of meetings.

### Profile of skills and expertise for the Supervisory Board

In accordance with recommendation C.1 of the German Corporate Governance Code, the Supervisory Board has prepared a profile of skills and expertise and specified targets for its composition.

The Supervisory Board as a whole should possess the skills and expertise described in more detail below. It is not expected that all Supervisory Board members possess all skills and expertise. Instead, each area of expertise must be covered by at least one Supervisory Board member. The Supervisory Board assumes that all Supervisory Board members possess the knowledge and skills required for the proper performance of their duties and the characteristics necessary for successful Supervisory Board work. In particular, these include integrity, commitment, capacity for discussion and teamwork, sufficient availability and discretion.

- › **Internationality:** Due to Continental AG's global activities, its Supervisory Board requires international professional or business experience. This means professional training or operational activity abroad. International professional and business experience with regard to Asian markets is also desirable.
- › **Industry experience:** The Supervisory Board should have professional experience in the automotive industry or other industries in which the company operates. In particular, the Supervisory Board wants to increase its expertise in business areas that are important to the company's strategy. Therefore, professional knowledge or experience of information technology, software, telecommunications, mobility services, digital business models or related areas should be available.
- › **Financial expertise:** The Supervisory Board should possess financial knowledge and experience pursuant to Section 100 (5) *AktG* as well as recommendation D.3 of the German Corporate Governance Code, i.e. in the areas of accounting, internal control and risk management systems, and the audit of financial statements.
- › **Corporate governance and board experience:** Members of the Supervisory Board should have experience as a member of the supervisory board or executive board of a German listed company or as a member of such a body of a foreign listed company.
- › **Sustainability expertise:** The Supervisory Board should have in-depth knowledge and experience in the sustainability issues that are relevant to the company.
- › **Organizational and human resources development:** The Supervisory Board should have expertise in the area of HR strategy, HR management and labor relations, and in particular knowledge and practical experience in the transformation of companies, including the impact on changing skills requirements for staff.

The Supervisory Board has specified the following targets for its composition:

- › The number of members of the Supervisory Board who have the required international experience should at a minimum remain constant. Eleven members currently have international experience.
- › An appropriate number of members with industry experience should be maintained. This applies to 16 of the members.
- › The Supervisory Board should have an appropriate number of members on the shareholder side whom it deems to be independent in accordance with the German Corporate Governance Code. Taking into account the ownership structure, a Supervisory Board member is therefore considered independent if they are independent of the company and its Executive Board, and also independent of a controlling shareholder. The independence of shareholder representatives was assessed in accordance with the German Corporate Governance Code by shareholder representatives on the Supervisory Board. As part of the assessment of independence from the Executive Board and the company, it was taken into account that four shareholder representatives will have been members of the Supervisory Board for more than 12 years in 2023. It was also taken into consideration in the assessment of independence from any controlling shareholder that two Supervisory Board members are linked to the controlling shareholder, the IHO Group, Herzogenaurach, Germany. As determined in the assessment by the shareholder representatives on the Supervisory Board, the Supervisory Board still has an appropriate number of members on the shareholder side who are independent in accordance with the German Corporate Governance Code. This assessment is based on the following considerations:
  - › More than half of the shareholder representatives should be independent of Continental AG and its Executive Board. In the assessment of the independence of the four shareholder representatives that have been on the Supervisory Board for more than 12 years, given the former and ongoing administration of the members in question, the shareholder representatives overall see no grounds to accept changing the existing assessment of independence. The shareholder representatives currently on

the Supervisory Board are therefore all, without exception, independent of Continental AG and its Executive Board.

- › At least five shareholder representatives should be independent of the controlling shareholder, the IHO Group, headquartered in Herzogenaurach, Germany. The shareholder representatives independent of the controlling shareholder are:
  - › Prof. Dr.-Ing. Wolfgang Reitzle
  - › Dorothea von Boxberg (as of April 29, 2022)
  - › Stefan E. Buchner
  - › Dr. Gunter Dunkel
  - › Satish Khatau
  - › Isabel Corinna Knauf
  - › Sabine Neuß
  - › Prof. Dr. Rolf Nonnenmacher
- › In its nominations for election to the Supervisory Board, the Supervisory Board as a rule does not nominate candidates who have already held this position for three full terms of office at the time of the election.
- › The Supervisory Board has not stipulated an age limit as recommended in recommendation C.2 of the German Corporate Governance Code. It does not consider such a general criterion to be suitable for evaluating the qualifications of a candidate's nomination to the Supervisory Board.

According to Section 96 (2) *AktG*, the Supervisory Board of Continental AG is also subject to the requirement that at least 30% of its members be women and at least 30% be men. The company reports on this on page 22, in accordance with Section 289f (2) Nos. 4 to 6 *HGB*.

In its nominations of candidates for election to the Supervisory Board, the Supervisory Board takes into account the requirements of the profile of skills and expertise for the board as a whole as well as the aforementioned targets.

The current status of implementation for the profile of skills and expertise and the composition-relevant targets of the Supervisory Board:

Skills and Expertise					Composition-relevant Targets				
	Financial expertise	Corporate governance and board experience	Sustainability expertise	Organizational and HR development	Internationality (* with regard to Asian markets)	Industry experience	Independence from company & Executive Board purs. to DCGK	Independence from controlling shareholder purs. to DCGK	Year of appointment/ current term
Targets					Consistent number	Appropriate number	More than 50% shareholder representatives	At least 5 shareholder representatives	As a rule, no election proposal after 3 full terms
<b>Shareholder representatives</b>									
Prof. Dr.-Ing. Wolfgang Reitzle	○	●	○	●	●	●	●	●	2009 (3rd term)
Dorothea von Boxberg	○	○	●	●	●	○	●	●	2022 (1st term)
Stefan E. Buchner	○	●	●	●	●*	●	●	●	2022 (1st term)
Dr. Gunter Dunkel	○	●	○	●	●	○	●	●	2009 (3rd term)
Satish Khatau	○	○	○	●	●*	●	●	●	2019 (1st term)
Isabel Corinna Knauf	○	●	○	●	●*	○	●	●	2019 (1st term)
Sabine Neuß	○	●	○	●	●	●	●	●	2014 (2nd term)
Prof. Dr. Rolf Nonnenmacher	●	●	○	●	○	○	●	●	2014 (2nd term)
Klaus Rosenfeld	●	●	○	●	○	●	●	○	2009 (3rd term)
Georg F. W. Schaeffler	○	●	○	●	●	●	●	○	2009 (3rd term)
<b>Total number of shareholder representatives</b>	<b>2</b>	<b>8</b>	<b>2</b>	<b>10</b>	<b>8</b>	<b>6</b>	<b>10</b>	<b>8</b>	
<b>Employee representatives</b>									
Christiane Benner	○	●	○	●	●	●			2018 (2nd term)
Hasan Allak	○	○	●	●	○	●			2019 (1st term)
Francesco Grioli	○	●	○	●	○	●			2018 (2nd term)
Michael Iglhaut	○	○	○	●	○	●			2006 (4th term)
Carmen Löffler	○	○	○	●	○	●			2021 (1st term)
Dirk Nordmann	○	○	○	●	○	●			2004 (4th term)
Lorenz Pfau	○	○	○	●	●	●			2019 (1st term)
Jörg Schönfelder	○	○	○	●	●	●			2004 (4th term)
Stefan Scholz	●	○	●	●	○	●			2015 (2nd term)
Elke Volkmann	○	●	○	●	○	●			2014 (2nd term)
<b>Total number of employee representatives</b>	<b>1</b>	<b>3</b>	<b>2</b>	<b>10</b>	<b>3</b>	<b>10</b>			
<b>Supervisory Board total</b>	<b>3</b>	<b>11</b>	<b>4</b>	<b>20</b>	<b>11</b>	<b>16</b>			
<b>Target achievement</b>					●	●	●	●	●

● = applicable      ○ = not applicable

### Committees of the Supervisory Board

The Supervisory Board currently has five committees with decision-making powers: the Chairman's Committee, the Audit Committee, the Nomination Committee, the committee formed in accordance with Section 27 (3) *MitbestG* (the Mediation Committee) and the committee for the approval of company transactions with related persons (Committee for Related Party Transactions) (Section 107 (3) Sentence 4; Section 111b (1) *AktG*).

Key responsibilities of the **Chairman's Committee** are preparing the appointment of Executive Board members and concluding, terminating and amending their employment contracts and other agreements with them. However, the plenum of the Supervisory Board alone is responsible for establishing the total remuneration of the Executive Board members. Another key responsibility of the Chairman's Committee is deciding on the approval of certain transactions and measures by the company as specified in the Supervisory Board By-Laws. The Supervisory Board has conferred some of these participation rights on the Chairman's Committee, each member of which may however, in individual cases, demand that a matter again be submitted to the plenary session for decision. The members of the Chairman's Committee are Prof. Dr.-Ing. Wolfgang Reitzle (chairman); his vice chairperson, Christiane Benner; Georg F. W. Schaeffler; and Jörg Schönfelder.

The **Audit Committee** primarily deals with the audit of the accounts, the monitoring of the accounting process and the effectiveness of the internal control system, the risk management system and the internal audit system, the audit of the financial statements (including sustainability reporting and examination thereof) and compliance. In particular, the committee deals with the preliminary examination of Continental AG's annual financial statements and the consolidated financial statements, and makes its recommendation to the plenary session of the Supervisory Board, which then passes resolutions pursuant to Section 171 *AktG*. Furthermore, the committee discusses the company's draft interim financial reports. It is also responsible for ensuring the necessary independence of the auditor and deals with additional services performed by the auditor. The committee engages the auditor, determines the focus of the report as necessary, negotiates the fee and regularly reviews the quality of the audit. The chairman of the Audit Committee regularly consults with the auditor on the progress of the audit and reports on this to the committee. The committee also regularly consults with the auditor without the Executive Board. It also gives its recommendation for the Supervisory Board's proposal to the Annual Shareholders' Meeting for the election of the auditor. The Audit Committee is also responsible for the preliminary audit of non-financial reporting and for the engagement of an auditor for its review, if any. The chairman of the Audit Committee is Prof. Dr. Rolf Nonnenmacher. He is independent in all respects as defined in the German Corporate Governance Code. As an auditor with many years of professional experience in management positions, he has in-depth knowledge and experience in auditing. Another committee member, Klaus Rosenfeld, is also a financial expert, and as chief financial officer in a number of companies has in-depth knowledge and experience in accounting and internal control and risk management systems. The other members are Francesco Grioli, Michael Iglhaut, Dirk Nordmann and Georg F. W. Schaeffler. Neither a former Executive Board member nor the chairman of the Supervisory Board may act as chairman of the Audit Committee.


The **Nomination Committee** is responsible for nominating suitable candidates for the Supervisory Board to propose to the Annual Shareholders' Meeting for election. In addition, the committee must propose targets for the Supervisory Board's composition and profile of skills and expertise and review both regularly. The Nomination Committee consists entirely of shareholder representatives, specifically the two members of the Chairman's Committee, Prof. Dr.-Ing. Wolfgang Reitzle (chairman) and Georg F. W. Schaeffler; the chairman of the Audit Committee, Prof. Dr. Rolf Nonnenmacher; and Isabel Corinna Knauf.

In accordance with Section 31 (3) Sentence 1 *MitbestG*, the **Mediation Committee** becomes active only if the first round of voting on a proposal to appoint a member of the Executive Board or to remove a member by consent does not achieve the legally required two-thirds majority. This committee must then attempt mediation before a new vote is taken. The members of the Chairman's Committee are also the members of the Mediation Committee.

The **Committee for Related Party Transactions (RPT Committee)** deals with transactions between Continental AG and a related person, where these transactions require the prior consent of Continental AG's Supervisory Board in accordance with Sections 111a and 111b *AktG*. Transactions in this case require the prior consent of the Supervisory Board. In addition to the chairman of the Supervisory Board, Prof. Dr.-Ing. Wolfgang Reitzle, and the chairman of the Audit Committee, Prof. Dr. Rolf Nonnenmacher, the Committee for Related Party Transactions includes two further members elected by the Supervisory Board from among the employee representatives where necessary.

The **Special Emissions Committee** and the **Special ContiTech Committee** support the Supervisory Board's investigations into the manipulation of emission limits by certain automotive manufacturers and irregularities in the production of air conditioning lines and industrial hoses in two business areas of the ContiTech group sector, respectively. In particular, the special committees are available to external law firms as a point of contact, source of information and recipient of reports, regularly report to the plenary session on the investigations and prepare any resolutions required for the plenary session or committees. The members of the Special Emissions Committee are Prof. Dr.-Ing. Wolfgang Reitzle, Georg F. W. Schaeffler and Dirk Nordmann. The members of the Special ContiTech Committee are Prof. Dr.-Ing. Wolfgang Reitzle, Prof. Dr. Rolf Nonnenmacher and Dirk Nordmann.

Finally, the Supervisory Board has formed a group of experts that deals with sustainability issues relevant to Continental. The group of experts comprises two shareholder representatives and two employee representatives.

More information on the members of the Supervisory Board and its committees can be found on pages 220 and 221. Current resumes, which are updated annually, are available on Continental's website  under Company/Corporate Governance/Supervisory Board. They also contain information on how long each member has held their position on the Supervisory Board.



### Shareholders and the Shareholders' Meeting

The company's shareholders exercise their rights of participation and control at the Annual Shareholders' Meeting. The Annual Shareholders' Meeting, which must be held in the first eight months of every fiscal year, decides on all issues assigned to it by law, such as the appropriation of profits, the election of shareholder representatives to the Supervisory Board, the discharging of Supervisory Board and Executive Board members, the appointment of auditors and the approval of the remuneration system and remuneration report. Each Continental AG share entitles the holder to one vote. There are no shares conferring multiple or preferential voting rights and no limitations on voting rights.

All shareholders who register in a timely manner and prove their entitlement to participate in the Shareholders' Meeting and to exercise their voting rights are entitled to participate in the Shareholders' Meeting. To facilitate the exercise of their rights and to prepare them for the Shareholders' Meeting, the shareholders are fully informed about the past fiscal year and the points on the upcoming agenda before the Shareholders' Meeting by means of the annual report and the invitation to the meeting. All documents and information on the Annual Shareholders' Meeting, including the annual report, are published on the published on the [company's website](#) in German and English. Moreover, the Annual Shareholders' Meeting can also be watched in full in an audio-visual stream on the company's website. When holding the Annual Shareholders' Meeting, the chairperson presiding over the meeting is guided by the fact that an ordinary annual shareholders' meeting should be concluded after four to six hours. To make it easier for shareholders to exercise their rights, the company offers all shareholders who cannot or do not want to exercise their voting rights during the Annual Shareholders' Meeting themselves the opportunity to vote at the Annual Shareholders' Meeting via a proxy who is bound by instructions or through absentee voting. The required voting instructions can also be issued to the proxy via an Internet service (InvestorPortal) before the end of the general debate on the day of the Shareholders' Meeting. In addition, the service provider that assists the company with conducting the Shareholders' Meeting is instructed not to forward the individual voting instructions to Continental until the day before the Shareholders' Meeting.

### Accounting and auditing of financial statements

The Continental Group's accounting is prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU). The annual financial statements of Continental AG are prepared in accordance with the accounting regulations of the German Commercial Code. The Annual Shareholders' Meeting on April 29, 2022, elected PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft, Hanover branch (PwC) to audit the consolidated financial statements for fiscal 2022 as well as the interim financial reports of the company. Dr. Arne Jacobi is the responsible auditor at PwC.

### Internal control system and risk management

Diligent corporate management and good corporate governance also require that the company deal with risks responsibly. Continental has a corporate-wide internal control and risk management system that is aimed in particular at monitoring the accounting process and helps analyze and manage the company's risk situation. We report on this in detail in the report on risks and opportunities

starting on page 88, which forms part of the management report for the consolidated financial statements.

### Transparent and prompt reporting

As part of our investor relations and corporate communications, we regularly report to shareholders, analysts, shareholders' associations, the media and interested members of the public in equal measure on significant developments in the company and its situation. All shareholders have instant access to all the information that is also available to financial analysts and similar parties. The website [of Continental AG](#) provides the latest information, including the company's financial reports, presentations held at analyst and investor conferences, press releases and ad-hoc disclosures. The dates of key periodic publications (annual report, quarterly statements and half-year report) and events as well as of the Annual Shareholders' Meeting and the annual press conference are announced well in advance in a financial calendar on the [website of Continental AG](#). For the scheduled dates for 2023, see the [Investors/Events and Presentations](#) section.

### Reporting pursuant to Section 289f (2) Nos. 4 to 6 HGB

Pursuant to Section 96 (2) *AktG*, the Supervisory Board of Continental AG as a listed stock corporation subject to the German Codetermination Act consists of at least 30% women and at least 30% men. This minimum quota must always be fulfilled by the Supervisory Board as a whole. Due to an objection by the employee representatives against the overall fulfillment in accordance with Section 96 (2) Sentence 3 *AktG* before the election of the Supervisory Board in spring 2019, the minimum quota for the Supervisory Board of Continental AG must be fulfilled separately by the shareholder representatives and the employee representatives. Women made up 30% of both the shareholder and employee representatives on the Supervisory Board of Continental AG as at December 31, 2022.

In accordance with Section 111 (5) *AktG*, the Supervisory Board must set a target quota of women on the Executive Board and a deadline for achieving this target. If the ratio of women is less than 30% at the time this is set, the target must not subsequently fall below the ratio achieved. In December 2021, the Supervisory Board set a target quota for women on the Executive Board of Continental AG of at least 28.6% for the period up until July 31, 2022. Since August 1, 2022, the ratio requirement as set out in Section 76 (3a) *AktG* applies for the ratios of new Executive Board members, and this was followed in the past fiscal year. As at July 31, 2022, and December 31, 2022, women made up 40% of the Executive Board. The Supervisory Board continues to follow the general debate around the representation of women on executive and supervisory boards and will take any future regulations into account.

In accordance with Section 76 (4) *AktG*, the Executive Board of Continental AG is required to set targets for the ratio of women in the first two management levels below the Executive Board and a deadline for achieving these targets. In December 2021, the Executive Board set new target quotas for women in the first two management levels below the Executive Board at Continental AG for the period up until December 31, 2026: 37% for the first management level and 33% for the second management level. As at December 31, 2022, the ratio of women was 35% in the first management level and 30% in the second management level.

As a global company, Continental continues to attach high priority to the goal of steadily increasing the proportion of women in management positions throughout the Continental Group, above and beyond the legal requirements in Germany.

### **Diversity concept**

Continental counts on the diversity of its employees. The current focus of its commitment to promote diversity is on internationality and a balanced gender ratio.

The Supervisory Board also pays attention to the diversity of the composition of the Executive Board. The Executive Board does the same when appointing people to management positions. As a basic principle, the Executive Board aims to achieve a balanced ratio of domestic to international managers everywhere. The proportion of local and international managers varies according to region. In 2022, a total of around 49% of the Continental Group's managers came from countries other than Germany (PY: around 48%). Continental is also working on increasing the proportion of women in

management positions. In 2022, we were able to increase this number to around 19% across the Continental Group (PY: 18%). The proportion is to be increased to 25% by 2025.

In drawing up the Executive Board's succession plan, the Supervisory Board together with the Executive Board makes use of the measures and programs to promote internationality and women in management positions, thus making it possible to identify and develop potential international candidates and female managers for positions on the Executive Board. The aim in the medium term is to use these measures to increase the diversity of the Executive Board even further.

The Supervisory Board also pays attention to the diversity of its own composition. For the Supervisory Board, diversity refers to age, gender, background and professional experience, among other things. The Supervisory Board is convinced that it will achieve diversity in its composition in particular by fulfilling the profile of skills and expertise and meeting the targets for its composition.

# Management Report

The following management report is a combined management report as defined in Section 315 (5) of the German Commercial Code (*Handelsgesetzbuch - HGB*), as the future opportunities and risks of the Continental Group and of the parent company, Continental AG, are inextricably linked.

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### Management Report

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# Glossary of Financial Terms

## The following glossary of financial terms applies to the management report and the consolidated financial statements.

**Adjusted EBIT.** EBIT before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects. Special effects include, for example:

- › Impairment (including impairment on goodwill)
- › Income and expenses from restructuring measures
- › Gains and losses from disposals of companies and business operations
- › Significant special effects from non-recurring events; in particular, one-off effects from acquisitions of companies and business operations (e.g. negative goodwill, purchase price refunds) or significant changes to the corporate structure (e.g. spin-off effects)

Since it eliminates one-off effects, adjusted EBIT can also be used to compare operational profitability between periods.

**Adjusted free cash flow.** Free cash flow adjusted for acquisitions and divestments of companies and business operations. Since it eliminates one-off effects, adjusted free cash flow can also be used to compare financial strength between periods.

**Adjusted sales.** Sales adjusted for changes in the scope of consolidation.

**American depositary receipts (ADRs).** ADRs securitize the ownership of shares and can refer to one, several or even a portion of a share. ADRs are traded on US stock exchanges in the place of foreign shares or shares that may not be listed on US stock exchanges.

**Capital employed.** The funds used by the company to generate its sales.

**Cash conversion ratio.** Ratio of free cash flow excluding acquisitions and divestments of companies and business units, restructuring expenses, restructuring-related expenses and carve-out effects to net income attributable to the shareholders of the parent.

**Changes in the scope of consolidation.** Changes in the scope of consolidation include additions and disposals as part of share and asset deals as well as other transactions. Adjustments were made for additions in the reporting year and for disposals in the comparative period of the prior year.

**Continental Value Contribution (CVC).** The absolute amount of additional value created. The delta CVC represents the change in absolute value creation compared with the prior year. The delta CVC allows us to monitor the extent to which operating units generate value-creating growth or employ resources more efficiently.

The CVC is measured by subtracting the weighted average cost of capital (WACC) from the return on capital employed (ROCE) and multiplying this by the average operating assets for the fiscal year. The WACC calculated for the Continental Group corresponds to the required minimum return. The cost of capital is calculated as the weighted average ratio of the cost of equity and borrowing costs.

**Currency swap.** Swap of principal payable or receivable in one currency into similar terms in another currency. Often used when issuing loans denominated in a currency other than the functional currency of the lender.

**Derivative instruments.** Transactions used to manage interest-rate and/or currency risks.

**Dividend payout ratio.** The ratio between the dividend for the fiscal year and the earnings per share.

**EBIT.** Earnings before interest and tax. In Continental's financial reports, this abbreviation is defined as earnings before financial result and tax. It is the result of ordinary business activities and is used to assess operational profitability.

**EBITDA.** Earnings before interest, tax, depreciation and amortization. In Continental's financial reports, this abbreviation is defined as earnings before financial result, tax, depreciation and amortization. It equals the sum of EBIT; depreciation of property, plant and equipment; amortization of intangible assets; and impairment, excluding impairment on financial investments. This key figure is used to assess operational profitability.

**Financial result.** The financial result is defined as the sum of interest income, interest expense, the effects from currency translation (resulting from financial transactions), the effects from changes in the fair value of derivative instruments, and other valuation effects. The financial result is the result of financial activities.

**Free cash flow.** The sum of cash flow arising from operating activities and cash flow arising from investing activities. Also referred to as cash flow before financing activities. Free cash flow is used to assess financial performance.

**Gearing ratio.** Net indebtedness divided by equity. Also known as the debt-to-equity ratio. This key figure is used to assess the financing structure.

**Gross domestic product (GDP).** A measure of the economic performance of a national economy. It specifies the value of all goods and services produced within a country in a year.

**Hedging.** Securing a transaction against risks, such as fluctuations in exchange rates, by entering into an offsetting hedge transaction, typically in the form of a forward contract.

**IAS.** International Accounting Standards. Accounting standards developed and resolved by the IASB.

**IASB.** International Accounting Standards Board. Independent standardization committee.

**IFRIC.** International Financial Reporting Interpretations Committee (predecessor of the IFRS IC).

**IFRS.** International Financial Reporting Standards. The standards are developed and resolved by the IASB. In a broad sense, they also include the IAS, the interpretations of the IFRS IC or of the predecessor IFRIC as well as the former SIC.

**IFRS IC.** International Financial Reporting Standards Interpretations Committee.

**Interest-rate swap.** The exchange of interest payments between two parties. For example, this allows variable interest rates to be exchanged for fixed interest or vice versa.

**Net indebtedness.** The net amount of interest-bearing financial liabilities as recognized in the statement of financial position, the fair values of the derivative instruments, cash and cash equivalents, as well as other interest-bearing investments. This figure is the basis for calculating key figures of the capital structure.

**Operating assets.** The assets less liabilities as reported in the statement of financial position, without recognizing the net indebtedness, sale of trade accounts receivable, deferred tax assets, income tax receivables and payables, as well as other financial assets and debts. Average operating assets are calculated as at the end of the quarterly periods and, according to our definition, correspond to the capital employed.

**PPA.** Purchase price allocation. The process of breaking down the purchase price and assigning the values to the identified assets, liabilities and contingent liabilities following a business combination. Subsequent adjustments to the opening statement of financial position – resulting from differences between the preliminary and final fair values at the date of initial consolidation – are also recognized as PPA.

**Rating.** Standardized indicator for the international finance markets that assesses and classifies the creditworthiness of a debtor. The classification is the result of an economic analysis of the debtor by specialist rating companies.

**Research and development expenses (net).** Research and development expenses (net) are defined as expenses for research and development less reimbursements and subsidies that we received in this context.

**Return on capital employed (ROCE).** The ratio of EBIT to average operating assets for the fiscal year. The ROCE corresponds to the rate of return on the capital employed and is used to assess the company's profitability and efficiency.

**SIC.** Standing Interpretations Committee (predecessor of the IFRIC).

**Tax rate.** The ratio of income tax expense to the earnings before tax. It can be used to estimate the company's tax burden.

**Weighted average cost of capital (WACC).** The weighted average cost of the required return on equity and net interest-bearing liabilities.

**Working capital.** Inventories plus trade accounts receivable less trade accounts payable. Sales of trade accounts receivable are not included.



# Corporate Profile

## Structure of the Continental Group

### Automotive, Tires and ContiTech: the three strong pillars of the Continental Group.

#### Organizational structure

The Continental Group is divided into four group sectors: Automotive, Tires, ContiTech and Contract Manufacturing. As of January 1, 2023, these comprise a total of 18 business areas.

A group sector or business area with overall responsibility for a business, including its results, is classified according to product requirements, market trends, customer groups and distribution channels.

#### Business responsibility

Overall responsibility for managing the company is borne by the Executive Board of Continental Aktiengesellschaft (AG). The Automotive, Tires and ContiTech group sectors are each represented on the Executive Board.

The group functions of Continental AG are represented by the chairman of the Executive Board, the chief financial officer and the Executive Board member responsible for Human Relations, and assume the functions required to manage the Continental Group across the group sectors. They include, in particular, Finance, Controlling, Compliance, Law, IT, Human Relations, Sustainability, and Quality and Environment. The Group Purchasing group function is represented by the Executive Board member responsible for the Tires group sector.

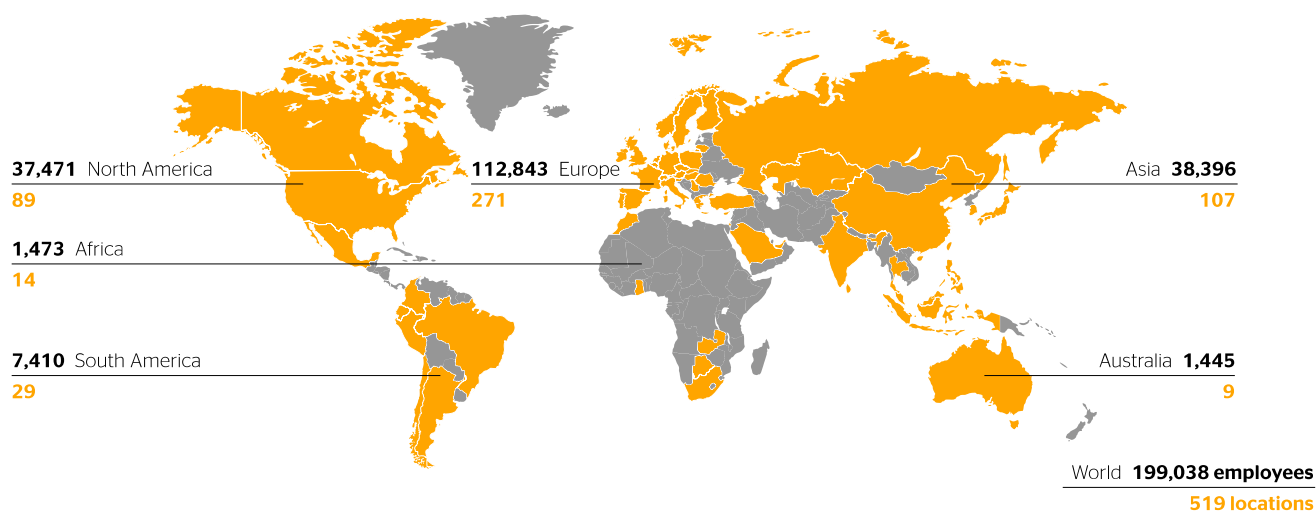
#### Customer structure

With a 61% share of consolidated sales, the automotive industry – with the exception of the replacement business – is our most important customer group. This industry is particularly important for the growth of the Automotive group sector. In the Tires group sector, sales to dealers and end users represent the largest share of the tire-replacement business. In the ContiTech group sector, the customer base is made up of the automotive industry and other key industries such as railway engineering, machine and plant construction, mining and the replacement business. In the Contract Manufacturing group sector, Vitesco Technologies constitutes the sole customer.

#### Companies and locations

Continental AG is the parent company of the Continental Group. In addition to Continental AG, the Continental Group comprises 477 companies, including non-controlled companies. The Continental team is made up of 199,038 employees at 519 locations for production, research and development, and administration in 57 countries and markets. Added to this are distribution locations, with 917 company-owned tire outlets and a total of around 5,228 franchises and operations with a Continental brand presence.

#### 519 locations in 57 countries and markets



## Structure of the Continental Group in 2022

### Continental Group

Automotive	Tires	ContiTech	Contract Manufacturing
------------	-------	-----------	------------------------

The **Automotive group sector** offers technologies for passive-safety, brake, chassis, motion and motion-control systems. Its portfolio also includes innovative solutions for assisted and automated driving, display and operating technologies, audio and camera solutions for the vehicle interior as well as intelligent information and communication technology associated with the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services. The group sector is divided into five business areas:

- › Architecture and Networking
- › Autonomous Mobility
- › Safety and Motion
- › Smart Mobility
- › User Experience

As of January 1, 2023, the Automotive group sector, including a development unit called Software and Central Technologies (SCT), is divided into six business areas.

With its premium portfolio in the car, truck, bus, two-wheel and specialty tire segment, the **Tires group sector** stands for innovative solutions in tire technology. Intelligent products and services related to tires and the promotion of sustainability complete the portfolio. For specialist dealers and fleet management, Tires offers digital tire monitoring and tire management systems, in addition to other services, with the aim of keeping fleets mobile and increasing their efficiency. With its tires, Continental contributes to safe, efficient and environmentally friendly mobility. In the reporting year, 22% of sales in Tires related to business with vehicle manufacturers, and 78% related to the tire-replacement business. The group sector is divided into five business areas:

- › Original Equipment
- › Replacement APAC
- › Replacement EMEA
- › Replacement The Americas
- › Specialty Tires

The **ContiTech group sector** develops and manufactures, for example, cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. The group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services. In the reporting year, 48% of sales in ContiTech related to business with automotive manufacturers, and 52% to business with other industries and in the automotive replacement market. The group sector is divided into six business areas:

- › Advanced Dynamics Solutions
- › Conveying Solutions
- › Industrial Fluid Solutions
- › Mobile Fluid Systems
- › Power Transmission Group
- › Surface Solutions

The contract manufacturing of products by Continental companies for Vitesco Technologies is consolidated in the **Contract Manufacturing group sector**. This contract manufacturing is not intended to be a permanent situation; rather, the operational separation of production will be promoted in the coming years, and the volume of contract manufacturing reduced. Contract Manufacturing includes one business area:

- › Contract Manufacturing

Globally interconnected value creation

Research and development (R&D) took place at 94 locations in the reporting year, predominantly in close proximity to our customers to ensure that we can respond flexibly to their various requirements and to regional market conditions. This applies particularly to projects of the Automotive and ContiTech group sectors. In the Tires group sector, R&D is largely centrally organized, since product requirements for tires are much the same across the world. They are adapted according to the specific requirements of each market. Continental generally invests around 7% to 8% of sales in R&D each year. For more information, see the Research and Development section.

Continental processes a wide range of raw materials and semi-finished products. The purchasing volume in the reporting year was €28.4 billion in total, €19.3 billion of which was for production materials. Electronics and electromechanical components together make up around 35% of the Continental Group's purchasing volume for production materials, which are primarily used in the Automotive and Contract Manufacturing group sectors, while mechanical components account for around 19%. Natural rubber and oil-based chemicals as well as synthetic rubber and carbon black are key raw

materials for the Tires and ContiTech group sectors. The total purchasing volume for these materials amounts to around 26% of the total volume for production materials. For more information, see the Development of Raw Materials Markets section in the economic report.

Production and sales in the Automotive and ContiTech group sectors are organized across regions. For the Tires group sector, economies of scale play a key role when it comes to tire manufacturing. Low production costs coupled with large volumes and proximity to our customers or high rates of regional growth constitute key success factors. For this reason, manufacturing takes place at major locations in the dominant automotive markets, namely Europe, the USA and China. Tires are sold worldwide via our dealer network with tire outlets and franchises, as well as through tire trading in general.

Globally interconnected value creation

R&D	Purchasing	Production	Sales & Distribution
<b>Innovative</b> €2.9 billion in expenditure	<b>Diverse</b> €28.4 billion in volumes	<b>Global</b> 207 locations	<b>Local</b> €39.4 billion in sales

# Strategy of the Continental Group

## Turning change into progress and opportunity.

In 2022, Continental developed a new vision and mission together with the entire Executive Board and managers from all group sectors, which it rolled out across the company:

### CREATING VALUE FOR A BETTER TOMORROW.

OUR TECHNOLOGIES. YOUR SOLUTIONS. POWERED BY THE PASSION OF OUR PEOPLE.

The vision and mission are the foundation for our daily corporate activities. They link the challenges of the present to the key questions for the future:

- › What do we stand for?
- › What drives us?
- › Where do we want to go?

The vision and mission provide us with pioneering guiding principles in an increasingly complex and highly dynamic market environment.

What do the new vision and mission mean for Continental?

- › **“Creating value”**: Everything we do is designed to create value. This can be financial value for our shareholders but also value for our customers, our employees and the societies in which we operate.
- › Our goal is to build **“a better tomorrow.”** With our products and services, we contribute to making the world a little better. We develop and produce the mobility of tomorrow, making it safer, more convenient and more sustainable. At the same time, a better tomorrow means acting now and not in the distant future. Every day. Tomorrow will be better than today, because every day we get a little better.
- › **“Our technologies”**: We will achieve these improvements with the help of technology. We are a technology company and believe that we will only be able to tackle the challenges of our time by rapidly developing the right technologies.
- › **“Your solutions”**: Rather than being an end in itself, however, our technology should help our customers make their products even better and more useful. This is what we mean by “Our technologies. Your solutions.” Because we are customer-focused in everything we do.
- › **“Powered by the passion of our people”**: This makes it clear that Continental stands for a certain culture. A culture of mutual respect. A culture of togetherness. And a culture of passion.

Based on this, our aim is to become the most attractive and progressive employer. Ultimately, in order to achieve our vision, we want to attract and retain the best talent at Continental.

Amid the fierce competition for this talent, we impress with our innovative technologies, our culture of mutual respect, trust and togetherness, and our pronounced passion to win. With our new vision and mission, we aim to strengthen our employees’ commitment – the most important bond they have with Continental. Their commitment, enthusiasm and motivation are an expression of our passion to win and give us a key competitive advantage, more so now than ever.

All group sectors were involved in the development of the new vision and mission. They therefore represent an important basis for our daily activities and reflect the respective business identities of our broad-based corporation and the factors decisive for its success.

With our strategy, which was realigned to address the transformation in the mobility industry in 2020, we have paved the way for profitable growth over the coming years. Our overall organizational structure and management processes are fully aligned with this strategy. We see the transformation in the mobility industry as an opportunity. Our strategy is based on three cornerstones:

- › Strengthening operational performance
- › Differentiating the portfolio
- › Turning change into opportunity

### 1. Strengthening operational performance

By strengthening our operational performance, we can ensure our future viability and competitiveness. We are aligning our cost structure to global market conditions. In 2019, we introduced appropriate measures with our Transformation 2019–2029 structural program, which we expect to generate gross savings of €850 million annually from 2024 onward.

The semiconductor shortage is an ongoing challenge for the automotive industry. Delivery backlogs and delivery times for semiconductors were at record highs in 2022, and the situation is not expected to improve substantially before 2025. Continental responded to the challenge by setting up a task force in fiscal 2021 and by establishing the Integrated Business Planning (IBP) unit in 2022. Operating internationally, the IBP unit manages supply and demand planning for all Automotive business areas and oversees volume planning for semiconductors in order to achieve a balance between customer demand and supplier deliveries.

## 2. Differentiating the portfolio

We continue to pursue the targeted differentiation of our product portfolio with a focus on growth and value. Our focus on growth is aimed at establishing strong market positions in innovative fields featuring highly dynamic growth, while our focus on value addresses saturated markets with stable but low growth.

In our Automotive, Tires and ContiTech group sectors, our focus on growth is centered around innovations for safe, connected and automated driving, which will be a critical factor in customers' future purchasing decisions. Vehicles require technologies from Continental, such as tires, brake systems, hoses for thermal management, digital solutions and services, as well as high-performance computers – irrespective of the vehicle's drive technology.

We are purposefully entering into partnerships that make us better and faster, in particular with smaller specialist firms and start-up companies. In the year under review, for example, we continued to

invest in collaborations for assisted and autonomous driving. Funding that we do not contribute to partnerships is used to establish and develop our in-house expertise. Examples can be found in the Research and Development section starting on page 35 of this annual report.

When it comes to "value," our focus is on profitable product areas where we have solid competitive positions in markets with a high degree of maturity. These include, for example, display and control systems, surface materials and the European tire business. The aim here is to sustain profitability and generate sufficient funds to enable us to ensure competitive expansion geared to market and technology leadership in growth areas that as yet are unable to fully finance their ambitious growth themselves.

The portfolio strategy also includes possible acquisitions, divestments and partnerships. The business areas are regularly assessed to determine whether they are capable of creating the best possible value for Continental, and how their value can be maximized.

1

### Strengthen operational performance

- › Right-size cost structure
- › Commitment to efficiency and quality

2

### Differentiate our portfolio

- › Win in growth businesses
- › Manage value businesses for profitability and cash

3

### Turn change into opportunity

- › Embrace sustainability
- › Focus on passion to win and transparency and ownership

## 3. Turning change into opportunity

Our comprehensive organizational structure helps us seize market opportunities and translate them into profit even more quickly. Transparent structures and a high level of autonomy make us more flexible in an increasingly complex market environment.

Sustainability is a key area in which Continental is turning change into opportunity. Continental has set out a sustainability ambition with four focus areas: carbon neutrality, emission-free mobility and industry, circular economy, and responsible value chain. It describes how, together with our partners, we seek to shape the transformation in the relevant topic areas along the entire value chain by 2050 at the latest. This sustainability ambition provides the framework and guidelines for existing strategies, programs and processes, as well as their further development. The systematic expansion of our business in particular with zero-tailpipe-emission vehicles contributes significantly toward achieving our ambitions in the area of carbon neutrality and emission-free mobility and industries, as well as toward reducing greenhouse gas emissions in the mobility sector. Detailed information on the implementation of our sustainability

ambition can be found in the Sustainability and Combined Non-Financial Statement section starting on page 37 of this annual report.

We are sticking to our medium-term business outlook:

- › In the Automotive group sector, we are focusing on the growing global demand for safe, connected and convenient mobility. This means, in particular, the development of non-differentiating software, which makes up around 60% of a vehicle's software. Such software consists of programs that are not critical for the marketing of vehicles, but that are necessary to ensure their safe operation. It is crucial to achieve cost advantages through standardization and scaling in this area. Forty percent of a vehicle's software relates to functions that make a visible difference, such as for automated driving or infotainment systems. For Automotive overall, we anticipate an adjusted EBIT margin of around 6% to 8% in the medium term as well as a return on capital employed (ROCE) of over 15%.



- › We want to further consolidate our position among the world's top tire manufacturers, particularly in the growth markets of Asia and North America. In the passenger-car tire segment, we intend to expand our business with tires for electric mobility and ultra-high-performance tires. We also see future growth in vehicle fleet management services. For the Tires group sector, we anticipate an adjusted EBIT margin of around 12% to 16% in the medium term as well as an ROCE of over 20%.
- › For the ContiTech group sector, the main opportunities are presented by the growing demand for digital and intelligent solutions.

Business continues to be based on products and systems made from rubber, plastic, metal, textiles and electronic components, which in the future we will be able to combine with customized and digital service offerings. For ContiTech overall, we anticipate an adjusted EBIT margin of around 9% to 11% in the medium term as well as an ROCE of over 20%.

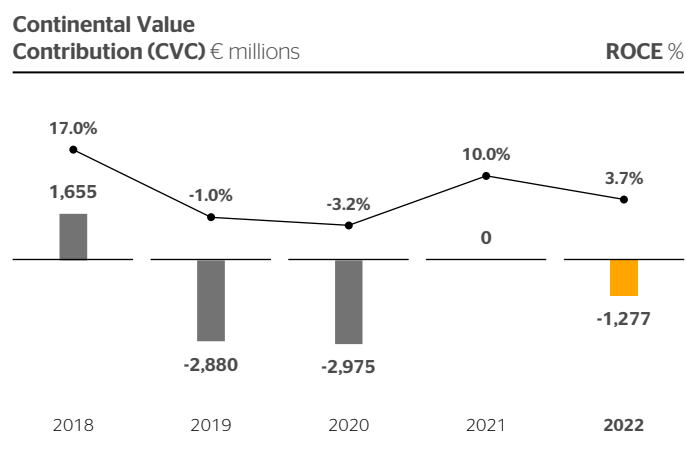
- › At corporate level, we aim in the medium term to achieve an adjusted EBIT margin of around 8% to 11% and an ROCE of around 15% to 20%. The cash conversion ratio is expected to exceed 70%.

# Corporate Management

## The goal is the sustained increase in the Continental Group's value.

### Value management

Value management at Continental is focused on value creation through profitable sales growth. Key financial performance indicators are sales, the adjusted EBIT margin, the amount of capital expenditure, free cash flow and capital employed. To allow us to use the financial performance indicators for management purposes as well, and to map the interdependencies between these indicators, we summarize them as key figures as part of a value-driver system. Our mid-term corporate objectives center on the sustainable enhancement of the value of each individual operating unit. This goal is achieved by generating a positive return on the capital employed that sustainably exceeds the associated equity and debt financing costs within each individual unit. Crucial to this is that the absolute contribution to value (the Continental Value Contribution (CVC)) increases year-on-year. This can be achieved by increasing the return on capital employed (with the costs of capital remaining constant), lowering the costs of capital (while maintaining the return on capital employed) or decreasing capital employed over time. The performance indicators used are EBIT, capital employed and the weighted average cost of capital (WACC), which is calculated from the proportional weight of equity and debt costs.



For 2021, the figures for continuing operations are shown.

EBIT is the net total of sales, other income and expenses plus income from equity-accounted investees and from investments but before financial result and income tax expense. In the year under review, EBIT for the Continental Group was €0.8 billion.

Capital employed is the funds used by the company to generate its sales. At Continental, this figure is calculated as the average of operating assets as at the end of the quarterly reporting periods. In 2022, average operating assets amounted to €20.3 billion.

The return on capital employed (ROCE) represents the ratio of these two calculated values. Comparing a figure from the statement of income (EBIT) with one from the statement of financial position (capital employed) produces an integral analysis. We deal with the problem of the different periods of analysis by calculating the capital employed as an average figure over the ends of quarterly reporting periods. The ROCE amounted to 3.7% in 2022.

The weighted average cost of capital (WACC) is calculated to determine the cost of financing the capital employed. Equity costs are based on the return from a risk-free alternative investment plus a market risk premium, taking into account Continental's specific risk. Borrowing costs are calculated based on Continental's weighted debt-capital cost rate. Based on the long-term average, the weighted average cost of capital for our company is about 10%.

Value is added if the ROCE exceeds the weighted average cost of capital (WACC). We call this value added, produced by subtracting the WACC from the ROCE multiplied by average operating assets, the Continental Value Contribution (CVC). In 2022, the CVC amounted to -€1,277.2 million.

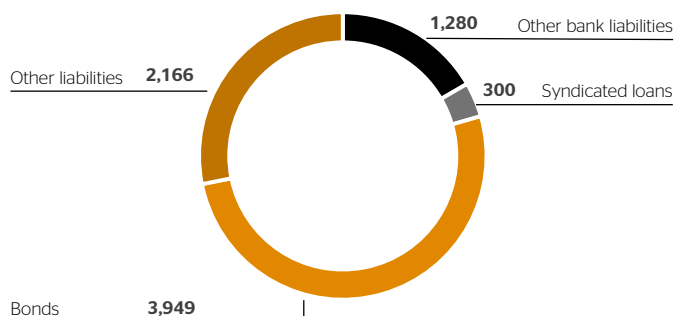
ROCE by group sector (%)	2022	2021
Automotive	-11.1	-4.6
Tires	23.0	25.7
ContiTech	5.1	16.8
Contract Manufacturing	1.5	29.0
<b>Continental Group</b>	<b>3.7</b>	<b>10.0</b>

### Financing strategy

Our financing strategy aims to support the value-adding growth of the Continental Group while at the same time complying with an equity and liabilities structure adequate for the risks and rewards of our business.

The Finance & Treasury group function provides the necessary financial framework to finance corporate growth and secure the long-term existence of the company. The company's annual investment requirements are likely to range from 6% to 7% of sales in the coming years.

### Composition of gross indebtedness (€7,695 million)



Our goal is to finance ongoing investment requirements from the operating cash flow. Other investment projects, such as acquisitions, should be financed from a balanced mix of equity and debt depending on the ratio of net indebtedness to equity (gearing ratio) and the liquidity situation to achieve constant improvement in the respective capital market environment. In general, the gearing ratio should be below 40% in the coming years and not exceed 60% in general. If justified by extraordinary financing reasons or specific market circumstances, we can rise above this ratio under certain conditions. The equity ratio should exceed 30%. In the reporting year, the equity ratio was 36.2% and the gearing ratio 32.8%.

Gross indebtedness amounted to €7,694.7 million as at December 31, 2022. Key financing instruments are the syndicated loan with a revolving credit line of €4.0 billion that has been granted until December 2026, and bonds issued on the capital market. Our gross indebtedness should be a balanced mix of liabilities to banks and other sources of financing on the capital market. For short-term financing in particular, we use a wide range of financing instruments. As at the end of 2022, this mix consisted of bonds (51%), a syndicated loan (4%), other bank liabilities (17%) and other indebtedness (28%) based on gross indebtedness. The syndicated loan that was renewed ahead of schedule in December 2019 consists of a revolving tranche of €4.0 billion and has an original term of five years. The margin will also depend on the Continental Group's sustainability performance. In November 2021, Continental exercised the second and final option to extend the term by one year. The lending banks then extended this financing commitment until December 2026 at unchanged conditions.

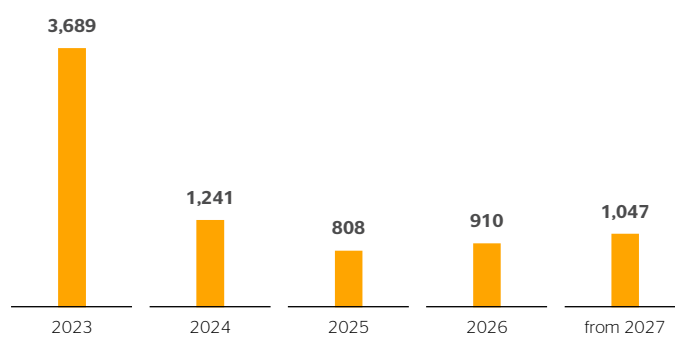
The company strives to have at its disposal unrestricted liquidity of about €1.5 billion. This is supplemented by committed, unutilized credit lines from banks in order to cover liquidity requirements at all times. These requirements fluctuate during a calendar year owing in particular to the seasonal nature of some business areas. In addition, the amount of liquidity required is also influenced by corporate growth. Unrestricted cash and cash equivalents amounted to €2,441.3 million as at December 31, 2022. There were also committed and unutilized credit lines of €4,573.5 million.

As at December 31, 2022, €300.0 million of the revolving credit line of €4.0 billion had been utilized. Around 51% of gross indebtedness is financed on the capital market in the form of bonds. The interest coupons vary between 0.0% and 3.625% p.a. The most recent bond issue took place in November 2022 in anticipation of the upcoming bond maturities in 2023. A bond with a volume of €625.0 million, a term of five years and an interest rate of 3.625% p.a. was placed with investors. The bonds with maturities between 2023 and 2027 ensure a balanced overall maturity profile for the repayment amounts. In addition to the forms of financing already mentioned, there were also bilateral credit lines with various banks in the amount of €2,182.5 million as at December 31, 2022. Continental's corporate financing instruments currently also include sale-of-receivables programs and commercial paper programs. As in the previous year, Continental had two commercial paper programs in Germany and the USA in 2022. As at the end of 2022, the nominal volume of the commercial paper issued under the German program was €350.0 million.

### Maturity profile

Continental strives for a balanced maturity profile of its liabilities in order to be able to repay the amounts due each year from free cash flow as far as possible. Aside from short-term indebtedness, most of which can be rolled on to the next year, two bonds in the amounts of €500.0 million and €750.0 million, respectively, will mature in 2023. The other bonds issued in 2019, 2020 and 2022 require repayments of €725.0 million in 2024, €600.0 million in 2025, €750.0 million in 2026 and €625.0 million in 2027.

### Maturities of gross indebtedness (€7,695 million)



### Continental's credit rating unchanged

In the reporting period, Continental AG was rated by the three rating agencies Standard & Poor's, Fitch and Moody's, each of which maintained their investment-grade credit ratings in 2022. The rating outlook from Moody's improved from negative to stable. The most recent rating adjustment took place in spring 2020, when all three rating agencies adjusted their long-term credit rating downward by one notch. Our goal remains a credit rating of BBB/BBB+.

### Credit rating for Continental AG

	Dec. 31, 2022	Dec. 31, 2021
<b>Standard &amp; Poor's<sup>1</sup></b>		
Long-term	BBB	BBB
Short-term	A-2	A-2
Outlook	negative	negative
<b>Fitch<sup>2</sup></b>		
Long-term	BBB	BBB
Short-term	F2	F2
Outlook	stable	stable
<b>Moody's<sup>3</sup></b>		
Long-term	Baa2	Baa2
Short-term	P-2	P-2
Outlook	stable	negative

<sup>1</sup> Contracted rating since May 19, 2000.

<sup>2</sup> Contracted rating since November 7, 2013.

<sup>3</sup> Contracted rating since January 1, 2019.

# Research and Development

## Continental is driving forward the future of mobility, making it safer, cleaner and more convenient.

For more than 150 years Continental has been revolutionizing the way we move. Today, the industry is being shaped by forward-looking technologies such as automated and autonomous driving, smart infotainment and holistic connectivity, but also fundamental trends such as digitalization, sustainability and cost saving, which are just as much a part of the future of mobility as efficient safety technologies and driving comfort.

### Autonomous and intelligent solutions connected to the cloud

Continental has expanded its portfolio for assisted and partially automated driving with the system-on-chip family from Ambarella, which enables faster processing of increased sensor data in the vehicle and paves the way for autonomous mobility. This helps ensure higher levels of environmental perception and therefore safer mobility. By reducing energy consumption and battery weight, the chip set can also increase the range of electric vehicles. It complements Continental's solutions for assisted driving and further promotes vehicle automation.

### Milestone in the development of future brake systems

Continental has introduced a new technology with its first customer, changing from a wet to a semi-dry brake system. The Future Brake System, which includes several new components, uses "dry" electromechanical brakes on the rear axle that do not require brake fluid. The brakes on the front axle continue to operate hydraulically. The new technology also includes the MK C2, a second-generation brake-by-wire system. The start of production at a North American car manufacturer is planned for 2025.

### Program to increase R&D efficiency in the Automotive group sector

Continental launched the Automotive R&D Excellence Program in 2022, a strategic initiative to improve the competitiveness of product development within the Automotive group sector and ensure business success. Its goal is to create an organization that is able to adapt quickly to market needs, utilize state-of-the-art processes, methodologies and tools, identify effective business priorities and implement structured business solutions. Due to its holistic approach, the program consists of over 100 representatives and experts from all Automotive business areas, divided into nine work packages and three work streams.

### Continental tires with polyester made from recycled PET bottles available throughout Europe since the summer

Continental tires containing polyester from recycled PET bottles have been available in Europe since June 2022. ContiRe.Tex technology can completely replace the polyester conventionally used in tire casings. It was first unveiled by Continental less than one year earlier in September 2021 and is the first technology of its kind to be used in tire production. Three tire lines featuring polyester from recycled PET bottles are currently on offer, each available in five sizes: the PremiumContact 6, the EcoContact 6 and the AllSeasonContact.

The specially developed technology uses polyester yarn obtained from used PET bottles that would not otherwise be recycled, without requiring any intermediate chemical steps. The bottles used come exclusively from regions without a closed recycling loop. Around 40 recycled PET bottles are used for each set of standard-size passenger car tires. This sustainable technology is much more efficient than other known methods for processing PET bottles into high-performance polyester yarns. By using recycled polyester yarn, Continental is taking a further step toward circular economies across product lines. Tires manufactured with ContiRe.Tex technology have a "Contains Recycled Material" logo on the sidewall.

	2022		2021	
	€ millions	% of sales	€ millions	% of sales
<b>Research and development expenses (net)</b>				
Automotive	2,387.7	13.0	2,136.6	13.9
Tires	319.8	2.3	293.8	2.5
ContiTech	163.8	2.5	156.5	2.6
Contract Manufacturing	0.1	0.0	-0.1	0.0
<b>Continental Group</b>	<b>2,871.4</b>	<b>7.3</b>	<b>2,586.8</b>	<b>7.7</b>
<b>Capitalization of research and development expenses</b>	<b>24.4</b>		<b>31.5</b>	
in % of research and development expenses	0.8		1.2	
<b>Depreciation on research and development expenses</b>	<b>46.4</b>		<b>44.0</b>	



### ContiConnect 2.0: digital tire management of the future

Continental has launched a comprehensive enhancement of its ContiConnect system that combines intelligent tire management with digital, service-based tire solutions. With ContiConnect 2.0, tires for passenger cars, trucks, buses and off-road vehicles can be serviced exactly when needed. In addition to the previous functions such as continuous tire pressure monitoring, the newly developed version also allows fleet customers to digitally track the remaining mileage, tread depth and condition of all tires in their fleets. The coordination of vehicle and tire services generates cost efficiency, lowers emissions and strengthens sustainability. In the off-road vehicle sector, ContiConnect is already used frequently by fleet customers in construction, intralogistics and at ports.

### Three new tire solutions for sustainable passenger and goods transport over short and long distances

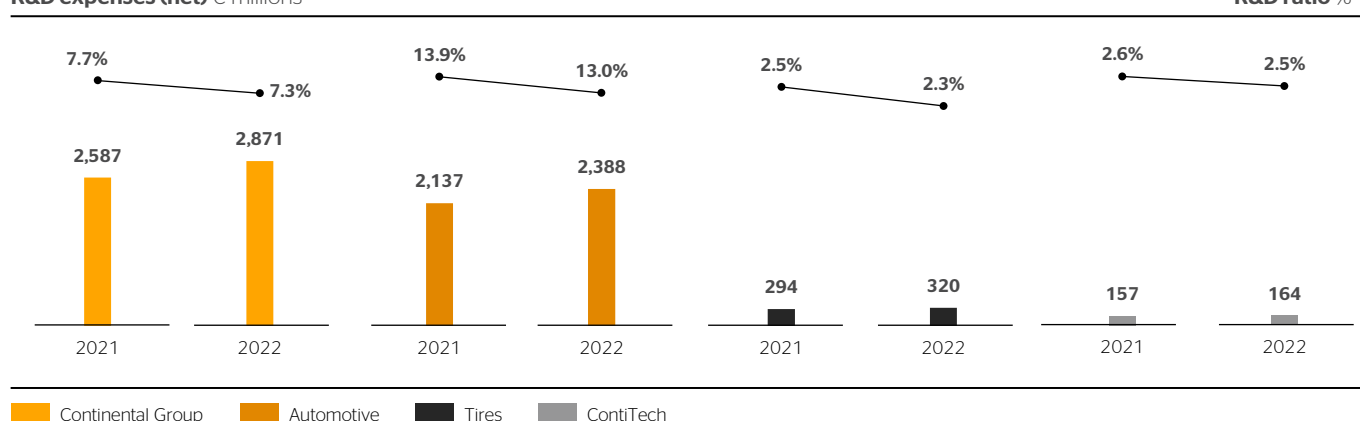
At the IAA Transportation 2022 in Hanover, Continental presented a range of innovative tire solutions aimed at improving the sustainability of passenger and goods transport over short and long distances. The Conti Urban, for example, is a concept tire specially designed for electric buses and delivery vehicles of the future. The prototype, which has already been approved for road use and could soon go into a trial phase with customers, consists of nearly 50 percent renewable and recycled materials. After a single re-treading, this figure rises to more than 90 percent. Furthermore, the concept tire's noise level has been specially optimized. Continental believes that greater sustainability is essential for urban buses and delivery vehicles. In particular, as the demand for inner-city passenger and freight transport is constantly growing, more and more electrified city buses are being registered too.

### CONTI LoadSense: powerful load monitoring system for conveyor belts

With CONTI LoadSense, a newly developed monitoring system, Continental is expanding its portfolio for predictive maintenance and status monitoring for conveyor systems. Customers can track all aspects of their installations' carrying capacity thanks to the system's reliable data. The Continental system uses radar and ultrasonic sensors to monitor the material flow on the conveyor belt around the clock. It scans the material and the belt from different angles to determine the position of the load and belt. The data is then correlated to calculate the volume flow and determine potential material losses. Because standardized limits (CEMA, DIN and ISO standards) are automatically incorporated into the system software, the customer can rely on the safe and efficient operation of the conveyor system and digitally track process performance in real time. System alarms automatically report when critical process conditions are detected. CONTI LoadSense can be retrofitted to conveyor systems and is suitable for all conveyor belts.

R&amp;D expenses (net) € millions

R&amp;D ratio %



# Sustainability and Combined Non-Financial Statement

The following section constitutes the combined non-financial statement in accordance with Sections 315b and 315c in conjunction with Sections 289b to 289e of the German Commercial Code (*Handelsgesetzbuch – HGB*), for the Continental Group and Continental AG, for fiscal 2022.

It contains, in a separate section, the information that needs to be disclosed for fiscal 2022 in accordance with Art. 8 of EU Taxonomy Regulation 2020/852 in conjunction with Art. 10 (2) of Delegated Regulation 2021/2178.

The independent auditor's report also covers the combined non-financial statement and can be found starting on page 109.

## Information on Reporting

### Use of a framework

No individual framework was used for the preparation of the combined non-financial statement. Continental sees the full implementation of an individual framework as inappropriate, in particular due to the definitions of materiality, which deviate from the *HGB*. However, individual reporting elements such as the preparation of individual indicators are aligned with existing reporting standards, as indicated accordingly in the relevant text passages.

### Material reporting topic areas

The Executive Board of Continental adopted a sustainability ambition in autumn 2020 on the basis of a survey of customers, investors and employees, among others. For the combined non-financial statement, the topic areas included in the ambition were assessed as to their materiality in accordance with Section 289c (2) *HGB*. To this end, they were analyzed in terms of risks and opportunities for the company and their effects on non-financial matters. As a result, the following eight topic areas were identified as reporting topic areas: carbon-neutrality, emission-free mobility and industries, circular economy, responsible value chain, good working conditions, green and safe factories, benchmark in quality, and sustainable management practice. By managing these topics, the key transformation opportunities and risks related to sustainability are addressed. The reporting topic areas remained valid for fiscal 2022 and were approved by the Executive Board.

An overview of the reporting topic areas and their correlation with non-financial aspects can be found in the table "Continental sustainability reporting topic areas."

### Presentation of the business model and risks

The required information on the business model can be found in the Structure of the Continental Group section starting on page 26 and in the Strategy of the Continental Group section starting on page 29. Information on risks can be found in the report on risks and opportunities starting on page 88. Beyond this, no additional risks in relation to non-financial topic areas were identified pursuant to Section 289c (3) *HGB*.

### Presentation of concepts, results and performance indicators

Continental completed the spin-off of Vitesco Technologies on September 15, 2021. The performance indicators for fiscal 2021 only

relate to continuing operations and therefore exclude Vitesco Technologies, which was spun off on September 15, 2021.

In accordance with the *HGB*, the performance indicators are not the most significant corporate management indicators, which means that they are not required to be integrated into the report on expected developments.

### References

Wherever necessary for comprehension, the combined non-financial statement contains references to amounts reported in the consolidated financial statements, including notes.

References to information in other sections of the management report and the consolidated financial statements are officially part of this combined non-financial statement. References to information outside of the management report and the consolidated financial statements are not officially part of this combined non-financial statement.

### Full sustainability reporting

Full sustainability reporting on all relevant topic areas for the Continental sustainability ambition can be found in the integrated sustainability report. This consolidates the information from the combined non-financial statement, the consolidated management report, the consolidated financial statements and other sources, as well as further supplementary information, in a modular format.

The integrated sustainability report will be published in April 2023 and will be available online at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Sustainability Management in the Continental Group

### Ambition, strategy and program

Sustainability is a driver of innovation for Continental during the current transformation of mobility and industries, and is thus firmly anchored in its corporate strategy in the cornerstone of "turning change into opportunity." Sustainability is also a key component in our vision of "creating value for a better tomorrow."

In the Continental Group's sustainability ambition, we describe how we want to shape this transformation in the relevant topic areas with respect to sustainability in order to seize transformation opportunities and mitigate transformation risks. Along with the relevant guidelines, this sustainability ambition brings together existing strategies, programs and processes, as well as their further development. The specific ambitions, strategies, programs and processes are presented in the following sections for the reporting topic areas of the combined non-financial statement. The entire ambition can be found online at [www.continental-sustainability.com](https://www.continental-sustainability.com).

**Continental sustainability reporting topic areas**

	<b>Continental sustainability ambition topic areas</b>	<b>Material reporting topic areas for the non-financial statement in accordance with Sections 315b and 315c HGB in conjunction with Sections 289b to 289e HGB</b>	<b>Allocation of material reporting topic areas to non-financial aspects in accordance with Section 289c (2) HGB</b>
Four focus areas of sustainability <sup>1</sup>	Carbon neutrality	X	Environmental matters
	Emission-free mobility and industries	X	Environmental matters
	Circular economy	X	Environmental matters
	Responsible value chain	X	Environmental matters, employee matters, social matters, respect for human rights
Eight sustainability essentials <sup>2</sup>	Good working conditions	X	Employee matters, respect for human rights
	Green and safe factories	X	Environmental matters, employee matters, respect for human rights
	Innovations and digitalization		-
	Benchmark in quality	X	Environmental matters, social matters
	Safe mobility		-
	Long-term value creation		-
	Sustainable management practice	X	Anti-corruption and bribery matters, employee matters
	Corporate citizenship		-

<sup>1</sup> For our four focus areas, we are committed to achieving our strong, visionary ambitions by 2050 at the latest, together with our partners along the value chain.

<sup>2</sup> Our eight sustainability essentials are at the core of our sustainability management.

**Management, organization and responsibilities**

Within the Executive Board, the Executive Board member for Group Human Relations (director of Labor Relations) and Group Sustainability is responsible for sustainability. Sustainability management within the Continental Group is regulated by a dedicated internal sustainability policy.

The Group Sustainability group function is further supplemented by sustainability functions in the group sectors as well as coordinators in several business areas and countries. The key sustainability functions were expanded and strengthened in 2022.


The Group Sustainability Steering Committee is responsible for assessing interdepartmental issues, weighing up risks and opportunities and discussing relevant Executive Board decisions in advance. In fiscal 2022, it consisted of the entire Executive Board as well as the heads of the sustainability functions at corporate level and group sector level as well as the heads of other relevant group functions. The committee is chaired by the Executive Board member for Group Human Relations (director of Labor Relations) and Group Sustainability and managed by the head of the Group Sustainability group function. Some of the group sectors have their own interdepartmental sustainability committees, which are coordinated by the relevant sustainability functions.

The sustainability performance indicators are consolidated in the Continental Group's sustainability scorecard, which is approved annually by the Group Sustainability Steering Committee on behalf of the Executive Board. The scorecard is based on defined quality criteria for the indicators, is continuously developed further and

establishes the formal basis for integrating sustainability into other corporate processes.

The topic of sustainability is also an integral part of the Continental Group's strategy development. Significant investments must be reviewed and assessed as to their contribution to sustainability as a standard part of the approval process. For the Automotive, Tires and ContiTech group sectors, detailed roadmaps for the implementation of sustainability ambitions in the relevant topic areas are under development.

**Remuneration**

The Executive Board and managers are measured against the achievement of sustainability goals. Long-term remuneration components (long-term incentive - LTI) are thus linked to sustainability aspects. The LTI plans are updated on an annual basis. For more information, see the remuneration report on our website under  Company/Executive Board.

**Cultural change**

In order to support cultural change in the organization, we stepped up internal communication with respect to sustainability in fiscal 2022, held numerous events and further integrated the topic into key internal event formats for managers. These events include the annual Global Sustainability Conference, which is attended by Continental employees from all over the world.

## Development of Material Topic Areas

### Carbon neutrality

#### Our ambition

As set out in our sustainability ambition, we strive for 100% carbon neutrality along our entire value chain (products, operations and supply) by 2050 at the latest, together with our partners along the value chain.

Of central importance for our ambition are the requirements and speed of transformation of our customers, industries and markets as well as the resulting transformation opportunities and risks.

#### Concept

We have set ourselves the corporate target of achieving carbon neutrality throughout our production processes. In terms of Scope 1 and market-based Scope 2 CO<sub>2</sub> emissions in accordance with the Greenhouse Gas (GHG) Protocol, we aim to be carbon-neutral by 2040 (2040 climate goal).

The corporate target of carbon neutrality throughout our production processes is managed by the Group Environmental and Climate Protection group function as part of the corporate roadmap for decarbonization. The group sectors are each responsible for the implementation of appropriate programs and must report on this internally on a regular basis.

Together with the group sectors, the "Decarbonization Roadmap 2040" group project team has set clear interim targets for each group sector and defined two key steps:

- › 100% procurement of electricity from renewable sources (Scope 2), which has already been implemented since 2020.
- › 100% carbon neutrality for remaining energy consumption by 2040 (Scopes 1 and 2), through
  - › the reduction of CO<sub>2</sub> emissions by means of energy efficiency projects
  - › the substitution of fossil fuels
  - › and the neutralization of unavoidable CO<sub>2</sub> emissions.

We have set ourselves the interim target of reducing our own emissions to 0.7 million metric tons of CO<sub>2</sub> by 2030. This represents a reduction of more than 30% compared with 2021.

Scope 1 and market-based Scope 2 CO<sub>2</sub> emissions have also been part of the LTI plans for the members of the Executive Board and global managers since fiscal 2020. For more information, see the remuneration report on our website under

 Company/Executive Board.

In terms of Scope 3 CO<sub>2</sub> emissions in accordance with the GHG Protocol, we aim to achieve carbon neutrality by 2050 at the latest in line with our sustainability ambition. To this end, we have identified various levers throughout the value chain. These relate to the use phase of our products, coupled with the global shift toward emission-free mobility and industries, product design and the conversion of materials used to renewable and recycled materials, as well as generally a transition to circular processes.

For more information on our concepts in this respect, see the sections on emission-free mobility and industries and circular economy in this combined non-financial statement.

It will also be necessary to increase the use of green electricity along the supply chain. The Business Partner Code of Conduct was expanded accordingly with a view to carbon neutrality in 2021. The implementation of carbon neutrality throughout the value chain is managed in the individual group sectors, each of which is responsible for taking appropriate measures. In addition, achieving carbon neutrality throughout our value chains requires joint sustainability efforts with customers, suppliers and other partners.

The Continental Group's 2040 climate goal and ambition for 2050 were reviewed by the Science Based Targets initiative (SBTi) in 2020. On the basis of the method used, the linear derivations for 2030 were validated and confirmed as being compliant with the Paris climate agreement. The derived absolute emission reductions for Scope 1 and Scope 2 are set to keep us on track for the 1.5°C pathway.

We also offer customers our NetZeroNow immediate action program for climate change mitigation – an additional building block to help them achieve their climate targets along the entire value chain. In addition to Continental products for emission-free vehicles, the program is also offered for the combustion-engine vehicle and industrial businesses, as well as being used internally, such as at events. Continental is working with partners on certified ecosystem restoration, especially on reforestation projects, to remove CO<sub>2</sub> from the atmosphere and ease the global CO<sub>2</sub> budget by means of "negative emissions." To this end, Continental has defined its own quality criteria, beyond the requirements for the respective register. Under NetZeroNow, the currently remaining "carbon backpack" of the relevant Continental business can be fully or partially neutralized by an appropriately defined amount, for example. The carbon backpack is defined as all emissions generated by processes at Continental (Scopes 1 and 2) and its suppliers as well as following end of use (Scope 3), but not customer- and product-use-related emissions (e.g. the Scope 3 emissions generated during a product's use phase). These are calculated individually within the group sectors. The amount of negative emissions used under NetZeroNow is determined and documented accordingly within the group sectors. Continental has purchased a quota of certified projects. Appropriate certificates are issued to Continental in stages and subsequently deleted from the register. A systematic process is then in place at corporate level to ensure that appropriate issued and deleted (i.e. reserved) certificates are available for the amount used by the group sectors in the respective fiscal year and that these are not used more than once in the internal allocation across fiscal years and group sectors.

#### Results of the concept

Own CO<sub>2</sub> emissions amounted to 0.99 million metric tons of CO<sub>2</sub> in fiscal 2022 (PY: 1.05 million metric tons of CO<sub>2</sub>). These are calculated as the sum of Scope 1 and market-based Scope 2 CO<sub>2</sub> emissions. The decrease in direct CO<sub>2</sub> emissions (Scope 1) in fiscal 2022 is attributable to energy efficiency measures to reduce fossil fuel consumption as a result of the energy crisis, particularly in Europe.

Following the switch to green electricity for reported energy consumption in fiscal 2020, Continental's total CO<sub>2</sub> emissions (Scopes 1 and 2) have been reduced by 70% compared with fiscal 2019, as this green electricity produces no CO<sub>2</sub> emissions. Appropriate green energy attribute certificates were purchased for the full volume of reported purchased electricity not already covered by other instruments (such as green electricity contracts, power purchase agreements or self-generated electricity from renewable sources). Due to national register processes, not all deletions of energy attribute certificates were available for small residual quantities at the time the report was prepared.

Carbon neutrality performance indicators <sup>1</sup>	2022 <sup>2</sup>	2021 <sup>2</sup>
Direct CO <sub>2</sub> emissions (Scope 1) in millions of metric tons of CO <sub>2</sub>	0.76	0.82
Indirect CO <sub>2</sub> emissions (Scope 2) in millions of metric tons of CO <sub>2</sub> <sup>3</sup>	0.23	0.23
<b>Total own CO<sub>2</sub> emissions (Scopes 1 and 2) in millions of metric tons of CO<sub>2</sub></b>	<b>0.99</b>	<b>1.05</b>

<sup>1</sup> Definitions in accordance with the GHG Protocol. Scope 1 includes emissions from the burning of fossil fuels as part of Continental's own processes, and Scope 2 includes emissions from purchased electricity, steam and heat. CO<sub>2</sub> emission factors correspond to CO<sub>2</sub> equivalents (CO<sub>2</sub>e).

<sup>2</sup> Contains a small amount of imputed data for parts of the Continental Group that did not report data directly.

<sup>3</sup> Calculated using the market-based calculation method of the GHG Protocol. Where contract-specific emission factors were not available, the standard emission factors from Defra (September 2021) were used.

Within the NetZeroNow program, negative emissions were used for the first time in 2022 and amounted to 0.03 million metric tons of CO<sub>2</sub>.

Carbon neutrality performance indicators	2022	2021
Use of negative CO <sub>2</sub> emissions (CO <sub>2</sub> removal) in millions of metric tons of CO <sub>2</sub> <sup>1</sup>	0.03	n. a.

<sup>1</sup> Generated through voluntary carbon credits. These are obtained solely from reforestation and afforestation projects and are reserved exclusively for Continental in the Gold Standard, VCS, American Carbon Registry and Climate Action Reserve registries.

Continental improved its climate change mitigation rating with global non-profit organization CDP (formerly operating as the Carbon Disclosure Project) from B to A- in 2022.

For more information on carbon neutrality, including reporting on indirect CO<sub>2</sub> emissions along the value chain (Scope 3 of the GHG Protocol), see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Emission-free mobility and industries

### Our ambition

As set out in our sustainability ambition, we strive for 100% emission-free mobility and industry by 2050 at the latest, together with our partners along the value chain. "Emission-free" refers to zero emissions of greenhouse gases and nitrogen oxides (NOx), for example. It does not include harmless emissions such as steam, non-toxic, biodegradable particle emissions or minimal noise emissions.

Of central importance for our ambition are the requirements and speed of transformation of our customers, industries and markets as well as the resulting transformation opportunities and risks.

### Concept

Continental is shaping the transformation toward emission-free mobility and emission-free industries with customer-oriented solutions, such as for electric mobility, emission-free railway engineering, bicycles and wind turbines. In doing so, we rely both on new product developments and on the further development of our existing product portfolio. Components, software and products from Continental can be found in a wide range of electric vehicles, for example - from tires to high-performance computers and interior surfaces. For current examples of innovative products and systems from Continental, see the Research and Development section of this annual report.

The respective group sectors and business areas are responsible for implementing this sustainability ambition, particularly with regard to portfolio development, product strategies and business models, and are supported by the group functions of the Continental Group. To this end, relevant aspects have been and will continue to be incorporated in portfolio analyses, and are included in the strategy and business development processes for the group sectors and business areas.

For the implementation of our concept with respect to emission-free mobility and industries, we record our allocated business with emission-free mobility and industries as a performance indicator. This consists of allocated business with zero-tailpipe-emission vehicles as well as allocated low-carbon business beyond business with zero-tailpipe-emission vehicles. Clearly allocated sales are recorded. In terms of vehicles, these include sales of tires, displays, sensors, electronic control units, artificial leather and hoses for emission-free passenger cars and trucks, as well as air springs for emission-free trains and trams; in terms of other business, they include sales of hoses for wind turbines or photovoltaic systems.

### Results of the concept

In fiscal 2022, the allocated business with emission-free mobility and industries amounted to a total of €2,805 million (PY: €991 million).

This increase in fiscal 2022 was partly due to the increase in allocated business with zero-tailpipe-emission vehicles of €986 million to €1,657 million. The year-on-year growth is attributable in particular to the growing market success of electric mobility, since Continental's products can now be found in many mass-produced models.

In addition, for allocated low-carbon business beyond business with zero-tailpipe-emission vehicles, the replacement business with highly efficient tires with low rolling resistance for the existing fleet of vehicles already on the market was included for the first time. As a result, the volume for this business multiplied.



<b>Emission-free mobility and industries performance indicators</b>	<b>2022</b>	<b>2021</b>
Allocated business with zero-tailpipe-emission vehicles in millions of euros <sup>1,2</sup>	1,657	986
Allocated low-carbon business beyond business with zero-tailpipe-emission vehicles in millions of euros <sup>3</sup>	1,148	6
<b>Allocated business with emission-free mobility and industries in millions of euros</b>	<b>2,805</b>	<b>991</b>

1 Definition: allocated business with zero-tailpipe-emission vehicles comprises all business with products for vehicles transporting goods and people that qualify as Taxonomy-eligible low-carbon technologies for transport under the delegated regulation (2021/2800) for climate change mitigation and adaptation, supplementing the Taxonomy Regulation (2020/852).

2 The business can be allocated via the vehicle manufacturer, the vehicle platform or the product specification, for example. The data includes both pure business and attributable business, such as in the case of combined vehicle platforms. For the Tires, ContiTech and Contract Manufacturing group sectors, the sales reported at the end of the year were included. For Contract Manufacturing, this was based on an estimation by the customer Vitesco Technologies. In the case of the Automotive group sector, a calculation was carried out for passenger cars and light commercial vehicles using internal, vehicle-specific planning data for sales and external data for production quantities, and for medium and heavy commercial vehicles this was based on the relevant customer portfolio.

3 Definition: allocated low-carbon business beyond business with zero-tailpipe-emission vehicles measures business that enables our customers to significantly contribute to climate change mitigation and is considered Taxonomy-eligible under the delegated regulation (2021/2800) for climate change mitigation and adaptation, supplementing the Taxonomy Regulation (2020/852), excluding low-carbon technologies for transport except the replacement business with highly efficient tires with low rolling resistance (label classes A and B) for the existing fleet of vehicles already on the market, which is included for the first time for 2022.

For more information on emission-free mobility and industries, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Circular economy

### Our ambition

As set out in our sustainability ambition, we strive for 100% closed resource and product cycles by 2050 at the latest, together with our partners along the value chain.

Of central importance for our ambition are the requirements and speed of transformation of our customers, industries and markets as well as the resulting transformation opportunities and risks.

### Concept

The switch to a circular economy is a profound and complex transformation process for Continental, which at the same time is highly relevant for the achievement of other topic areas of the company's sustainability ambition. The group sectors are responsible for implementing circularity, in particular with respect to product design, business models, material use and material procurement. They have each started to design and/or implement specific initiatives and projects that are aimed at improving the use of product-related, technological and biological cycles. In addition, work is continuously being done on the durability, recyclability and adaptability of products. To cite some examples:

- › The Automotive group sector offers its customers the remanufacturing of components such as high-quality displays for selected products.
- › The Tires group sector has concluded a development agreement with Pyrum Innovations, a specialist in scrap tire pyrolysis.
- › The ContiTech group sector has launched skai VyP Coffee, an upholstery fabric made partly from recycled and processed coffee grounds.

For more information, see the respective press release on our website under [Press](#).

With regard to operational waste management, as a further key component of the circular economy, we have set ourselves the corporate target of increasing the waste for recovery quota to 95% by 2030. Waste for recovery includes material recycling, thermal recovery or any other form of recycling or reuse. This objective gives priority to recycling over disposal. The implementation of the corporate target is managed by Group Environmental and Climate Protection as part of operational environmental management.

For more information on the organization of operational environmental management, see the section on green and safe factories in this combined non-financial statement. The waste for recovery quota has also been part of the LTI plans for the members of the Executive Board and global managers since fiscal 2020. For more information, see the remuneration report on our website [under Company/Corporate Governance/Executive Board](#).

### Results of the concept

The waste for recovery quota was at 85% in fiscal 2022 (PY: 81%). This was mainly due to the successful implementation of local projects as well as to market conditions, which allowed for increased waste recovery.

Circular economy performance indicator	2022 <sup>2</sup>	2021 <sup>2</sup>
Waste for recovery quota in % <sup>1</sup>	85	81

<sup>1</sup> Definition: proportion of waste that has been sent for material recycling, thermal recovery or any other form of recycling or reuse.

<sup>2</sup> Contains a small amount of imputed data for parts of the Continental Group that did not report data directly.

For more information on the circular economy, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

### Responsible value chain

#### Our ambition

As set out in our sustainability ambition, we strive for 100% responsible sourcing and business partnerships by 2050 at the latest, together with our partners along the value chain.

Our understanding of a responsible value chain thus refers to our supply chain and customer relationships and to our own locations.

Of central importance for our ambition are the requirements and speed of transformation of our customers, industries and markets as well as the resulting transformation opportunities and risks.

#### Concept

In the reporting year, a comprehensive management system for ensuring due diligence within a responsible value chain was developed and launched. The global implementation of the system in stages is designed to achieve continuous improvement and to respect both human and environmental rights along the value chain. This covers both Continental's own operations and in particular those of direct suppliers. For this purpose, responsibilities, rules and processes are clearly defined, including control mechanisms. The management system is guided by specific commitments in the areas of labor standards, occupational health and safety, the environment, safety practices and land rights. The aim of the system is to ensure the corresponding laws are observed and recognized, in particular the requirements under the German Supply Chain Due Diligence Act (*Lieferkettensorgfaltspflichtengesetz*). It is also aimed at systematically applying due diligence procedures, reducing risks, supporting the implementation of customer requirements and supplementing the existing internal control system.

Within the system, our Business Partner Code of Conduct defines the fundamental requirements, among others for our suppliers, and for their suppliers, including with regard to human rights, working conditions, environmental protection, conflict minerals and anti-corruption. The Code of Conduct is updated regularly to reflect changes or adjustments to legislation. For suppliers of natural rubber, our sourcing policy for sustainable natural rubber additionally applies. Violations of our rules can be reported via the Integrity Hotline, which is available around the clock and worldwide.

When Continental is notified about violations of our Business Partner Code of Conduct, these will be checked, and, if necessary, further appropriate measures will be initiated necessary. Where business partners are proven to have violated our Business Partner Code of Conduct, Continental requests and monitors remedial measures and reserves the right to terminate the business relationship as a last resort.

Sustainability aspects are also taken into consideration at various other points in supplier management. For example, selected suppliers are evaluated based on various criteria using self-assessment questionnaires, which we collect via the generally accepted sustainability platforms for our industries, such as EcoVadis and NQC. These questionnaires are reviewed annually at the corporate level. Furthermore, selective local audits or other audit activities – such as in relation to the existence of management systems – are also carried out.

We also continue to develop our approach for the responsible value chain in dialog with external stakeholders and support the development of industry-wide standards, for example through our participation in industry dialog with the German government on human rights in the automotive industry. Here, we have worked in particular to cultivate a shared understanding of industry risks and due diligence requirements. We are also involved in initiatives and associations such as econsense, the Responsible Business Alliance (RBA) and the Global Platform for Sustainable Natural Rubber (GPSNR).

Responsible sourcing is the responsibility of the relevant purchasing organizations, which are established at Continental by group sector, product group and country, for example. A corporate purchasing network regularly deals with responsible sourcing topics as well. The Group Quality group function coordinates the management of conflict minerals, including the corresponding reporting processes.

### Results of the concept

To further increase transparency and sustainability in Continental's natural rubber supply chain, the joint venture "Rubberway," which was founded in 2019, was rolled out further for the digital risk analysis of the upstream supply chain. The joint project with the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) in the Indonesian province of West Kalimantan, which has been in place since 2018, was also further expanded. The aim of the project is to jointly drive forward the implementation of a digital system for the traceability of natural rubber from the project region. By optimizing the supply chain and offering training in the sustainable cultivation of natural rubber, smallholders are supported in boosting the quantity, quality and yield of their produce and in this way improving their income. In addition, a cultivation strategy designed around sustainability prevents clearing and deforestation, thereby conserving valuable resources. As part of a development project with Security Matters (SMX), Continental is working on testing a tamper-proof means of verification of the geographical origin of natural rubber using marker technologies. In fiscal 2022, field testing was successfully completed, and the marker substance could be verified beyond doubt throughout the entire tire production process.

As at December 31, 2022, 1,009 valid supplier self-assessment questionnaires were available via the two sustainability platforms EcoVadis and NQC (PY: 631). This corresponds to a completion rate of 63% of suppliers selected for this process (PY: 53%). The increase in the number of available valid supplier self-assessment questionnaires and the higher completion rate are due to the onboarding of ContiTech suppliers in EcoVadis and the follow-up activities with suppliers to update and renew their self-assessment questionnaires.

Responsible value chain performance indicator	2022	2021
Number of available valid supplier self-assessment questionnaires (as at December 31) <sup>1</sup>	1,009	631

<sup>1</sup> Based on the self-assessment questionnaires via the sustainability platforms EcoVadis and NQC completed by suppliers selected for this process.

We present further performance indicators for the implementation of a responsible value chain with regard to our own locations in the sections on good working conditions as well as green and safe factories in this combined non-financial statement.

For more information on the responsible value chain, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Good working conditions

### Our ambition

As set out in our sustainability ambition, we provide inspiring, healthy and fair working conditions.

### Concept

The Continental Group's Code of Conduct sets out the foundation for good working conditions as the basis of our global collaboration, including respect for human rights and fair working conditions. Employees receive training on compliance with the Code of Conduct. The management system being rolled out for a responsible value chain also includes the company's own activities (see responsible value chain).

Our HR strategy is geared toward meeting staffing requirements in terms of both quantity and quality. The two HR strategy initiatives "Industrialize Best Fit" and "Enable Transformation" are therefore focused on efficiently and effectively bringing together the right people and positions and shaping the digital and technological transformation and cultural shift toward new forms of collaboration. Workforce planning, the search for, diagnostic selection and development of talent (in particular in the areas of software and IT), the promotion of employee diversity and lifelong learning, the further development of the management culture and the flexibilization of working hours are therefore essential action fields of strategic HR work.

We are tackling the impact of our Transformation 2019–2029 structural program, which among other things is associated with the transformation in mobility and is likely to change up to 23,000 jobs worldwide, with targeted training measures for the employees affected. New career prospects and employment opportunities are to be opened up on the internal as well as the external employment markets.

Those responsible for HR are the HR functions at Continental Group, group sector, business area and country level, which work together in a global network. A special network of country coordinators for labor relations is also part of this organization.

We measure the success of HR work against the OUR BASICS Live Sustainable Engagement index, which is calculated on the basis of the annual employee survey. The index measures employee agreement on topics such as whether they personally back the company values and whether they are proud to work for Continental. Other performance indicators we consult are the sickness rate and the unforced fluctuation rate. The sickness rate measures sickness-related absence relative to contractual work time, and the unforced fluctuation rate measures the voluntary departure of employees from the company relative to the average number of employees.

The OUR BASICS Live Sustainable Engagement index has also been part of the LTI plans for the members of the Executive Board and managers since fiscal 2020. The sickness rate is also part of this, although only for the plans launched in fiscal 2020. For more information, see the remuneration report on our website [under Company/Corporate Governance/Executive Board](#).

### Results of the concept

In fiscal 2022, the Sustainable Engagement index was 80% (PY: 80%) and therefore on par with the previous year.

The sickness rate was unchanged at 3.7% (PY: 3.7%). For the unforced fluctuation rate, we recorded a slight increase to 7.8% (PY: 7.0%).

Information about personnel expenses in fiscal 2022 (i.e. wages and salaries, social security contributions and pension and post-employment benefit costs) can be found in Note 9 of the notes to the consolidated statement of income in this annual report. Employee benefits such as pensions, post-employment benefits and long-term bonus payments are broken down in Note 29 of the notes to the consolidated statement of financial position.

Good working conditions performance indicators	2022	2021
OUR BASICS Live Sustainable Engagement index in % <sup>1, 2</sup>	80	80
Sickness rate in % <sup>3, 4</sup>	3.7	3.7
Unforced fluctuation rate in % <sup>4, 5</sup>	7.8	7.0

1 Definition: employee agreement on topics relating to sustainable engagement in the employee survey OUR BASICS Live.

2 This is based on the responses of 46,199 participants (PY: 47,472 participants) as a representative random sample of Continental's group sectors and countries. The participation rate was 75% (PY: 75%).

3 Definition: sickness-related absence relative to contractual work time.

4 Excluding leasing personnel (i.e. permanent staff only).

5 Definition: voluntary departure of employees from the company relative to the average number of employees.

For more information on good working conditions, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Green and safe factories

### Our ambition

As set out in our sustainability ambition, we conduct our business processes in a safe and responsible manner based on systematic management and the protection of people and the environment.

### Concept

Our company policy for environment, safety and health protection (ESH) defines corporate-wide guidelines for green and safe factories. On this basis, we pursue ESH targets for the Continental Group as a whole: all persons in our company are to be protected against accidents and work-related sickness, and their health is to be actively promoted. CO<sub>2</sub> emissions, energy use, water consumption and waste generation at the locations are to be reduced, and the waste for recovery quota and energy efficiency at the locations increased.

Local management systems drive forward the implementation of these guidelines. The concrete organizational and technical requirements can be found in the relevant ESH management manuals for the group sectors. Many locations have additionally undergone external certification audits. The certified business activities are assessed annually to determine how many employees are covered by environmental management, energy management, and occupational safety and health management systems. The accident rate – the number of accidents per million working hours – is used as an effectiveness indicator for occupational safety and health management. The accident rate has also been part of the LTI plans for the members of the Executive Board and global managers since fiscal 2020. Continental has set itself the goal of reducing the accident rate to 2.2 accidents per million working hours by 2030. For more information, see the remuneration report on our website [www.continental-sustainability.com](https://www.continental-sustainability.com) under Company/Corporate Governance/Executive Board.

Group Environmental and Climate Protection and Group Safety and Health are responsible for the related strategic, corporate-wide ESH management process, and are supplemented by corresponding functions in the individual group sectors. Local operational environment, safety and health protection is the responsibility of the locations and is coordinated by local ESH managers in each case.

### Results of the concept

As at December 31, 2022, the majority of our employees throughout the Continental Group were covered by the management systems of the certified business activities. The environmental management system certification covered 76% of employees (PY: 76%), the energy management system certification covered 40% of employees (PY: 40%), and the occupational safety and health management system certification covered 62% of employees (PY: 62%). The figures were therefore on par with the previous year.

The accident rate amounted to 2.5 accidents per million working hours in fiscal 2022 (PY: 2.6 accidents per million working hours) and was therefore at a similar level to the previous year.

Green and safe factories performance indicators	2022	2021
Environmental management system certification (ISO 14001) <sup>1</sup>		
Employee coverage (as at December 31) in %	76	76
Energy management system certification (ISO 50001) <sup>1</sup>		
Employee coverage (as at December 31) in %	40	40
Occupational safety and health management system certification (ISO 45001 or similar) <sup>1</sup>		
Employee coverage (as at December 31) in %	62	62
Accident rate (number of accidents per million working hours) <sup>2, 3</sup>	2.5	2.6

1 Valid certification and concluded recertification processes were counted, as well as ongoing recertification processes, if the achievement of recertification was considered highly probable.

2 Definition: number of accidents during working hours per million paid working hours. Counted from more than one lost day, i.e. with at least one lost day beyond the day of the accident.

3 Excluding leasing personnel (i.e. permanent staff only) and way-to-work accidents.

For more information on green and safe factories, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Benchmark in quality

### Our ambition

As set out in our sustainability ambition, we are recognized by our customers and society as being a benchmark in quality by ensuring safe and sustainable products.

### Concept

The decisive factor in becoming a benchmark in quality is a quality-oriented company culture. Our quality policy sets out guidelines for product and process quality at Continental. Product recalls, product liability claims and proceedings as a result of quality defects represent a business risk that we want to avoid due to the resulting losses of sales, costs, and loss of customer and market acceptance. For more information, see the report on risks and opportunities in this annual report.

Local management systems drive forward the implementation of these guidelines. The concrete organizational and technical requirements can be found in the relevant quality management manuals for the group sectors. The extent of these certifications is assessed on an annual basis as to how many employees they cover with respect to quality management systems. The number of new field quality events is used as an effectiveness indicator for our quality management. A field quality event is a risk-minimizing measure for a product manufactured and/or sold by Continental on the basis of a safety-related defect and/or non-compliance with regulations that was initiated by Continental, a customer and/or an authority.

The Group Quality group function as well as the quality functions at various levels in the Continental Group, which work together in a global network, are responsible for the strategic, corporate-wide quality management process.

### Results of the concept

As at December 31, 2022, certified quality management systems covered 83% of our employees throughout the Continental Group (PY: 84%).

Thirty new field quality events were identified in fiscal 2022 (PY: 36).

Benchmark in quality performance indicators	2022	2021
Quality management system certification (ISO 9001 or similar) <sup>1</sup>		
Employee coverage (as at December 31) in %	83	84
New field quality events (as at December 31) <sup>2</sup>	30	36

<sup>1</sup> Valid certification and concluded recertification processes were counted, as well as ongoing recertification processes, if the achievement of recertification was considered highly probable.

<sup>2</sup> Definition: a field quality event is a risk-minimizing measure for a product manufactured and/or sold by Continental based on a safety-related defect and/or non-compliance with regulations that was initiated by Continental, a customer and/or an authority.

Information about the scope of warranty and product liability claims in fiscal 2022 can be also found in Note 38 of the other disclosures in the notes to the consolidated financial statements.

For more information on benchmark in quality, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Sustainable management practice

### Our ambition

As set out in our sustainability ambition, we implement effective management processes, fair business practices and responsible corporate governance with a balanced view of different perspectives.

### Concept

Group Compliance, which is divided into a central team and regional functions, is responsible for preventing violations in the areas of corruption, antitrust law, money laundering and data protection. This structure is supplemented by compliance coordinators in the countries and at the locations. The fundamental principles of compliance management are set out in the Continental Group's compliance manual.

Continental strives for a holistic compliance management system based on a comprehensive analysis of potential compliance risks, followed by the implementation of appropriate policies and procedures, training, consulting, monitoring and controls that lead to ongoing lessons learned and system improvements. The Integrity Hotline and an ombudsman's office are on hand to offer support in the detection of violations.

As a further cornerstone for sustainable management practice, we are committed to promoting employee diversity, which we understand as internationality, a balanced gender ratio, and a range of experiences and age categories. We have set ourselves the corporate target of increasing the share of female executives and senior executives to 25% by 2025 and to up to 30% by 2030.

We intend to achieve this in particular by promoting cultural change in the organization through the expansion of women's networks and the holding of diversity workshops and specific events. Gender diversity – the share of female executives and senior executives – has also been part of the LTI plans for the members of the Executive Board and global managers since fiscal 2020. For more information, see the remuneration report on our website [under Company/Corporate Governance/Executive Board](#).

For more information on sustainable management practice and our diversity concept, see the Corporate Governance section of this annual report. For more information on compliance, see the "Structure of the internal control system" section in the report on risks and opportunities.



### Results of the concept

As at December 31, 2022, Continental had increased its share of female executives and senior executives to 19.1% (PY: 17.8%). The increase in the representation of women at management level proves that our initiatives and measures to promote gender diversity are having an effect. The share excluding the USA amounted to 18.8%. For the long-term remuneration of executives, separate analysis of the key figure excluding the USA is necessary for legal reasons.

Sustainable management practice performance indicator	2022	2021
Gender diversity – share of female executives and senior executives (as at December 31) in %	19.1	17.8
of which share of female executives and senior executives excluding the USA (as at December 31) in %	18.8	n. a.

For more information on sustainable management practice, see the integrated sustainability report on our website at [www.continental-sustainability.com](https://www.continental-sustainability.com).

## Information in Accordance with the EU Taxonomy Regulation

The EU Taxonomy is a classification system for determining sustainable economic activities in the real economy. The following disclosures are the mandatory disclosures of the Continental Group in accordance with Art. 8 of EU Taxonomy Regulation 2020/852.

### Specific information on the implementation of disclosure requirements in accordance with the EU Taxonomy Regulation

There continues to be uncertainty for Continental with respect to the reporting to be carried out as per the EU Taxonomy Regulation and the application of the regulations concerning Taxonomy-aligned economic activities. This is mainly because unclear wording continues to be used in the regulations and notes on determining Taxonomy-eligible – and in particular Taxonomy-aligned – economic activities as well as the calculations for key performance indicators for turnover, capital expenditure and operating expenditure. As a result, these regulations and notes are still open to interpretation.

From Continental's perspective, there is also uncertainty about the interaction between the various regulations, delegated acts and official answers to frequently asked questions. Furthermore, the short implementation period granted by the EU Taxonomy Regulation and the published delegated acts means that many questions of interpretation related to implementation have not yet been conclusively clarified. The EU Platform on Sustainable Finance, a permanent expert group set up by the European Commission, also explicitly points toward this in its report to the Commission dated October 2022. In interpreting the regulation, we also take into consideration the publicly communicated assessments of industry associations in the supplier and automotive industries as well as the reporting practices of European suppliers for 2021.

For the supplier industry, the European Commission additionally determined in its preliminary answers to frequently asked questions dated December 19, 2022, that the explicit handling of components – for the transport sector, for example – would be governed in more detail in later revisions of the delegated regulation. Continental therefore continues to explicitly stress the difficulty of classifying suppliers within the framework of the EU Taxonomy.

### Taxonomy-eligible economic activities

As part of our sustainability ambition, we strive for carbon neutrality and emission-free mobility and industries by 2050 at the latest (see also the sections on carbon neutrality and on emission-free mobility and industries in this combined non-financial statement) and thus for the expansion of clean and carbon-neutral mobility. With this in mind, we have introduced performance indicators at a corporate level as part of our sustainability scorecard, with the aim of monitoring our progress. From this scorecard, we classify the allocated business with emission-free mobility and industries as the indicator that comprises all economic activities to be disclosed for Continental as Taxonomy-eligible with respect to the environmental target of climate change mitigation in accordance with the EU Taxonomy Regulation. It consists of allocated business with zero-tailpipe-emission vehicles and allocated low-carbon business beyond business with zero-tailpipe-emission vehicles. These activities are not identified as Taxonomy-eligible under Annex II to the delegated climate act (climate change adaptation).

All other economic activities of the Continental Group that are not included in the aforementioned economic activities are classified as Taxonomy-non-eligible for the reporting year.

In particular, the allocation of the economic activity is a decisive factor for this classification, since a direct connection should be demonstrated for economic activities upstream in the value chain, as stated by the Platform on Sustainable Finance in its report to the Commission dated October 2022.

We therefore classify the allocated business with zero-tailpipe-emission vehicles under category 3.6 ("Manufacture of other low-carbon technologies") of the delegated regulation for climate change mitigation (EU 2021/2139, Annex I), since it makes a substantial contribution toward increasing "clean or climate-neutral mobility" in accordance with Art. 10 (1) c) in conjunction with Art. 10 (1) i) of the EU Taxonomy Regulation. From Continental's perspective, it additionally meets the conditions for enabling activities as defined in Art. 16 of the EU Taxonomy Regulation, since this economic activity does not lead to lock-in effects and has a substantial positive environmental impact, on the basis of life-cycle considerations. The majority of CO<sub>2</sub> emissions from vehicles and vehicle components occur during the use phase, whereby a substantial positive environmental impact can generally be assumed for zero-tailpipe-emission vehicles and their components, as stated by Annex I to the delegated regulation for climate change mitigation in relation to vehicles.

This classification is also based on the European Commission's answer in its frequently asked questions dated December 2022, which states that the manufacture of specific car and vehicle components cannot be classified under the activity "Manufacture of low-carbon technologies for transport" (3.3) as standard, since the EU Taxonomy does not provide for any general regulation for upstream activities.

Furthermore, the allocated low-carbon business beyond business with zero-tailpipe-emission vehicles is reported as Taxonomy-eligible. In addition to various industrial businesses, it covers for the first time the replacement business with highly efficient tires with low rolling resistance for the existing fleet of vehicles already on the market. This tire market business with the two highest label classes of A and B is classified under category 3.6 ("Manufacture of other low-carbon technologies"). Label classes A and B are currently clearly above the market average and – compared with lower label classes – aim at relevant reductions of emissions in the transport sector.

For the replacement business, the condition that the substantial reductions be achieved without so-called lock-in effects is also met, since the improvement is achieved for the fleet that is already on the market. Conversely, the original-equipment business, with highly efficient tires for vehicles with combustion engines, is likewise considered to be pursuing substantial reductions, but is not considered to be compatible with the principle of avoiding lock-in effects that is relevant to enabling activities as defined in Art. 16 of the EU Taxonomy Regulation. This classification is also supported by the Platform on Sustainable Finance, even if this assessment is not binding. As a result of this, in its report to the Commission dated October 2022 concerning lock-in effects, it is assumed that there would be lock-in effects for enabling technologies for vehicles with combustion engines and for hybrid vehicles in the original equipment business, which are still Taxonomy-eligible until 2025, and that these lock-in effects would not be incurred for electric or emission-free vehicles.

The various industrial businesses reported by Continental as Taxonomy-eligible economic activities primarily comprise the manufacture of components for wind turbines and photovoltaic systems and, for the first time, the manufacture of materials for industrial plant insulation. Contrary to the reporting for fiscal 2021, Continental is also allocating these businesses to category 3.6 ("Manufacture of other low-carbon technologies"), since the economic activities pursue substantial reductions and therefore make significant contributions to the expansion of renewable energies and energy saving, for example through insulation in industrial plants. This classification can be justified by the European Commission's answer in its frequently asked questions dated December 2022, which states that the intermediate steps in the value chain are not automatically Taxonomy-eligible if the description relates only to the manufacture of end products. In addition, the description of the economic activities in accordance with categories 3.1 to 3.5 does not recognize these components.

For all classifications presented under category 3.6, Continental believes it is irrelevant which functions the supplier technologies in emission-free vehicles or other end products fulfill, as long as they facilitate the goals set out in Art. 10 (1) and pursue the aim set out in the activity description for category 3.6 of achieving substantial reductions in CO<sub>2</sub> emissions over their entire life cycle.

We base the classification on the information publicly available at the time the report was prepared.

#### **Taxonomy-eligible turnover**

The information on turnover is prepared in accordance with section 1.1.1 of Annex 1 to the delegated regulation on disclosure obligations (2021/2178) and in compliance with IFRS accounting regulations (see tables at the end of this non-financial statement). The method of determination selected by Continental ensures that double counting is avoided.

Information on the Continental Group's total turnover (the denominator of the key figure calculation) can be found in the consolidated statement of income of this annual report under "Sales."

#### **Taxonomy-eligible capital expenditure and operating expenditure**

Taxonomy-eligible capital expenditure and operating expenditure have been recorded in accordance with the delegated regulation on disclosure obligations (2021/2178) and taking into account the clarifications made by the European Commission in October 2022.

The figures for Taxonomy-eligible capital expenditure and operating expenditure under category a are allocations based on the proportion of Taxonomy-eligible turnover. For reasons connected to the business model, the equipment, machinery and buildings of the Continental Group are thus used both for Taxonomy-eligible activities and for other activities. This applies both to capital expenditure and operating expenditure for assets or processes associated with Taxonomy-eligible activities (category a).

The allocation takes place at business area level for capital expenditure and at group sector level for operating expenditure, and not according to the individual locations, in order to avoid double counting, take into account internal business and consolidation effects and reflect the Continental Group's matrix structure. Such an allocation approach is also recommended in principle by the Platform on Sustainable Finance in its report to the Commission dated October 2022, which states, for enabling activities, that capital expenditure and operating expenditure should be reported on the basis of their proportion of turnover, provided the activities are Taxonomy-eligible and that they not do not include activities that are Taxonomy-non-eligible.

The individual measures assessed as Taxonomy-eligible as well as the acquisition of products from Taxonomy-eligible economic activities under category c were recorded separately and deducted prior to allocation. The allocation selected by Continental and the prior deduction from category c ensures that double counting for capital expenditure and operating expenditure is avoided.

In assessing category c, Continental assumes that Taxonomy-eligible capital expenditure and operating expenditure may result from the acquisition of products from Taxonomy-eligible economic activities and the implementation of individual measures that enable Continental's business activities to become low-carbon or reduce their greenhouse gas emissions. These products and measures include economic activities that actively contribute to achieving our decarbonization roadmap. They comprise the following economic activities listed in Annex I to the delegated regulation for climate change mitigation:

- › 3.3 Manufacture of low-carbon technologies for transport through the purchase of vehicles
- › 7.3 Installation, maintenance and repair of energy efficiency equipment, which specifically includes equipment insulation, building insulation and installation and replacement of energy-efficient light sources
- › 7.4 Installation, maintenance and repair of charging stations for electric vehicles in buildings (and parking spaces attached to buildings)
- › 7.5 Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings
- › 7.6 Installation, maintenance and repair of renewable energy technologies, such as photovoltaic systems

The information on capital expenditure is prepared in accordance with section 1.1.2 of Annex 1 to the delegated regulation on disclosure obligations (2021/2178) in compliance with IFRS accounting regulations. Information on the Continental Group's total capital expenditure can be found in the notes to the consolidated financial statements in the segment reporting (Note 1) of this annual report. The information refers to capital expenditure in the intangible assets (Note 14), property, plant and equipment (Note 15), leases (Note 16) and investment property (Note 17) presented in the notes to the consolidated financial statements.

Operating expenditure is defined in accordance with section 1.1.3 of Annex 1 to the delegated regulation on disclosure obligations (2021/2178) and has been calculated on an imputed basis as described above. For the denominator of the key figure calculation for operating expenditure, Continental takes into account direct, non-capitalized costs incurred in the fiscal year as a result of research and development (net), building refurbishment measures, short-term leasing, and maintenance and repairs.

Continental notes that, from its perspective, various interpretations with respect to the requirements concerning capital expenditure and operating expenditure, particularly for category c and for operating expenditure more generally, continue to result in uncertainty when determining Taxonomy-related information.

### Taxonomy-aligned economic activities

Continental does not currently report any economic activities as being Taxonomy-aligned.

For all economic activities that are reported under category 3.6, specific comparative life-cycle assessments are required in order to also report these as being Taxonomy-aligned. These must demonstrate substantial savings to life-cycle emissions compared with the highest-performing alternative technology or solution available on the market or the highest-performing alternative product available on the market. External verification of the life-cycle assessments must also take place in accordance with predefined standards. A simplified life-cycle consideration, as called for by the Taxonomy Regulation (2020/852) itself, is no longer sufficient in accordance with the delegated regulation for climate change mitigation (2021/2139) for category 3.6.

These specific comparative life-cycle assessments are currently not possible from Continental's perspective for a number of reasons:

- › The allocated business with zero-tailpipe-emission vehicles is defined by the fact that the end products are zero-tailpipe-emission vehicles. Through the reported Taxonomy-eligible economic activities, Continental facilitates the manufacture of such vehicles as a supplier. Vehicle emissions are not reduced here, however, since by definition they are already considered to be emission-free. Even if a life-cycle assessment were feasible, it would therefore not be able to demonstrate any substantial savings. Continental has also come to the same conclusion for all components within allocated low-carbon business beyond business with zero-tailpipe-emission vehicles, provided the respective end products are not associated with direct emissions. This applies to components of renewable energy technologies, for example.
- › For further allocated low-carbon business beyond business with zero-tailpipe-emission vehicles, such life-cycle assessments would theoretically be possible but, from Continental's perspective, both for practical reasons and because of unclear requirements for economic activities reported as Taxonomy-eligible, they cannot be verifiably implemented in compliance with the regulation.
- › Practical reasons for this include the fact that the economic activities concerned consist of a large number of products that can be found in a wide range of applications. Assuming that individual products were a permitted functional unit for the life-cycle assessment, life-cycle assessments would theoretically be possible for individual applications of these products. For the entire scope of economic activities, however, this would be neither appropriate nor feasible within the specified time.
- › According to Continental's analysis, a potentially simplified consideration at product group level or comparable aggregations has thus far been governed neither by the delegated regulation nor by the EU Commission's answers to frequently asked questions such that an external verifier has been able to verifiably ascertain the calculation in compliance with the regulation.
- › In addition, the Commission provided its first and – from Continental's perspective – not very clear answers for the assessment of the "substantial saving" to be demonstrated as well as the

definition of comparable technologies and their performance for the first time in its answers to frequently asked questions dated December 2022. From Continental's perspective, due to their short-term nature, the Commission's comments can no longer be taken into consideration, are not yet sufficiently binding prior to publication in the Official Journal and also still do not offer a sufficiently reliable framework for comparable life-cycle assessments.

In all cases, the Commission's statement in its answers to frequently asked questions dated December 2022 that the detailed clarification of classification for suppliers is still pending also applies. From Continental's perspective, this also includes the more reliable clarification relating to life-cycle considerations by suppliers.

Since Continental is not currently reporting any activities as Taxonomy-aligned, no Taxonomy-aligned capital expenditure or operating expenditure has been reported either. The reporting of Taxonomy-aligned capital expenditure and operating expenditure under category c is currently not possible from Continental's perspective, since sufficient proof of compliance with the technical assessment criteria and minimum protection requirements along the value chain cannot currently be provided.

### **Information to be disclosed in accordance with the EU Taxonomy Regulation**

For the following overviews of Taxonomy information, it should be noted that these were prepared in accordance with the guidelines for the templates in Annex 2 to the delegated regulation on disclosure obligations (2021/2178).

Given the uncertainties and interpretations of the Taxonomy Regulation, this restriction is relevant since it means, for example, that the designations as environmentally sustainable or non-environmentally sustainable activities only relate to the assessment as per the EU Taxonomy Regulation and not more generally.

Continental has no economic activities according to the complementary delegated regulation for gas and nuclear activities (2022/1214) and therefore does not provide the specific templates.

## Templates in Accordance with the EU Taxonomy Regulation

### Proportion of turnover from products or services associated with Taxonomy-eligible and Taxonomy-aligned economic activities – disclosure covering 2022

				Substantial contribution criteria						DNSH criteria (‘Does Not Significantly Harm’)												
Economic activities	Code(s)	Absolute turnover	Proportion of turnover	Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems	Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems	Minimum safeguards	Taxon-omy-aligned proportion of turnover, 2022	Taxon-omy-aligned proportion of turnover, 2021	Category (enabling activity)	Category (transitional activity)		
		€ millions	%	%	%	%	%	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	%	E	T	
A. Taxonomy activities																						
A.1. Environmentally sustainable activities (Taxonomy-aligned)																						
Turnover of environmentally sustainable activities (Taxonomy-aligned) (A.1)		0.0	0.0%														0.0%	n. a.				
A.2. Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)																						
Manufacture of other low-carbon technologies		3.6	2,804.6	7.1%																		
Turnover of Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities) (A.2)		2,804.6	7.1%														0.0%	n. a.				
Total (A.1 + A.2)		2,804.6	7.1%														0.0%	n. a.				
B. Taxonomy activities																						
Turnover of Taxonomy-non-eligible activities (B)		36,604.3	92.9%																			
Total (A + B)		39,408.9	100.0%																			

The tables listed here are the “templates for KPIs of non-financial undertakings” as required by Annex II of delegated regulation 2021/2178. For the sake of simplicity, Continental uses the following terms synonymously outside of these tables:

- › “economic activities” and “business activities”
- › “environmentally sustainable activities (Taxonomy-aligned)” and “Taxonomy-aligned economic activities”
- › “Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)” and “Taxonomy-eligible economic activities”

## Proportion of capital expenditure for products or services associated with Taxonomy-eligible and Taxonomy-aligned economic activities – disclosure covering 2022

Economic activities	Code(s)	Absolute CapEx	Proportion of CapEx	Substantial contribution criteria						DNSH criteria ('Does Not Significantly Harm')						Minimum safeguards	Taxonomy-aligned proportion of CapEx, 2022	Taxonomy-aligned proportion of CapEx, 2021	Category (enabling activity)	Category (transitional activity)
				Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems	Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems					
		€ millions	%	%	%	%	%	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	%	E	T
<b>A. Taxonomy activities</b>																				
A.1. Environmentally sustainable activities (Taxonomy-aligned)																				
<b>CapEx of environmentally sustainable activities (Taxonomy-aligned) (A.1)</b>		<b>0.0</b>	<b>0.0%</b>														<b>0.0%</b>	n. a.		
A.2. Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)																				
Manufacture of low-carbon technologies for transport	3.3	0.1	0.0%																	
Manufacture of other low-carbon technologies	3.6	171.9	7.1%																	
Installation, maintenance and repair of energy efficiency equipment	7.3	1.4	0.1%																	
Installation, maintenance and repair of charging stations for electric vehicles in buildings (and parking spaces attached to buildings)	7.4	0.7	0.0%																	
Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	7.5	1.5	0.1%																	
Installation, maintenance and repair of renewable energy technologies	7.6	7.4	0.3%																	
<b>CapEx of Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities) (A.2)</b>		<b>183.1</b>	<b>7.5%</b>														<b>0.0%</b>	n. a.		
<b>Total (A.1 + A.2)</b>		<b>183.1</b>	<b>7.5%</b>														<b>0.0%</b>	n. a.		
<b>B. Taxonomy activities</b>																				
<b>CapEx of Taxonomy-non-eligible activities (B)</b>		<b>2,243.3</b>	<b>92.5%</b>																	
<b>Total (A + B)</b>		<b>2,426.4</b>	<b>100.0%</b>																	

The tables listed here are the "templates for KPIs of non-financial undertakings" as required by Annex II of delegated regulation 2021/2178. For the sake of simplicity, Continental uses the following terms synonymously outside of these tables:

› "economic activities" and "business activities"

› "environmentally sustainable activities (Taxonomy-aligned)" and "Taxonomy-aligned economic activities"

› "Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)" and "Taxonomy-eligible economic activities"



## Proportion of operating expenditure for products or services associated with Taxonomy-eligible and Taxonomy-aligned economic activities – disclosure covering 2022

Economic activities	Code(s)	Absolute OpEx	Proportion of OpEx	Substantial contribution criteria						DNSH criteria (‘Does Not Significantly Harm’)						Minimum safeguards	Taxonomy-aligned proportion of OpEx, 2022	Taxonomy-aligned proportion of OpEx, 2021	Category (enabling activity)	Category (transitional activity)
				Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems	Climate change mitigation	Climate change adaptation	Water and marine resources	Circular economy	Pollution	Biodiversity and ecosystems					
		€ millions	%	%	%	%	%	%	%	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	%	%	E	T
<b>A. Taxonomy activities</b>																				
A.1. Environmentally sustainable activities (Taxonomy-aligned)																				
<b>OpEx of environmentally sustainable activities Taxonomy-aligned (A.1)</b>		<b>0.0</b>	<b>0.0%</b>														<b>0.0%</b>	n. a.		
A.2. Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)																				
Manufacture of low-carbon technologies for transport	3.3	0.0	0.0%																	
Manufacture of other low-carbon technologies	3.6	219.7	6.1%																	
Installation, maintenance and repair of energy efficiency equipment	7.3	0.1	0.0%																	
Installation, maintenance and repair of charging stations for electric vehicles in buildings (and parking spaces attached to buildings)	7.4	0.0	0.0%																	
Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings	7.5	0.1	0.0%																	
Installation, maintenance and repair of renewable energy technologies	7.6	0.1	0.0%																	
<b>OpEx of Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities) (A.2)</b>		<b>220.1</b>	<b>6.1%</b>														<b>0.0%</b>	n. a.		
<b>Total (A.1 + A.2)</b>		<b>220.1</b>	<b>6.1%</b>														<b>0.0%</b>	n. a.		
<b>B. Taxonomy activities</b>																				
<b>OpEx of Taxonomy-non-eligible activities (B)</b>		<b>3,362.3</b>	<b>93.9%</b>																	
<b>Total (A + B)</b>		<b>3,582.4</b>	<b>100.0%</b>																	

The tables listed here are the ‘templates for KPIs of non-financial undertakings’ as required by Annex II of delegated regulation 2021/2178. For the sake of simplicity, Continental uses the following terms synonymously outside of these tables:

› “economic activities” and “business activities”

› “environmentally sustainable activities (Taxonomy-aligned)” and “Taxonomy-aligned economic activities”

› “Taxonomy-eligible but not environmentally sustainable activities (not Taxonomy-aligned activities)” and “Taxonomy-eligible economic activities”

## Information on the Development of Other Sustainability Topic Areas

Information on the development of topic areas that have been identified as being relevant to the sustainable development of the company, but according to an internal analysis were not classified as being relevant to reporting for the combined non-financial statement, can be found in the locations specified below:

- › Innovation and digitalization: the Research and Development section on pages 35 and 36 of this annual report and in the integrated sustainability report
- › Safe mobility: the Research and Development section on pages 35 and 36 of this annual report and in the integrated sustainability report
- › Long-term value creation: the Corporate Management section on pages 32 and 33 of this annual report and in the integrated sustainability report
- › Corporate citizenship: in the integrated sustainability report

The integrated sustainability report is available online at [www.continental-sustainability.com](https://www.continental-sustainability.com).

# Economic Report

## General Conditions

### Macroeconomic Development

Rising inflation rates, which were exacerbated by the war in Ukraine, and interest rate hikes by many central banks to combat inflation dampened global economic development in 2022. According to the January 2023 World Economic Outlook Update (WEO Update) published by the International Monetary Fund (IMF), the global economy grew by 3.4% in fiscal 2022, which was below the IMF's forecast of 4.4% growth from January 2022.

According to statistical office Eurostat, gross domestic product (GDP) in the eurozone rose by 3.5% year-on-year in 2022. In Germany, GDP rose by 1.9%, according to the Federal Statistical Office. The other major eurozone economies of France, Italy and Spain reported growth rates ranging from just under 3% to around 5%, according to the IMF. Other European economies recorded similar economic growth rates to the eurozone in 2022. The United Kingdom, for example, achieved growth of 4.1%, according to the IMF. For Russia, however, the IMF estimated a 2.2% decline in GDP.

In North America, the USA posted GDP growth of 2.1% in 2022, according to the Bureau of Economic Analysis. For Canada and Mexico, the IMF reported GDP growth of 3.5% and 3.1%, respectively. Other countries in the Americas also saw continued economic recovery in 2022. For Brazil, for example, the IMF estimated GDP growth of 3.1%.

Asian countries also recorded a continued economic revival in the year under review, according to the IMF. Very high growth rates were achieved in 2022 by India's economy, with GDP growth of 6.8%, and by the Association of Southeast Asian Nations (ASEAN), with GDP growth of 5.2%. According to the IMF, lower growth rates were reported for China and for Japan, with GDP growth of 3.0% and 1.4%, respectively.

### Development of Key Customer Sectors and Sales Regions

With a 61% share of consolidated sales (PY: 61%), the automotive industry – with the exception of the replacement business – was Continental's most important customer group in fiscal 2022. The Automotive group sector accounted for the lion's share, but the Tires and ContiTech group sectors also generated significant sales figures in this market segment.

The second-biggest market segment for Continental was the global replacement-tire business for passenger cars and commercial vehicles, with 28% of total sales in fiscal 2022 (PY: 28%). Because passenger cars and light commercial vehicles make up a considerably higher share of the replacement-tire business, their development is particularly important to our economic success.

The third-biggest market segment for Continental was the global business with industrial customers and spare parts from the ContiTech group sector, with around 9% of total sales (PY: 9%).

Continental's biggest sales region in the reporting year was still Europe, which accounted for 47% of sales (PY: 49%), followed by North America at 27% (PY: 25%) and Asia-Pacific at 22% (PY: 22%).

#### Development of new passenger-car registrations

In 2022, there was a decline in the number of newly registered cars in many of the world's automotive markets. The availability of many car models remained mostly limited due to a shortage of semi-finished products, particularly semiconductors. This was accompanied by increased car prices, high inflation rates for other consumer goods and uncertainty among many consumers triggered by the war in Ukraine.

According to preliminary data from the German Association of the Automotive Industry (Verband der Automobilindustrie, VDA), 11.3 million new vehicles were registered in the European car market (EU27, EFTA and the United Kingdom) in 2022, 4% fewer than in the previous year. Passenger car sales fell by 6% in Japan and by 8% in the USA. Brazil recorded a slight decline of 1%. In Russia, passenger car sales plummeted by 59% in 2022 as a result of many international automotive manufacturers withdrawing due to the war in Ukraine.

By contrast, according to the VDA, sales in China – the world's largest car market – rose by 10% to 23.2 million units in 2022, thanks in part to a tax reduction on the majority of cars sold. In India, sales of new vehicles rose by 23% to 3.8 million units in 2022.

According to preliminary data from car manufacturer Renault, new-car registrations in 2022 were on par with the previous year worldwide.

#### Development of production of passenger cars and light commercial vehicles

Disrupted supply chains resulting from the war in Ukraine and pandemic-related lockdowns in China put a strain on the production of passenger cars and light commercial vehicles weighing less than 6 metric tons in many regions in the first half of 2022. Europe was particularly affected.

In the second half of the year, the supply situation stabilized. The availability of semiconductors, which had previously been in very short supply, also improved. As a result, many manufacturers noticeably expanded their production.

According to preliminary data, Europe as a whole recorded a 1% decline in the production of passenger cars and light commercial vehicles in the reporting year as a result of the sharp production decrease in Russia and reduced volumes in other Eastern European countries.

By contrast, North America and China increased their production by 10% and 6% in 2022.

According to preliminary figures, global production for 2022 rose by 7% to 82.4 million units.

### Development of production of medium and heavy commercial vehicles

The production of medium and heavy commercial vehicles weighing more than 6 metric tons was initially affected by disrupted supply chains in our core European market in the reporting period. In Eastern Europe, in particular, production was also heavily impaired as a result of the war in Ukraine. As the year progressed, production in Western and Central Europe rose again, virtually offsetting the decline in production in Eastern Europe for 2022 overall. According to preliminary data, overall production volumes fell by 1% year-on-year.

In our other core market of North America, strong economic growth led to a considerable upturn in demand and a 9% increase in the production of medium and heavy commercial vehicles, according to preliminary figures.

### Development of replacement-tire markets for passenger cars and light commercial vehicles

Following a strong first quarter in 2022, the following three quarters saw a significant decline in demand in Europe and North America. Higher prices due to the substantial increase in costs caused by the war in Ukraine led to purchases being made in advance by many tire dealers.

Sales volumes of replacement tires for passenger cars and light commercial vehicles weighing less than 6 metric tons rose by 2% in Europe (excluding Russia) for 2022 as a whole. In North America, demand fell by 4% in the year under review. In China, the measures taken to contain the COVID-19 pandemic led to a 14% slump in sales volumes. According to preliminary data, global sales volumes of replacement tires for passenger cars and light commercial vehicles fell by 2% in the reporting year.

### Development of replacement-tire markets for medium and heavy commercial vehicles

In our core markets of Europe (excluding Russia) and North America, preliminary data indicates that year-on-year demand for replacement tires for medium and heavy commercial vehicles weighing more than 6 metric tons rose by 6% and 13%, respectively, in 2022.

### Development of industrial production

In addition to vehicle production and the replacement business for the automotive industry, the development of various other industries is crucial to the success of our ContiTech group sector. ContiTech products are used in particular in equipment, machinery and vehicles for railway transport, mining, agriculture and other key industries. As well as the general development of gross domestic product, the development of industrial production is therefore regarded as an important indicator for ContiTech's business with industrial customers.

In the reporting period, industrial production in the eurozone was affected by disrupted supply chains and increased costs, mainly in the second quarter. By contrast, industrial production in the USA increased considerably in 2022. In China, the temporary lockdowns to combat the COVID-19 pandemic affected development in the second and fourth quarters of 2022 in particular. This was countered by stronger industrial production in the first and third quarters.

## Development of Raw Materials Markets

In the year under review, the sanctions imposed against Russia initially led to a shortage of many raw materials, which in turn caused sharp price rises. Expanded offerings from other suppliers and a decline in demand as a result of weaker economic growth in many economies caused prices for many raw materials to fall again as the year progressed – in some cases to below their level at the beginning of the year.

Carbon steel and stainless steel are input materials for many of the mechanical components such as die-cast parts integrated by Continental into its products. Steel wire is used in particular in tire production as steel cord but also in conveyor belts and timing belts to increase tensile strength. Aluminum is used in particular for die-cast parts and stamped and bent components, while copper is used in particular in electric motors, mechatronic components and printed circuit boards. Prices for carbon steel in euros, which had increased

### Changes to vehicle production, the tire-replacement business and industrial production in 2022 (compared with 2021)

Passenger cars and light commercial vehicles		Tire-replacement business	Industrial production	
	Vehicle production			
Europe	-1%	2%	Eurozone	0.7%
North America	10%	-4%	USA	4.0%
China	6%	-14%	China	4.0%
<b>Worldwide</b>	<b>7%</b>	<b>-2%</b>		
Medium and heavy commercial vehicles		Tire-replacement business		
	Vehicle production			
Europe	-1%	6%		
North America	9%	13%		

Preliminary data.

Sources:

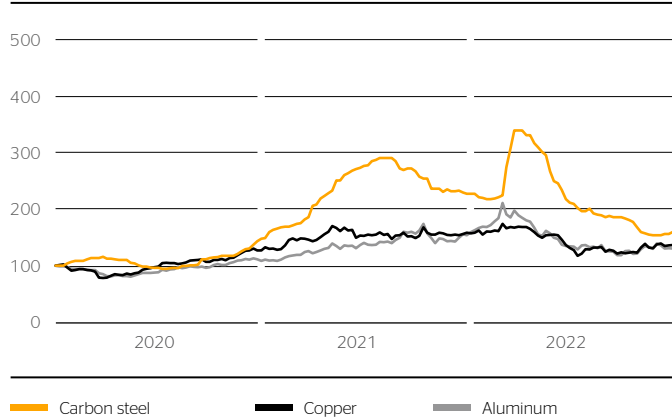
Vehicle production: S&P Global (Europe with Western, Central and Eastern Europe incl. Russia and Türkiye).

Tire-replacement business: LMC International Ltd. (Europe with Western, Central and Eastern Europe (excluding Russia) and Türkiye).

Industrial production: Bloomberg.

**Steel, copper and aluminum**

Indexed to January 1, 2020

**Sources:**

Carbon steel: hot-rolled coil Northern Europe ex works, from Kallanish Commodities (€ per metric ton).

Copper and aluminum: rolling three-month contracts from the London Metal Exchange (US \$ per metric ton).

sharply in the previous year, fell by approximately 6% on average in 2022. The price of copper in US dollars, which had also seen a sharp increase in the previous year, fell by 5% on average. Conversely, the average price of aluminum in US dollars was up 9% in 2022.

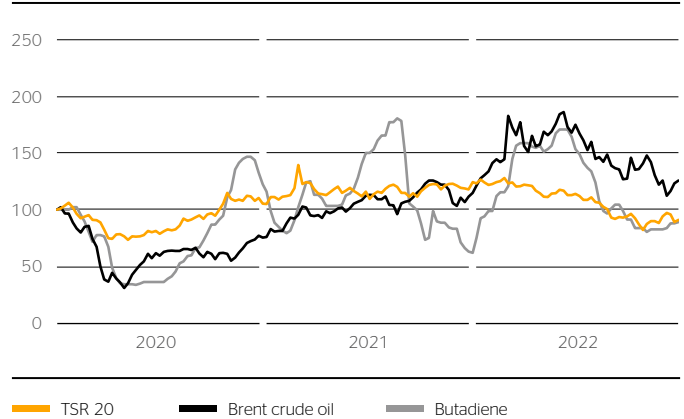
Precious metals such as silver and gold are used by Continental and by our suppliers to coat components. In 2022, the average US-dollar price of gold was on par with the previous year. By contrast, the price of silver in US dollars fell by 13% on average.

For natural rubber, weakening tire demand led to a decline in prices from the summer of 2022 onward. The price of natural rubber TSR 20 in US dollars was down 8% year-on-year in 2022, for example.

Crude oil is the most important basic building block for synthetic-rubber input materials such as butadiene and styrene as well as for carbon black, various other chemicals, and plastics. The price of crude oil rose sharply in the first few months of 2022 due to the war in Ukraine. This trend reversed, however, in the summer. By the end of the year, the price had fallen back to the level it was at the beginning of 2022. The annual average price of Brent crude oil in US dollars increased by 42% year-on-year.

**TSR 20, crude oil and butadiene**

Indexed to January 1, 2020

**Sources:**

TSR 20: rolling one-month contracts from the Singapore Exchange (US \$ cents per kg).

Crude oil: European Brent spot price from Bloomberg (US \$ per barrel).

Butadiene: South Korea spot price (FOB) from PolymerUpdate.com (US \$ per metric ton).

The rise in the price of crude oil also led to price increases for various input materials for synthetic rubber in 2022, although these price increases were dampened by the weakening demand for tires. The average prices in US dollars for butadiene and styrene, for example, increased by 6% and 4%, respectively.

Plastic resins, as technical thermoplastics, are required by Continental and our suppliers in particular for the manufacture of housing parts in the Automotive group sector and for various other plastic parts in the ContiTech group sector. The average price of resins in US dollars was up 23% in 2022.

Continental uses natural and synthetic rubber in large quantities for the manufacture of tires and industrial rubber products. It also uses relatively large quantities of carbon black as a filler material and of steel cord and nylon cord as structural materials. Due to the high volumes and direct purchasing of raw materials, their price development has a significant influence on the earnings of the Tires and ContiTech group sectors.

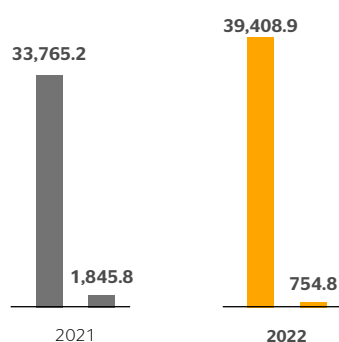
Overall, the described price developments for raw materials together with a significantly weaker euro led to significant cost burdens in all group sectors of the Continental Group in 2022.

# Earnings, Financial and Net Assets Position

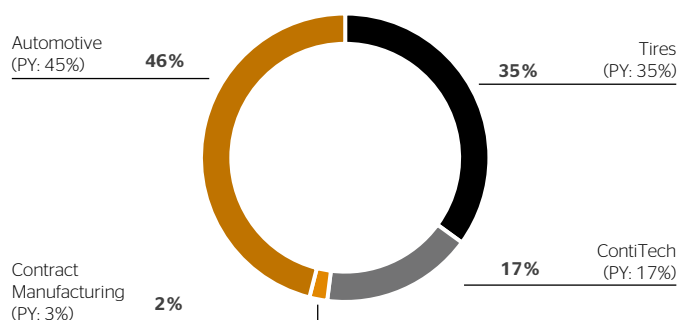
- > Sales up 16.7% to €39.4 billion
- > Organic sales up 12.3%
- > Adjusted EBIT margin at 5.0%

Sales; EBIT

€ millions

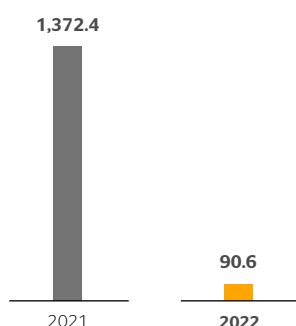


Sales by group sector



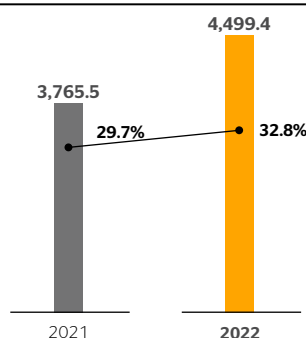
Free cash flow

€ millions



Net indebtedness € millions

Gearing ratio %



The spin-off of Vitesco Technologies on September 15, 2021, resulted in the application of IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, in the comparative period. Vitesco Technologies is reported as discontinued operations in the comparative period. The reporting in the comparative period is based on continuing operations, with the exception of the figures for net income attributable to the shareholders of the parent, earnings per share and the figures in the statement of cash flows.

As part of the new organizational structure in place since January 1, 2022, the Continental Group is divided into the group sectors Automotive, Tires, ContiTech and Contract Manufacturing. All key figures for the group sectors reflect this over the entire reporting period and are adjusted accordingly for the comparative period.

In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

These principles also apply to the charts shown above.



## Earnings Position

- › Sales up 16.7%
- › Sales up 12.3% before changes in the scope of consolidation and exchange-rate effects
- › Adjusted EBIT up 5.2%

The following table generally shows the figures for continuing operations in the reporting and comparative periods, with net income attributable to the shareholders of the parent and earnings per share referring to continuing and discontinued operations in the comparative period.

Continental Group in € millions	2022	2021	Δ in %
Sales	39,408.9	33,765.2	16.7
EBITDA	3,966.0	4,104.2	-3.4
in % of sales	10.1	12.2	
EBIT	754.8	1,845.8	-59.1
in % of sales	1.9	5.5	
Net income attributable to the shareholders of the parent <sup>1</sup>	66.6	1,435.2	-95.4
Basic earnings per share in € <sup>1</sup>	0.33	7.18	-95.4
Diluted earnings per share in € <sup>1</sup>	0.33	7.18	-95.4
Research and development expenses (net)	2,871.4	2,586.8	11.0
in % of sales	7.3	7.7	
Depreciation and amortization <sup>2</sup>	3,211.2	2,258.4	42.2
thereof impairment <sup>3</sup>	966.6	29.1	3,221.6
Capital expenditure <sup>4</sup>	2,426.4	1,947.4	24.6
in % of sales	6.2	5.8	
Operating assets as at December 31	19,555.6	18,949.4	3.2
Operating assets (average)	20,272.9	18,416.1	10.1
ROCE in %	3.7	10.0	
Number of employees as at December 31 <sup>5</sup>	199,038	190,875	4.3
Adjusted sales <sup>6</sup>	39,265.6	33,606.3	16.8
Adjusted operating result (adjusted EBIT) <sup>7</sup>	1,950.7	1,854.7	5.2
in % of adjusted sales	5.0	5.5	

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>2</sup> Excluding impairment on financial investments.

<sup>3</sup> Impairment also includes necessary reversals of impairment losses.

<sup>4</sup> Capital expenditure on property, plant and equipment, and software.

<sup>5</sup> Excluding trainees.

<sup>6</sup> Before changes in the scope of consolidation.

<sup>7</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

### Business and sales performance

Consolidated sales increased by €5,643.7 million or 16.7% year-on-year in 2022 to €39,408.9 million (PY: €33,765.2 million). Before changes in the scope of consolidation and exchange-rate effects, sales rose by 12.3%. The sales performance in the Automotive, Tires and ContiTech group sectors was shaped primarily by price adjustments to offset higher costs for raw materials, logistics and energy. In Automotive, rising automobile production and strong organic growth also had a positive effect, while Tires was additionally

able to implement favorable changes to its product mix. Contract Manufacturing reduced its sales in accordance with the contractually agreed procedure between Continental and Vitesco Technologies.

The Continental Group's sales performance was impacted by positive exchange-rate effects totaling €1,513.7 million, while changes in the scope of consolidation had a negligible effect.

The regional distribution of sales in 2022 was as follows:

Sales by region in %	2022	2021
Germany	18	17
Europe excluding Germany	29	31
North America	27	25
Asia-Pacific	22	22
Other countries	4	5

### Adjusted EBIT

Adjusted EBIT for the Continental Group increased by €96.0 million or 5.2% year-on-year to €1,950.7 million (PY: €1,854.7 million) in 2022, corresponding to 5.0% (PY: 5.5%) of adjusted sales.

### EBIT

EBIT was down by €1,091.0 million year-on-year in 2022 to €754.8 million (PY: €1,845.8 million), a decrease of 59.1%. The return on sales fell to 1.9% (PY: 5.5%). The cost of sales rose by €5,075.7 million to €31,100.6 million (PY: €26,024.9 million), primarily due to sharp price increases for raw materials, semi-finished products, energy and logistics. For more information, see the Development of Raw Materials Markets section in the economic report as well as the report on expected developments. In addition, impairment on goodwill and property, plant and equipment had a negative impact on EBIT.

The amortization of intangible assets from purchase price allocation (PPA) reduced EBIT by €149.7 million in the reporting year (PY: €159.0 million).

The ROCE was 3.7% (PY: 10.0%).

### Special effects in 2022

Total consolidated expense from special effects in 2022 amounted to €1,027.8 million. Automotive accounted for €846.5 million of this, Tires for €103.5 million, ContiTech for €81.5 million and the holding for €2.9 million. In Contract Manufacturing, special effects resulted in total consolidated income of €6.6 million.

The Continental Group immediately reviews intangible assets and property, plant and equipment, investment property and goodwill as soon as there is an indication of impairment (triggering event). The rise in the general interest rate level is one such indication of impairment. Due to this triggering event and other significant assumptions made when calculating the value in use of a cash-generating unit (CGU) – such as free cash flows, discount rates and their parameters, and long-term growth rates – goodwill was impaired by €552.9 million and property, plant and equipment impaired by €311.4 million in the Automotive group sector during the course of the year. This was mainly attributable to increased discount rates and updated planning.

Owing to the sanctions imposed against or by Russia, intangible assets and property, plant and equipment were reviewed at the Russian companies during the year. This led to a full impairment of all intangible assets and property, plant and equipment. In total,

the impairment amounted to €86.7 million (Automotive €0.2 million; Tires €80.6 million; ContiTech €5.9 million).

Together with the aforementioned effects, impairment on property, plant and equipment and intangible assets resulted in expenses totaling €411.5 million (Automotive €323.6 million; Tires €82.0 million; ContiTech €5.9 million). In addition, reversals of impairment losses on property, plant and equipment resulted in income of €3.5 million in the Automotive group sector. These figures do not include impairment and reversals of impairment losses that arose in connection with restructuring.

Severance payments resulted in a negative special effect totaling €40.4 million (Automotive €14.0 million; Tires €10.5 million; ContiTech €12.8 million; Contract Manufacturing €0.2 million; holding €2.9 million).

The Automotive group sector incurred restructuring expenses of €18.1 million, including impairment on property, plant and equipment in the amount of €8.9 million. In addition, the reversal of restructuring provisions resulted in income of €104.2 million. This included reversals of impairment losses on property, plant and equipment in the amount of €1.0 million.

The Tires group sector incurred restructuring expenses of €2.0 million, including impairment on property, plant and equipment in the amount of €0.3 million. In addition, the reversal of restructuring provisions resulted in income of €4.1 million.

The ContiTech group sector incurred restructuring expenses of €67.7 million, including impairment on property, plant and equipment in the amount of €2.2 million. In addition, the reversal of restructuring provisions resulted in income of €8.8 million. This included reversals of impairment losses on property, plant and equipment in the amount of €4.7 million.

In the Contract Manufacturing group sector, there were restructuring expenses of €1.0 million. In addition, the reversal of restructuring provisions resulted in income of €9.4 million.

Restructuring-related expenses resulted in an expense totaling €63.6 million (Automotive €46.4 million; Tires €11.5 million; ContiTech €4.1 million; Contract Manufacturing €1.6 million).

The disposal of companies resulted in income totaling €0.6 million (Tires €0.4 million; ContiTech €0.2 million).

The Tires group sector incurred an expense of €2.0 million in connection with the optimization of the sales network in Belgium.

A subsequent purchase price adjustment related to the acquisition of Kathrein Automotive GmbH, Hildesheim, Germany, in 2019 led to income of €0.8 million in the Automotive group sector.

### Special effects in 2021

Total consolidated income from special effects in 2021 amounted to €122.6 million. ContiTech accounted for €130.1 million of this, Contract Manufacturing for €26.4 million and the holding for €67.3 million. Expenses from special effects amounted to €91.3 million for Automotive and €9.9 million for Tires.

The spin-off of Vitesco Technologies resulted in expenses totaling €86.4 million (Automotive €92.7 million; holding income of €6.3 million).

The organizational realignment of the Automotive group sector resulted in expenses totaling €3.0 million in Automotive.

Impairment on intangible assets resulted in expenses totaling €3.1 million (Automotive €0.1 million; Tires €3.0 million; ContiTech €0.0 million).

Impairment on property, plant and equipment resulted in expenses totaling €25.9 million (Automotive €13.7 million; Tires €1.8 million; Contract Manufacturing €10.4 million). In addition, reversals of impairment losses on property, plant and equipment resulted in income of €9.4 million (Automotive €6.0 million; ContiTech €3.4 million). These figures do not include impairment and reversals of impairment losses that arose in connection with restructuring.

Severance payments resulted in a negative special effect totaling €112.2 million (Automotive €58.9 million; Tires €24.0 million; ContiTech €18.7 million; Contract Manufacturing €2.0 million; holding €8.6 million).

The Automotive group sector incurred restructuring expenses of €14.8 million, including impairment on property, plant and equipment in the amount of €4.7 million. In addition, the reversal of restructuring provisions resulted in income of €68.4 million.

The Tires group sector incurred restructuring expenses of €5.4 million, including impairment on property, plant and equipment in the amount of €1.1 million. The reversal of restructuring provisions also resulted in income of €24.3 million.

The ContiTech group sector incurred restructuring expenses of €14.6 million, including impairment on property, plant and equipment in the amount of €0.3 million. In addition, the reversal of restructuring provisions resulted in income of €14.4 million.

In the Contract Manufacturing group sector, there were restructuring expenses of €3.5 million, of which €3.4 million were attributable to impairment on property, plant and equipment. In addition, the reversal of restructuring provisions resulted in income of €43.2 million.

Restructuring-related expenses resulted in an expense totaling €59.5 million (Automotive €48.8 million; ContiTech €9.8 million; Contract Manufacturing €0.9 million).

The termination of OSRAM CONTINENTAL GmbH, Munich, Germany – a former joint venture with OSRAM GmbH, Munich, Germany – resulted in income of €33.5 million in the Automotive group sector from the fair value measurement of the 50% stake in the former joint venture. In addition, income of €0.3 million was generated from the sale of an equity-accounted investee.

In the ContiTech group sector, the sale of business activities of Special Technologies and Solutions as well as Conveying Solutions resulted in income of €155.4 million.

The spin-off of Vitesco Technologies in September 2021 led to the reclassification of components of other comprehensive income. This resulted in income amounting to €69.6 million at the holding level.

Furthermore, the Automotive group sector generated income of €32.5 million from the reversal of the provision for capital commitments to OSRAM CONTINENTAL GmbH, Munich, Germany.

### Procurement

The first half of the reporting year for the Automotive and Contract Manufacturing group sectors was characterized by significant bottlenecks for semiconductors, which eased for certain products in the second half of the year. The supply situation for semiconductors nevertheless remains tense overall. The prices of key input materials and many raw materials for the Tires and ContiTech group sectors rose sharply from the second quarter of 2022 and reached their peak in the second half of the year. Annual average procurement costs for the raw materials used in the Tires and ContiTech group sectors were above the previous year's level, in part due to significantly higher energy and logistics costs.

## Reconciliation of EBIT to net income

€ millions	2022	2021	Δ in %
Automotive	-970.1	-374.6	-159.0
Tires	1,723.6	1,700.6	1.4
ContiTech	166.5	514.7	-67.7
Contract Manufacturing	9.5	130.4	-92.7
Other/Holding/Consolidation	-174.7	-125.3	-39.4
<b>EBIT</b>	<b>754.8</b>	<b>1,845.8</b>	<b>-59.1</b>
Financial result <sup>1</sup>	-198.0	-156.1	-26.8
<b>Earnings before tax from continuing operations<sup>1</sup></b>	<b>556.8</b>	<b>1,689.7</b>	<b>-67.0</b>
Income tax expense	-444.6	-359.5	-23.7
Earnings after tax from continuing operations <sup>1</sup>	112.2	1,330.2	-91.6
Earnings after tax from discontinued operations	n. a.	156.9	n. a.
<b>Net income<sup>1</sup></b>	<b>112.2</b>	<b>1,487.1</b>	<b>-92.5</b>
Non-controlling interests	-45.6	-51.9	12.1
<b>Net income attributable to the shareholders of the parent<sup>1</sup></b>	<b>66.6</b>	<b>1,435.2</b>	<b>-95.4</b>
<b>Earnings per share (in €) relating to</b>			
Basic earnings per share from continuing operations <sup>1</sup>	0.33	6.39	-94.8
Consolidated basic earnings per share <sup>1</sup>	0.33	7.18	-95.4
Diluted earnings per share from continuing operations <sup>1</sup>	0.33	6.39	-94.8
Consolidated diluted earnings per share <sup>1</sup>	0.33	7.18	-95.4

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

**Reconciliation of sales to adjusted sales and of EBITDA to adjusted operating result (adjusted EBIT) in 2022**

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Sales</b>	<b>18,321.6</b>	<b>14,005.2</b>	<b>6,594.3</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,408.9</b>
Changes in the scope of consolidation <sup>1</sup>	-102.0	—	-41.3	—	—	-143.3
<b>Adjusted sales</b>	<b>18,219.6</b>	<b>14,005.2</b>	<b>6,553.0</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,265.6</b>
<b>EBITDA</b>	<b>962.5</b>	<b>2,644.7</b>	<b>486.4</b>	<b>44.7</b>	<b>-172.3</b>	<b>3,966.0</b>
Depreciation and amortization <sup>2</sup>	-1,932.6	-921.1	-319.9	-35.2	-2.4	-3,211.2
<b>EBIT</b>	<b>-970.1</b>	<b>1,723.6</b>	<b>166.5</b>	<b>9.5</b>	<b>-174.7</b>	<b>754.8</b>
Amortization of intangible assets from purchase price allocation (PPA)	70.1	14.5	65.1	—	—	149.7
Changes in the scope of consolidation <sup>1</sup>	23.4	—	-5.0	—	—	18.4
Special effects						
Impairment on goodwill	552.9	—	—	—	—	552.9
Impairment <sup>3</sup>	320.1	82.0	5.9	0.0	—	408.0
Restructuring <sup>4</sup>	-86.1	-2.1	58.9	-8.4	—	-37.7
Restructuring-related expenses	46.4	11.5	4.1	1.6	—	63.6
Severance payments	14.0	10.5	12.8	0.2	2.9	40.4
Gains and losses from disposals of companies and business operations	—	-0.4	-0.2	—	—	-0.6
Other	-0.8	2.0	—	—	—	1.2
<b>Adjusted operating result (adjusted EBIT)</b>	<b>-30.1</b>	<b>1,841.6</b>	<b>308.1</b>	<b>2.9</b>	<b>-171.8</b>	<b>1,950.7</b>

<sup>1</sup> Changes in the scope of consolidation include additions and disposals as part of share and asset deals. Adjustments were made for additions in the reporting year and for disposals in the comparative period of the prior year.

<sup>2</sup> Excluding impairment on financial investments.

<sup>3</sup> Impairment also includes necessary reversals of impairment losses. It does not include impairment that arose in connection with a restructuring and impairment on financial investments and goodwill.

<sup>4</sup> Also includes restructuring-related impairment losses totaling €11.4 million (Automotive €8.9 million; Tires €0.3 million; ContiTech €2.2 million) and reversals of impairment losses totaling €5.7 million (Automotive €1.0 million; ContiTech €4.7 million).

**Reconciliation of sales to adjusted sales and of EBITDA to adjusted operating result (adjusted EBIT) in 2021**

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Sales</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,912.6</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,765.2</b>
Changes in the scope of consolidation <sup>1</sup>	–	–	-158.9	–	–	-158.9
<b>Adjusted sales</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,753.7</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,606.3</b>
<b>EBITDA</b>	<b>666.8</b>	<b>2,525.9</b>	<b>833.7</b>	<b>194.2</b>	<b>-116.4</b>	<b>4,104.2</b>
Depreciation and amortization <sup>2</sup>	-1,041.4	-825.3	-319.0	-63.8	-8.9	-2,258.4
<b>EBIT</b>	<b>-374.6</b>	<b>1,700.6</b>	<b>514.7</b>	<b>130.4</b>	<b>-125.3</b>	<b>1,845.8</b>
Amortization of intangible assets from purchase price allocation (PPA)	68.1	18.7	72.2	–	–	159.0
Changes in the scope of consolidation <sup>1</sup>	–	–	-27.5	–	–	-27.5
Special effects						
Impairment on goodwill	–	–	–	–	–	–
Impairment <sup>3</sup>	7.8	4.8	-3.4	10.4	0.0	19.6
Restructuring <sup>4</sup>	-53.6	-18.9	0.2	-39.7	–	-112.0
Restructuring-related expenses	48.8	–	9.8	0.9	–	59.5
Severance payments	58.9	24.0	18.7	2.0	8.6	112.2
Gains and losses from disposals of companies and business operations	-33.8	–	-155.4	–	-69.6	-258.8
Other <sup>5</sup>	63.2	–	–	–	-6.3	56.9
<b>Adjusted operating result (adjusted EBIT)</b>	<b>-215.2</b>	<b>1,729.2</b>	<b>429.3</b>	<b>104.0</b>	<b>-192.6</b>	<b>1,854.7</b>

<sup>1</sup> Changes in the scope of consolidation include additions and disposals as part of share and asset deals. Adjustments were made for additions in the reporting year and for disposals in the comparative period of the prior year.

<sup>2</sup> Excluding impairment on financial investments.

<sup>3</sup> Impairment also includes necessary reversals of impairment losses. It does not include impairment that arose in connection with a restructuring and impairment on financial investments and goodwill.

<sup>4</sup> Also includes restructuring-related impairment losses totaling €9.5 million (Automotive €4.7 million; Tires €1.1 million; ContiTech €0.3 million; Contract Manufacturing €3.4 million).

<sup>5</sup> Mainly includes expenses totaling €86.4 million in connection with the spin-off of Vitesco Technologies. In addition, the termination of OSRAM CONTINENTAL GmbH, Munich, Germany, resulted in income of €32.5 million from the reversal of an unused provision for capital commitments.



## Research and development

Research and development expenses (net) increased by €284.6 million or 11.0% year-on-year to €2,871.4 million (PY: €2,586.8 million), corresponding to 7.3% (PY: 7.7%) of sales.

In the Automotive group sector, costs in connection with initial product development projects in the original-equipment business are capitalized. Costs are capitalized as at the time at which we are named as a supplier and have successfully achieved a specific pre-release stage. Capitalization ends with the approval for unlimited volume production. The costs of customer-specific applications, pre-production prototypes and testing for products already being sold do not qualify as development expenditure that may be recognized as an intangible asset. Capitalized development expenses are amortized on a straight-line basis over a useful life of three to seven years and recognized in the cost of sales. In the opinion of the Continental Group, the assumed useful life reflects the period for which an economic benefit is likely to be derived from the corresponding development projects. Of the development costs incurred in 2022, including development expenses for internally developed software, €24.4 million (PY: €31.5 million) in the Automotive group sector qualified for recognition as an asset.

The requirements for the capitalization of development activities were not met in the Tires, ContiTech and Contract Manufacturing group sectors in the reporting year or the previous year.

This results in a capitalization ratio of 0.8% (PY: 1.2%) for the Continental Group.

## Depreciation and amortization

Depreciation and amortization increased by €952.8 million to €3,211.2 million (PY: €2,258.4 million), equivalent to 8.1% of sales (PY: 6.7%). This included impairment totaling €966.6 million in 2022 (PY: €29.1 million).

## Financial result

The negative financial result rose by €41.9 million year-on-year to €198.0 million (PY: €156.1 million) in 2022. This increase was primarily attributable to the global interest rate trend on the money and capital markets.

Interest income rose by €0.7 million year-on-year to €83.6 million (PY: €82.9 million) in 2022. Interest income in connection with income tax payables accounted for €20.3 million of the total (PY: €42.0 million). A significant effect resulted from the ruling by the German Federal Constitutional Court in July 2021, according to which the interest rate of 6% p.a. previously applied for interest on claims for back taxes and tax refunds is unconstitutional. At the end of 2021, the provisions for possible interest payments on income tax liabilities were adjusted for the first time on the basis of a reduced interest rate of 3% p.a. In 2022, there were further positive effects as a result of this interest rate being reduced again to 1.8% p.a.

Interest expense totaled €234.8 million in 2022 and was thus €54.4 million higher than the previous year's figure of €180.4 million. Interest expense from long-term employee benefits and expected income from long-term employee benefits and from pension funds amounted to a net expense of €62.4 million in the reporting year (PY: €44.0 million). These interest effects do not include the interest income from the plan assets of the pension contribution funds or the interest expense from the defined benefit obligations of the pension contribution funds. Interest expense, resulting mainly from bank borrowings, capital market transactions and other financing instruments, was €172.4 million (PY: €136.4 million). Interest expense on lease liabilities accounted for €26.7 million of this amount (PY: €25.1 million). Interest expenses in connection with income tax payables amounted to €3.1 million (PY: €10.6 million).

The bonds issued by Continental AG and Conti-Gummi Finance B.V., Maastricht, Netherlands, resulted in expenses of €52.9 million (PY: €50.7 million). The slight increase was due to the issuance of a euro bond totaling €625.0 million by Continental AG on November 30, 2022. The issue price of this bond, which has a term of five years and a fixed interest rate of 3.625% p.a., was 100.000%.

Effects from currency translation resulted in a negative contribution to earnings of €59.6 million (PY: €128.1 million) in the reporting year. By contrast, effects from changes in the fair value of derivative instruments, and other valuation effects resulted in income totaling €12.8 million (PY: €69.5 million). Other valuation effects accounted for €5.1 million of this (PY: €121.7 million). In the previous year, the main cause was the reversal of allowances for doubtful accounts on loans and the reversal of a provision for loan commitments to the former associate OSRAM CONTINENTAL GmbH, Munich, Germany, and two of its subsidiaries. The derecognition of loans due to a debt waiver had an offsetting effect of €16.8 million. Taking into account exchange-rate effects, this resulted in income totaling €89.4 million in the previous year. In 2022, additional income of €2.9 million (PY: €30.9 million) was derived from changes in the value of other financial assets. Taking into account the sum of the effects from currency translation and changes in the fair value of derivative instruments, earnings in 2022 were negatively impacted by €51.9 million (PY: €180.3 million). The year-on-year improvement resulted primarily from the development of the Chinese renminbi in relation to the euro.

## Income tax expense

Income tax expense in fiscal 2022 amounted to €444.6 million (PY: €359.5 million). The tax rate was 47.6%, compared with 21.3% in the previous year. The current-year tax rate is presented on an adjusted basis before the permanent effects of the recognized goodwill impairment.

As in the previous year, foreign tax rate differences as well as incentives and tax holidays had positive effects in the year under review. The tax rate was negatively impacted by non-cash allowances on

deferred tax assets totaling €113.2 million (PY: €109.5 million), of which €30.1 million (PY: €26.9 million) was for previous years. Furthermore, as in the previous year, the tax rate was negatively affected by non-deductible expenses and non-imputable foreign withholding taxes.

#### Net income attributable to the shareholders of the parent

Net income attributable to the shareholders of the parent decreased by €1,368.6 million in 2022 to €66.6 million (PY: €1,435.2 million). Basic earnings per share amounted to €0.33 (PY: €7.18), the same amount as diluted earnings per share.

#### Employees

The number of employees in the Continental Group rose by 8,163 from 190,875 in 2021 to 199,038.

The number of employees in the Automotive group sector rose by 8,225 as a result of expansion at production sites and in research and development.

The number of employees in the Tires group sector declined by 230. This was primarily due to the implementation of restructuring measures and adjustments to demand-driven production.

In the ContiTech group sector, higher order volumes and the acquisition of WCCO Belting LLC, Wilmington, USA were the main reasons the increase in the number of employees by 838.

The number of employees in the Contract Manufacturing group sector fell by 712 to 2,192 (PY: 2,904).

Employees by region in %	2022	2021
Germany	23	24
Europe excluding Germany	34	34
North America	19	18
Asia-Pacific	20	20
Other countries	4	4

## Financial Position

- › Free cash flow at €90.6 million
- › Cash outflow arising from investing activities at €2.2 billion
- › Net indebtedness at €4.5 billion

### Reconciliation of cash flow

The following information on the reconciliation of cash flow relates to continuing operations in the reporting year and to continuing and discontinued operations in the comparative year.

At €2,295.5 million in 2022, the cash inflow arising from operating activities was €658.9 million lower than the previous year's figure (PY: €2,954.4 million) and corresponded to 5.8% of sales (PY: 7.7%). This decline is primarily due to the decrease in EBIT of €1,405.0 million to €754.8 million (PY: €2,159.8 million). In addition to the loss of EBIT from discontinued operations, factors that had a negative effect on EBIT in the reporting year included sharp price increases for raw materials, semi-finished products, energy and logistics as well as impairment on goodwill and property, plant and equipment.

The cash-effective increase in working capital led to a cash outflow of €733.9 million (PY: €445.1 million). This rise was due in part to an increase in inventories of €1,644.9 million (PY: €1,417.7 million) owing to higher procurement costs and stockbuilding. Another contributing factor was the rise in operating receivables of €821.9 million (PY: decrease of €31.2 million), due primarily to the sharp increase in sales, partly as a result of price adjustments, and lower cash receipts as at the end of the reporting period. The increase in operating liabilities of €1,732.9 million (PY: €941.4 million) had an offsetting effect.

Interest payments fell by €13.5 million to €151.9 million (PY: €165.4 million). Income tax payments decreased by €154.0 million to €597.2 million (PY: €751.2 million).

Cash flow arising from investing activities amounted to an outflow of €2,204.9 million (PY: €1,582.0 million). Capital expenditure on property, plant and equipment, and software was up €307.0 million from €1,825.8 million to €2,132.8 million before the capitalization of borrowing costs and right-of-use assets from leases. The increase in investing activities is primarily attributable to the Automotive and Tires group sectors.

The net amount from the acquisition and disposal of companies and business operations led to a total cash outflow of €109.1 million in 2022 (PY: cash inflow of €218.1 million). This cash outflow was primarily due to an acquisition in the ContiTech group sector.

These effects resulted in free cash flow of €90.6 million for fiscal 2022 (PY: €1,372.4 million), corresponding to a year-on-year decrease of €1,281.8 million.

### Capital expenditure (additions)

Capital expenditure for property, plant and equipment, and software amounted to €2,426.4 million in 2022 (PY: €1,947.4 million). The Automotive and Tires group sectors in particular contributed to the increase of €479.0 million. The capital expenditure ratio was 6.2% (PY: 5.8%).

### Financing and indebtedness

Gross indebtedness amounted to €7,694.7 million as at the end of 2022 (PY: €6,260.5 million), up €1,434.2 million on the previous year's level.

Based on quarter-end values, 69.5% (PY: 80.9%) of gross indebtedness after hedging measures had fixed interest rates on average over the year.

The carrying amount of the bonds increased by €641.9 million from €3,307.3 million in the previous year to €3,949.2 million as at the end of fiscal 2022. This rise is due to the euro bond with a volume of €625.0 million issued by Continental AG on November 30, 2022, under the Debt Issuance Programme. The issue price of this bond, which has a term of five years and a fixed interest rate of 3.625% p.a., was 100.000%.

Bank loans and overdrafts amounted to €1,579.6 million (PY: €1,199.7 million) as at December 31, 2022, and were therefore €379.9 million above the previous year's level.

The syndicated loan that was renewed ahead of schedule in December 2019 consists of a revolving tranche of €4,000.0 million and has an original term of five years. The margin will also depend on the Continental Group's sustainability performance. In November 2021, Continental exercised the second and final option to extend the term by one year. The lending banks then extended this financing commitment until December 2026 at unchanged conditions. As at December 31, 2022, Continental AG had utilized €300.0 million (PY: —) of this revolving loan.

Other indebtedness rose by €412.4 million to €2,165.9 million (PY: €1,753.5 million) as at the end of 2022. The increase is primarily attributable to a higher issue volume of commercial paper. This resulted in liabilities totaling €367.3 million (PY: €17.1 million). As at the end of 2022, the utilization of sale-of-receivables programs, at €323.9 million (PY: €286.8 million), was only slightly higher than in the previous year. Three sale-of-receivables programs with a maximum financing volume of €400.0 million were used within the Continental Group as at the end of 2022, the same as in the previous year.

Cash and cash equivalents, derivative instruments and interest-bearing investments were up by €700.3 million at €3,195.3 million (PY: €2,495.0 million).

Net indebtedness increased by €733.9 million compared with the end of 2021 to €4,499.4 million (PY: €3,765.5 million). The gearing ratio rose year-on-year to 32.8% (PY: 29.7%).

As at December 31, 2022, the Continental Group had liquidity reserves totaling €7,561.5 million (PY: €7,149.4 million), consisting of cash and cash equivalents of €2,988.0 million (PY: €2,269.1 million) and committed, unutilized credit lines of €4,573.5 million (PY: €4,880.3 million).

The restrictions that may impact the availability of capital are also understood to comprise all existing restrictions on the cash and

cash equivalents. In the Continental Group, the aforementioned cash and cash equivalents are restricted with regard to pledged amounts and balances in countries with foreign-exchange restrictions or other barriers to accessing liquidity. The assessment of any restrictions related to cash and cash equivalents is made on each respective reporting date. Taxes to be paid on the transfer of cash assets from one country to another are not usually considered to represent a restriction on cash and cash equivalents. As at December 31, 2022, unrestricted cash and cash equivalents totaled €2,441.3 million (PY: €1,998.2 million).

### Reconciliation of net indebtedness

€ millions	Dec. 31, 2022	Dec. 31, 2021
Long-term indebtedness	4,006.0	4,643.2
Short-term indebtedness	3,688.7	1,617.3
Long-term derivative instruments and interest-bearing investments	-105.8	-113.2
Short-term derivative instruments and interest-bearing investments	-101.5	-112.7
Cash and cash equivalents	-2,988.0	-2,269.1
<b>Net indebtedness</b>	<b>4,499.4</b>	<b>3,765.5</b>

### Reconciliation of change in net indebtedness

€ millions	2022	2021
<b>Net indebtedness from continuing and discontinued operations at the beginning of the reporting period</b>	<b>3,765.5</b>	<b>4,139.1</b>
Cash flow arising from operating activities	2,295.5	2,954.4
Cash flow arising from investing activities	-2,204.9	-1,582.0
<b>Cash flow before financing activities (free cash flow)</b>	<b>90.6</b>	<b>1,372.4</b>
Dividends paid	-440.0	—
Dividends paid to and cash changes from equity transactions with non-controlling interests	-16.9	-29.3
Non-cash changes	-318.8	-163.7
Other	-3.1	-9.2
Exchange-rate effects	-45.7	44.8
<b>Change in net indebtedness</b>	<b>-733.9</b>	<b>1,215.0</b>
Less net indebtedness from discontinued operations at the time of disposal	n. a.	-841.4
<b>Net indebtedness at the end of the reporting period</b>	<b>4,499.4</b>	<b>3,765.5</b>

## Net Assets Position

- › Equity at €13.7 billion
- › Equity ratio at 36.2%
- › Gearing ratio at 32.8%

### Total assets

At €37,926.7 million (PY: €35,640.1 million), total assets as at December 31, 2022, were €2,286.6 million higher than on the same date in the previous year.

### Non-current assets

Non-current assets fell by €796.6 million year-on-year to €18,788.7 million (PY: €19,585.3 million). Owing to higher interest rates and other valuation-related effects, goodwill was impaired by €552.9 million. Before exchange-rate effects and changes in the scope of consolidation, this impairment loss reduced the carrying amount of goodwill to €3,218.2 million (PY: €3,711.8 million). Other intangible assets fell by €114.0 million to €973.7 million (PY: €1,087.7 million). Property, plant and equipment increased by €55.6 million to €11,467.2 million (PY: €11,411.6 million).

### Current assets

Current assets rose by €3,083.2 million to €19,138.0 million (PY: €16,054.8 million). Due to higher procurement costs and stock-building, inventories in the reporting year grew by €1,735.9 million to €6,729.6 million (PY: €4,993.7 million). Trade accounts receivable rose by €678.2 million to €7,767.7 million (PY: €7,089.5 million), due primarily to the sharp increase in sales, partly as a result of price adjustments, and lower cash receipts as at the end of the reporting period. At €2,988.0 million, cash and cash equivalents were up €718.9 million from €2,269.1 million on the same date in the previous year.

### Equity

Total equity (including non-controlling interests) was €1,066.5 million higher than in the previous year at €13,735.0 million (PY: €12,668.5 million). Other comprehensive income increased by €1,416.6 million to -€1,318.9 million (PY: -€2,735.5 million). This was primarily attributable to the adjustment of pension provisions to reflect higher discount rates. The gearing ratio changed from 29.7% to 32.8%. The equity ratio increased to 36.2% (PY: 35.5%).

### Non-current liabilities

At €7,359.9 million, non-current liabilities were down €2,969.5 million from €10,329.4 million in the previous year. This decline is mostly due to a decrease in long-term employee benefits of €2,119.5 million to €2,623.5 million (PY: €4,743.0 million). The decrease resulted primarily from the remeasurement of defined benefit pension plans in the amount of €2,322.4 million due to higher discount rates. The reacquisition of shares in ContiTech AG, Hanover, from Continental Pension Trust e. V., Hanover, totaling

€496.3 million also led to a further reduction in long-term employee benefits, as it resulted in plan assets in the pension trust being offset. Long-term provisions for other risks and obligations were lower by €163.6 million at €624.1 million (PY: €787.7 million). Long-term indebtedness decreased by €637.2 million to €4,006.0 million (PY: €4,643.2 million).

### Current liabilities

At €16,831.8 million, current liabilities were up €4,189.6 million from €12,642.2 million in the previous year. The main factor causing this increase was short-term indebtedness, which rose by €2,071.4 million to €3,688.7 million (PY: €1,617.3 million). Trade accounts payable also rose by €1,771.6 million to €7,637.0 million (PY: €5,865.4 million).

### Operating assets

Operating assets rose by €606.2 million year-on-year to €19,555.6 million as at December 31, 2022 (PY: €18,949.4 million).

Working capital was up €852.0 million at €7,111.5 million (PY: €6,259.5 million). This development was due to a €1,735.9 million increase in inventories to €6,729.6 million (PY: €4,993.7 million) and a €887.7 million rise in operating receivables to €8,018.9 million (PY: €7,131.2 million). Operating liabilities had an offsetting effect, rising by €1,771.6 million to €7,637.0 million (PY: €5,865.4 million).

Non-current operating assets were down €519.2 million year-on-year at €16,403.2 million (PY: €16,922.4 million). Goodwill fell by €493.6 million to €3,218.2 million (PY: €3,711.8 million), with €552.9 million of the decrease attributable to impairment. This was offset by exchange-rate effects of €38.9 million and additions from acquisitions of €20.4 million. Property, plant and equipment rose by €55.6 million to €11,467.2 million (PY: €11,411.6 million). Other intangible assets fell by €114.0 million to €973.7 million (PY: €1,087.7 million). Amortization of intangible assets from purchase price allocation (PPA) in the amount of €149.7 million (PY: €159.0 million) reduced the value of intangible assets.

In the ContiTech group sector, ContiTech USA, Inc., Wilmington, Delaware, USA, acquired 100% of the shares in WCCO Belting LLC, Wilmington, Delaware, USA. This increased operating assets by €81.7 million. Three additional share deals added €8.5 million to operating assets.

Other changes in the scope of consolidation did not result in any notable additions to or disposals of operating assets at corporate level.

Exchange-rate effects increased the Continental Group's total operating assets by €258.3 million (PY: €657.2 million).

Average operating assets rose by €1,856.8 million year-on-year to €20,272.9 (PY: €18,416.1 million).

## Consolidated statement of financial position

Assets in € millions	Dec. 31, 2022	Dec. 31, 2021
Goodwill	3,218.2	3,711.8
Other intangible assets	973.7	1,087.7
Property, plant and equipment	11,467.2	11,411.6
Investments in equity-accounted investees	305.1	305.9
Long-term miscellaneous assets <sup>1</sup>	2,824.5	3,068.3
<b>Non-current assets<sup>1</sup></b>	<b>18,788.7</b>	<b>19,585.3</b>
Inventories	6,729.6	4,993.7
Trade accounts receivable	7,767.7	7,089.5
Short-term miscellaneous assets	1,652.7	1,702.5
Cash and cash equivalents	2,988.0	2,269.1
<b>Current assets</b>	<b>19,138.0</b>	<b>16,054.8</b>
<b>Total assets<sup>1</sup></b>	<b>37,926.7</b>	<b>35,640.1</b>

Equity and liabilities in € millions	Dec. 31, 2022	Dec. 31, 2021
<b>Total equity<sup>1</sup></b>	<b>13,735.0</b>	<b>12,668.5</b>
<b>Non-current liabilities</b>	<b>7,359.9</b>	<b>10,329.4</b>
Trade accounts payable	7,637.0	5,865.4
Short-term other provisions and liabilities <sup>1</sup>	9,194.8	6,776.8
<b>Current liabilities<sup>1</sup></b>	<b>16,831.8</b>	<b>12,642.2</b>
<b>Total equity and liabilities<sup>1</sup></b>	<b>37,926.7</b>	<b>35,640.1</b>
<b>Net indebtedness</b>	<b>4,499.4</b>	<b>3,765.5</b>
<b>Gearing ratio in %<sup>1</sup></b>	<b>32.8</b>	<b>29.7</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.



## Reconciliation to operating assets in 2022

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Total assets</b>	<b>15,255.7</b>	<b>10,800.6</b>	<b>4,686.5</b>	<b>759.0</b>	<b>6,424.9</b>	<b>37,926.7</b>
Cash and cash equivalents	—	—	—	—	2,988.0	2,988.0
Short- and long-term derivative instruments, interest-bearing investments	—	—	—	—	207.3	207.3
Other financial assets	52.0	35.0	6.1	0.3	30.5	123.9
<b>Less financial assets</b>	<b>52.0</b>	<b>35.0</b>	<b>6.1</b>	<b>0.3</b>	<b>3,225.8</b>	<b>3,319.2</b>
<b>Less other non-operating assets</b>	<b>-147.0</b>	<b>-14.4</b>	<b>4.0</b>	<b>0.3</b>	<b>536.6</b>	<b>379.5</b>
Deferred tax assets	—	—	—	—	2,059.2	2,059.2
Income tax receivables	—	—	—	—	277.6	277.6
<b>Less income tax assets</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,336.8</b>	<b>2,336.8</b>
<b>Segment assets</b>	<b>15,350.7</b>	<b>10,780.0</b>	<b>4,676.4</b>	<b>758.4</b>	<b>325.7</b>	<b>31,891.2</b>
<b>Total liabilities and provisions</b>	<b>8,402.2</b>	<b>4,053.5</b>	<b>2,015.5</b>	<b>272.0</b>	<b>9,448.5</b>	<b>24,191.7</b>
Short- and long-term indebtedness	—	—	—	—	7,694.7	7,694.7
Other financial liabilities	—	—	—	—	520.3	520.3
<b>Less financial liabilities</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>8,215.0</b>	<b>8,215.0</b>
Deferred tax liabilities	—	—	—	—	57.5	57.5
Income tax payables	—	—	—	—	525.7	525.7
<b>Less income tax liabilities</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>583.2</b>	<b>583.2</b>
<b>Less other non-operating liabilities</b>	<b>1,374.1</b>	<b>642.8</b>	<b>508.5</b>	<b>44.8</b>	<b>487.7</b>	<b>3,057.9</b>
<b>Segment liabilities</b>	<b>7,028.1</b>	<b>3,410.7</b>	<b>1,507.0</b>	<b>227.2</b>	<b>162.6</b>	<b>12,335.6</b>
<b>Operating assets</b>	<b>8,322.6</b>	<b>7,369.3</b>	<b>3,169.4</b>	<b>531.2</b>	<b>163.1</b>	<b>19,555.6</b>

## Reconciliation to operating assets in 2021

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Total assets<sup>1</sup></b>	<b>14,515.8</b>	<b>9,754.6</b>	<b>4,418.8</b>	<b>1,036.5</b>	<b>5,914.4</b>	<b>35,640.1</b>
Cash and cash equivalents	—	—	—	—	2,269.1	2,269.1
Short- and long-term derivative instruments, interest-bearing investments	—	—	—	—	225.9	225.9
Other financial assets	47.5	28.8	5.7	0.4	17.0	99.4
<b>Less financial assets</b>	<b>47.5</b>	<b>28.8</b>	<b>5.7</b>	<b>0.4</b>	<b>2,512.0</b>	<b>2,594.4</b>
<b>Less other non-operating assets</b>	<b>14.7</b>	<b>42.6</b>	<b>5.1</b>	<b>0.3</b>	<b>524.4</b>	<b>587.1</b>
Deferred tax assets <sup>1</sup>	—	—	—	—	2,328.8	2,328.8
Income tax receivables	—	—	—	—	303.4	303.4
<b>Less income tax assets<sup>1</sup></b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,632.2</b>	<b>2,632.2</b>
<b>Segment assets</b>	<b>14,453.6</b>	<b>9,683.2</b>	<b>4,408.0</b>	<b>1,035.8</b>	<b>245.8</b>	<b>29,826.4</b>
<b>Total liabilities and provisions<sup>1</sup></b>	<b>8,659.1</b>	<b>4,098.5</b>	<b>2,025.6</b>	<b>388.5</b>	<b>7,799.9</b>	<b>22,971.6</b>
Short- and long-term indebtedness	—	—	—	—	6,260.5	6,260.5
Other financial liabilities	—	—	—	—	26.9	26.9
<b>Less financial liabilities</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>6,287.4</b>	<b>6,287.4</b>
Deferred tax liabilities	—	—	—	—	101.6	101.6
Income tax payables <sup>1</sup>	—	—	—	—	472.2	472.2
<b>Less income tax liabilities<sup>1</sup></b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>573.8</b>	<b>573.8</b>
<b>Less other non-operating liabilities<sup>1</sup></b>	<b>2,669.3</b>	<b>963.5</b>	<b>713.6</b>	<b>106.6</b>	<b>780.4</b>	<b>5,233.4</b>
<b>Segment liabilities</b>	<b>5,989.8</b>	<b>3,135.0</b>	<b>1,312.0</b>	<b>281.9</b>	<b>158.3</b>	<b>10,877.0</b>
<b>Operating assets</b>	<b>8,463.8</b>	<b>6,548.2</b>	<b>3,096.0</b>	<b>753.9</b>	<b>87.5</b>	<b>18,949.4</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

# Development of the Group Sectors

## Automotive

- › Sales up 19.3%
- › Sales up 13.9% before changes in the scope of consolidation and exchange-rate effects
- › Adjusted EBIT up 86.0%

Automotive in € millions	2022	2021	Δ in %
Sales	18,321.6	15,357.4	19.3
EBITDA	962.5	666.8	44.3
in % of sales	5.3	4.3	
EBIT	-970.1	-374.6	-159.0
in % of sales	-5.3	-2.4	
Research and development expenses (net)	2,387.7	2,136.6	11.8
in % of sales	13.0	13.9	
Depreciation and amortization <sup>1</sup>	1,932.6	1,041.4	85.6
thereof impairment <sup>2</sup>	880.9	12.5	6,947.2
Capital expenditure <sup>3</sup>	1,342.0	1,046.2	28.3
in % of sales	7.3	6.8	
Operating assets as at December 31	8,322.6	8,463.8	-1.7
Operating assets (average)	8,747.4	8,110.5	7.9
ROCE in %	-11.1	-4.6	
Number of employees as at December 31 <sup>4</sup>	97,575	89,350	9.2
Adjusted sales <sup>5</sup>	18,219.6	15,357.4	18.6
Adjusted operating result (adjusted EBIT) <sup>6</sup>	-30.1	-215.2	86.0
in % of adjusted sales	-0.2	-1.4	

<sup>1</sup> Excluding impairment on financial investments.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

<sup>3</sup> Capital expenditure on property, plant and equipment, and software.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Before changes in the scope of consolidation.

<sup>6</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

### Structure

The Automotive group sector (46% of consolidated sales) offers technologies for passive-safety, brake, chassis, motion and motion-control systems. Its portfolio also includes innovative solutions for assisted and automated driving, display and operating technologies, audio and camera solutions for the vehicle interior as well as intelligent information and communication technology associated with the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services. Organizationally, a development unit called Software and Central Technologies (SCT) was introduced on October 1, 2022; reporting on it as a business area begins as of January 1, 2023. The group sector was therefore divided into five business areas in the reporting year:

- › Architecture and Networking
- › Autonomous Mobility
- › Safety and Motion

- › Smart Mobility
- › User Experience

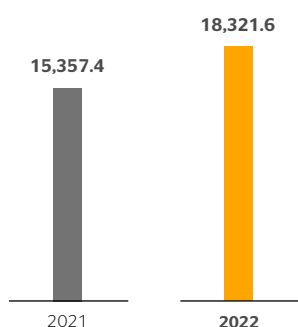
### Business and sales performance

Sales volumes in the Automotive group sector were impacted by the negative effects of the pandemic-related lockdowns in China, the war in Ukraine and ongoing supply problems in the semiconductor industry. The Autonomous Mobility business area nevertheless increased its sales of cameras and radar products. Sales volumes of seamless connectivity technologies in the Architecture and Networking business area were also up year-on-year. User Experience increased its sales of vehicle electronics, display solutions and high-performance computers. In the Smart Mobility business area, global unit sales in the commercial vehicle and independent replacement-parts business were up year-on-year. Safety and Motion increased its sales of brake systems, airbag control units and wheel sensors.

In addition to the strong operating growth in volumes and mix, agreements reached with customers on price adjustments and to offset inflation-related effects had a positive impact on the sales performance of the Automotive group sector. Sales rose by 19.3% year-on-year to €18,321.6 million (PY: €15,357.4 million). Before changes in the scope of consolidation and exchange-rate effects, sales rose by 13.9%.

## Sales

€ millions



## Adjusted EBIT

Adjusted EBIT for the Automotive group sector increased by €185.1 million or 86.0% year-on-year to -€30.1 million (PY: -€215.2 million) in 2022, corresponding to -0.2% (PY: -1.4%) of adjusted sales.

## EBIT

The Automotive group sector reported a year-on-year decline in EBIT of €595.5 million or 159.0% to -€970.1 million in 2022 (PY: -€374.6 million). The return on sales therefore fell to -5.3% (PY: -2.4%).

The amortization of intangible assets from purchase price allocation (PPA) reduced EBIT by €70.1 million (PY: €68.1 million).

For the Automotive group sector, total consolidated expense from special effects in 2022 amounted to €846.5 million (PY: €91.3 million). For further details, please see our comments on pages 59 and 60 regarding the special effects in 2022 and 2021.

The ROCE was -11.1% (PY: -4.6%).

## Procurement

Electronic components and semiconductors are essential products for the Automotive group sector. Demand fluctuations due to the COVID-19 pandemic and major capacity bottlenecks for semiconductors continued selectively for Automotive in 2022, causing substantial price increases. In the second half of the year, the bottlenecks in the semiconductor market eased because demand fell due to pressure from inflation, rising interest rates, higher energy costs and ongoing pandemic-related lockdowns in China. Automotive-specific semiconductor technologies remained in short supply, however, and this restriction led to severe shortages for some products.

Key raw materials for Automotive are steel, aluminum, plastics and copper. 2022 was characterized by high volatility resulting mainly from the war in Ukraine and the associated uncertainties in the supply of materials. This uncertainty caused sharp price increases until the middle of the year. In the second half of the year, many commodity prices corrected due to lower economic growth. The weak demand, in part also due to fears of recession amid interest rate hikes and higher energy costs, prompted a large number of European raw material manufacturers to significantly scale back their production. Due to high raw material inventories and lower demand, these cutbacks did not have a negative impact on the supply situation.

## Research and development

Research and development expenses (net) increased by €251.1 million or 11.8% year-on-year to €2,387.7 million (PY: €2,136.6 million), corresponding to 13.0% (PY: 13.9%) of sales.

## Depreciation and amortization

Depreciation and amortization increased by €891.2 million compared with fiscal 2021 to €1,932.6 million (PY: €1,041.4 million) and amounted to 10.5% (PY: 6.8%) of sales. This included impairment totaling €880.9 million in 2022 (PY: €12.5 million).

## Operating assets

Operating assets in the Automotive group sector decreased by €141.2 million year-on-year to €8,322.6 million (PY: €8,463.8 million) as at December 31, 2022.

Working capital was up €134.5 million at €2,077.2 million (PY: €1,942.7 million). Inventories increased by €799.8 million to €2,868.3 million (PY: €2,068.5 million). Operating receivables rose by €554.5 million to €3,654.2 million (PY: €3,099.7 million) as at the reporting date. Operating liabilities were up €1,219.8 million at €4,445.3 million (PY: €3,225.5 million).

Non-current operating assets were down €475.3 million at €8,447.6 million (PY: €8,922.9 million). Goodwill fell by €530.8 million to €2,178.4 million (PY: €2,709.2 million), with €552.9 million of the decrease attributable to impairment. This was offset by exchange-rate effects of €21.7 million. At €5,101.9 million, property, plant and equipment were €120.6 million above the previous year's level of €4,981.3 million. Other intangible assets fell by €78.3 million to €674.8 million (PY: €753.1 million). Amortization of intangible assets from purchase price allocation (PPA) in the amount of €70.1 million (PY: €68.1 million) reduced the value of intangible assets.

Exchange-rate effects increased the total operating assets of the Automotive group sector by €60.6 million in the reporting year (PY: €240.5 million).

Average operating assets in the Automotive group sector rose by €636.9 million compared with fiscal 2021 to €8,747.4 million (PY: €8,110.5 million).

**Capital expenditure (additions)**

Additions to the Automotive group sector increased by €295.8 million year-on-year to €1,342.0 million (PY: €1,046.2 million). The capital expenditure ratio was 7.3% (PY: 6.8%).

Investments were made primarily at locations in Germany, China, Mexico, Romania, the USA, Serbia and Czechia.

In particular, production capacity was increased in the Safety and Motion, User Experience, Architecture and Networking, and Autonomous Mobility business areas. There were major additions related to the construction of new manufacturing plants for electronic brake systems, innovative display and operating solutions, and vehicle

electronics such as high-performance computers and radar and camera solutions.

In addition, investments were made to expand and construct production sites in Novi Sad, Serbia; Las Colinas, Mexico; Changsha, China; and New Braunfels, Texas, USA. In Bangalore, India, Continental acquired a campus for the technology center located there.

**Employees**

The number of employees in the Automotive group sector rose by 8,225 to 97,575 (PY: 89,350). This was primarily due to the expansion at production sites and in research and development.

## Tires

- › Sales up 18.6%
- › Sales up 14.1% before changes in the scope of consolidation and exchange-rate effects
- › Adjusted EBIT up 6.5%

Tires in € millions	2022	2021	Δ in %
Sales	14,005.2	11,807.6	18.6
EBITDA	2,644.7	2,525.9	4.7
in % of sales	18.9	21.4	
EBIT	1,723.6	1,700.6	1.4
in % of sales	12.3	14.4	
Research and development expenses (net)	319.8	293.8	8.8
in % of sales	2.3	2.5	
Depreciation and amortization <sup>1</sup>	921.1	825.3	11.6
thereof impairment <sup>2</sup>	82.3	5.9	1,294.9
Capital expenditure <sup>3</sup>	818.6	626.0	30.8
in % of sales	5.8	5.3	
Operating assets as at December 31	7,369.3	6,548.2	12.5
Operating assets (average)	7,508.2	6,625.5	13.3
ROCE in %	23.0	25.7	
Number of employees as at December 31 <sup>4</sup>	56,987	57,217	-0.4
Adjusted sales <sup>5</sup>	14,005.2	11,807.6	18.6
Adjusted operating result (adjusted EBIT) <sup>6</sup>	1,841.6	1,729.2	6.5
in % of adjusted sales	13.1	14.6	

<sup>1</sup> Excluding impairment on financial investments.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

<sup>3</sup> Capital expenditure on property, plant and equipment, and software.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Before changes in the scope of consolidation.

<sup>6</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

### Structure

With its premium portfolio in the car, truck, bus, two-wheel and specialty tire segment, the Tires group sector (35% of consolidated sales) stands for innovative solutions in tire technology. Intelligent products and services related to tires and the promotion of sustainability complete the portfolio. For specialist dealers and fleet management, Tires offers digital tire monitoring and tire management systems, in addition to other services, with the aim of keeping fleets mobile and increasing their efficiency. With its tires, Continental contributes to safe, efficient and environmentally friendly mobility. The group sector is divided into five business areas:

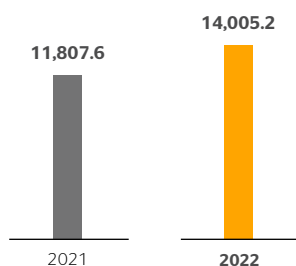
- › Original Equipment
- › Replacement APAC
- › Replacement EMEA
- › Replacement The Americas
- › Specialty Tires

### Business and sales performance

Positive exchange-rate effects and a focus on optimizing the price and product mix had a positive impact on the sales performance of the Tires group sector. Sales rose by 18.6% year-on-year to €14,005.2 million (PY: €11,807.6 million). Before changes in the scope of consolidation and exchange-rate effects, sales rose by 14.1%.

**Sales**

€ millions

**Adjusted EBIT**

Adjusted EBIT for the Tires group sector increased by €112.4 million or 6.5% year-on-year to €1,841.6 million (PY: €1,729.2 million) in 2022, corresponding to 13.1% (PY: 14.6%) of adjusted sales.

**EBIT**

The Tires group sector reported a year-on-year increase in EBIT of €23.0 million or 1.4% to €1,723.6 million in 2022 (PY: €1,700.6 million). The return on sales fell to 12.3% (PY: 14.4%).

The amortization of intangible assets from purchase price allocation (PPA) reduced EBIT by €14.5 million (PY: €18.7 million).

For the Tires group sector, total consolidated expense from special effects in 2022 amounted to €103.5 million (PY: €9.9 million). For further details, please see our comments on pages 59 and 60 regarding the special effects in 2022 and 2021.

The ROCE was 23.0% (PY: 25.7%).

**Procurement**

Prices for all major raw materials increased from the already high level of the previous year. In particular, the prices of important raw materials and input materials, including butadiene and input products based on crude oil, rose sharply during the year. There were also significant price increases in the markets for steel, chemicals and textiles. The cost trend was reinforced by a modified procurement strategy due to sanctions and ultimately also because of higher energy and logistics costs.

**Research and development**

Research and development expenses (net) increased by €26.0 million or 8.8% year-on-year to €319.8 million (PY: €293.8 million), corresponding to 2.3% (PY: 2.5%) of sales.

**Depreciation and amortization**

Depreciation and amortization increased by €95.8 million compared with fiscal 2021 to €921.1 million (PY: €825.3 million) and

amounted to 6.6% (PY: 7.0%) of sales. This included impairment totaling €82.3 million in 2022 (PY: €5.9 million).

**Operating assets**

Operating assets in the Tires group sector increased by €821.1 million year-on-year to €7,369.3 million (PY: €6,548.2 million) as at December 31, 2022.

Working capital was up €703.6 million at €3,384.3 million (PY: €2,680.7 million). Inventories increased by €808.3 million to €2,778.3 million (PY: €1,970.0 million). Operating receivables rose by €341.7 million to €2,638.3 million (PY: €2,296.6 million) as at the reporting date. Operating liabilities were up €446.4 million at €2,032.3 million (PY: €1,585.9 million).

Non-current operating assets were unchanged year-on-year at €5,227.2 million (PY: €5,227.2 million). This is attributable to offsetting effects in the individual line items. Goodwill fell by €1.3 million to €420.0 million (PY: €421.3 million). This decrease resulted entirely from exchange-rate effects. Property, plant and equipment fell by €3.4 million to €4,573.2 million (PY: €4,576.6 million). Other intangible assets fell by €16.4 million to €45.6 million (PY: €62.0 million). Amortization of intangible assets from purchase price allocation (PPA) in the amount of €14.5 million (PY: €18.7 million) reduced the value of intangible assets.

Exchange-rate effects increased the total operating assets of the Tires group sector by €143.4 million in the reporting year (PY: €264.3 million).

Average operating assets in the Tires group sector rose by €882.7 million compared with fiscal 2021 to €7,508.2 million (PY: €6,625.5 million).

**Capital expenditure (additions)**

Additions to the Tires group sector increased by €192.6 million year-on-year to €818.6 million (PY: €626.0 million). The capital expenditure ratio was 5.8% (PY: 5.3%).

Investments were made to optimize and expand production capacity at existing plants in European best-cost locations and in the USA, Germany, China, Thailand and Mexico.

There were major additions relating to the expansion of the production site in Hefei, China. Quality assurance and cost-cutting measures were implemented as well.

**Employees**

The number of employees in the Tires group sector fell by 230 to 56,987 (PY: 57,217). This was primarily due to the implementation of restructuring measures and adjustments to demand-driven production.



## ContiTech

- › Sales up 11.5%
- › Sales up 9.5% before changes in the scope of consolidation and exchange-rate effects
- › Adjusted EBIT down 28.2%

ContiTech in € millions	2022	2021	Δ in %
Sales	6,594.3	5,912.6	11.5
EBITDA	486.4	833.7	-41.7
in % of sales	7.4	14.1	
EBIT	166.5	514.7	-67.7
in % of sales	2.5	8.7	
Research and development expenses (net)	163.8	156.5	4.7
in % of sales	2.5	2.6	
Depreciation and amortization <sup>1</sup>	319.9	319.0	0.3
thereof impairment <sup>2</sup>	3.4	-3.1	209.7
Capital expenditure <sup>3</sup>	199.8	204.4	-2.3
in % of sales	3.0	3.5	
Operating assets as at December 31	3,169.4	3,096.0	2.4
Operating assets (average)	3,275.8	3,070.3	6.7
ROCE in %	5.1	16.8	
Number of employees as at December 31 <sup>4</sup>	41,798	40,960	2.0
Adjusted sales <sup>5</sup>	6,553.0	5,753.7	13.9
Adjusted operating result (adjusted EBIT) <sup>6</sup>	308.1	429.3	-28.2
in % of adjusted sales	4.7	7.5	

<sup>1</sup> Excluding impairment on financial investments.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

<sup>3</sup> Capital expenditure on property, plant and equipment, and software.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Before changes in the scope of consolidation.

<sup>6</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

### Structure

The ContiTech group sector (17% of consolidated sales) develops and manufactures a range of products, including cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. The group sector draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services. The group sector is divided into six business areas:

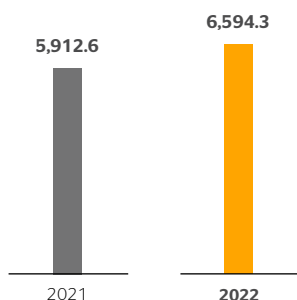
- › Advanced Dynamics Solutions
- › Conveying Solutions
- › Industrial Fluid Solutions
- › Mobile Fluid Systems
- › Power Transmission Group
- › Surface Solutions

### Business and sales performance

Sales in the ContiTech group sector increased by 11.5% year-on-year to €6,594.3 million in 2022 (PY: €5,912.6 million). Before changes in the scope of consolidation and exchange-rate effects, sales rose by 9.5%. A key factor here was the price increases successfully implemented by the group sector, both in the industrial and replacement business, to offset the rises in raw material and energy costs.

**Sales**

€ millions

**Adjusted EBIT**

Adjusted EBIT for the ContiTech group sector decreased by €121.2 million or 28.2% year-on-year to €308.1 million (PY: €429.3 million) in 2022, corresponding to 4.7% (PY: 7.5%) of adjusted sales.

**EBIT**

The ContiTech group sector reported a decline in EBIT of €348.2 million or 67.7% year-on-year to €166.5 million in 2022 (PY: €514.7 million). The return on sales fell to 2.5% (PY: 8.7%).

The amortization of intangible assets from purchase price allocation (PPA) reduced EBIT by €65.1 million (PY: €72.2 million).

For the ContiTech group sector, total consolidated expense from special effects in 2022 amounted to €81.5 million (PY: income of €130.1 million). For further details, please see our comments on pages 59 and 60 regarding the special effects in 2022 and 2021.

The ROCE was 5.1% (PY: 16.8%).

**Procurement**

The shortage of certain materials weighed heavily on the ContiTech group sector at the beginning of 2022. As the year progressed, rising prices for numerous raw materials as well as high energy and logistics costs had an impact. Prices for oil- and butadiene-based raw materials continued to rise before leveling off slightly in the fourth quarter.

**Research and development**

Research and development expenses (net) increased by €7.3 million or 4.7% year-on-year to €163.8 million (PY: €156.5 million), corresponding to 2.5% (PY: 2.6%) of sales.

**Depreciation and amortization**

Depreciation and amortization increased by €0.9 million compared with fiscal 2021 to €319.9 million (PY: €319.0 million) and amounted to 4.9% (PY: 5.4%) of sales. This included impairment totaling €3.4 million in 2022 (PY: reversal of impairment losses of €3.1 million).

**Operating assets**

Operating assets in the ContiTech group sector increased by €73.4 million year-on-year to €3,169.4 million (PY: €3,096.0 million) as at December 31, 2022.

Working capital was up €140.7 million at €1,257.8 million (PY: €1,117.1 million). Inventories increased by €118.2 million to €999.5 million (PY: €881.3 million). Operating receivables rose by €172.9 million to €1,199.3 million (PY: €1,026.4 million) as at the reporting date. Operating liabilities were up €150.4 million at €941.0 million (PY: €790.6 million).

Non-current operating assets were down €9.5 million at €2,332.4 million (PY: €2,341.9 million). Goodwill rose by €38.3 million to €619.5 million (PY: €581.2 million). This increase resulted from exchange-rate effects of €18.3 million and additions amounting to €20.0 million. At €1,410.9 million, property, plant and equipment were €31.1 million below the previous year's level of €1,442.0 million. Other intangible assets fell by €16.2 million to €251.7 million (PY: €267.9 million). Amortization of intangible assets from purchase price allocation (PPA) in the amount of €65.1 million (PY: €72.2 million) reduced the value of intangible assets.

In the ContiTech group sector, ContiTech USA, Inc., Wilmington, Delaware, USA, acquired 100% of the shares in WCCO Belting LLC, Wilmington, Delaware, USA. This increased operating assets by €81.7 million. Three additional share deals added €8.5 million to operating assets.

Exchange-rate effects increased the total operating assets of the ContiTech group sector by €57.1 million in the reporting year (PY: €146.5 million).

Average operating assets in the ContiTech group sector rose by €205.5 million compared with fiscal 2021 to €3,275.8 million (PY: €3,070.3 million).

**Capital expenditure (additions)**

Additions to the ContiTech group sector were lower by €4.6 million year-on-year at €199.8 million (PY: €204.4 million). The capital expenditure ratio was 3.0% (PY: 3.5%).

Production capacity was expanded in Germany, the USA, China, Mexico, Romania and Brazil.

There were major additions relating to the expansion of production capacity in selected growth markets for the Mobile Fluid Systems, Surface Solutions and Advanced Dynamics Solutions business areas. In addition, investments were made in all business areas to rationalize existing production processes.

**Employees**

The number of employees in the ContiTech group sector rose by 838 to 41,798 (PY: 40,960). This increase resulted primarily from the expansion of the workforce due to higher order volumes and the acquisition of WCCO Belting LLC, Wilmington, Delaware, USA.

## Contract Manufacturing

- > Sales down 25.2%
- > Sales down 26.3% before changes in the scope of consolidation and exchange-rate effects
- > Adjusted EBIT down 97.2%

Contract Manufacturing in € millions	2022	2021	Δ in %
Sales	665.6	889.6	-25.2
EBITDA	44.7	194.2	-77.0
in % of sales	6.7	21.8	
EBIT	9.5	130.4	-92.7
in % of sales	1.4	14.7	
Research and development expenses (net)	0.1	-0.1	200.0
in % of sales	0.0	0.0	
Depreciation and amortization <sup>1</sup>	35.2	63.8	-44.8
thereof impairment <sup>2</sup>	0.0	13.8	-100.0
Capital expenditure <sup>3</sup>	9.9	19.9	-50.3
in % of sales	1.5	2.2	
Operating assets as at December 31	531.2	753.9	-29.5
Operating assets (average)	635.2	450.2	41.1
ROCE in %	1.5	29.0	
Number of employees as at December 31 <sup>4</sup>	2,192	2,904	-24.5
Adjusted sales <sup>5</sup>	665.6	889.6	-25.2
Adjusted operating result (adjusted EBIT) <sup>6</sup>	2.9	104.0	-97.2
in % of adjusted sales	0.4	11.7	

<sup>1</sup> Excluding impairment on financial investments.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

<sup>3</sup> Capital expenditure on property, plant and equipment, and software.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Before changes in the scope of consolidation.

<sup>6</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

### Structure

The contract manufacturing of products by Continental companies for Vitesco Technologies is consolidated in the Contract Manufacturing group sector (2% of consolidated sales). This contract manufacturing is not intended to be a permanent situation; rather, the operational separation of production will be promoted in the coming years, and the volume of contract manufacturing reduced. Contract Manufacturing includes one business area:

- > Contract Manufacturing

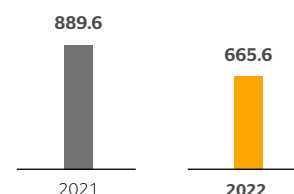
### Business and sales performance

Sales volumes in the Contract Manufacturing group sector decreased year-on-year in 2022. This corresponds to the contractually agreed procedure between Continental and Vitesco Technologies. The development of sales volumes was also negatively influenced by supply shortages for semiconductors.

Sales decreased by 25.2% year-on-year to €665.6 million (PY: €889.6 million). Before changes in the scope of consolidation and exchange-rate effects, sales declined by 26.3%.

### Sales

€ millions



### Adjusted EBIT

Adjusted EBIT for the Contract Manufacturing group sector decreased by €101.1 million or 97.2% year-on-year to €2.9 million (PY: €104.0 million) in 2022, corresponding to a margin of 0.4% (PY: 11.7%) of adjusted sales. The adjusted EBIT margin in the previous year was influenced by intercompany billing.

### EBIT

The Contract Manufacturing group sector reported a decline in EBIT of €120.9 million or 92.7% year-on-year to €9.5 million in 2022 (PY: €130.4 million). The return on sales fell to 1.4% (PY: 14.7%).

For the Contract Manufacturing group sector, total consolidated income from special effects in 2022 amounted to €6.6 million (PY: €26.4 million). For further details, please see our comments on pages 59 and 60 regarding the special effects in 2022 and 2021.

The ROCE was 1.5% (PY: 29.0%).

### Procurement

Procurement in the Contract Manufacturing group sector was characterized by inconsistencies in the development of raw material prices. Ongoing supply chain problems, particularly for electronics and electromechanical components such as semiconductors, continued to lead to production and delivery restrictions in 2022. Due to the contractual arrangements with Vitesco Technologies, all price changes in the purchasing volume are passed on to Vitesco Technologies on a quarterly basis and therefore have no influence on the operating result of the Contract Manufacturing group sector.

### Depreciation and amortization

Depreciation and amortization fell by €28.6 million compared with fiscal 2021 to €35.2 million (PY: €63.8 million) and amounted to 5.3% (PY: 7.2%) of sales. Material impairment losses were not recognized in the period under review (PY: €13.8 million).

### Operating assets

Operating assets in the Contract Manufacturing group sector decreased by €222.7 million year-on-year to €531.2 million (PY: €753.9 million) as at December 31, 2022.

Working capital was down €151.9 million at €439.0 million (PY: €590.9 million). Inventories increased by €9.6 million to €83.5 million (PY: €73.9 million). Operating receivables fell by €193.1 million to €511.0 million (PY: €704.1 million) as at the reporting date. Operating liabilities were down €31.6 million at €155.5 million (PY: €187.1 million).

Non-current operating assets were down €87.8 million year-on-year at €149.3 million (PY: €237.1 million). At €147.9 million, property, plant and equipment were €85.0 million below the previous year's level of €232.9 million. Other intangible assets fell by €0.5 million to €0.9 million (PY: €1.4 million).

Exchange-rate effects decreased the total operating assets of the Contract Manufacturing group sector by €1.2 million in the reporting year (PY: increase of €7.4 million).

Average operating assets in the Contract Manufacturing group sector rose by €185.0 million compared with fiscal 2021 to €635.2 million (PY: €450.2 million).

### Capital expenditure (additions)

Additions to the Contract Manufacturing business area decreased by €10.0 million year-on-year to €9.9 million (PY: €19.9 million). The capital expenditure ratio was 1.5% (PY: 2.2%).

The capital expenditure was primarily attributable to production equipment for the manufacture of specific products and the implementation of new technologies.

### Employees

The number of employees in the Contract Manufacturing group sector fell by 712 compared with the previous year to 2,192 (PY: 2,904).

# Overall Statement on the Business Performance and Position of the Continental Group

The Continental Group's business and earnings performance in the reporting year was affected in particular by the war in Ukraine, sharp price increases for raw materials, semi-finished products, energy and logistics, restrictions in China caused by the COVID-19 pandemic as well as the ongoing shortage of semiconductors in the automotive industry. In the opinion of the Executive Board, Continental performed well operationally in this challenging macroeconomic environment, achieving the adjusted targets for sales and adjusted EBIT that were set during the year. The clear goal is nevertheless to improve Continental's financial performance even further and pursue this objective vigorously. The Continental Group's consolidated sales amounted to €39.4 billion in 2022 (PY: €33.8 billion), and the adjusted EBIT margin stood at 5.0% (PY: 5.5%). Adjusted free cash flow was €0.2 billion (PY: €1.2 billion for continuing and discontinued operations) and thus fell short of the targeted range. This is primarily attributable to lower-than-expected cash receipts as at the end of the reporting period, which led to correspondingly higher operating receivables.

The continued moderate level of production worldwide coupled with increased costs had a particularly negative impact on the Automotive group sector. It nevertheless achieved a turnaround in the third quarter of 2022 with a positive adjusted EBIT margin. This trend continued in the fourth quarter. For the year as whole, order intake was high and the Automotive group sector outperformed the market: 13.9% organic growth in 2022 was significantly higher than the comparable figure for the global production of passenger cars and light commercial vehicles (7%), with the proportion of

Continental products in vehicles steadily growing. Automotive posted sales of €18.3 billion (PY: €15.4 billion) and an adjusted EBIT margin of -0.2% (PY: -1.4%) in 2022.

The Tires group sector succeeded in offsetting the incremental costs caused by inflation through focused improvements to its pricing and product mix. This led to sales of €14.0 billion (PY: €11.8 billion) and adjusted EBIT of €1.8 billion (PY: €1.7 billion) in 2022, resulting in an adjusted EBIT margin of 13.1% (PY: 14.6%).

ContiTech strengthened its industrial business with targeted acquisitions. Organic sales growth amounted to 9.5%, primarily due to price increases in both automotive original equipment and in the industrial and replacement business. Sales totaled €6.6 billion in 2022 (PY: €5.9 billion). Higher production costs, particularly in the fourth quarter, and pandemic-related business restrictions in China were the main reasons for the lower-than-expected income in 2022. The adjusted EBIT margin of the ContiTech group sector was 4.7% (PY: 7.5%).

Business in the Contract Manufacturing group sector continued to decline in accordance with the contractually agreed procedure between Continental and Vitesco Technologies. Its sales amounted to €0.7 billion (PY: €0.9 billion) in 2022, and its adjusted EBIT margin was 0.4% (PY: 11.7%).

# Continental AG – Short Version in Accordance with *HGB*

In addition to the reporting on the Continental Group as a whole, the performance of the parent company is presented separately here.

Unlike the consolidated financial statements, the annual financial statements of Continental AG are prepared in accordance with German commercial law (the German Commercial Code, *Handelsgesetzbuch – HGB*) and the German Stock Corporation Act (*Aktien-gesetz – AktG*). The management report of Continental AG has been combined with the consolidated report of the Continental Group in accordance with Section 315 (5) *HGB*, as the parent company's future risks and opportunities and its expected development are inextricably linked to that of the Continental Group as a whole. In addition, the following presentation of the parent company's business performance, including its results, net assets and financial position, provides a basis for understanding the Executive Board's proposal for the distribution of retained earnings.

Continental AG acts solely as a management and holding company for the Continental Group.

Total assets decreased by €64.2 million year-on-year to €18,972.0 million (PY: €19,036.2 million). On the assets side, the change

resulted primarily from the decline in receivables from affiliated companies of €712.3 million to €6,963.4 million (PY: 7,675.7 million). This was partially offset in particular by the increase in investments of €370.7 million to €11,364.7 million (PY: €10,994.0 million), the increase in cash and cash equivalents of €211.5 million to €281.2 million (PY: €69.7 million) and the increase in property, plant and equipment of €52.3 million.

Investments rose by €370.7 million year-on-year to €11,364.7 million (PY: €10,994.0 million), thus corresponding to 59.9% of total assets (PY: 57.8%). The increase in investments was primarily attributable to the reacquisition of 24.9% of the shares in ContiTech AG, Hanover, amounting to €491.5 million. By contrast, the trust assets of Continental Pension Trust e. V. decreased by the portion of the sold ContiTech AG shares attributable to Continental AG (€111.3 million).

Property, plant and equipment increased by €52.3 million year-on-year to €242.2 million (PY: €189.9 million). The increase resulted primarily from the capitalized assets under construction for the construction of the new headquarters in Hanover.

At €72.7 million (PY: €61.0 million), prepaid expenses and deferred charges were up €11.7 million. The increase resulted from higher year-on-year accruals for IT services.

Net assets and financial position of Continental AG	Dec. 31, 2022	Dec. 31, 2021
<b>Assets in € millions</b>		
Intangible assets	13.7	11.4
Property, plant and equipment	242.2	189.9
Investments	11,364.7	10,994.0
<b>Non-current assets</b>	<b>11,620.6</b>	<b>11,195.3</b>
Receivables and other assets	6,997.5	7,710.2
Cash and cash equivalents	281.2	69.7
<b>Current assets</b>	<b>7,278.7</b>	<b>7,779.9</b>
<b>Prepaid expenses and deferred charges</b>	<b>72.7</b>	<b>61.0</b>
<b>Total assets</b>	<b>18,972.0</b>	<b>19,036.2</b>
<b>Shareholders' equity and liabilities in € millions</b>		
Issued capital	512.0	512.0
Capital reserves	4,179.1	4,179.1
Revenue reserves	54.7	54.7
Accumulated profits brought forward from the previous year	2,151.5	1,383.7
Net income	983.4	1,207.9
<b>Shareholders' equity</b>	<b>7,880.7</b>	<b>7,337.4</b>
<b>Provisions</b>	<b>788.6</b>	<b>958.5</b>
<b>Liabilities</b>	<b>10,302.7</b>	<b>10,740.3</b>
<b>Total equity and liabilities</b>	<b>18,972.0</b>	<b>19,036.2</b>
Gearing ratio in %	32.9	39.8
Equity ratio in %	41.5	38.5

On the equity and liabilities side, the change is primarily due to the €2,344.2 million decline in liabilities to affiliated companies. This decline was offset by the €976.4 million increase in bonds, the €543.3 million increase in total equity, the €530.7 million increase in bank loans and overdrafts and the €385.8 million increase in other liabilities.

Bonds increased by €976.4 million year-on-year to €2,934.1 million (PY: €1,957.7 million). This is partly due to the issuance of a €625.0-million euro bond on November 30, 2022, and the issuance of short-term commercial paper totaling €349.5 million.

Bank loans and overdrafts rose by €530.7 million to €1,156.3 million (PY: €625.6 million). The increase resulted primarily from the utilization of revolving credit in the amount of €300.0 million and the use of short-term bank liabilities.

Liabilities to affiliated companies fell by €2,344.2 million year-on-year to €5,733.6 million (PY: €8,077.8 million). The decrease was primarily attributable to the decline in the provision of loans and overnight deposits made available to Continental AG by its subsidiaries.

Other liabilities increased by €385.8 million year-on-year to €394.9 million (PY: €9.1 million). The increase resulted primarily from the outstanding obligation to pay the purchase price from the reacquisition of ContiTech AG shares.

Provisions decreased by €169.9 million year-on-year to €788.6 million (PY: €958.5 million) due to the reduction in tax provisions of €255.1 million to €271.9 million (PY: €527.0 million). The reduction in tax provisions resulted in particular from the assessment that a portion of the tax-related risks can be offset against current tax losses and loss carryforwards if they occur. Pension provisions had an offsetting effect, rising by €76.2 million to €363.7 million (PY: €287.5 million), as did other provisions, rising by €9.0 million to €153.0 million (PY: €144.0 million).

Shareholders' equity increased by €543.3 million to €7,337.4 million (PY: €7,880.7 million). The increase resulted from the net income of €983.4 million generated in the fiscal year less the dividend distribution of €440.0 million carried out in fiscal 2022.

The equity ratio increased from 38.5% to 41.5%.

Sales for fiscal 2022 rose by €20.4 million to €277.8 million (PY: €257.4 million), primarily due to the increase in sales from corporate services.

Net investment income fell by €565.8 million year-on-year to €1,215.2 million (PY: €1,781.0 million). As in the previous year, it

mainly consisted of profit and loss transfers from the subsidiaries. The income from profit transfers of €1,439.9 million (PY: €1,613.4 million) resulted in particular from Continental Caoutchouc-Export-GmbH, Hanover (€1,433.0 million). Expenses from the transfer of losses of €228.3 million were recorded in the fiscal year. These resulted from Continental Automotive GmbH, Hanover (€169.6 million) and Formpolster GmbH, Löhne-Gohfeld, Germany (€58.7 million).

The negative net interest result improved by €8.9 million year-on-year to €45.5 million in fiscal 2022 (PY: €54.4 million). This resulted from the increase in interest income of €46.3 million to €107.3 million (PY: €61.0 million), which was partially offset by the increase in interest expense of €37.4 million to €152.8 million (PY: €115.4 million).

The increase in interest income was primarily due to interest income from affiliated companies of €33.9 million. Interest income in connection with the reversal of income tax payables accounted for €36.6 million of the total in the fiscal year (PY: €41.5 million). This income is primarily attributable to a ruling by the German Federal Constitutional Court in July 2021, according to which the interest rate of 6.0% p.a. previously applied for interest on claims for back taxes and tax refunds was unconstitutional and was therefore lowered to 1.8% p.a.

The tax income of €148.4 million (PY: tax expense of €64.3 million) resulted primarily from the reversal of provisions for income tax less non-imputable foreign withholding taxes for the income tax consolidation group of Continental AG.

After taking income tax expense into account, Continental AG generated net income for the year of €983.4 million (PY: €1,207.9 million). The after-tax return on equity was 12.5% (PY: 16.5%).

Taking into account the retained earnings brought forward from the previous year of €2,591.6 million and from the dividend distribution of €440.0 million, as well as the resulting accumulated profits of €2,151.5 million, retained earnings for fiscal 2022 amounted to €3,134.9 million. The Supervisory Board and Executive Board will propose to the Annual Shareholders' Meeting the payment of a dividend of €1.50 per share entitled to dividends. The total distribution is therefore €300,008,974.50 for 200,005,983 shares entitled to dividends. The remaining retained earnings are to be carried forward to new account.

We expect further income from profit and loss transfers and investment income from the subsidiaries within the scope of the holding activities of Continental AG in fiscal 2023. Furthermore, Continental AG will continue to provide a financing function for its subsidiaries.



<b>Earnings position of Continental AG in € millions</b>	<b>2022</b>	<b>2021</b>
Sales	277.8	257.4
Cost of sales	-267.2	-248.2
<b>Gross margin on sales</b>	<b>10.6</b>	<b>9.2</b>
Administrative expenses	-213.1	-207.3
Other operating income	37.9	30.2
Other operating expenses	-161.4	-296.1
Net investment income	1,215.2	1,781.0
Income from other securities and long-term loans	0.5	10.2
Amortization of investments and of securities under current assets	-9.2	-0.6
Net interest result	-45.5	-54.4
<b>Result from activities</b>	<b>835.0</b>	<b>1,272.2</b>
Income tax expense	148.4	-64.3
<b>Net income</b>	<b>983.4</b>	<b>1,207.9</b>
Accumulated profits brought forward from the previous year	2,151.5	1,383.7
<b>Retained earnings</b>	<b>3,134.9</b>	<b>2,591.6</b>

# Other Information

## Dependent Company Report

### Final declaration from the Executive Board's report on relations with affiliated companies pursuant to Section 312 of the German Stock Corporation Act (*Aktiengesetz - AktG*)

In fiscal 2022, Continental AG was a dependent company of INA-Holding Schaeffler GmbH & Co. KG, Herzogenaurach, Germany, as defined under Section 312 *AktG*. In line with Section 312 (1) *AktG*, the Executive Board of Continental AG has prepared a report on relations with affiliated companies, which contains the following final declaration:

"We declare that the company received an appropriate consideration for each transaction and measure listed in the report on relations with affiliated companies from January 1 to December 31, 2022, under the circumstances known to us at the time the transactions were made or the measures taken or not taken. To the extent the company suffered any detriment thereby, the company was granted the right to an appropriate compensation before the end of the 2022 fiscal year. The company did not suffer any detriment because of taking or refraining from measures."

## Additional Disclosures and Notes Pursuant to Sections 289a and 315a *HGB*

### 1. Composition of issued capital

As of the end of the reporting period, the issued capital of the company amounted to €512,015,316.48 (PY: €512,015,308.80) and is divided into 200,005,983 (PY: 200,005,980) no-par-value shares. The increase in issued capital and the number of no-par-value shares resulted from the sale of three shares in fiscal 2022, which had previously been transferred to Continental AG in fiscal 2021 and had been held on a temporary basis as treasury shares. These shares of Continental AG are, without exception, common shares; different classes of shares have not been issued and have not been provided for in the Articles of Incorporation. Each share bears voting and dividend rights from the time it is issued. Each share entitles the holder to one vote at a Shareholders' Meeting (Article 20 (1) of the Articles of Incorporation). There are no shares with privileges.

### 2. Restrictions on voting rights or transfer options

Restrictions relating to voting rights or the transfer of the company's shares are not known to the Executive Board.

### 3. Shareholdings exceeding 10% of voting rights

For details of the equity interests exceeding 10% of the voting rights (reported level of equity interest), please refer to the notice in accordance with the German Securities Trading Act (*Wertpapierhandelsgesetz - WpHG*) under Note 42 to the consolidated financial statements, and to the notes to the separate financial statements of Continental AG.

### 4. Bearers of shares with privileges

There are no shares with privileges granting control.

### 5. Type of voting right control for employee shareholdings

The company is not aware of any employees with shareholdings not directly exercising control of their voting rights.

### 6. Provisions for the appointment and dismissal of members of the Executive Board and for the amendment of the Articles of Incorporation

- a) In accordance with the Articles of Incorporation, the Executive Board consists of at least two members; beyond this the number of members of the Executive Board is determined by the

Supervisory Board. Members of the Executive Board are appointed and dismissed in accordance with Section 84 of the German Stock Corporation Act (*Aktiengesetz - AktG*) in conjunction with Section 31 of the German Co-determination Act (*Mitbestimmungsgesetz - MitbestG*). In line with this, the Supervisory Board is responsible for the appointment and dismissal of members of the Executive Board. It passes decisions with a majority of two-thirds of its members. If this majority is not reached in the event of an appointment, the so-called Mediation Committee must submit a nomination to the Supervisory Board for the appointment within one month of voting. Other nominations can also be submitted to the Supervisory Board in addition to the Mediation Committee's nomination. A simple majority of the votes is sufficient when voting on these nominations submitted to the Supervisory Board. In the event that voting results in a tie, a new vote takes place in which the chairman of the Supervisory Board has the casting vote in accordance with Section 31 (4) *MitbestG*.

- b) Amendments to the Articles of Incorporation are made by the Shareholders' Meeting. In Article 20 (3) of the Articles of Incorporation, the Shareholders' Meeting has exercised the option granted in Section 179 (1) Sentence 2 *AktG* to confer on the Supervisory Board the power to make amendments affecting only the wording of the Articles of Incorporation.

In accordance with Article 20 (2) of the Articles of Incorporation, resolutions of the Shareholders' Meeting to amend the Articles of Incorporation are usually adopted by a simple majority and, insofar as a capital majority is required, by a simple majority of the capital represented unless otherwise stipulated by mandatory law or particular provisions of the Articles of Incorporation. The law prescribes a mandatory majority of three-quarters of the share capital represented when resolutions are made, for example, for amendments to the Articles of Incorporation involving substantial capital measures, such as resolutions concerning the creation of authorized or contingent capital.

## 7. Authorizations of the Executive Board, particularly with regard to its options for issuing or withdrawing shares

- a) The Executive Board can issue new shares only on the basis of resolutions by the Shareholders' Meeting. As at the end of the reporting period, the Executive Board had not been authorized to issue new shares in connection with a capital increase (authorized capital) or to issue convertible bonds, warrant-linked bonds or other financial instruments that could entitle the bearers to subscribe to new shares.
- b) The Executive Board may only buy back shares under the conditions codified in Section 71 *AktG*. The Shareholders' Meeting has not authorized the Executive Board to acquire treasury shares in line with Section 71 (1) No. 8 *AktG*.

## 8. Material agreements of the company subject to a change of control following a takeover bid and their consequences

The following material agreements are subject to a change of control at Continental AG:

- a) The agreement concluded on December 3, 2019, for a syndicated revolving credit facility of €4.0 billion grants each creditor the right to terminate the agreement prematurely and to demand repayment of the loans granted by it if one person or several persons acting in concert acquire control of Continental AG and subsequent negotiations concerning a continuation of the loan do not lead to an agreement. The term "control" is defined as the holding of more than 50% of the voting rights or if Continental AG concludes a domination agreement as defined under Section 291 *AktG* with Continental AG as the company dominated.
- b) The bonds issued by Continental AG in September 2019 at a nominal amount of €500 million and €600 million and the bond issued by Continental AG in October 2019 at a nominal amount of €100 million, as well as both of the bonds issued in May 2020 by Continental AG and a subsidiary of Continental AG, Conti-Gummi Finance B.V., at €750 million each, the bond issued by Conti-Gummi Finance B.V. in June 2020 at €625 million and the bond issued by Continental AG in November 2022 at a nominal amount of €625 million, entitle each bondholder to demand that the respective issuer redeem or acquire the bonds held by the bondholder at a price established in the bond conditions in the event of a change of control at Continental AG. The bond conditions define a change of control as the sale of all or substantially all of the company's assets to third parties that are not affiliated with the company, or as one person or several persons acting in concert, pursuant to Section 2 (5) of the German Takeover Act (*Wertpapiererwerbs- und Übernahmegesetz* –

*WpÜG*), holding more than 50% of the voting rights in Continental AG by means of acquisition or as a result of a merger or other form of combination with the participation of Continental AG.

If a change of control occurs as described in the agreements above and a contractual partner or bondholder exercises its respective rights, it is possible that required follow-up financing may not be approved under the existing conditions, which could therefore lead to higher financing costs.

- c) In 1996, Compagnie Financière Michelin SCmA, Granges-Paccot, Switzerland (now Compagnie Financière Michelin SAS, Clermont-Ferrand, France), and Continental AG founded MC Projects B.V., Maastricht, Netherlands, with each owning 50%. Michelin contributed the rights to the Uniroyal brand for Europe to the company. MC Projects B.V. licenses these rights to Continental. According to the agreements, this license can be terminated without notice if a major competitor in the tire business acquires more than 50% of the voting rights of Continental. In this case, Michelin also has the right to acquire a majority in MC Projects B.V. and to have MC Projects B.V. increase its minority stake in the manufacturing company of Continental Barum s.r.o., Otrokovice, Czechia, to 51%. In the case of such a change of control and the exercise of these rights, there could be losses in sales of the Tires group sector and a reduction in the production capacity available to this group sector.

## 9. Compensation agreements of the company with members of the Executive Board or employees in the event of a takeover bid

No compensation agreements have been concluded between the company and the members of the Executive Board or employees providing in the event of a takeover bid.

## Remuneration of the Executive Board

The total remuneration of the members of the Executive Board comprises a number of remuneration components. These include a remuneration component that is unrelated to performance, including specific additional benefits and entitlement to a company pension, and a variable component that is based on performance, consisting of a short-term remuneration component and long-term remuneration components. Further details including individual remuneration are specified in the remuneration report that is available on Continental's website [📄](#) under Company/Corporate Governance/Executive Board.

# Corporate Governance Statement Pursuant to Sections 289f and 315d *HGB*

The corporate governance statement pursuant to Sections 289f and 315d of the German Commercial Code (*Handelsgesetzbuch - HGB*) is available to our shareholders on Continental's website [📄](#) under Company/Corporate Governance/Principles and Declarations. Please also refer to the corporate governance statement pursuant to Sections 289f and 315d *HGB* starting on page 15 of this annual report.

# Report on Risks and Opportunities

## The overall situation is analyzed and managed corporate-wide using the risk and opportunity management system.

The management of Continental is geared toward sustainably increasing the value of each individual operating unit. We evaluate risks and opportunities continually and responsibly to achieve our goal of adding value.

We define risk as the possibility of internal or external events occurring that can have a negative influence on the attainment of our strategic and operational targets. As a global corporation, Continental is exposed to a number of different risks, in particular due to the transformation in the mobility industry, that could impair business and, in extreme cases, threaten the company's existence. At the same time, this transformation also presents opportunities that we intend to consistently seize, as described in the Strategy of the Continental Group section. We accept manageable risks if the resulting opportunities are expected to result in sustainable growth in value. We consider growth in value in terms of the Continental Value Contribution (CVC) system described in the Corporate Management section.

## Continental's Internal Control System

The governance systems at Continental comprise the internal control system, the risk management system and – as part of the risk management system – the compliance management system. The risk management system in turn also includes the early risk identification system in accordance with Section 91 (2) of the German Stock Corporation Act (*Aktiengesetz – AktG*).

The Executive Board is responsible for the governance systems, which include all subsidiaries. The Supervisory Board and its Audit Committee monitor the effectiveness of these systems.

### Structure of the internal control system

In order to operate successfully as a company in a complex business environment and to ensure the effectiveness, efficiency and propriety of all processes and compliance with the relevant legal and sub-legislative regulations, Continental has established an internal control system that encompasses all relevant business processes.

Key elements of the corporate-wide internal control system are the clear allocation of responsibilities and system-inherent controls in the respective process flows. The two-person rule and separation of functions are fundamental principles of this organization. Continental's management also issues guidelines to ensure that all business processes are conducted in an economical, orderly and legally compliant manner.

Based on these fundamental principles and the globally applicable guidelines, the internal control system at Continental follows the Three Lines Model.

In the **first line**, system-inherent controls are configured in the company's IT systems to support the orderly and economical execution of all process flow transactions in accordance with the corporate-wide guidelines. At the same time, these transactional controls help to identify risks and deviations that require separate consideration. As the controls and process flows established in the first line apply to Continental's operating business, they are generally put in place at the level of our operating units, such as our subsidiaries, business areas and group sectors.

In the **second line** of our internal control system, guidelines for process flows are developed, implemented and updated and compliance with controls and guidelines is monitored. Responsibility for this lies primarily with the group functions, in addition to the business areas and group sectors. The responsibilities include, for example, the risk management system and the compliance management system. In order to perform this supervisory and monitoring function, an integrated reporting system has been established that includes, for example, the financial reporting internal control system (Financial Reporting ICS), the general risk management system, the compliance risk management system and the tax compliance management system. The supervisory and monitoring function is performed on the basis of regular reports and supplemented as needed with effectiveness tests as part of self-audits and regular internal and external reviews.

The compliance management system plays an important role within the second line of defense by helping to prevent, detect and respond to compliance violations. The Group Compliance group function is responsible for the compliance management system. The chief compliance officer reports directly to the chairman of the Executive Board. The work done by Group Compliance focuses mainly on preventing and detecting corruption, fraud and other property offenses, violations of antitrust and competition law and money laundering; implementing data protection; and responding to compliance violations. For other legal areas in which there is a risk of compliance violations, responsibility for appropriate and effective compliance management lies with the respective functions, which are supported in these tasks by Group Compliance.

An effective culture of compliance is the basis for prevention. It begins with setting an appropriate "tone from the top" by the Executive Board and management and, in addition to risk analysis, includes in particular employee training, compliance consulting and the internal publication of guidelines.

In the course of risk analysis, the business activities of Continental are examined for compliance risks within the scope of top-down as

well as bottom-up review processes. The risk of compliance violations arises primarily from organizational structures and workflows, the given market situation and activities in certain geographical regions. Furthermore, findings from investigations by the Group Internal Audit group function as well as discussions with management and employees at all hierarchical levels are taken into account. This risk analysis is not a one-off procedure, but is performed annually and continuously updated.

Prevention is also fostered by consultation on specific matters with Group Compliance and by the internal publication of guidelines on topics such as anti-corruption (including giving and receiving gifts as well as donations and sponsoring), antitrust and competition law, anti-money laundering and data protection. In training events, Group Compliance addresses topics directly related to everyday compliance issues and challenges.

Continental introduced the Business Partner Code of Conduct to prevent compliance violations by suppliers, service providers, representatives or similar third parties. This must be recognized as a basic requirement for doing business with Continental.

In the context of detection, Continental has set up an Integrity Hotline to give employees and third parties outside the Continental Group the opportunity to report violations of legal regulations, its fundamental values and ethical standards. Information on any kind of potential violations, including accounting manipulation, can be reported anonymously via this hotline. The hotline is available worldwide in many different languages. The company's investigating units rigorously pursue any and all substantiated leads.

Detection also includes the support of regular and incident-related audits conducted by Group Internal Audit. Compliance-related issues are regularly the subject of audits by Group Internal Audit.

Responses are aimed at implementing measures as a consequence of identified compliance violations. Group Compliance is involved in decision-making on measures that may be required, including thorough analysis to ensure that isolated incidents are not symptoms of failings in the system. In this way, corresponding gaps can be closed preventively and the compliance management system, as well as the internal control system, can be systematically developed.

The **third line** of our internal control system is our Group Internal Audit group function.

Group Internal Audit serves an independent and objective auditing and advisory function, applying a systematic approach to help review, assess and improve the adequacy and effectiveness of the organization's governance systems. Continental's Executive Board authorizes Group Internal Audit to conduct audits in all regions, companies or functions of Continental AG and its affiliated, fully consolidated subsidiaries worldwide.

Group Internal Audit prepares an annual risk-oriented audit plan that is submitted to Continental's Executive Board for review and approval. In addition to its planned general audits, Group Internal Audit also conducts special investigations. These are based on tips and information about fraudulent acts received from internal or

external sources such as the Integrity Hotline or the ombudsman's office.

Group Internal Audit regularly reports its audit and investigation results to the Executive Board and the Audit Committee. Significant risks and potential improvements to internal controls are presented as part of the reporting to the aforementioned bodies. The implementation by management of the measures recommended in the course of audits is also monitored by Group Internal Audit and reported to the Executive Board and the Audit Committee.

### **Appropriateness and effectiveness of the internal control system**

The three-tier structure of the internal control system at Continental and the associated guidelines and processes introduced worldwide fundamentally ensure that the relevant business processes are performed properly, economically and in compliance with legal regulations. Nevertheless, an internal control system cannot provide complete protection, particularly if internal controls and guidelines are intentionally circumvented. To proactively prevent and detect such circumvention, Continental has established monitoring functions at the various levels of the internal control system. Group Internal Audit assumes a particularly important role in this regard. Internal monitoring of compliance with internal controls is supplemented by information we receive from external audits, for example as part of ISO certifications, customer and supplier audits, company audits, customs audits and IT audits. These findings are taken into account when updating and making necessary adjustments to our internal control system.

Continental's Executive Board is kept continuously informed of the results of internal audit activities, external audits and governance system reporting, all of which form the basis for the Executive Board's assessment of the appropriateness and effectiveness of the internal control system.

The increased volatility of our business environment, the transformation of the automotive industry, the ever faster pace of technological development and the necessary consideration of sustainability aspects have shown that an internal control system must be continuously adapted to changing conditions. This increasingly complex environment has made it particularly vital to reassess the individual sub-areas of the internal control system in order to achieve a comprehensive overview and structure defined by uniform specifications. To this end, a comprehensive project to analyze the internal control system has been initiated.

### **Main characteristics of the internal control and risk management system with respect to the accounting process (Sections 289 (4) and 315 (4) of the German Commercial Code (*Handelsgesetzbuch - HGB*))**

Pursuant to Sections 289 (4) and 315 (4) *HGB*, the main characteristics of the internal control and risk management system with respect to the accounting process must be described. All parts of the risk management system and internal control system that could have a material effect on the annual and consolidated financial statements must be included in the reporting.

The consolidated financial statements of Continental AG are prepared on the basis of standard reporting by the subsidiaries included in the consolidated financial statements in accordance with International Financial Reporting Standards (IFRS). Reporting is performed in compliance with IFRS and with the accounting manual applicable throughout the Continental Group. The consolidation of subsidiaries, debt, income and expenses, and intercompany profits is performed at corporate level.

The effectiveness of the financial reporting internal control system (Financial Reporting ICS) is evaluated in major areas by carrying out effectiveness tests in the reporting units on a quarterly basis. In addition, Group Internal Audit reviews the efficiency and effectiveness of control processes as well as compliance with internal and external requirements. If any weaknesses are identified, the Continental Group's management initiates the necessary measures.

#### **Risk management system**

In the governance, risk and compliance (GRC) policy adopted by the Executive Board, Continental defines the general conditions for integrated GRC as a key element of the risk management system, which regulates the identification, assessment, reporting and documentation of risks. In addition, this also further increases corporate-wide risk awareness and establishes the framework for a uniform risk culture.

The GRC system incorporates all components of risk reporting and the examination of the effectiveness of the Financial Reporting ICS. Risks are identified, assessed and reported at the organizational level that is also responsible for managing the identified risks. A multi-stage assessment process is used to involve also the higher-level organizational units. The GRC system thus includes all reporting levels, from the company level to the top corporate level.

At the corporate level, the responsibilities of the GRC Committee – chaired by the Executive Board member responsible for Finance, Controlling and IT – include identifying material risks for the Continental Group as well as complying with and implementing the GRC policy. The GRC Committee regularly informs the Executive Board and the Audit Committee of the Supervisory Board of the material risks, any weaknesses in the control system and measures taken.

Moreover, the auditor is required to report to the Audit Committee of the Supervisory Board regarding any material weaknesses in the Financial Reporting ICS which they have identified as part of their audit activities.

#### **Risk assessment and reporting**

A period under consideration of one year is always applied when evaluating risks and opportunities. Risks and their effects are assessed using an end-to-end gross and net assessment methodology that helps to identify the impact of risk-minimizing measures. Risks are assessed primarily according to quantitative criteria in various categories. If a risk cannot be assessed quantitatively, then it is assessed qualitatively based on the potential negative effects its occurrence would have on achieving corporate goals and based on other qualitative criteria such as the impact on Continental's reputation. Risks and opportunities are not offset.

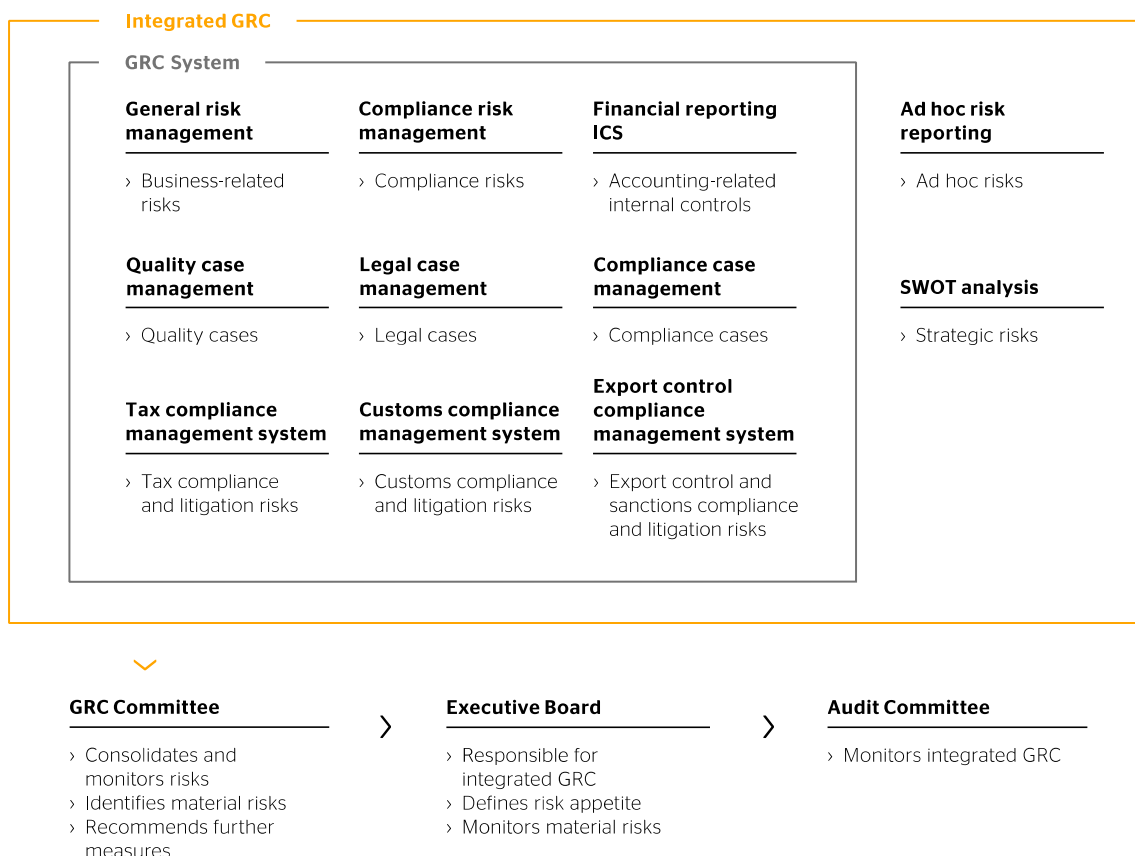
Material individual risks for the Continental Group are identified from all the reported risks based on the probability of occurrence and the potential amount of damage that would be caused in the period under consideration. Quantified risks are based on EBIT effect and free cash flow effect.

The individual risks that Continental has classified as material and the aggregated risks that have been assigned to risk categories are all described in the report on risks and opportunities, provided the potential negative effect of an individual risk or the sum of risks included in a category exceeds €100 million in the period under consideration or there is a significant negative impact on the corporate goals.

Continental further developed its procedure for risk aggregation in the year under review. However, this did not lead to any significant changes in the general flow of established processes. The risk inventory, now aggregated using a Monte Carlo simulation, is compared with the risk-bearing capacity determined on the reporting date, taking into account possible interactions, and is supplemented by a qualitative assessment by the GRC Committee on non-quantifiable risks in order to derive a statement on the potential risk to the Continental Group.



## Risk reporting



Local management can utilize various instruments for risk assessment, such as predefined risk categories (e.g. exchange-rate risks, product-liability risks, legal risks) and assessment criteria, centrally developed function-specific questionnaires as well as the Financial Reporting ICS's process and control descriptions. The key controls in business processes (purchase to pay, order to cash, asset management, HR, IT authorizations, the financial statement closing process and sustainability reporting) are thus tested with respect to their effectiveness.

All major subsidiaries carry out a semiannual assessment of business-related risks and an annual assessment of compliance risks in the GRC system's IT-aided risk management application. Any quality, legal and compliance cases that have actually occurred are also taken into account when assessing these risks. In the year under review, the GRC system was expanded to include the tax compliance management system, the customs compliance management system and the export control compliance management system, in order to ensure standard and regular review and reporting of pertinent risks. The quarterly Financial Reporting ICS completes regular GRC reporting.

Furthermore, strategic risks are identified and assessed, for example as part of a SWOT analysis (Strengths, Weaknesses, Opportunities, Threats). Any new material risks arising ad hoc between regular reporting dates have to be reported immediately and considered by the GRC Committee. These also include risks identified in the audits by group functions.

In addition to the risk analyses carried out by the reporting units as part of integrated GRC, audits are also performed by Group Internal Audit. Furthermore, the central controlling function analyzes the key figures provided as part of this reporting process at corporate and group-sector level in order to assess the effects of potential risks.

### Risk management and monitoring

For each risk identified, the responsible management team initiates appropriate countermeasures which, for material risks, are also documented in the GRC system. The GRC Committee monitors and consolidates the material risks and suitable countermeasures at the corporate level. It regularly reports to the Executive Board and recommends further measures if needed. The Executive Board discusses and resolves the measures and reports to the Supervisory Board's Audit Committee. The responsible bodies continually monitor the development of all identified risks and the progress of actions initiated. Group Internal Audit regularly audits the risk management

process, thereby continually monitoring its effectiveness and further development.

### Opportunity management

As part of our opportunity management activities, we assess market and economic analyses and changes in legal requirements (e.g. with regard to fuel consumption and emission standards as well as safety regulations). In addition, we deal with the corresponding effects on the automotive sector and other relevant markets, our production factors and the composition and further development of our product portfolio.

## Material Risks

The order of the risk categories and individual risks presented within the four risk groups reflects the current assessment of the relative risk exposure for Continental and thus provides an indication of the current significance of these risks. If no quantitative information on the amount of damage is provided, the assessment is carried out on the basis of qualitative criteria. Unless the emphasis is placed on a specific group sector, the risks apply to all group sectors.

### Financial Risks

#### Continental is exposed to risks in connection with its financing agreements and the syndicated loan.

Continental is subject to risks in connection with its financing agreements. Risks arise from the bonds that Continental AG and Conti-Gummi-Finance B.V., Maastricht, Netherlands, have issued as part of the Debt Issuance Programme (DIP). These financing agreements contain covenants that could limit Continental's capacity to take action as well as change-of-control provisions.

In order to finance current business activities as well as investments and payment obligations, a syndicated loan agreement is in place, from which risks may arise. Under the terms of the syndicated loan agreement, the lenders have the right to demand repayment of the loan in the event of a change of control at Continental AG.

The requirements for and consequences of a change in control in accordance with the terms of the bonds or the syndicated loan agreement are described in detail in the Additional Disclosures and Notes Pursuant to Sections 289a and 315a HGB section on pages 85 and 86. The loans and bonds cited here could also immediately become due and payable if other financing agreements of more than €75.0 million are not repaid on time or are prematurely called for repayment.

The committed volume of the syndicated loan consists of a revolving tranche of €4.0 billion (due in December 2026). As at the end of fiscal 2022, €300.0 million of the revolving tranche had been utilized.

#### Continental is exposed to risks associated with changes in currency exchange rates and hedging.

Continental operates worldwide and is therefore exposed to financial risks that arise from changes in exchange rates. This could result in losses if assets denominated in currencies with a falling exchange rate lose value and/or liabilities denominated in currencies with a rising exchange rate appreciate. In addition, fluctuations in exchange rates could intensify or reduce fluctuations in the prices of raw materials in euros, as Continental sources a considerable portion of its raw materials in foreign currency. As a result of these factors, fluctuations in exchange rates can influence Continental's earnings situation.

External and internal transactions involving the delivery of products and services to third parties and companies of the Continental Group can result in cash inflows and outflows that are denominated in currencies other than the functional currency of the respective subsidiary of the Continental Group (transaction risk). To the extent that cash outflows of the respective subsidiary of the Continental Group in any one foreign currency are not offset by cash flows resulting from operational business in the same currency, the remaining net exchange-rate risk is hedged against on a case-by-case basis using the appropriate derivative instruments, particularly currency forwards, currency swaps and currency options with a term of up to 12 months.

Moreover, Continental is exposed to exchange-rate risks arising from external and internal loan agreements that result in cash inflows and outflows denominated in currencies other than the functional currency of the respective subsidiary of the Continental Group. These exchange-rate risks are in general hedged against by using appropriate derivative instruments, particularly currency forwards, currency swaps and cross-currency interest-rate swaps. Any hedging transactions executed in the form of derivative instruments can result in losses.

In order to quantify the possible effects of transaction-related exchange-rate risks from financial instruments on the earnings position of the Continental Group, transaction currencies with a significant exchange-rate risk within the next 12 months are identified

based on current net exposure. If the exchange rates of these currencies all develop disadvantageously for Continental at the same time, then the hypothetical negative effect on the Continental Group's earnings position, calculated based on a 10% change in the current closing rate, would amount to between €500 million and €600 million.

**Continental is exposed to default risks in connection with cash and cash equivalents, derivative instruments and interest-bearing investments.**

In order to minimize the default risk for cash and cash equivalents, derivative instruments and interest-bearing investments, Continental generally uses banks that it has classified as core banks on the basis of defined criteria. As a general rule, these banks should have at least one investment-grade credit rating from one of the global rating agencies. The default risk can therefore be considered very low. The creditworthiness of the core banks – and of other banks with which investments are made, loans are granted or derivative instruments are traded in derogation from the core bank principle for operational or regulatory reasons – is continuously monitored. Not only the credit ratings but also in particular the premiums for insuring against credit default risks (credit default swaps, CDSs) are monitored, provided this information is available. In addition, Continental sets investment limits for each bank and trading limits for derivative instruments. The amount of these limits is based on the creditworthiness of the respective bank. Compliance with these limits is continuously monitored. Within the internally defined risk groups, the cash and cash equivalents, interest-bearing investments and positive (net) fair values of derivative instruments held at banks assigned to a higher risk group range from €100 million to €200 million.

## Risks Related to the Markets in which Continental Operates

**Continental could be exposed to material risks in connection with a global financial and economic crisis.**

With a 61% share of consolidated sales, the automotive industry – with the exception of the replacement business – is Continental's most important customer group. The remainder of its sales are generated from the replacement or industrial markets, mainly in the replacement markets for passenger-car and truck tires, and to a lesser extent in the non-automotive end markets of the other group sectors.

In the year under review, global automotive markets recovered more slowly than expected, with ongoing high volatility and uncertainty resulting in particular from problems within supply chains as well as the sharp rise in raw material, energy and logistics costs. Should a long-term revival take longer than anticipated or be dampened by a general economic downturn, it would likely adversely affect Continental's sales and earnings.

In the year under review, Continental's five largest OEM customers (Ford, Mercedes-Benz, Renault-Nissan-Mitsubishi, Stellantis and VW) generated approximately 32% of sales. If one or more of Continen-

tal's OEM customers is lost or terminates a supply contract prematurely, the original investments made by Continental to provide such products or outstanding claims against such customers could be wholly or partially lost.

Moreover, Continental generated 47% of its 2022 total sales in Europe and 18% in Germany alone. By comparison, 27% of Continental's total sales in 2022 were generated in North America, 22% in Asia-Pacific and 4% in other countries. Therefore, in the event of an economic downturn in Europe, particularly in Germany, for example, Continental's business and earnings situation could be affected more extensively than that of its competitors. Furthermore, the automotive and tire markets in Europe and North America are largely saturated. To minimize this dependence, Continental is striving to improve its regional sales balance, particularly by generating more sales in emerging markets and especially in Asia.

Based on a scenario analysis that assumes a 10% decline in sales volumes in 2023 compared with planning assumptions, and taking into account measures required as a result, we anticipate a possible decline of around 3 percentage points in the adjusted EBIT margin.

**Continental operates in a cyclical industry.**

With a 61% share of consolidated sales, the automotive industry – with the exception of the replacement business – is Continental's most important customer group. Global production of vehicles and, as a result, sales to OEMs are subjected to major fluctuations in some cases. They depend, among other things, on general economic conditions, disposable income and household consumer spending and preferences, which can be affected by a number of factors, including fuel costs as well as the availability and cost of consumer financing. As the volume of automotive production fluctuates, the demand for Continental's products also fluctuates, as OEMs generally do not commit to purchasing minimum quantities from their suppliers or to fixed prices. It is difficult to predict future developments in the markets Continental serves, which also makes it harder to estimate the requirements for production capacity. As Continental's business is characterized by high fixed costs, it is thus exposed to the risk that fixed costs are not fully covered in the event of falling demand and the resulting underutilization of its facilities (particularly in Automotive). Conversely, should the markets in which Continental operates once again grow faster than anticipated, there could be insufficient capacity to meet customer demand. To reduce the impact of the potential risk resulting from this dependence on the automotive industry, Continental is strengthening its replacement business and industrial business, including by means of acquisitions.

**Continental is exposed to fluctuations in the prices of raw materials and electronic components as well as a rise in energy and logistics costs.**

For the Automotive group sector, higher prices for raw materials and electronic components in particular can result in cost increases. The Tires and ContiTech group sectors mainly use natural and synthetic rubber as well as oil-based raw materials. The prices for these raw materials and components are exposed to sometimes considerable fluctuations worldwide. At present, Continental does not actively hedge against the risk of rising prices of electronic components or raw materials by using derivative instruments. There may

also be a significant rise in energy and logistics costs. If the company is not able to compensate for the increased costs or to pass them on to customers, these price increases could reduce Continental's earnings by €400 million to €500 million.

**Continental could be affected by the consequences of the COVID-19 pandemic over a longer period.**

Due to the ongoing COVID-19 pandemic, particularly in China, there is still a risk of significant and ongoing negative effects on sales and procurement markets. This would have a negative impact on the availability of raw materials and components as well as Continental's sales volumes both in the OEM business and in the industrial and replacement business. The duration of the general economic downturn as well as its effects on global supply chains and Continental's various business units will largely depend on the success of containment measures as well as the effectiveness of corresponding relief packages and fiscal stimulus measures. While Continental has introduced measures aimed, for example, at improving its cost structure and ensuring supply chains, there is generally a risk of long-term negative effects on Continental's earnings, financial and net assets position.

**Continental is exposed to geopolitical risks.**

Current geopolitical developments such as the war in Ukraine and the conflict between China and Taiwan could have significant effects on Continental's sales and procurement markets. These include sanctions and other risks in supply chains as well as unforeseeable effects on the global economy. Continental constantly monitors current developments and derives possible scenarios and necessary measures.

**Continental is exposed to risks associated with uncertain energy supplies.**

Due to the ongoing war in Ukraine and the resulting geopolitical tensions, Continental is exposed to risks associated with uncertain energy supplies. This applies in particular to gas supplies, but also to electricity supplies in many countries in which Continental operates. Possible longer-term supply restrictions could lead to negative effects on Continental's earnings, financial and net assets position and to far-reaching negative effects on the economy as a whole.

**Continental is exposed to risks associated with additional or higher tariffs.**

Due to the trend toward protectionism and the increase in trade conflicts around the world, Continental sees itself at risk from additional or higher tariffs on automobiles and on the products, components and raw materials it supplies or purchases. These tariffs could cause demand for Continental's products to drop and costs to increase, which would have an adverse effect on Continental's business and earnings situation.

## Risks Related to Continental's Business Operations

**Continental depends on a limited number of key suppliers for certain products.**

Continental is subject to the potential risk of unavailability of certain raw materials and production materials. Although Continental's general policy is to source product components from a number of different suppliers, single sourcing cannot always be avoided and, consequently, Continental is dependent on certain suppliers, in particular with respect to certain products manufactured by Automotive as well as in Tires and ContiTech. Since Continental's procurement logistics are mostly organized on a just-in-time or just-in-sequence basis, supply delays, cancellations, strikes, insufficient quantities or inadequate quality can lead to interruptions in production and therefore have a negative impact on Continental's business operations in these areas. Continental tries to limit these risks by endeavoring to select suppliers carefully and monitor them regularly. However, if one of Continental's suppliers is unable to meet its delivery obligations (e.g. due to insolvency, destruction of production plants as a result of natural disasters, refusal to perform following a change in control, or the far-reaching effects of the COVID-19 pandemic), or if corresponding deliveries are affected by sanctions due to geopolitical disputes, Continental may be unable to source input products from other suppliers on short notice at the required volume. Such developments and events can therefore cause delays in the delivery or completion of Continental products or projects and could result in Continental having to purchase products or services from third parties at higher costs or even to financially support its own suppliers. Furthermore, in many cases OEM customers have approval rights with respect to the suppliers used by Continental, which could make it impossible for Continental to source input products from other suppliers upon short notice if the relevant OEM customer has not already approved other suppliers at an earlier point in time and which could lead to order cancellations. Claims for damages on a considerable scale can also not be ruled out. Furthermore, Continental's reputation among OEM customers could suffer, with the possible consequence that they select a different supplier.

**Continental is exposed to information-technology risks.**

With regard to its business and production processes, its products and its internal and external communication, Continental is highly dependent on centralized and standardized information-technology systems and networks. These systems and networks as well as the products themselves are potentially exposed to the risk of various forms of cybercrime as well as damage and disruption that can have a wide range of other causes. In hacker attacks, third parties could attempt to gain unauthorized access to confidential information and data that is stored, processed or communicated in the systems and networks. In addition, data, products and systems could be blocked, damaged, controlled or destroyed as a result of becoming infected with viruses or malware.

During a cyberattack that was discovered in August 2022, attackers infiltrated parts of Continental's IT systems and copied several terabytes of data before the attack could be stopped. Continental subsequently received ransom demands from the alleged attackers, who threatened to publish the copied data. Continental did not respond to the demands. The hacker group published a list of the data that it claimed to have in its possession. With the support of external cybersecurity experts, Continental is conducting an investigation into the incident and the data affected. It cannot be ruled out that the incident could lead to fines and possible claims for damages given the data protection laws and non-disclosure agreements in force. Continental's business activities were not affected by the attack at any point, and Continental maintains full control over its IT systems.

Although Continental has taken appropriate precautions to manage the risks associated with system and network disruptions and corresponding attacks, a prolonged outage in a computer center or telecommunication network or a comparable incident could result in systems or networks becoming unexpectedly unavailable over an extended period. The measures taken to minimize such risks include technical and organizational precautions such as duplicated data storage and contingency plans, as well as suitable training measures that are continuously expanded, particularly to raise awareness of the growing threat from cybercrime.

Should the precautions taken prove insufficient to adequately protect the systems, networks, products and information, Continental could suffer considerable damage and disadvantages as a result of outages or the knowledge and use of its information by third parties.

#### **Continental is exposed to risks in connection with its pension commitments.**

Continental provides defined benefit pension plans in Germany, the USA, the UK and certain other countries. As at December 31, 2022, the pension obligations amounted to €5,170.0 million. These existing obligations are financed predominantly through externally invested pension plan assets. In 2006, Continental established legally independent trust funds under contractual trust arrangements (CTAs) for the funding of pension obligations of certain subsidiaries in Germany. In 2007, Continental assumed additional CTAs in connection with the acquisition of Siemens VDO. As at December 31, 2022, Continental's net pension obligations (defined benefit obligations less the fair value of plan assets) amounted to €2,105.7 million.

Continental's externally invested plan assets are funded by externally managed funds and insurance companies. While Continental generally prescribes the investment strategies applied by these funds and takes these into account when selecting external fund managers, it does not have any influence over their individual investment decisions. The assets are invested in different asset classes, including equity, fixed-income securities, real estate and other investment vehicles. The values attributable to the externally invested plan assets are subject to fluctuations in the capital markets that are beyond Continental's influence. Unfavorable developments in the capital markets could result in a substantial coverage shortfall for these pension obligations, resulting in a significant increase in Continental's net pension obligations.

Any such increase in Continental's net pension obligations could adversely affect Continental's financial condition due to an increased additional outflow of funds to finance the pension obligations. Also, Continental is exposed to risks associated with longevity and interest-rate changes in connection with its pension commitments, as an interest-rate decrease could have an adverse effect on Continental's liabilities under these pension plans. Furthermore, certain US-based subsidiaries of Continental have entered into obligations to make contributions to healthcare costs of former employees and retirees. Accordingly, Continental is exposed to the potential risk that these costs may increase in the future.

If the discount rates used to calculate net pension obligations were to decrease by 0.5 percentage points at the end of the year, all other things being equal, this would lead to a rise in net pension obligations of anywhere from €300 million to €400 million which could not be reduced by taking measures to minimize risk. However, this would not affect EBIT.

#### **Continental is exposed to risks associated with warranty and product liability claims.**

In its quality strategy, Continental has defined the framework conditions for all quality-related activities and ascribes the highest priority to quality. However, Continental is constantly subject to product liability claims and proceedings alleging violations of due care, violation of warranty obligations or material defects, and claims arising from breaches of contract due to recalls or government proceedings. Any such lawsuits, proceedings and other claims could result in increased costs for Continental. Moreover, defective products could result in loss of sales and loss of customer and market acceptance. Such risks are insured up to levels considered economically reasonable by Continental, but its insurance coverage could prove insufficient in individual cases. Additionally, any defect in one of Continental's products (in particular tires and other safety-related products) could also have a considerable adverse effect on the company's reputation and market perception. This could in turn have a negative impact on Continental's sales and income. Moreover, vehicle manufacturers are increasingly requiring a contribution from their suppliers for potential product liability, warranty and recall claims. In addition, Continental is subject to continuing efforts by its customers to change contract terms and conditions concerning the contribution to warranty and recall cost. Furthermore, Continental manufactures many products pursuant to OEM customer specifications and quality requirements. If the products manufactured and delivered by Continental do not meet the requirements stipulated by its OEM customers at the agreed date of delivery, production of the relevant products is generally discontinued until the cause of the product defect has been identified and remedied. Under certain circumstances, this could lead to losses of sales and earnings. Furthermore, Continental's OEM customers could potentially claim damages, even if the cause of the defect is remedied at a later point in time. Moreover, failure to fulfill quality requirements could have an adverse effect on the market acceptance of Continental's other products and its market reputation in various market segments.

The quantifiable risks from warranty and product liability claims as at December 31, 2022, taking into account provisions, amounted to between €100 million and €200 million.

### **Continental is exposed to risks from trade restrictions, sanctions and export controls.**

Due to the global alignment of the economic activity of the Continental Group, there are business risks with respect to embargoes, sanctions and export controls. As a global company, Continental also has business relations with customers and partners based in countries that are – or may be in the future – subject to export restrictions, embargoes, economic sanctions or other forms of trade restrictions. In addition to the fundamental influence that such restrictions have on the business activity of the Continental Group, violations of relevant provisions may lead to considerable penalties, administrative sanctions, damage to the company's reputation, as well as claims for damages. Continental may also be forced, through new trade restrictions, to limit or put an end to business activity in certain countries or regions.

### **Continental could be adversely affected by property loss and business interruption.**

Fire, natural hazards, terrorism, power failures or other disturbances at Continental's production facilities or within Continental's supply chain – with customers and with suppliers – can result in severe damage and loss. Such far-reaching negative consequences can also arise from political unrest or instability. Due to climate change, the probability of natural hazards, in particular extreme weather events, is expected to continue to rise and the extent of damage to increase. The risks arising from business interruption, loss of production or the financing of facilities are insured up to levels considered economically reasonable by Continental, but its insurance coverage could prove insufficient in individual cases. Furthermore, such events could injure or damage individuals, third-party property or the environment, which could, among other things, lead to considerable financial costs for Continental.

### **Continental is exposed to risks in connection with its interest in MC Projects B.V.**

Continental and Compagnie Financière Michelin SAS, Clermont-Ferrand, France (Michelin), each hold a 50% stake in MC Projects B.V., Maastricht, Netherlands, a company to which Michelin contributed the rights to the Uniroyal brand for Europe as well as for certain countries outside Europe. In turn, MC Projects B.V. licensed to Continental certain rights to use the Uniroyal brand on or in connection with tires in Europe and elsewhere. Under the terms of the agreement concluded in this connection, both the agreement and the Uniroyal license can be terminated if a major competitor in the tire business acquires more than 50% of the voting rights of Continental AG or of its tire business. Furthermore, in this case Michelin also has the right to acquire a majority in MC Projects B.V. and to have MC Projects B.V. increase its minority stake in the manufacturing company Continental Barum s.r.o., Otrokovice, Czechia – one of Continental's largest tire plants in Europe – to 51%. These events could have an adverse effect on the business and earnings position of Continental's Tires group sector.

## **Legal and Environmental Risks**

### **Continental could be threatened with fines and claims for damages for alleged or actual unlawful behavior.**

Despite the compliance management system in place at Continental, the global nature of the Continental Group's business activities means there is a possibility that unlawful behavior (e.g. corruption, fraud, violations of antitrust and competition law, money laundering) could occur in individual cases or that Continental could be accused of unlawful behavior. This alleged or actual unlawful behavior could lead to fines or claims for damages. Significant proceedings in this context are outlined below.

In May 2005, the Brazilian competition authorities opened investigations against Continental's Brazilian subsidiary Continental Brasil Industria Automotiva Ltda., Guarulhos, Brazil (CBIA), following a complaint of anticompetitive behavior in the area of commercialization of tachographs. On August 18, 2010, the Brazilian antitrust authorities determined an "invitation to cartel" and imposed a fine of BRL 12 million (around €2.1 million) on CBIA, which was then reduced to BRL 10.8 million (around €1.9 million). CBIA denies the accusation that it has infringed Brazilian antitrust law. Although the court of first instance appealed to by CBIA upheld the decision, on CBIA's further appeal the next higher court annulled this decision and remanded the matter. In case an infringement of Brazilian antitrust law is found, third parties may, in addition, claim damages from CBIA.

On October 2, 2006, South African antitrust authorities received a complaint from a third party accusing several South African tire manufacturers of alleged antitrust behavior, including Continental Tyre South Africa (Pty) Ltd., Port Elizabeth, South Africa (CTSA), a subsidiary of Continental. On August 31, 2010, the South African antitrust authorities came to the conclusion that CTSA had violated South African antitrust law and referred the matter to the responsible antitrust court for a decision. CTSA denies the allegation of infringements of South African antitrust law. However, the tribunal could impose a fine of up to 10% of CTSA's sales. In addition, third parties may also claim damages from CTSA in case of an infringement of South African competition law.

As a result of investigations by the US Department of Justice (DOJ) and the Korea Fair Trade Commission (KFTC) in connection with the suspected involvement in violations of US and South Korean antitrust law in the instrument cluster business, which came to light in 2012, the KFTC imposed a fine on Continental Automotive Electronics LLC, Bugang-myeon, South Korea (CAE), at the end of 2013, the final amount of which was set in 2018 at KRW 32,101 million (around €23.9 million). In the USA, CAE and Continental Automotive Korea Ltd., Seongnam-si, South Korea, agreed to pay a fine of US \$4.0 million (approximately €3.7 million) in 2015. In the proceedings relating to class action lawsuits filed in the USA and Canada for alleged damages resulting from the antitrust violations, settlements totaling US \$5.0 million (around €4.7 million) were concluded in the USA in 2018 and settlements totaling CAN \$0.6 million (around €0.4 million) concluded in Canada in 2020. The risk of investigations by other antitrust authorities into this matter and



claims for damages by further alleged victims remain unaffected by the fines imposed.

As a result of investigations that came to light in 2014, the European Commission imposed a fine of €44.0 million on Continental AG; Continental Teves AG & Co. oHG, Frankfurt am Main, Germany; and Continental Automotive GmbH, Hanover, Germany; on February 21, 2018, for the unlawful exchange of information. This involved specific brake components. Continental has paid this fine. Customers have since approached Continental to claim for damages, in some cases for specific amounts. In September 2022, Mercedes-Benz AG and Mercedes-Benz Group AG filed a civil lawsuit against Continental AG and three other companies of the Continental Group before a court in London, United Kingdom. Mercedes-Benz has yet to attach any specific amount to its claim. Continental has challenged the court's jurisdiction in this case. Mercedes-Benz Group AG subsequently filed for declaratory judgment action with the Hanover District Court against Continental AG and two other companies of the Continental Group in December 2022. In addition, two class action lawsuits have been filed in Canada against Continental AG and several of its subsidiaries. Continental believes that these claims and lawsuits are without merit. However, should the lawsuits lead to a judgment against Continental, the resulting expenses could be substantial and exceed the provision set aside for this purpose. In accordance with IAS 37.92 and GAS 20.154, no further disclosures will be made with regard to the proceedings and the related measures so as not to adversely affect the company's interests.

On March 3, 2021, the Brazilian antitrust authorities (Conselho Administrativo de Defesa Econômica, CADE), acting on the basis of the issues addressed by the European Commission and described above, formally initiated proceedings against Continental Teves AG & Co. oHG, Frankfurt am Main, Germany, and certain former employees for alleged unlawful exchange of competition-sensitive information concerning hydraulic brake systems. The proceedings against Continental are still at an early stage. Continental is therefore unable to reliably predict in any way what the outcome of these proceedings will be. If Continental is found responsible for any violation, CADE could impose a fine on the company of 0.1% to 20% of its revenue or that of the Continental Group in Brazil in the year prior to when the administrative proceedings were launched (2020). Non-pecuniary penalties may also be possible. Furthermore, customers allegedly affected by the alleged exchange of information could claim for damages if indeed a violation of Brazilian antitrust law is established.

Since 2020, the public prosecutor's office in Hanover has been conducting investigative proceedings against current and former employees as well as former board members of Continental AG suspected of committing criminal acts and breaches of supervisory duties in connection with the development and use of illegal defeat devices in diesel and gasoline engines of multiple automotive manufacturers as well as in connection with the subsequent investigation of these actions, and as part of these proceedings has conducted multiple searches at locations of Continental AG and individual companies of the Continental Group. Continental AG and individual companies of the Continental Group are ancillary parties to

these proceedings. The investigations concern activities of the former Powertrain business area that were transferred within the scope of the spin-off to Vitesco Technologies Group AG, Regensburg, Germany, and its subsidiaries in 2021.

In addition, the public prosecutor's office in Frankfurt am Main, in connection with conducting investigation proceedings concerning illegal defeat devices in diesel engines of an international automotive manufacturer, has been conducting separate administrative offense proceedings against Continental AG and two companies of the Continental Group on suspicion of breach of supervisory duties. These proceedings were legally concluded after the end of the fiscal year with payment of fines totaling almost €3.6 million.

Both the investigations by the public prosecutor's office in Hanover and the company's internal investigation into the matters covered by these proceedings, which involve considerable costs and effort, are ongoing. Continental AG and the companies of the Continental Group are cooperating unreservedly with the public prosecutor's office in Hanover. There is a risk that fines will be imposed as a result of the allegations. The amount of such fines, which could comprise a levy and a penalty component, is currently unknown but collectively could be significant. Furthermore, the risk of damage to the company's reputation cannot be ruled out.

To cover risks and costs arising from the proceedings conducted by the public prosecutor's offices in Hanover and Frankfurt am Main, a provision amounting to a low nine-figure sum had been set aside as at December 31, 2022. With the conclusion of proceedings by the public prosecutor's office in Frankfurt am Main, the provision was partially utilized at the start of the fiscal 2023 such and now amounts to a high eight-figure sum.

In the event that fines or other measures are imposed on Continental AG and/or individual companies of the Continental Group that concern the transferred business, Vitesco Technologies Group AG is obligated on the basis of and in accordance with contractual provisions arising in particular from the corporate separation agreement concluded in the context of the spin-off to indemnify Continental AG and any individual companies of the Continental Group against the ensuing costs and liabilities. This is consistent with the agreement between the parties that all opportunities as well as all risks arising from the transferred business shall pass to Vitesco Technologies Group AG and the companies of Vitesco Technologies. These regulations have not been taken into account in the formation of the provision described above. In accordance with IAS 37.92 and GAS 20.154, no further disclosures will be made with regard to the proceedings and the related measures and any potential claims against Vitesco Technologies Group AG so as not to adversely affect the company's interests.

In view of the scope of these national and international investigations against automotive manufacturers and suppliers, further proceedings by public authorities, civil legal proceedings and claims by third parties, along with the related financial risks, cannot be ruled out.



**There is a risk that Continental could infringe on the industrial property rights of third parties.**

There is a risk that Continental could infringe on the industrial property rights of third parties, since its competitors, suppliers and customers also submit a large number of inventions for industrial property protection. It is not always possible to determine with certainty whether there are effective and enforceable third-party industrial property rights to certain processes, methods or applications. Therefore, third parties could assert claims (including illegitimate ones) of alleged infringements of industrial property rights against Continental. As a result, Continental could be required to cease manufacturing, using or marketing the relevant technologies or products in certain countries, or be forced to make changes to manufacturing processes and/or products. In addition, Continental could be liable to pay compensation for infringements or could be forced to purchase licenses to continue using technology from third parties. Continental, for example, supplies telecommunication modules that transmit vehicle data, enable voice and internet functionality, and are compatible with cellular communication standards. In this respect, there is a risk that Continental or its suppliers may be denied their own direct license to use patents relating to these standards (standard essential patents), especially in the field of telecommunications standards such as 3G, 4G or 5G, and that Continental may become dependent on licenses and the conditions under which they are granted to customers. In addition, Continental is subject to efforts by its customers to change contract terms and conditions concerning the participation in disputes regarding alleged infringements of intellectual property rights.

**Continental is exposed to risks from legal disputes.**

Companies from the Continental Group are involved in a number of legal and arbitration proceedings and could become involved in other such proceedings in the future. These proceedings could involve substantial claims for damages or payments, particularly in the USA. For more information on legal disputes, see Note 38 of the notes to the consolidated financial statements.

**Continental could be unsuccessful in adequately protecting its intellectual property and technical expertise.**

Continental's products and services are highly dependent upon its technological know-how and the scope and limitations of its proprietary rights therein. Continental has obtained or applied for a large number of patents and other industrial property rights that are of considerable importance to its business. The process of obtaining

patent protection can be lengthy and expensive. Furthermore, patents may not be granted on currently pending or future applications or may not be of sufficient scope or strength to provide Continental with meaningful protection or commercial advantage. In addition, although there is a presumption that patents are valid, this does not necessarily mean that the patent concerned is effective or that possible patent claims can be enforced to the degree necessary or desired.

A major part of Continental's know-how and trade secrets is not patented or cannot be protected through industrial property rights. Consequently, there is a risk that certain parts of Continental's know-how and trade secrets could be transferred to collaboration partners, customers and suppliers, including Continental's machinery suppliers or plant vendors. This poses a risk that competitors will copy Continental's know-how without incurring any expenses of their own. Moreover, Continental has concluded a number of license, cross-license, collaboration and development agreements with its customers, competitors and other third parties under which Continental is granted rights to industrial property and/or know-how of such third parties. It is possible that license agreements could be terminated under certain circumstances in the event of the licensing partner's insolvency or bankruptcy and/or in the event of a change of control in either party, leaving Continental with reduced access to intellectual property rights to commercialize its own technologies.

**Continental could become subject to additional burdensome environmental or safety regulations, and new regulations could adversely affect demand for the company's products and services.**

As a corporation that operates worldwide, Continental must observe a large number of different regulatory systems in numerous countries that change frequently and are continuously evolving and becoming more stringent, particularly with respect to the environment, chemicals and hazardous materials, as well as health regulations. This also applies to air, water and soil pollution regulations and to waste legislation, all of which have recently become more stringent through new laws, particularly in the EU and the USA. Moreover, Continental's locations and operations necessitate various permits, and the requirements specified therein must be complied with. In the past, adjusting to new requirements has necessitated investments, and Continental assumes that further investments in this regard will be required in the future.

# Material Opportunities

Unless the emphasis is placed on a specific group sector, the opportunities apply to all group sectors.

## **There are opportunities for Continental if the economy performs better than anticipated.**

If the economy in our major sales regions develops better than we have anticipated, we expect that demand for vehicles, replacement tires and industrial products will also develop better than we have anticipated. Due to the increased demand for Continental's products among vehicle manufacturers and industrial clients and in the replacement business that would be expected as a consequence, our sales could rise more significantly than expected and there could be positive effects with regard to fixed cost coverage. Particular importance is attached to the European market due to the high share of sales that Continental generates in this region (47%).

## **There are opportunities for Continental if prices fall on the raw materials markets relevant to us.**

Continental's earnings situation is affected to a significant extent by the cost of raw materials, electronic components, logistics and energy. For Automotive, this particularly relates to the cost of electronic components as well as metals and plastics. The earnings situation of Tires and ContiTech is significantly impacted by the cost of oil and of natural and synthetic rubber. If prices for natural and synthetic rubber in particular decline, this could have a positive impact on Continental's earnings, provided sales prices for rubber products remain stable.

## **The trend toward automated and autonomous driving presents Continental with opportunities.**

The trend from assisted driving to automated and autonomous driving is set to continue. Several vehicle manufacturers plan to offer new models with partially automated "Level 3" functions over the next few years. A key requirement for partially automated driving is that vehicles be equipped with sensors. To date, between two and seven sensors for assisted driving have been installed per vehicle, depending on their equipment features. Even for partially automated driving, considerably more and also higher-quality radar, camera and LiDAR sensors are required, depending on the scope of the functionality. Since Continental is one of the leading providers of advanced driver assistance systems, the increasing volume of sensors, electronic control units and new software could result in considerable sales and earnings opportunities.

## **Innovations for vehicle interiors present Continental with opportunities.**

For optimum interaction between the driver and the vehicle, more and more new products are being used in car manufacturing in the increasingly important area of "user experience." For the user experience of the future, Continental has developed countless innovations such as curved digital 3D displays and temporarily hidden displays. With customer-specific solutions for interior sensor technology, Continental is also increasing safety and ease of use within the vehicle. Since intelligent concepts for new experiences for car buyers in the vehicle interior are becoming more and more important,

and Continental is one of the leading providers of these, increasing demand among car manufacturers could result in considerable sales and earnings opportunities.

## **The digitalization of vehicles and the services generated as a result present Continental with opportunities.**

The massive amounts of data generated by driver assistance systems and driver information systems as well as the immediate processing thereof in vehicles require a changeover of the vehicle architecture to the most cutting-edge high-performance computers. This – together with the new software solutions required for this purpose – results in substantial growth potential for Continental with positive effects on its future sales and attainable margins. Furthermore, the increasing digitalization of our products gives us the opportunity to offer our customers software-based services and regular software updates in addition to the product itself, and to open up new markets for mobility services (smart mobility).

## **The tire business presents Continental with opportunities.**

Continental intends to further increase its market share in the growth markets of Asia and North America in particular. In the passenger-car tire segment, the global business with tires for electric mobility and ultra-high-performance tires is to be systematically expanded further. The truck and bus tire business is to be further developed in all regions through the Conti360° fleet services. Continental's specialty tire business, which includes not only two-wheel and racing tires but also tires for a variety of industrial applications, is expected to grow further as well. Smart, digital tire solutions and ambitious sustainability goals will also make a significant contribution to market success and differentiation in the future. The market launch of our new ContiRe.Tex technology and the intelligent tire management solution ContiConnect 2.0 are important steps in this direction (see the Research and Development section). In the area of service-based digital solutions, the Tires group sector of Continental aims to become the leading supplier worldwide by 2030. If Continental succeeds in increasing its market share in high-growth segments and in digital solutions and services even more than planned, this is likely to have positive effects on its sales and earnings.

## **Digitalization in the industrial business presents Continental with opportunities.**

The growth potential results primarily from the increasing demand for digital and intelligent solutions in the industrial business. To this end, the ContiTech group sector will draw on its long-standing and detailed knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services (e.g. Conti LoadSense; see the Research and Development section). If these new products become established more quickly than planned, this would create corresponding sales and earnings opportunities for Continental.

**There are opportunities for Continental from changes in the legal framework.**

Legal regulations with the aim of further improving traffic safety provide an opportunity for a rise in demand for Continental's products. Based on our broad product portfolio for active vehicle safety, we have developed more advanced safety systems over the past

years. Further volume growth is expected as a result of more stringent requirements in various regional safety tests, since an increasing number of safety systems have been recognized as having achieved the very highest level of safety. In addition, more and more legal requirements in individual countries are being expanded to include active safety systems.

## Statement on Overall Risk and Opportunities Situation

In the opinion of the Executive Board, the overall risk situation of the Continental Group has not changed significantly in the past fiscal year.

It remains to be seen to what extent and for how long current events such as the war in Ukraine, the uncertainty in various supply chains and inflation will continue to affect the automotive industry and the macroeconomic situation.

However, the analysis for the year under review did not reveal any risks, either at the end of the reporting period or at the time the annual financial statements were prepared, that individually or collectively pose a threat to the company or the Continental Group as a going concern. In the opinion of the Executive Board, there are also no discernible risks to the Continental Group as a going concern in the foreseeable future.

Considering the material opportunities, the overall risk assessment for the Continental Group presents a reasonable risk and opportunities situation to which our risk-containment measures and our corporate strategy have been aligned accordingly.

# Report on Expected Developments

## Future General Conditions

### Forecast of Macroeconomic Development

In its World Economic Outlook Update (WEO Update) of January 2023, the International Monetary Fund (IMF) expects the global economy to grow by 2.9% in 2023. Its forecast of lower growth than in 2022 reflects the rise in central bank rates to fight inflation, especially in advanced economies, as well as the war in Ukraine.

In Europe, according to the IMF, the effects of rate hikes by the European Central Bank and eroding real incomes are expected to drag on economic growth in 2023. For the eurozone, the IMF expects gross domestic product (GDP) to rise by 0.7% in 2023, with GDP for Germany expected to grow by 0.1%. For the UK, it expects GDP to fall by 0.6% due to tighter fiscal and monetary policies as well as subdued demand among households.

For the USA, the IMF predicts a slowdown in GDP growth to 1.4% in 2023, with interest rate hikes by the Federal Reserve a major contributor to this.

The IMF sees Japan's economy benefiting in 2023 from the depreciation of the yen and continued monetary and fiscal policy support from the Japanese government, as well as higher business investment, and forecasts GDP growth of 1.8% for the country in 2023.

For India, the IMF forecasts a high GDP growth rate of 6.1% for 2023. In China, the cessation of COVID-19-related measures is expected to lead to a noticeable upturn in the economy, with the IMF currently estimating GDP growth of 5.2%.

In other emerging and developing economies, the IMF mostly expects a slowdown in economic development in 2023. In Brazil and Russia, for example, the IMF anticipates a rise in GDP of 1.2% and 0.3%, respectively.

The IMF's forecast is based on the assumption that the high inflation rates will begin to fall in 2023. Further interest rate hikes by the world's major banks as well as falling prices for raw materials, and for energy in particular, are expected to contribute to this as well.

The IMF also points toward a number of opportunities and risks. A stronger boost from pent-up demand in many economies or a rapid fall in inflation could have a positive impact. Significant risk factors from the IMF's perspective include a delay to the economic recovery in China resulting from another outbreak of COVID-19, an escalation of the war in Ukraine and tighter global financing conditions, which would worsen the debt crisis in many countries. The financial markets could also suddenly reprice in response to adverse inflation news, while further geopolitical fragmentation could hamper economic progress.

### Forecast for Key Customer Sectors and Sales Regions

#### Forecast for production of passenger cars and light commercial vehicles

We currently expect the global production of passenger cars and light commercial vehicles weighing less than 6 metric tons to continue to recover and increase by 2% to 4% year-on-year in 2023. This estimate takes into account current expectations regarding the availability of semiconductors, the impact of the war in Ukraine and the effects of the COVID-19 pandemic, which is still ongoing in certain countries.

We currently expect a global production volume of just under 42 million units in the first half of 2023, which should improve slightly in the second half of the year as a result of capacity expansions among semiconductor suppliers. Due to the still limited storage volumes in the supply chain, however, new events such as natural disasters could rapidly impact production and lead to renewed disruptions.

#### Changes to vehicle production, the tire-replacement business and industrial production in 2023 (compared with 2022)

Passenger cars and light commercial vehicles	Vehicle production	Tire-replacement business	Industrial production		
	Europe	3% to 5%	-2% to 1%	Eurozone	-1% to 1%
	North America	3% to 5%	-1% to 2%	USA	-2% to 0%
	China	0% to 2%	14% to 16%	China	4% to 6%
	Worldwide	2% to 4%	1% to 3%		
Medium and heavy commercial vehicles	Vehicle production	Tire-replacement business			
	Europe	-2% to 2%	-1% to 2%		
	North America	-2% to 2%	-5% to -2%		

#### Sources:

Vehicle production (Europe with Western, Central and Eastern Europe incl. Russia and Türkiye): S&P Global and own estimates.  
Tire-replacement business (Europe with Western, Central and Eastern Europe (excl. Russia) and Türkiye): own estimates.  
Industrial production: Bloomberg and own estimates.

In Europe and North America, we anticipate a rise in the production of passenger cars and light commercial vehicles of 3% to 5% in 2023. In China, due to the effects of the COVID-19 pandemic, we expect only slight growth in production volumes for cars and light commercial vehicles of 0% to 2% in 2023.

**Forecast for production of medium and heavy commercial vehicles**

According to our estimates, the production of commercial vehicles weighing more than 6 metric tons in our core markets of Europe and North America will remain more or less constant year-on-year in 2023. We currently estimate that in both regions it will range from -2% to 2%.

**Forecast for replacement-tire markets for passenger cars and light commercial vehicles**

In 2023, we currently expect a slight recovery in demand for replacement tires for cars and light commercial vehicles weighing less than 6 metric tons, in the range of 1% to 3%.

For Europe and North America, we currently expect volumes to be slightly above or below the previous year's figures. In China, we expect a strong recovery in demand, which could be 14% to 16% higher than the weak prior-year figure.

**Forecast for replacement-tire markets for medium and heavy commercial vehicles**

For 2023, we currently expect demand for replacement tires for medium and heavy commercial vehicles in our core market of Europe to be in the range of -1% to 2%.

In North America, we currently expect a decline in demand of 5% to 2%.

**Forecast for industrial production**

For the eurozone, we currently expect industrial production to be on par with the previous year in 2023.

For the USA, in line with many economic forecasts, we anticipate negative industrial production from the second quarter of 2023 onward and a figure of between -2% and 0% for the year as a whole.

In China, we expect industrial production to increase by 4% to 6%.

# Outlook for the Continental Group

## Forecast process

Each year, Continental forecasts the values of key performance indicators for the Continental Group for the new fiscal year. These include sales and the adjusted EBIT margin for the Continental Group and for the Automotive, Tires, ContiTech and Contract Manufacturing group sectors.

In addition, we provide information on the assessment of important factors influencing EBIT. These include the expected negative or positive effect of the estimated development of raw material prices and other cost factors for the current year, the expected development of special effects and the amount of amortization from purchase price allocations. We thus allow the Continental Group's expected EBIT to be estimated.

Furthermore, we give an assessment of the development of interest income and expenses as well as the tax rate for the Continental Group, which in turn allows the Continental Group's expected net income to be estimated. We also publish a forecast of the capital expenditures planned for the current year and the adjusted free cash flow. Our forecast is based on our expectations regarding the most important production and sales markets in the new fiscal year.

We publish our forecast as part of our annual press conference and the publication of our annual report. It is continually reviewed over the course of the fiscal year. Possible changes to the forecast are described at the latest in the report for the respective quarter.

## Comparison of the past fiscal year against forecast

Our forecast for fiscal 2022, which we published in March 2022, was based on a noticeable recovery in the global production of passenger cars and light commercial vehicles, particularly in our core markets of Europe and North America. Our expectations did not include any effects of the potential impact of the geopolitical crisis caused by the war in Ukraine.

Our expectations took into account the anticipated impact of ongoing supply shortages, particularly for semiconductors, on production volumes in 2022. The shortage of semiconductors due to our suppliers working at full capacity was expected to limit growth in the first half of 2022 in particular. In the second half of the year, we expected the delivery situation to improve slightly.

We also expected significantly higher costs for the procurement of materials, energy and logistics as well as an increase in wages and salaries to weigh heavily on our earnings position in fiscal 2022.

Based on the above assumptions as well as on the exchange rates at the beginning of the fiscal year, we anticipated the following key financial figures for fiscal 2022:

- › We expected our Automotive group sector to achieve sales of around €18 billion to €19 billion. We expected the adjusted EBIT margin to be in the range of around 0% to 1.5%. This included higher procurement and logistics costs of around €1 billion as well as additional expenses for research and development in the Autonomous Mobility business area.
- › We expected our Tires group sector to achieve sales of around €13.3 billion to €13.8 billion and an adjusted EBIT margin of around 13.5% to 14.5%. This included the expected negative impact from higher procurement and logistics costs of around €1 billion.
- › We expected our ContiTech group sector to achieve sales of around €6.0 billion to €6.3 billion and an adjusted EBIT margin of around 7.0% to 8.0%. This included the expected negative impact from higher procurement and logistics costs of around €300 million.
- › In the Contract Manufacturing group sector, we anticipated sales of around €600 million to €700 million and an adjusted EBIT margin of around 0% to 1.0%.
- › We expected the Continental Group to achieve total sales in the range of around €38 billion to €40 billion and an adjusted EBIT margin of around 5.5% to 6.5% in 2022.
- › As in the previous year, amortization from purchase price allocations was again expected to total approximately €150 million and affect mainly the Automotive and ContiTech group sectors.
- › In addition, we expected negative special effects of around €150 million.
- › In 2022, we expected the negative financial result to be below €200 million before effects from currency translation, effects from changes in the fair value of derivative instruments, and other valuation effects.
- › The tax rate was expected to be around 27%.
- › The capital expenditure ratio was expected to be below 7% of sales in fiscal 2022.
- › We were planning on adjusted free cash flow (before acquisitions and divestments) of approximately €0.7 billion to €1.2 billion.

Due to ongoing developments – particularly the war in Ukraine – the Executive Board supplemented the outlook as follows: In the event the geopolitical situation, in particular in Eastern Europe, remains tense or even worsens, it could result in lasting consequences for production, supply chains and demand. Depending on the severity of the disruption, this may result in lower sales and earnings in all group sectors as well as for the Continental Group compared to the prior year.

On April 21, 2022, we adjusted our outlook for fiscal 2022 due to the following factors:

- Continental expected global production of passenger cars and light commercial vehicles to increase by between 4% and 6% year-on-year in 2022.
- Negative effects from cost inflation for key inputs, especially for oil-based raw materials as well as for energy and logistics in Tires and ContiTech, had become significantly more material.

Assuming that, as the year progressed, exchange rates would not materially differ to those in the first quarter of 2022, the aforementioned factors meant that the following changes were made to the 2022 outlook:

- Consolidated sales were expected to be around €38.3 billion to €40.1 billion, and the adjusted EBIT margin was expected to be around 4.7% to 5.7%.
- For the Automotive group sector, Continental expected sales of around €17.8 billion to €18.8 billion and, as a result of the lower sales expectations, an adjusted EBIT margin in the range of around -0.5% to 1%. This still included higher procurement and logistics expenses of around €1 billion as well as additional expenses for research and development of around €100 million in the Autonomous Mobility business area.
- For the Tires group sector, sales were expected to be around €13.8 billion to €14.2 billion, with an adjusted EBIT margin of around 12.0% to 13.0%. This adjusted EBIT margin range assumed a year-on-year increase in procurement and logistics costs of around €1.9 billion.

For the ContiTech group sector, Continental expected sales of around €6.3 billion to €6.5 billion and an adjusted EBIT margin of around 6.0% to 7.0%. The adjusted EBIT margin range assumed a year-on-year increase in procurement and logistics costs of around €600 million.

For the Contract Manufacturing group sector, sales of around €600 million to €700 million and an adjusted EBIT margin of around 0% to 1.0% were still expected.

Capital expenditure before financial investments was expected to total around 6% of sales.

Free cash flow of around €0.6 billion to €1.0 billion was expected before acquisitions and divestments in fiscal 2022.

As before, we again pointed out the tense geopolitical situation, in particular in Eastern Europe. In addition, we noted that further negative effects could arise as a result of the ongoing COVID-19 pandemic and the related supply situation.

In the quarterly statement for the first quarter of 2022, we confirmed our expectations for fiscal 2022 stated in the 2021 annual report in relation to amortization from purchase price allocation; negative special effects; negative financial result before effects from currency translation, effects from changes in the fair value of derivative instruments, and other valuation effects; and the tax rate.

In the half-year financial report, we adjusted our expectation for negative special effects due to circumstances that had arisen during the course of the year. We therefore expected negative special effects of around €650 million for the fiscal year. We left all other financial figures for fiscal 2022 unchanged.

## Comparison of forecasts for the group sectors of Continental for fiscal 2022

	Automotive		Tires		ContiTech		Contract Manufacturing	
	Sales (€ billions)	Adjusted EBIT margin (%)	Sales (€ billions)	Adjusted EBIT margin (%)	Sales (€ billions)	Adjusted EBIT margin (%)	Sales (€ billions)	Adjusted EBIT margin (%)
Annual press conference on March 9, 2022	~ 18 - 19	~ 0 - 1.5	~ 13.3 - 13.8	~ 13.5 - 14.5	~ 6.0 - 6.3	~ 7.0 - 8.0	~ 0.6 - 0.7	~ 0 - 1.0
Forecast adjustment on April 21, 2022	~ 17.8 - 18.8	~ -0.5 - 1	~ 13.8 - 14.2	~ 12.0 - 13.0	~ 6.3 - 6.5	~ 6.0 - 7.0	~ 0.6 - 0.7	~ 0 - 1.0
Quarterly statement as at May 11, 2022	~ 17.8 - 18.8	~ -0.5 - 1	~ 13.8 - 14.2	~ 12.0 - 13.0	~ 6.3 - 6.5	~ 6.0 - 7.0	~ 0.6 - 0.7	~ 0 - 1.0
Half-year financial report as at August 9, 2022	~ 17.8 - 18.8	~ -0.5 - 1	~ 13.8 - 14.2	~ 12.0 - 13.0	~ 6.3 - 6.5	~ 6.0 - 7.0	~ 0.6 - 0.7	~ 0 - 1.0
Quarterly statement as at November 10, 2022	~ 17.8 - 18.8	~ -0.5 - 1	~ 13.8 - 14.2	~ 12.0 - 13.0	~ 6.3 - 6.5	~ 6.0 - 7.0	~ 0.6 - 0.7	~ 0 - 1.0
<b>2022 annual report</b>	<b>18.3</b>	<b>-0.2</b>	<b>14.0</b>	<b>13.1</b>	<b>6.6</b>	<b>4.7</b>	<b>0.7</b>	<b>0.4</b>

All figures take into account the exceptions and definitions specified in each case in the comparison against forecast.



In the quarterly statement for the third quarter of 2022, we continued to expect production of passenger cars and light commercial vehicles to increase by 4% to 6% year-on-year.

For the tire-replacement business, we expected global demand to weaken by 1% to 3% for the year as a whole.

Although the industrial business was showing signs of weakening, particularly in Europe, we continued to expect year-on-year growth for 2022 as a whole, especially in North America and China.

We expected negative effects from cost inflation for key inputs as well as for energy and logistics to continue in the fourth quarter of 2022. With respect to the key financial figures, we made the following changes:

- › We narrowed our estimated range for adjusted free cash flow for fiscal 2022 to around €600 million to €800 million.
- › In addition, due to further impairment losses, we expected negative special effects of around €1.2 billion for fiscal 2022.
- › We expected the tax rate before the permanent effects of goodwill impairment to be above 40% in 2022.

All other parts of the outlook remained unchanged.

Owing to our operating performance in the fourth quarter, we achieved the adjusted expectations for fiscal 2022 as follows:

- › The Continental Group generated sales of €39.4 billion and an adjusted EBIT margin of 5.0%.

- › The Automotive group sector generated sales of €18.3 billion and an adjusted EBIT margin of -0.2% in 2022.

- › The Tires group sector generated sales of €14.0 billion and an adjusted EBIT margin of 13.1%.

- › The ContiTech group sector generated sales of €6.6 billion and an adjusted EBIT margin of 4.7%.

- › The Contract Manufacturing group sector generated sales of €0.7 billion and an adjusted EBIT margin of 0.4%.

- › Total consolidated expense from special effects amounted to €1.0 billion in 2022.

- › Amortization from purchase price allocations was €149.7 million.

- › In the year under review, the negative financial result amounted to €151.2 million before effects from currency translation and before effects from changes in the fair value of derivative instruments, and other valuation effects.

- › Income tax expense for fiscal 2022 amounted to tax expense of €444.6 million. The tax rate was 47.6%.

- › The capital expenditure ratio was 6.2%.

- › Adjusted free cash flow was €199.7 million in 2022 and therefore below our forecast range of €600 million to €800 million in the quarterly statement for the third quarter of 2022.

### Comparison of key forecast elements for the Continental Group for fiscal 2022

	Continental Group				
	Sales (€ billions)	Adjusted EBIT margin (%)	Special effects (€ billions)	Investments (in % of sales)	Adjusted free cash flow (€ billions)
Annual press conference on March 9, 2022	~ 38 - 40	~ 5.5 - 6.5	~ -0.15	< 7	~ 0.7 - 1.2
Forecast adjustment on April 21, 2022	~ 38.3 - 40.1	~ 4.7 - 5.7		~ 6	~ 0.6 - 1.0
Quarterly statement as at May 11, 2022	~ 38.3 - 40.1	~ 4.7 - 5.7	~ -0.15	~ 6	~ 0.6 - 1.0
Half-year financial report as at August 9, 2022	~ 38.3 - 40.1	~ 4.7 - 5.7	~ -0.65	~ 6	~ 0.6 - 1.0
Quarterly statement as at November 10, 2022	~ 38.3 - 40.1	~ 4.7 - 5.7	~ -1.2	~ 6	~ 0.6 - 0.8
<b>2022 annual report</b>	<b>39.4</b>	<b>5.0</b>	<b>-1.0</b>	<b>6.2</b>	<b>0.2</b>

All figures take into account the exceptions and definitions specified in each case in the comparison against forecast.

### Order situation

The order situation in our Automotive group sector continues to be impacted by ongoing uncertainty due to the low availability and possible temporary shortages of semiconductors and other semi-finished products. In total, orders amounting to around €23 billion were acquired in fiscal 2022 (PY: €19 billion). This figure includes expected sales over the entire duration of the delivery, known as lifetime sales. These are based primarily on assumptions regarding production volumes of the respective vehicle or engine platforms, the expected and agreed cost adjustments, and the development of key raw material prices.

The replacement-tire business accounts for a large portion of the Tires group sector's sales, which is why it is not possible to calculate a reliable figure for order volumes.

The same applies to the ContiTech group sector, which has business areas operating in various markets and industrial sectors, each in turn with their own relevant factors. Consolidating the order figures from the various business areas of the ContiTech group sector would thus be meaningful only to a limited extent.

### Outlook for fiscal 2023

As mentioned on page 101 of the report on expected developments, we anticipate a continued recovery in the global production of passenger cars and light commercial vehicles in 2023, particularly in our core markets of Europe and North America.

This outlook takes into account the current anticipated impact of certain ongoing supply shortages, particularly for semiconductors, on production volumes in 2023.

Significantly higher costs for materials, wages and salaries as well as energy and logistics – amounting to around €1.7 billion – are again expected to weigh heavily on our earnings position in fiscal 2023.

Based on all of the above assumptions as well as on the exchange rates at the beginning of the fiscal year, we expect the following key financial figures for fiscal 2023:

- › We expect the Continental Group to achieve sales in the range of around €42 billion to €45 billion and an adjusted EBIT margin of around 5.5% to 6.5%.
- › We expect our Automotive group sector to achieve sales of around €20.5 billion to €21.5 billion. We expect the adjusted EBIT margin to be around 2% to 3%. This includes higher costs for materials, wages and salaries as well as logistics of around €1 billion.
- › We expect our Tires group sector to achieve sales of around €14.5 billion to €15.5 billion and an adjusted EBIT margin of around 12% to 13%. This includes the expected negative impact from higher costs for wages and salaries as well as energy and logistics of around €400 million.
- › We expect our ContiTech group sector to achieve sales of around €6.8 billion to €7.2 billion and an adjusted EBIT margin of around 6% to 7%. This includes the expected negative impact from higher costs for materials, wages and salaries as well as energy of around €300 million.
- › In the Contract Manufacturing group sector, we anticipate sales of around €400 million to €600 million and an adjusted EBIT margin of around 0%.
- › As in the previous year, consolidated amortization from purchase price allocations is again expected to be below €150 million and affect mainly the Automotive and ContiTech group sectors.
- › In addition, we expect negative special effects of around €150 million.
- › In 2023, we expect the negative financial result to be around €350 million before effects from currency translation, effects from changes in the fair value of derivative instruments, and other valuation effects.
- › The tax rate is expected to be around 27%.
- › The capital expenditure ratio is expected to be around 6% of sales in fiscal 2023.
- › In 2023, we are planning on adjusted free cash flow of approximately €0.8 billion to €1.2 billion.

# Consolidated Financial Statements

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# Statement of the Executive Board

The Executive Board of Continental AG is responsible for the preparation, completeness and integrity of the consolidated financial statements and the management report for Continental AG and the Continental Group, as well as for the other information provided in the annual report. The consolidated financial statements were prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, and include any necessary and appropriate estimates. The management report for Continental AG and the Continental Group contains an analysis of the earnings, financial and net assets position of the Continental Group, as well as further information provided in accordance with the provisions of the German Commercial Code (*Handelsgesetzbuch – HGB*).

An effective internal management and control system is employed to ensure that the information used for the preparation of the consolidated financial statements, including the management report for Continental AG and the Continental Group, as well as for internal reporting, is reliable. This includes standardized guidelines at the corporate level for accounting and risk management in accordance with Section 91 (2) of the German Stock Corporation Act (*Aktien-gesetz – AktG*) and an integrated financial control system as part of the Continental Group's value-oriented management, plus audits by Group Audit. The Executive Board is thus in a position to identify significant risks at an early stage and to take countermeasures.

PricewaterhouseCoopers GmbH, Wirtschaftsprüfungsgesellschaft, Hanover branch, Germany, was engaged as the auditor for fiscal 2022 by the Annual Shareholders' Meeting of Continental AG. The audit mandate was issued by the Audit Committee of the Supervisory Board. PricewaterhouseCoopers audited the consolidated financial statements prepared in accordance with IFRS and the management report for Continental AG and the Continental Group. The auditor will issue the independent auditor's report.

The consolidated financial statements, the management report for Continental AG and the Continental Group, the auditor's report and the risk management system in accordance with Section 91 (2) *AktG* are discussed in detail by the Audit Committee of the Supervisory Board together with the auditor. These documents relating to the annual financial statements and these reports will then be discussed with the entire Supervisory Board, also in the presence of the auditor, at the meeting of the Supervisory Board held to approve the financial statements.

Hanover, February 27, 2023

The Executive Board

# Independent Auditor's Report

To Continental Aktiengesellschaft, Hanover

## Report on the Audit of the Consolidated Financial Statements and of the Consolidated Management Report

### Audit opinions

We have audited the consolidated financial statements of Continental Aktiengesellschaft, Hanover, and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2022, the consolidated statement of comprehensive income, consolidated statement of income, consolidated statement of changes in equity and consolidated statement of cash flows for the financial year from January 1 to December 31, 2022, and the notes to the consolidated financial statements, including a summary of significant accounting policies. In addition, we have audited the consolidated management report of Continental Aktiengesellschaft, which is combined with the Company's management report, including the non-financial statement to comply with Sections 289b to 289e and Sections 315b to 315c of the German Commercial Code (*Handelsgesetzbuch – HGB*) included in the "Sustainability and Combined Non-Financial Statement" section, for the financial year from January 1 to December 31, 2022. In accordance with German legal requirements, we have not audited the content of the "Structure of the internal control system" and "Appropriateness and effectiveness of the internal control system" subsections in the "Report on Risks and Opportunities" section of the consolidated management report.

In our opinion, on the basis of the knowledge obtained in the audit,

- › the accompanying consolidated financial statements comply, in all material respects, with the IFRSs as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315e (1) *HGB* and, in compliance with these requirements, give a true and fair view of the assets, liabilities and financial position of the Group as at December 31, 2022, and of its financial performance for the financial year from January 1 to December 31, 2022
- › the accompanying consolidated management report (excluding the non-financial statement included therein) as a whole provides an appropriate view of the Group's position. In all material respects, this consolidated management report is consistent with the consolidated financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development; we do not express an audit opinion on the subsections of the consolidated management report referred to above, and
- › the non-financial statement included in the "Sustainability and Combined Non-Financial Statement" of the consolidated management report has been prepared, in all material respects, in accordance with the applicable German legal and European requirements as well as with the specifying criteria disclosed by the Group's executive directors.

Pursuant to Section 322 (3) Sentence 1 *HGB*, we declare that our audit has not led to any reservations relating to the legal compliance of the consolidated financial statements and of the consolidated management report.

### Basis for the audit opinions

We conducted our audit of the consolidated financial statements and of the consolidated management report in accordance with Section 317 *HGB* and the EU Audit Regulation (No. 537/2014, referred to subsequently as "EU Audit Regulation") in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institute of Public Auditors in Germany (Institut der Wirtschaftsprüfer, IDW). Our responsibilities under those requirements and principles are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and of the consolidated management report" section of our auditor's report. We are independent of the group entities in accordance with the requirements of European law and German commercial and professional law, and we have fulfilled our other German professional responsibilities in accordance with these requirements. In addition, in accordance with Article 10 (2) (f) of the EU Audit Regulation, we declare that we have not provided non-audit services prohibited under Article 5 (1) of the EU Audit Regulation. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions on the consolidated financial statements, the consolidated management report and the non-financial statement included in the consolidated management report.

### Key audit matters in the audit of the consolidated financial statements

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the financial year from January 1 to December 31, 2022. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our audit opinion thereon; we do not provide a separate audit opinion on these matters.

In our view, the matters of most significance in our audit were as follows:

- › Recoverability of goodwill and non-current assets with finite useful lives
- › Accounting treatment of deferred taxes

Our presentation of these key audit matters has been structured in each case as follows:

- › Matter and issue
- › Audit approach and findings
- › Reference to further information

Hereinafter we present the key audit matters:

### **Recoverability of goodwill and non-current assets with finite useful lives**

› Goodwill amounting in total to €3,218.2 million (8.5% of total assets or 23.4% of total equity) and non-current assets with finite useful lives amounting in total to €12,364.3 million (32.6% of total assets or 90.0% of total equity) are reported in the Company's consolidated financial statements. While goodwill must be tested for impairment once a year or when there are indications of impairment, non-current assets with finite useful lives only have to be tested for impairment if there are indications that they may be impaired (triggering events). The impairment test is performed at the level of the cash-generating units. The carrying amount of the relevant cash-generating units (where applicable including goodwill) is compared with the corresponding recoverable amount in the context of the impairment test. The recoverable amount is the higher of fair value less costs of disposal and the value in use. The Company generally determines the recoverable amount using the value in use. The present value of the future cash flows from the respective cash-generating units normally serves as the basis of valuation. Present values are calculated using discounted cash flow models. For this purpose, the long-term planning for the cash-generating units adopted by the executive directors forms the starting point which is extrapolated based on assumptions about long-term rates of growth. Expectations relating to future market developments and assumptions about the development of macroeconomic factors, which are currently subject to increased uncertainties, are also taken into account. The discount rate used is the weighted average cost of capital for the respective cash-generating unit. The impairment tests determined that write-downs amounting in total to €864.3 million were necessary in financial year 2022, of which €552.9 million related to goodwill and €311.4 million to other fixed assets.

The outcome of this valuation is dependent to a large extent on the estimates made by the executive directors with respect to the future cash flows from the respective cash-generating units, the discount rate used, the rate of growth and other assumptions, and is therefore subject to considerable uncertainty. Against this background and due to the complex nature of the valuation, this matter was of particular significance in the context of our audit.

› As part of our audit we assessed the methodology used for the purposes of performing the impairment test, among other things, with the assistance of our internal specialists from Valuation, Modeling & Analytics. After matching the future cash inflows used for the calculation against the long-term planning for the cash-generating units adopted by the executive directors, we assessed the appropriateness of the calculation, in particular by reconciling it with general and sector-specific market expectations. In addition, we assessed the appropriate consideration of the costs of group functions. In the knowledge that even relatively small changes in the discount rate applied can have a material impact on the value of the entity calculated in this way, we focused our testing in particular on the parameters used to determine the discount rate applied, and assessed the calculation model. In order to reflect the uncertainty inherent in the projections, we evaluated the sensitivity analyses performed by the Company on the

effect of potential changes in revenue, the discount rate and the long-term rate of growth on the recoverable amount.

› In addition, we assessed whether the disclosures in the notes relating to the recoverability of goodwill were appropriate and complete.

Overall, the valuation parameters and assumptions used by the executive directors are in line with our expectations and are also within the ranges considered by us to be reasonable

› The Company's disclosures on goodwill and on non-current assets with finite useful lives are contained in Notes 2, 14 and 15 of the notes to the consolidated financial statements.

### **Accounting treatment of deferred taxes**

› Deferred tax assets amounting to €2,059.2 million (5.4% of total assets or 15.0% of equity) after netting are reported in the consolidated financial statements of the Company, of which €471.2 million relates to tax loss carryforwards. Deferred tax assets amounting to €3,574.2 million were recognized before netting with matching deferred tax liabilities. These items were recognized to the extent that the executive directors consider it probable that taxable profit will be available in the foreseeable future which will enable the deductible temporary differences and unused tax losses to be utilized. For this purpose, insofar as sufficient deferred tax liabilities are not available, future taxable profits are projected on the basis of the business plan adopted by the executive directors. No deferred tax assets were recognized in respect of deductible temporary differences, eligible tax credits and unused tax losses amounting in total to €3,316.8 million since it is not probable that they will be utilized for tax purposes by means of offset against taxable profits.

From our point of view, the accounting treatment of deferred taxes was of particular significance in the context of our audit, as it depends to a large extent on the estimates and assumptions made by the executive directors and is therefore subject to uncertainties.

› As part of our audit of the recoverability of deferred tax assets and with the assistance of our specialists from Tax Reporting & Strategy, we assessed, among other things, the internal processes and controls for recording tax matters as well as the methodology used for the determination, accounting treatment and measurement of deferred taxes. We also assessed the recoverability of the deferred tax assets relating to deductible temporary differences and unused tax losses on the basis of internal forecasts of the Company's and its subsidiaries' future earnings situation for tax purposes, and the appropriateness of the underlying estimates and assumptions

Based on our audit procedures, we were able to satisfy ourselves that the estimates and assumptions made by the executive directors are substantiated and sufficiently documented.

› The Company's disclosures on deferred taxes are contained in Notes 2 and 20 of the notes to the consolidated financial statements.

### Other information

The executive directors are responsible for the other information. The other information comprises the "Structure of the internal control system" and "Appropriateness and effectiveness of the internal control system" subsections in the "Report on Risks and Opportunities" section of the consolidated management report as unaudited parts of the consolidated management report.

The other information comprises further

- > the corporate governance statement pursuant to Sections 289f and 315d *HGB*
- > all remaining parts of the annual report – excluding cross-references to external information – with the exception of the audited consolidated financial statements, the audited consolidated management report and our auditor's report.

Our audit opinions on the consolidated financial statements, the consolidated management report and the non-financial statement included in the consolidated management report do not cover the other information, and consequently we do not express an audit opinion or any other form of assurance conclusion thereon.

In connection with our audit, our responsibility is to read the other information mentioned above and, in so doing, to consider whether the other information

- > is materially inconsistent with the consolidated financial statements, with the consolidated management report disclosures audited in terms of content or with our knowledge obtained in the audit, or
- > otherwise appears to be materially misstated.

### Responsibilities of the executive directors and the Supervisory Board for the consolidated financial statements and the consolidated management report

The executive directors are responsible for the preparation of the consolidated financial statements that comply, in all material respects, with IFRSs as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315e (1) *HGB* and for ensuring that the consolidated financial statements, in compliance with these requirements, give a true and fair view of the assets, liabilities, financial position and financial performance of the Group. In addition, the executive directors are responsible for such internal control as they have determined necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud (i.e. fraudulent financial reporting and misappropriation of assets) or error.

In preparing the consolidated financial statements, the executive directors are responsible for assessing the Group's ability to continue as a going concern. They also have the responsibility for disclosing, as applicable, matters related to going concern. In addition, they are responsible for financial reporting based on the going concern basis of accounting unless there is an intention to liquidate the Group or to cease operations, or there is no realistic alternative but to do so.

Furthermore, the executive directors are responsible for the preparation of the consolidated management report that, as a whole, provides an appropriate view of the Group's position and is, in all material respects, consistent with the consolidated financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development. In addition, the executive directors are responsible for such arrangements and measures (systems) as they have considered necessary to enable the preparation of a consolidated management report that is in accordance with the applicable German legal requirements, and to be able to provide sufficient appropriate evidence for the assertions in the consolidated management report.

The executive directors are also responsible for the preparation of the non-financial statement included in the consolidated management report in accordance with the applicable German legal and European requirements as well as with the specifying criteria disclosed by the Group's executive directors. Furthermore, the executive directors are responsible for such arrangements and measures (systems) as they have considered necessary to enable the preparation of a non-financial statement that is free from material misstatement, whether due to fraud (i.e. fraudulent reporting in the non-financial statement) or error.

The applicable requirements contain wording and terms that are subject to considerable interpretation uncertainties and for which authoritative comprehensive interpretations have not yet been published. Accordingly, the executive directors have disclosed their interpretations of such wording and terms in the "Information in Accordance with the EU Taxonomy Regulation" section of the non-financial statement. The executive directors are responsible for the defensibility of these interpretations. As such wording and terms may be interpreted differently by regulators or courts, the legal conformity of these interpretations is uncertain.

The Supervisory Board is responsible for overseeing the Group's financial reporting process for the preparation of the consolidated financial statements, the consolidated management report and the non-financial statement included in the consolidated management report.

### Auditor's responsibilities for the audit of the consolidated financial statements and of the consolidated management report

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and whether the consolidated management report as a whole provides an appropriate view of the Group's position and, in all material respects, is consistent with the consolidated financial statements and the knowledge obtained in the audit, complies with German legal requirements and appropriately presents the opportunities and risks of future development, and whether the non-financial statement has been prepared, in all material respects, in accordance with the applicable German legal and European requirements and with the specifying criteria disclosed by the Company's executive directors, as well as to issue an auditor's report that includes our audit opinions on the consolidated financial statements, on the consolidated management report and on the non-financial statement.



Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Section 317 HGB and the EU Audit Regulation and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by IDW will always detect a material misstatement. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and this consolidated management report.

We exercise professional judgment and maintain professional skepticism throughout the audit.

We also

- › Identify and assess the risks of material misstatement in the consolidated financial statements and in the consolidated management report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our audit opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.
- › Obtain an understanding of internal control relevant to the audit of the consolidated financial statements and of arrangements and measures (systems) relevant to the audit of the consolidated management report and the non-financial statement included in the consolidated management report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an audit opinion on the effectiveness of these systems.
- › Evaluate the appropriateness of accounting policies used by the executive directors and the reasonableness of estimates made by the executive directors and related disclosures.
- › Conclude on the appropriateness of the executive directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements and in the consolidated management report or, if such disclosures are inadequate, to modify our respective audit opinions. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to be able to continue as a going concern.
- › Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements present the underlying transactions and events in a manner that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Group in

compliance with IFRSs as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315e (1) HGB.

- › Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express audit opinions on the consolidated financial statements and on the consolidated management report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinions.
- › Evaluate the consistency of the consolidated management report with the consolidated financial statements, its conformity with German law, and the view of the Group's position it provides.
- › Perform audit procedures on the prospective information presented by the executive directors in the consolidated management report. On the basis of sufficient appropriate audit evidence we evaluate, in particular, the significant assumptions used by the executive directors as a basis for the prospective information and evaluate the proper derivation of the prospective information from these assumptions. We do not express a separate audit opinion on the prospective information and on the assumptions used as a basis. There is a substantial unavoidable risk that future events will differ materially from the prospective information.
- › Evaluate the suitability of the criteria presented by the executive directors in the non-financial statement as a whole. As explained in the description of the responsibilities of the executive directors, the executive directors have interpreted the wording and terms contained in the relevant regulations; the legal conformity of these interpretations is subject to inherent uncertainties mentioned in this description. Those inherent uncertainties in the interpretation apply to our audit accordingly.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with the relevant independence requirements, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

## Other Legal and Regulatory Requirements

### Report on the assurance on the electronic rendering of the consolidated financial statements and the consolidated management report prepared for publication purposes in accordance with Section 317 (3a) HGB

#### Assurance opinion

We have performed assurance work in accordance with Section 317 (3a) HGB to obtain reasonable assurance as to whether the rendering of the consolidated financial statements and the consolidated management report (hereinafter the "ESEF documents") contained in the electronic file Continental\_AG\_KAuKLB\_ESEF 2022 12 31.zip and prepared for publication purposes complies in all material respects with the requirements of Section 328 (1) HGB for the electronic reporting format ("ESEF format"). In accordance with German legal requirements, this assurance work extends only to the conversion of the information contained in the consolidated financial statements and the consolidated management report into the ESEF format and therefore relates neither to the information contained within these renderings nor to any other information contained in the electronic file identified above.

In our opinion, the rendering of the consolidated financial statements and the consolidated management report contained in the electronic file identified above and prepared for publication purposes complies in all material respects with the requirements of Section 328 (1) HGB for the electronic reporting format. Beyond this assurance opinion and our audit opinion on the accompanying consolidated financial statements and the accompanying consolidated management report for the financial year from January 1 to December 31, 2022, contained in the report on the audit of the consolidated financial statements and on the consolidated management report above, we do not express any assurance opinion on the information contained within these renderings or on the other information contained in the electronic file identified above.

#### Basis for the assurance opinion

We conducted our assurance work on the rendering of the consolidated financial statements and the consolidated management report contained in the electronic file identified above in accordance with Section 317 (3a) HGB and the IDW Assurance Standard: Assurance Work on the Electronic Rendering of Financial Statements and Management Reports Prepared for Publication Purposes in Accordance with Section 317 (3a) HGB (IDW AsS 410 (06.2022)) and the International Standard on Assurance Engagements 3000 (Revised). Our responsibility in accordance therewith is further described in the "Auditor's responsibilities for the assurance work on the ESEF documents" section. Our audit firm applies the IDW Standard on Quality Management 1: Requirements for Quality Management in the Audit Firm (IDW QS 1).

#### Responsibilities of the executive directors and the Supervisory Board for the ESEF documents

The executive directors of the Company are responsible for the preparation of the ESEF documents including the electronic renderings of the consolidated financial statements and the consolidated

management report in accordance with Section 328 (1) Sentence 4 No. 1 HGB and for the tagging of the consolidated financial statements in accordance with Section 328 (1) Sentence 4 No. 2 HGB.

In addition, the executive directors of the Company are responsible for such internal control as they have considered necessary to enable the preparation of ESEF documents that are free from material non-compliance with the requirements of Section 328 (1) HGB for the electronic reporting format, whether due to fraud or error.

The Supervisory Board is responsible for overseeing the process for preparing the ESEF documents as part of the financial reporting process.

#### Auditor's responsibilities for the assurance work on the ESEF documents

Our objective is to obtain reasonable assurance about whether the ESEF documents are free from material non-compliance with the requirements of Section 328 (1) HGB, whether due to fraud or error. We exercise professional judgment and maintain professional skepticism throughout the audit. We also

- › Identify and assess the risks of material non-compliance with the requirements of Section 328 (1) HGB, whether due to fraud or error, design and perform assurance procedures responsive to those risks, and obtain assurance evidence that is sufficient and appropriate to provide a basis for our assurance opinion.
- › Obtain an understanding of internal control relevant to the assurance work on the ESEF documents in order to design assurance procedures that are appropriate in the circumstances, but not for the purpose of expressing an assurance opinion on the effectiveness of these controls.
- › Evaluate the technical validity of the ESEF documents, i.e. whether the electronic file containing the ESEF documents meets the requirements of Delegated Regulation (EU) 2019/815 in the version in force at the date of the consolidated financial statements on the technical specification for this electronic file.
- › Evaluate whether the ESEF documents provide an XHTML rendering with content equivalent to the audited consolidated financial statements and to the audited consolidated management report.
- › Evaluate whether the tagging of the ESEF documents with Inline XBRL technology (iXBRL) in accordance with the requirements of Articles 4 and 6 of Delegated Regulation (EU) 2019/815, in the version in force at the date of the consolidated financial statements, enables an appropriate and complete machine-readable XBRL copy of the XHTML rendering.

#### Further information pursuant to Article 10 of the EU Audit Regulation

We were elected as auditor by the Annual Shareholders' Meeting on April 29, 2022. We were engaged by the Supervisory Board on November 25, 2022. We have been the auditor of Continental Aktiengesellschaft, Hanover, without interruption since the financial year 2021.

We declare that the audit opinions expressed in this auditor's report are consistent with the additional report to the Audit Committee pursuant to Article 11 of the EU Audit Regulation (long-form audit report).

## Reference to Another Matter – Use of the Auditor's Report

Our auditor's report must always be read together with the audited consolidated financial statements and the audited consolidated management report as well as the assured ESEF documents. The consolidated financial statements and the consolidated management report converted to the ESEF format – including the versions to be entered in the German Company Register – are merely electronic renderings of the audited consolidated financial statements and the audited consolidated management report and do not take their place. In particular, the report on the assurance on the electronic rendering of the consolidated financial statements and the consolidated management report prepared for publication purposes in accordance with Section 317 (3a) *HGB* and our assurance opinion contained therein are to be used solely together with the assured ESEF documents made available in electronic form.

### German public auditor responsible for the engagement

The German public auditor responsible for the engagement is Dr. Arne Jacobi.

Hanover, March 6, 2023

PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft

Sven Rosorius  
*Wirtschaftsprüfer*  
(German Public Auditor)

Dr. Arne Jacobi  
*Wirtschaftsprüfer*  
(German Public Auditor)

# Consolidated Statement of Income

The spin-off of Vitesco Technologies on September 15, 2021, resulted in the application of IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, in the comparative period. Vitesco Technologies is reported as discontinued operations in the comparative period.

The items in the consolidated statement of income show the figures for continuing operations in the reporting and comparative periods. Net income in the comparative period comprises earnings after tax from continuing and discontinued operations.

€ millions	See Note	2022	2021
<b>Sales</b>	6	<b>39,408.9</b>	<b>33,765.2</b>
Cost of sales		-31,100.6	-26,024.9
<b>Gross margin on sales</b>		<b>8,308.3</b>	<b>7,740.3</b>
Research and development expenses	7	-4,165.3	-3,530.4
Selling and logistics expenses		-2,598.1	-2,391.7
Administrative expenses		-1,090.5	-1,004.9
Other income	8	2,091.0	2,099.8
Other expenses	8	-1,819.7	-1,122.5
Income from equity-accounted investees	10	28.3	54.8
Other income from investments	10	0.8	0.4
<b>EBIT</b>		<b>754.8</b>	<b>1,845.8</b>
Interest income <sup>1</sup>	11	83.6	82.9
Interest expense	11	-234.8	-180.4
Effects from currency translation	11	-59.6	-128.1
Effects from changes in the fair value of derivative instruments, and other valuation effects	11	12.8	69.5
<b>Financial result<sup>1</sup></b>	11	<b>-198.0</b>	<b>-156.1</b>
<b>Earnings before tax from continuing operations<sup>1</sup></b>		<b>556.8</b>	<b>1,689.7</b>
Income tax expense	12	-444.6	-359.5
<b>Earnings after tax from continuing operations<sup>1</sup></b>		<b>112.2</b>	<b>1,330.2</b>
<b>Earnings after tax from discontinued operations</b>		<b>n. a.</b>	<b>156.9</b>
<b>Net income<sup>1</sup></b>		<b>112.2</b>	<b>1,487.1</b>
Non-controlling interests		-45.6	-51.9
Net income attributable to the shareholders of the parent <sup>1</sup>		66.6	1,435.2
<b>Earnings per share (in €) relating to</b>			
Basic earnings per share from continuing operations <sup>1</sup>	39	0.33	6.39
Consolidated basic earnings per share <sup>1</sup>	39	0.33	7.18
Diluted earnings per share from continuing operations <sup>1</sup>	39	0.33	6.39
Consolidated diluted earnings per share <sup>1</sup>	39	0.33	7.18

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

# Consolidated Statement of Comprehensive Income

The spin-off of Vitesco Technologies on September 15, 2021, resulted in the application of IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, in the comparative period. Vitesco Technologies is reported as discontinued operations in the comparative period.

The items in the consolidated statement of comprehensive income for the reporting period show continuing operations. The figures for the comparative period show continuing and discontinued operations. In addition, comprehensive income is shown separately for continuing and discontinued operations in the comparative period.

€ millions	2022	2021
<b>Net income<sup>1</sup></b>	<b>112.2</b>	<b>1,487.1</b>
<b>Items that will not be reclassified to profit or loss</b>		
Remeasurement of defined benefit plans <sup>2</sup>	1,758.5	676.7
Fair value adjustments <sup>2</sup>	1,771.5	706.4
Investment in equity-accounted investees <sup>3</sup>	0.1	-0.1
Currency translation <sup>2</sup>	-13.1	-29.6
Other investments	-16.7	92.7
Fair value adjustments <sup>2</sup>	-12.6	92.4
Investment in equity-accounted investees <sup>3</sup>	-3.9	0.9
Currency translation <sup>2</sup>	-0.2	-0.6
Tax on other comprehensive income	-536.2	-186.0
<b>Items that may be reclassified subsequently to profit or loss</b>		
Currency translation <sup>2</sup>	205.0	759.7
Effects from currency translation <sup>2</sup>	203.9	838.5
Reclassification adjustments to profit and loss	—	-71.3
Investment in equity-accounted investees <sup>3</sup>	1.1	-7.5
Tax on other comprehensive income	-1.5	1.8
<b>Other comprehensive income</b>	<b>1,409.1</b>	<b>1,344.9</b>
<b>Comprehensive income<sup>1</sup></b>	<b>1,521.3</b>	<b>2,832.0</b>
Attributable to non-controlling interests	-38.1	-89.0
Attributable to the shareholders of the parent <sup>1</sup>	1,483.2	2,743.0
<b>The share of comprehensive income attributable to the shareholders of the parent is as follows:</b>		
Continuing operations <sup>1</sup>	1,483.2	2,329.1
Discontinued operations	n. a.	413.9

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>2</sup> Including non-controlling interests.

<sup>3</sup> Including taxes.

# Consolidated Statement of Financial Position

## Assets

€ millions	See Note	Dec. 31, 2022	Dec. 31, 2021
Goodwill	14	3,218.2	3,711.8
Other intangible assets	14	973.7	1,087.7
Property, plant and equipment	15, 16	11,467.2	11,411.6
Investment property	17	11.5	12.0
Investments in equity-accounted investees	18	305.1	305.9
Other investments	19	170.0	169.4
Deferred tax assets <sup>1</sup>	20	2,059.2	2,328.8
Defined benefit assets	29	93.1	101.6
Long-term derivative instruments and interest-bearing investments	33	105.8	113.2
Long-term other financial assets	21	270.0	229.6
Long-term other assets	22	114.9	113.7
<b>Non-current assets<sup>1</sup></b>		<b>18,788.7</b>	<b>19,585.3</b>
Inventories	23	6,729.6	4,993.7
Trade accounts receivable	24	7,767.7	7,089.5
Short-term contract assets	6	99.8	94.0
Short-term other financial assets	21	140.0	118.4
Short-term other assets	22	1,033.8	1,066.1
Income tax receivables		277.6	303.4
Short-term derivative instruments and interest-bearing investments	33	101.5	112.7
Cash and cash equivalents	25	2,988.0	2,269.1
Assets held for sale	26	–	7.9
<b>Current assets</b>		<b>19,138.0</b>	<b>16,054.8</b>
<b>Total assets<sup>1</sup></b>		<b>37,926.7</b>	<b>35,640.1</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

## Equity and liabilities

€ millions	See Note	Dec. 31, 2022	Dec. 31, 2021
Issued/subscribed capital		512.0	512.0
Capital reserves		4,155.6	4,155.6
Retained earnings <sup>1</sup>		9,910.5	10,283.9
Other comprehensive income		-1,318.9	-2,735.5
<b>Equity attributable to the shareholders of the parent<sup>1</sup></b>		<b>13,259.2</b>	<b>12,216.0</b>
Non-controlling interests		475.8	452.5
<b>Total equity<sup>1</sup></b>	27	<b>13,735.0</b>	<b>12,668.5</b>
Long-term employee benefits	29	2,623.5	4,743.0
Deferred tax liabilities	20	57.5	101.6
Long-term provisions for other risks and obligations	30	624.1	787.7
Long-term indebtedness	32	4,006.0	4,643.2
Long-term other financial liabilities	34	10.0	10.3
Long-term contract liabilities	6	7.8	7.6
Long-term other liabilities	36	31.0	36.0
<b>Non-current liabilities</b>		<b>7,359.9</b>	<b>10,329.4</b>
Short-term employee benefits	29	1,274.7	1,243.5
Trade accounts payable	35	7,637.0	5,865.4
Short-term contract liabilities	6	232.4	265.2
Income tax payables <sup>1</sup>	31	525.7	472.2
Short-term provisions for other risks and obligations <sup>1</sup>	30	1,036.8	1,105.4
Short-term indebtedness	32	3,688.7	1,617.3
Short-term other financial liabilities	34	1,763.8	1,265.0
Short-term other liabilities	36	672.7	808.2
<b>Current liabilities<sup>1</sup></b>		<b>16,831.8</b>	<b>12,642.2</b>
<b>Total equity and liabilities<sup>1</sup></b>		<b>37,926.7</b>	<b>35,640.1</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.



# Consolidated Statement of Cash Flows

The spin-off of Vitesco Technologies on September 15, 2021, resulted in the application of IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, in the comparative period. Vitesco Technologies is reported as discontinued operations in the comparative period.

The items in the consolidated statement of cash flows for the reporting period show continuing operations. The figures for the comparative period show continuing and discontinued operations. In addition, cash flow arising from operating activities, investing activities and financing activities is shown separately for continuing operations and discontinued operations in the comparative period.

€ millions	See Note	2022	2021
<b>Net income<sup>1</sup></b>		<b>112.2</b>	<b>1,487.1</b>
Income tax expense	12	444.6	521.9
Financial result <sup>1</sup>	11	198.0	150.8
<b>EBIT</b>		<b>754.8</b>	<b>2,159.8</b>
Interest paid		-151.9	-165.4
Interest received		61.5	46.8
Income tax paid	12, 31	-597.2	-751.2
Dividends received		31.4	31.0
Depreciation, amortization, impairment and reversal of impairment losses	8, 14, 15, 16	3,211.2	2,415.0
Income from equity-accounted investees and other investments, incl. impairment and reversal of impairment losses	10, 18	-29.1	-10.6
Gains/losses from the disposal of assets, companies and business operations		-16.2	-295.6
Changes in			
inventories	23	-1,644.9	-1,417.7
trade accounts receivable	24	-821.9	31.2
trade accounts payable	35	1,732.9	941.4
employee benefits and other provisions	29, 30	-165.7	146.8
other assets and liabilities		-69.4	-177.1
<b>Cash flow arising from operating activities</b>		<b>2,295.5</b>	<b>2,954.4</b>
Cash flow arising from operating activities - continuing operations		2,295.5	2,490.5
Cash flow arising from operating activities - discontinued operations		n. a.	463.9
Cash flow from the disposal of assets	14, 15	73.4	77.7
Capital expenditure on property, plant and equipment, and software	14, 15	-2,132.8	-1,825.8
Capital expenditure on intangible assets from development projects and miscellaneous	14	-36.4	-52.0
Cash flow from the disposal of companies and business operations	5	-0.6	342.8
Acquisition of companies and business operations	5	-108.5	-124.7
<b>Cash flow arising from investing activities</b>		<b>-2,204.9</b>	<b>-1,582.0</b>
Cash flow arising from investing activities - continuing operations		-2,204.9	-1,420.2
Cash flow arising from investing activities - discontinued operations		n. a.	-161.8

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

€ millions	See Note	2022	2021
<b>Cash flow before financing activities (free cash flow)</b>		<b>90.6</b>	<b>1,372.4</b>
Issuance of bonds <sup>2</sup>	32	625.0	–
Redemption of bonds <sup>2</sup>	32	–	-200.0
Repayment of lease liabilities <sup>2</sup>	32	-323.6	-339.3
Change in other indebtedness <sup>2</sup>	32	822.2	-613.9
Change in derivative instruments and interest-bearing investments <sup>2</sup>	32	22.9	70.7
Other cash changes		-36.1	-44.9
Dividends paid		-440.0	–
Dividends paid to and cash changes from equity transactions with non-controlling interests		-16.9	-29.3
<b>Cash flow arising from financing activities</b>		<b>653.5</b>	<b>-1,156.7</b>
Cash flow arising from financing activities – continuing operations		653.5	-1,134.0
Cash flow arising from financing activities – discontinued operations		n. a.	-22.7
<b>Change in cash and cash equivalents</b>		<b>744.1</b>	<b>215.7</b>
Cash and cash equivalents at the beginning of the reporting period		2,269.1	2,938.7
Effect of exchange-rate changes on cash and cash equivalents		-25.2	96.1
Cash and cash equivalents at the end of the reporting period		2,988.0	3,250.5
Less cash and cash equivalents from discontinued operations at the time of disposal		n. a.	-981.4
<b>Cash and cash equivalents from continuing operations at the end of the reporting period</b>	25	<b>2,988.0</b>	<b>2,269.1</b>

<sup>2</sup> The presentation of the change in indebtedness was revised in fiscal 2022. The previous year's figures have been adjusted accordingly.

# Consolidated Statement of Changes in Equity

€ millions	Issued/ subscribed capital <sup>1</sup>	Capital reserves	Retained earnings <sup>2</sup>	Successive purchases <sup>3</sup>	Difference from			Subtotal <sup>2</sup>	Non- controlling interests	Total <sup>2</sup>
					remeasurement of defined benefit plans <sup>4</sup>	currency translation <sup>5</sup>	financial instruments <sup>5</sup>			
<b>As at January 1, 2021<sup>2</sup></b>	<b>512.0</b>	<b>4,155.6</b>	<b>12,005.3</b>	<b>-302.1</b>	<b>-2,817.0</b>	<b>-1,232.7</b>	<b>-13.6</b>	<b>12,307.5</b>	<b>376.7</b>	<b>12,684.2</b>
Net income <sup>2</sup>	—	—	1,435.2	—	—	—	—	1,435.2	51.9	<b>1,487.1</b>
Other comprehensive income	—	—	0.0	—	490.3	724.9	92.6	1,307.8	37.1	<b>1,344.9</b>
<b>Net profit for the period<sup>2</sup></b>	<b>—</b>	<b>—</b>	<b>1,435.2</b>	<b>—</b>	<b>490.3</b>	<b>724.9</b>	<b>92.6</b>	<b>2,743.0</b>	<b>89.0</b>	<b>2,832.0</b>
Dividends paid/resolved	—	—	—	—	—	—	—	—	-18.5	<b>-18.5</b>
Non-cash dividends due to the completed spin-off	—	—	-2,824.8	—	—	—	—	-2,824.8	—	<b>-2,824.8</b>
Successive purchases	—	—	—	-5.2	—	—	—	-5.2	5.3	<b>0.1</b>
Other changes <sup>7</sup>	0.0	—	-331.8	-4.5	331.8	—	—	-4.5	0.0	<b>-4.5</b>
<b>As at December 31, 2021<sup>2</sup></b>	<b>512.0</b>	<b>4,155.6</b>	<b>10,283.9</b>	<b>-311.8</b>	<b>-1,994.9</b>	<b>-507.8</b>	<b>79.0</b>	<b>12,216.0</b>	<b>452.5</b>	<b>12,668.5</b>
Net income	—	—	66.6	—	—	—	—	66.6	45.6	<b>112.2</b>
Other comprehensive income	—	—	—	—	1,221.0	211.9	-16.3	1,416.6	-7.5	<b>1,409.1</b>
<b>Net profit for the period</b>	<b>—</b>	<b>—</b>	<b>66.6</b>	<b>—</b>	<b>1,221.0</b>	<b>211.9</b>	<b>-16.3</b>	<b>1,483.2</b>	<b>38.1</b>	<b>1,521.3</b>
Dividends paid/resolved	—	—	-440.0	—	—	—	—	-440.0	-27.4	<b>-467.4</b>
Other changes <sup>8</sup>	0.0	0.0	—	—	—	—	—	0.0	12.6	<b>12.6</b>
<b>As at December 31, 2022</b>	<b>512.0</b>	<b>4,155.6</b>	<b>9,910.5</b>	<b>-311.8</b>	<b>-773.9</b>	<b>-295.9</b>	<b>62.7</b>	<b>13,259.2</b>	<b>475.8</b>	<b>13,735.0</b>

<sup>1</sup> Divided into 200,005,983 (PY: 200,005,980) outstanding shares with dividend and voting rights.

<sup>2</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>3</sup> Includes in the previous year an amount of -€5.2 million from successive purchases of shares in fully consolidated subsidiaries and an amount of -€4.5 million relating to effects from the first-time consolidation of previously non-consolidated subsidiaries.

<sup>4</sup> Includes shareholder's portion of €0.1 million (PY: -€0.1 million) in non-realized gains and losses from pension obligations of equity-accounted investees.

<sup>5</sup> Includes shareholder's portion of €1.1 million (PY: -€7.5 million) in the currency translation of equity-accounted investees.

<sup>6</sup> The change in the difference arising from financial instruments, including deferred taxes, was due to other investments of -€16.3 million (PY: €92.6 million).

<sup>7</sup> Other changes in relation to the retained earnings of €331.8 million resulted from reclassifications to retained earnings not recognized in profit or loss. Of these, €331.4 million was attributable to the spin-off of Vitesco Technologies and €0.4 million resulted from changes in the scope of consolidation. Other changes in non-controlling interests took place due to changes in the scope of consolidation and capital increases.

<sup>8</sup> Other changes in non-controlling interests due to changes in the scope of consolidation and capital increases.

# Notes to the Consolidated Financial Statements

## 1. Segment Reporting

In accordance with the provisions of IFRS 8, *Operating Segments*, Continental AG's segment reporting is based on the management approach with regard to segment identification, under which information regularly provided to the chief operating decision-maker for decision-making purposes is considered decisive.

The activities of the Continental Group are divided into the following segments:

**Automotive** offers technologies for passive-safety, brake, chassis, motion and motion-control systems. Its portfolio also includes innovative solutions for assisted and automated driving, display and operating technologies, audio and camera solutions for the vehicle interior as well as intelligent information and communication technology associated with the mobility services of fleet operators and commercial vehicle manufacturers. Comprehensive activities relating to connectivity technologies, vehicle electronics and high-performance computers round off the range of products and services.

With its premium portfolio in the car, truck, bus, two-wheel and specialty tire segment, **Tires** stands for innovative solutions in tire technology. Intelligent products and services related to tires and the promotion of sustainability complete the portfolio. For specialist dealers and fleet management, Tires offers digital tire monitoring and tire management systems, in addition to other services, with the aim of keeping fleets mobile and increasing their efficiency. With its tires, Continental contributes to safe, efficient and environmentally friendly mobility.

**ContiTech** develops and manufactures cross-material, environmentally friendly and intelligent products and systems for the automotive industry, railway engineering, mining, agriculture and other key industries. ContiTech draws on its long-standing knowledge of the industry and materials to open up new business opportunities by combining various materials with electronic components and individual services.

The contract manufacturing of products by Continental companies for Vitesco Technologies is consolidated in **Contract Manufacturing**. This contract manufacturing is not intended to be a permanent situation; rather, the operational separation of production will be promoted in the coming years, and the volume of contract manufacturing reduced.

### Other/holding/consolidation

This comprises centrally managed subsidiaries and affiliates, such as holding, financing and insurance companies, as well as the holding function of Continental AG and certain effects of consolidation. It also contains the effects on earnings of uncertain risks, particularly those in connection with contractual and similar claims or obligations representing, among other things, risks from investments that cannot currently be assigned to the individual operating units.

Internal control and reporting within the Continental Group are based on International Financial Reporting Standards (IFRS) as described in Note 2. The Continental Group measures the performance of its segments on the basis of their adjusted operating result (adjusted EBIT). Their performance is expressed as the return on sales (adjusted EBIT divided by adjusted sales) and as the return on capital employed (ROCE), which represents EBIT as a percentage of average operating assets. Intersegment sales and other proceeds are determined at arm's length prices. For administrative services performed by centrally operated companies or by the Continental Group's management, costs are calculated on an arm's length basis in line with utilization. Where direct allocation is not possible, costs are assigned according to the services performed.

The segment assets comprise the operating assets of the assets side of the statement of financial position as at the end of the reporting period. The segment liabilities show the operating asset parts on the liabilities side of the statement of financial position.

Capital expenditure relates to additions to property, plant and equipment, and software, as well as additions to capitalized right-of-use assets in line with IFRS 16, *Leases*, and additions to capitalized borrowing costs in line with IAS 23, *Borrowing Costs*. Depreciation and amortization include the scheduled diminution of and the impairment on intangible assets, property, plant and equipment, capitalized right-of-use assets and investment properties as well as the impairment on goodwill. This figure does not include impairment on financial investments.

Non-cash expenses/income mainly include additions to and reversals of pension and warranty provisions as well as provisions for litigation and environmental risks.

In the segment information broken down by country and region, sales are allocated on the basis of the domicile of the respective customers; in contrast, capital expenditure and segment assets are allocated on the basis of the domicile of the respective companies.

Viewed across all segments, Continental recorded sales totaling €4,068.1 million (PY: €3,521.3 million) with a group of companies under common control in the year under review.

In 2022, the Continental Group generated 22% of its sales in the USA (PY: 20%), 18% in Germany (PY: 17%) and 12% in China (PY: 12%). Other than these countries, there were no countries in which more than 10% of sales were achieved, as was also the case in the previous year.

All segment report tables show only the figures for continuing operations in the reporting and comparative periods for all segments. As part of the new organizational structure in place since January 1, 2022, the reporting segments are Automotive, Tires, ContiTech and Contract Manufacturing. All key figures for the segments reflect the resegmentation over the entire reporting period and are adjusted accordingly for the comparative period.

## Segment report for 2022

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
External sales	18,323.1	13,900.5	6,520.2	665.1	–	39,408.9
Intercompany sales	-1.5	104.7	74.1	0.5	-177.8	–
<b>Sales (total)</b>	<b>18,321.6</b>	<b>14,005.2</b>	<b>6,594.3</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,408.9</b>
EBIT (segment result)	-970.1	1,723.6	166.5	9.5	-174.7	754.8
in % of sales	-5.3	12.3	2.5	1.4	–	1.9
thereof income from equity-accounted investees	25.2	1.8	0.2	–	1.1	28.3
Depreciation and amortization <sup>1</sup>	1,932.6	921.1	319.9	35.2	2.4	3,211.2
thereof impairment <sup>2</sup>	880.9	82.3	3.4	0.0	–	966.6
Capital expenditure <sup>3</sup>	1,342.0	818.6	199.8	9.9	56.1	2,426.4
in % of sales	7.3	5.8	3.0	1.5	–	6.2
Internally generated intangible assets	24.4	–	–	–	–	24.4
Significant non-cash expenses/income	-177.7	-26.0	-61.2	-4.7	4.5	-265.1
Segment assets	15,350.7	10,780.0	4,676.4	758.4	325.7	31,891.2
thereof investments in equity-accounted investees	190.1	82.8	21.2	–	11.0	305.1
Segment liabilities	7,028.1	3,410.7	1,507.0	227.2	162.6	12,335.6
Operating assets as at December 31	8,322.6	7,369.3	3,169.4	531.2	163.1	19,555.6
Operating assets (average)	8,747.4	7,508.2	3,275.8	635.2	106.3	20,272.9
ROCE in %	-11.1	23.0	5.1	1.5	–	3.7
Number of employees as at December 31 <sup>4</sup>	97,575	56,987	41,798	2,192	486	199,038
Adjusted sales <sup>5</sup>	18,219.6	14,005.2	6,553.0	665.6	-177.8	39,265.6
Adjusted operating result (adjusted EBIT) <sup>6</sup>	-30.1	1,841.6	308.1	2.9	-171.8	1,950.7
in % of adjusted sales	-0.2	13.1	4.7	0.4	–	5.0

<sup>1</sup> Excluding impairment on financial investments.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

<sup>3</sup> Capital expenditure on property, plant and equipment, and software.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Before changes in the scope of consolidation.

<sup>6</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

## Segment report for 2021

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
External sales	15,304.4	11,722.1	5,850.5	888.2	–	33,765.2
Intercompany sales	53.0	85.5	62.1	1.4	-202.0	–
<b>Sales (total)</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,912.6</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,765.2</b>
EBIT (segment result)	-374.6	1,700.6	514.7	130.4	-125.3	1,845.8
in % of sales	-2.4	14.4	8.7	14.7	–	5.5
thereof income from equity-accounted investees	56.9	-2.8	-0.3	–	1.0	54.8
Depreciation and amortization <sup>1</sup>	1,041.4	825.3	319.0	63.8	8.9	2,258.4
thereof impairment <sup>2</sup>	12.5	5.9	-3.1	13.8	0.0	29.1
Capital expenditure <sup>3</sup>	1,046.2	626.0	204.4	19.9	50.9	1,947.4
in % of sales	6.8	5.3	3.5	2.2	–	5.8
Internally generated intangible assets	31.5	–	–	–	–	31.5
Significant non-cash expenses/income	-318.3	-69.5	-61.1	-8.1	-31.1	-488.1
Segment assets	14,453.6	9,683.2	4,408.0	1,035.8	245.8	29,826.4
thereof investments in equity-accounted investees	187.7	86.8	21.5	–	9.9	305.9
Segment liabilities	5,989.8	3,135.0	1,312.0	281.9	158.3	10,877.0
Operating assets as at December 31	8,463.8	6,548.2	3,096.0	753.9	87.5	18,949.4
Operating assets (average)	8,110.5	6,625.5	3,070.3	450.2	159.6	18,416.1
ROCE in %	-4.6	25.7	16.8	29.0	–	10.0
Number of employees as at December 31 <sup>4</sup>	89,350	57,217	40,960	2,904	444	190,875
Adjusted sales <sup>5</sup>	15,357.4	11,807.6	5,753.7	889.6	-202.0	33,606.3
Adjusted operating result (adjusted EBIT) <sup>6</sup>	-215.2	1,729.2	429.3	104.0	-192.6	1,854.7
in % of adjusted sales	-1.4	14.6	7.5	11.7	–	5.5

With the application of IFRS 5, the external sales of Vitesco Technologies resulting from supply and service relationships between the Contract Manufacturing segment and Vitesco Technologies have been shown as external sales of the Contract Manufacturing segment due to the continuation of the supply and service relationships. The external sales of discontinued operations have been reduced by this amount.

<sup>1</sup> Excluding impairment on financial investments.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

<sup>3</sup> Capital expenditure on property, plant and equipment, and software.

<sup>4</sup> Excluding trainees.

<sup>5</sup> Before changes in the scope of consolidation.

<sup>6</sup> Before amortization of intangible assets from purchase price allocation (PPA), changes in the scope of consolidation, and special effects.

**Reconciliation of sales to adjusted sales and of EBITDA to adjusted operating result (adjusted EBIT) in 2022**

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Sales</b>	<b>18,321.6</b>	<b>14,005.2</b>	<b>6,594.3</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,408.9</b>
Changes in the scope of consolidation <sup>1</sup>	-102.0	—	-41.3	—	—	-143.3
<b>Adjusted sales</b>	<b>18,219.6</b>	<b>14,005.2</b>	<b>6,553.0</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,265.6</b>
<b>EBITDA</b>	<b>962.5</b>	<b>2,644.7</b>	<b>486.4</b>	<b>44.7</b>	<b>-172.3</b>	<b>3,966.0</b>
Depreciation and amortization <sup>2</sup>	-1,932.6	-921.1	-319.9	-35.2	-2.4	-3,211.2
<b>EBIT</b>	<b>-970.1</b>	<b>1,723.6</b>	<b>166.5</b>	<b>9.5</b>	<b>-174.7</b>	<b>754.8</b>
Amortization of intangible assets from purchase price allocation (PPA)	70.1	14.5	65.1	—	—	149.7
Changes in the scope of consolidation <sup>1</sup>	23.4	—	-5.0	—	—	18.4
Special effects						
Impairment on goodwill	552.9	—	—	—	—	552.9
Impairment <sup>3</sup>	320.1	82.0	5.9	0.0	—	408.0
Restructuring <sup>4</sup>	-86.1	-2.1	58.9	-8.4	—	-37.7
Restructuring-related expenses	46.4	11.5	4.1	1.6	—	63.6
Severance payments	14.0	10.5	12.8	0.2	2.9	40.4
Gains and losses from disposals of companies and business operations	—	-0.4	-0.2	—	—	-0.6
Other	-0.8	2.0	—	—	—	1.2
<b>Adjusted operating result (adjusted EBIT)</b>	<b>-30.1</b>	<b>1,841.6</b>	<b>308.1</b>	<b>2.9</b>	<b>-171.8</b>	<b>1,950.7</b>

<sup>1</sup> Changes in the scope of consolidation include additions and disposals as part of share and asset deals. Adjustments were made for additions in the reporting year and for disposals in the comparative period of the prior year.

<sup>2</sup> Excluding impairment on financial investments.

<sup>3</sup> Impairment also includes necessary reversals of impairment losses. It does not include impairment that arose in connection with a restructuring and impairment on financial investments and goodwill.

<sup>4</sup> Also includes restructuring-related impairment losses totaling €11.4 million (Automotive €8.9 million; Tires €0.3 million; ContiTech €2.2 million) and reversals of impairment losses totaling €5.7 million (Automotive €1.0 million; ContiTech €4.7 million).



**Reconciliation of sales to adjusted sales and of EBITDA to adjusted operating result (adjusted EBIT) in 2021**

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Sales</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,912.6</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,765.2</b>
Changes in the scope of consolidation <sup>1</sup>	–	–	-158.9	–	–	-158.9
<b>Adjusted sales</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,753.7</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,606.3</b>
<b>EBITDA</b>	<b>666.8</b>	<b>2,525.9</b>	<b>833.7</b>	<b>194.2</b>	<b>-116.4</b>	<b>4,104.2</b>
Depreciation and amortization <sup>2</sup>	-1,041.4	-825.3	-319.0	-63.8	-8.9	-2,258.4
<b>EBIT</b>	<b>-374.6</b>	<b>1,700.6</b>	<b>514.7</b>	<b>130.4</b>	<b>-125.3</b>	<b>1,845.8</b>
Amortization of intangible assets from purchase price allocation (PPA)	68.1	18.7	72.2	–	–	159.0
Changes in the scope of consolidation <sup>1</sup>	–	–	-27.5	–	–	-27.5
Special effects						
Impairment on goodwill	–	–	–	–	–	–
Impairment <sup>3</sup>	7.8	4.8	-3.4	10.4	0.0	19.6
Restructuring <sup>4</sup>	-53.6	-18.9	0.2	-39.7	–	-112.0
Restructuring-related expenses	48.8	–	9.8	0.9	–	59.5
Severance payments	58.9	24.0	18.7	2.0	8.6	112.2
Gains and losses from disposals of companies and business operations	-33.8	–	-155.4	–	-69.6	-258.8
Other <sup>5</sup>	63.2	–	–	–	-6.3	56.9
<b>Adjusted operating result (adjusted EBIT)</b>	<b>-215.2</b>	<b>1,729.2</b>	<b>429.3</b>	<b>104.0</b>	<b>-192.6</b>	<b>1,854.7</b>

<sup>1</sup> Changes in the scope of consolidation include additions and disposals as part of share and asset deals. Adjustments were made for additions in the reporting year and for disposals in the comparative period of the prior year.

<sup>2</sup> Excluding impairment on financial investments.

<sup>3</sup> Impairment also includes necessary reversals of impairment losses. It does not include impairment that arose in connection with a restructuring and impairment on financial investments and goodwill.

<sup>4</sup> Also includes restructuring-related impairment losses totaling €9.5 million (Automotive €4.7 million; Tires €1.1 million; ContiTech €0.3 million; Contract Manufacturing €3.4 million).

<sup>5</sup> Mainly includes expenses totaling €86.4 million in connection with the spin-off of Vitesco Technologies. In addition, the termination of OSRAM CONTINENTAL GmbH, Munich, Germany, resulted in income of €32.5 million from the reversal of an unused provision for capital commitments.

## Reconciliation of EBIT to net income

€ millions	2022	2021
Automotive	-970.1	-374.6
Tires	1,723.6	1,700.6
ContiTech	166.5	514.7
Contract Manufacturing	9.5	130.4
Other/Holding/Consolidation	-174.7	-125.3
<b>EBIT</b>	<b>754.8</b>	<b>1,845.8</b>
Financial result <sup>1</sup>	-198.0	-156.1
<b>Earnings before tax from continuing operations<sup>1</sup></b>	<b>556.8</b>	<b>1,689.7</b>
Income tax expense	-444.6	-359.5
Earnings after tax from continuing operations <sup>1</sup>	112.2	1,330.2
Earnings after tax from discontinued operations	n. a.	156.9
<b>Net income<sup>1</sup></b>	<b>112.2</b>	<b>1,487.1</b>
Non-controlling interests	-45.6	-51.9
<b>Net income attributable to the shareholders of the parent<sup>1</sup></b>	<b>66.6</b>	<b>1,435.2</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

## Segment report by region

€ millions	Germany	Europe excluding Germany	North America	Asia-Pacific	Other countries	Continental Group
<b>External sales 2022</b>	<b>6,920.5</b>	<b>11,466.0</b>	<b>10,731.5</b>	<b>8,536.6</b>	<b>1,754.3</b>	<b>39,408.9</b>
External sales 2021	5,878.4	10,585.5	8,529.2	7,340.3	1,431.8	33,765.2
<b>Capital expenditure 2022<sup>1</sup></b>	<b>466.3</b>	<b>830.1</b>	<b>515.3</b>	<b>566.8</b>	<b>47.9</b>	<b>2,426.4</b>
Capital expenditure 2021 <sup>1</sup>	455.3	707.7	363.4	371.1	49.9	1,947.4
<b>Segment assets as at December 31, 2022</b>	<b>8,030.2</b>	<b>9,246.8</b>	<b>7,803.9</b>	<b>6,500.9</b>	<b>309.4</b>	<b>31,891.2</b>
Segment assets as at December 31, 2021	8,249.7	8,196.4	6,693.3	6,278.9	408.1	29,826.4
<b>Number of employees as at December 31, 2022<sup>2</sup></b>	<b>44,871</b>	<b>67,972</b>	<b>37,471</b>	<b>39,841</b>	<b>8,883</b>	<b>199,038</b>
Number of employees as at December 31, 2021 <sup>2</sup>	46,303	64,241	34,157	37,566	8,608	190,875

<sup>1</sup> Capital expenditure on property, plant and equipment, and software.

<sup>2</sup> Excluding trainees.

## Reconciliation to operating assets in 2022

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Total assets</b>	<b>15,255.7</b>	<b>10,800.6</b>	<b>4,686.5</b>	<b>759.0</b>	<b>6,424.9</b>	<b>37,926.7</b>
Cash and cash equivalents	—	—	—	—	2,988.0	2,988.0
Short- and long-term derivative instruments, interest-bearing investments	—	—	—	—	207.3	207.3
Other financial assets	52.0	35.0	6.1	0.3	30.5	123.9
<b>Less financial assets</b>	<b>52.0</b>	<b>35.0</b>	<b>6.1</b>	<b>0.3</b>	<b>3,225.8</b>	<b>3,319.2</b>
<b>Less other non-operating assets</b>	<b>-147.0</b>	<b>-14.4</b>	<b>4.0</b>	<b>0.3</b>	<b>536.6</b>	<b>379.5</b>
Deferred tax assets	—	—	—	—	2,059.2	2,059.2
Income tax receivables	—	—	—	—	277.6	277.6
<b>Less income tax assets</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,336.8</b>	<b>2,336.8</b>
<b>Segment assets</b>	<b>15,350.7</b>	<b>10,780.0</b>	<b>4,676.4</b>	<b>758.4</b>	<b>325.7</b>	<b>31,891.2</b>
<b>Total liabilities and provisions</b>	<b>8,402.2</b>	<b>4,053.5</b>	<b>2,015.5</b>	<b>272.0</b>	<b>9,448.5</b>	<b>24,191.7</b>
Short- and long-term indebtedness	—	—	—	—	7,694.7	7,694.7
Other financial liabilities	—	—	—	—	520.3	520.3
<b>Less financial liabilities</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>8,215.0</b>	<b>8,215.0</b>
Deferred tax liabilities	—	—	—	—	57.5	57.5
Income tax payables	—	—	—	—	525.7	525.7
<b>Less income tax liabilities</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>583.2</b>	<b>583.2</b>
<b>Less other non-operating liabilities</b>	<b>1,374.1</b>	<b>642.8</b>	<b>508.5</b>	<b>44.8</b>	<b>487.7</b>	<b>3,057.9</b>
<b>Segment liabilities</b>	<b>7,028.1</b>	<b>3,410.7</b>	<b>1,507.0</b>	<b>227.2</b>	<b>162.6</b>	<b>12,335.6</b>
<b>Operating assets</b>	<b>8,322.6</b>	<b>7,369.3</b>	<b>3,169.4</b>	<b>531.2</b>	<b>163.1</b>	<b>19,555.6</b>

## Reconciliation to operating assets in 2021

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
<b>Total assets<sup>1</sup></b>	<b>14,515.8</b>	<b>9,754.6</b>	<b>4,418.8</b>	<b>1,036.5</b>	<b>5,914.4</b>	<b>35,640.1</b>
Cash and cash equivalents	—	—	—	—	2,269.1	2,269.1
Short- and long-term derivative instruments, interest-bearing investments	—	—	—	—	225.9	225.9
Other financial assets	47.5	28.8	5.7	0.4	17.0	99.4
<b>Less financial assets</b>	<b>47.5</b>	<b>28.8</b>	<b>5.7</b>	<b>0.4</b>	<b>2,512.0</b>	<b>2,594.4</b>
<b>Less other non-operating assets</b>	<b>14.7</b>	<b>42.6</b>	<b>5.1</b>	<b>0.3</b>	<b>524.4</b>	<b>587.1</b>
Deferred tax assets <sup>1</sup>	—	—	—	—	2,328.8	2,328.8
Income tax receivables	—	—	—	—	303.4	303.4
<b>Less income tax assets<sup>1</sup></b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,632.2</b>	<b>2,632.2</b>
<b>Segment assets</b>	<b>14,453.6</b>	<b>9,683.2</b>	<b>4,408.0</b>	<b>1,035.8</b>	<b>245.8</b>	<b>29,826.4</b>
<b>Total liabilities and provisions<sup>1</sup></b>	<b>8,659.1</b>	<b>4,098.5</b>	<b>2,025.6</b>	<b>388.5</b>	<b>7,799.9</b>	<b>22,971.6</b>
Short- and long-term indebtedness	—	—	—	—	6,260.5	6,260.5
Other financial liabilities	—	—	—	—	26.9	26.9
<b>Less financial liabilities</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>6,287.4</b>	<b>6,287.4</b>
Deferred tax liabilities	—	—	—	—	101.6	101.6
Income tax payables <sup>1</sup>	—	—	—	—	472.2	472.2
<b>Less income tax liabilities<sup>1</sup></b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>573.8</b>	<b>573.8</b>
<b>Less other non-operating liabilities<sup>1</sup></b>	<b>2,669.3</b>	<b>963.5</b>	<b>713.6</b>	<b>106.6</b>	<b>780.4</b>	<b>5,233.4</b>
<b>Segment liabilities</b>	<b>5,989.8</b>	<b>3,135.0</b>	<b>1,312.0</b>	<b>281.9</b>	<b>158.3</b>	<b>10,877.0</b>
<b>Operating assets</b>	<b>8,463.8</b>	<b>6,548.2</b>	<b>3,096.0</b>	<b>753.9</b>	<b>87.5</b>	<b>18,949.4</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

## 2. General Information and Accounting Principles

Continental Aktiengesellschaft (Continental AG), whose registered office is Vahrenwalder Straße 9, Hanover, Germany, is the parent company of the Continental Group and a listed stock corporation. It is entered in the commercial register of the Hanover Local Court (*Amtsgericht*) under HR B 3527. The Continental Group is a supplier to the automotive industry, with worldwide operations. The areas of business and main activities in which the Continental Group is engaged are described in more detail in the Segment Reporting section. The consolidated financial statements of Continental AG for fiscal 2022 were prepared by resolution of the Executive Board of February 27, 2023, and will be submitted to and published in the German Federal Gazette (*Bundesanzeiger*). Continental AG is included in the consolidated financial statements of INA-Holding Schaeffler GmbH & Co. KG, Herzogenaurach, Germany, which are published in the German Federal Gazette.

The consolidated financial statements of Continental AG as at December 31, 2022, have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union, pursuant to EU Regulation (EC) No. 1606/2002 in conjunction with Section 315e (1) of the German Commercial Code (*Handelsgesetzbuch - HGB*). The term IFRS also includes the International Accounting Standards (IAS), the interpretations issued by the International Financial Reporting Standards Interpretations Committee or its predecessor the International Financial Reporting Interpretations Committee (IFRIC), and those of the former Standing Interpretations Committee (SIC). All International Financial Reporting Standards mandatory for fiscal 2022 have been applied, subject to endorsement by the European Union.

The consolidated financial statements have been prepared on the basis of historical cost, with the exception of certain financial assets and liabilities (including derivative instruments), which are measured at fair value; assets held for sale, which are measured at the lower of their carrying amount and fair value less costs to sell (or costs to distribute); and defined benefit pension plans, for which the plan assets are measured at fair value.

The annual financial statements of companies included in the Continental Group have been prepared using uniform accounting policies, in accordance with IFRS 10, *Consolidated Financial Statements*. The reporting date for the individual financial statements of companies included in the Continental Group is the same as the reporting date for the consolidated financial statements.

The consolidated financial statements have been prepared in euros. Unless otherwise stated, all amounts are shown in millions of euros (€ millions). Please note that differences may arise as a result of the use of rounded amounts and percentages.

In the year under review, the Continental Group changed the methodology used in its consolidated financial statements for the recognition of uncertain tax positions. In accordance with IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*, this change was applied retrospectively, and the amounts affected in the comparative period of the previous year were adjusted accordingly in

the financial statements. For reasons of materiality, a third statement of financial position was not prepared. The retrospectively adjusted figures in the opening statement of financial position and the explanation of the change are included under "Accounting for income taxes" in this note.

### Companies consolidated

All major subsidiaries that Continental AG controls in accordance with the provisions of IFRS 10 have been included in the consolidated financial statements and are fully consolidated. To meet this definition, Continental AG must have the decision-making power to control the relevant activities and a right to variable returns from the associated company. Furthermore, it must be able to use its decision-making power to determine the amount of these returns. The companies consolidated may therefore also include companies that are controlled by Continental AG irrespective of the share of voting rights by way of other substantial rights such as contractual agreements, as is the case with structured units included in the consolidated financial statements.

The consolidation of subsidiaries is based on the acquisition method by offsetting the acquisition cost against the proportion of net assets attributed to the parent company at fair value at the acquisition date. Intangible assets not previously recognized in the separate financial statements of the acquired company are carried at fair value. Intangible assets identified in the course of a business combination - including, for example, brand names, patents, technology, customer relationships and order backlogs - are recognized separately at the acquisition date only if the requirements under IAS 38, *Intangible Assets*, for an intangible asset are met. Measurement at the acquisition date is usually provisional only. Increases or reductions of assets and liabilities that become necessary within 12 months after the acquisition are made retrospectively as at the acquisition date. Significant adjustments are presented in the notes to the financial statements.

Any positive remaining amount is capitalized as goodwill. The share of non-controlling interests is measured using the share of (remeasured) net assets of the subsidiary. In order to ensure the recoverability of goodwill arising from an as yet incomplete measurement and the corresponding purchase price allocation, the goodwill is allocated provisionally to the affected cash-generating units (CGUs) as at the end of the reporting period. This provisional allocation can deviate significantly from the final allocation. Any negative difference that arises is recognized in other income after the fair value of the acquired assets and liabilities has again been reviewed.

Non-controlling interests in the net assets of subsidiaries that are not attributable to the Continental Group are shown under "Non-controlling interests" as a separate component of total equity.

Once control has been obtained, any differences arising from successive purchases of shares from non-controlling interests between the purchase price and the carrying amount of those non-controlling interests are recognized in other comprehensive income.

Where there are successive purchases of shares resulting in control, the difference between the carrying amount and the fair value at the time of first-time consolidation for those shares already held is recognized in profit or loss under other income and expenses.

Significant investments where Continental AG can exert significant influence on the associated companies (associates) are accounted for using the equity method. The carrying amount of these associates is adjusted to reflect the share in the associates' net equity. If the financial statements of the associates are not available, the share of earnings or losses is recognized as necessary based on estimated amounts. Goodwill arising from first-time consolidation is reported using the equity method. Goodwill is not amortized, but the carrying amount of investments in associates consolidated using the equity method is tested for impairment if there are relevant indications.

Joint ventures are accounted for in the same way as associates.

Companies that are dormant or have only a low level of business activity and therefore no significant impact on the earnings, financial and net assets position of the Continental Group are not included in the consolidated financial statements. These are accounted for as other investments at fair value (FVOCI).

Intercompany receivables and payables, in addition to income and expenses, are eliminated on consolidation. Intercompany profits arising from internal transactions and dividend payments made within the Continental Group are eliminated on consolidation. Deferred taxes on the elimination of intercompany transactions are

carried in the amount derived from the average income tax rate for the Continental Group.

### Currency translation

The statements of financial position of foreign subsidiaries with a functional currency other than the euro are translated into euros using the middle rate at the end of the reporting period (closing rate). The income statements are translated at the average exchange rate for the year. Differences resulting from currency translation are recognized in the difference from currency translation in equity until the disposal of the subsidiary, without recognizing deferred taxes.

In the separate financial statements of Continental AG and its subsidiaries, foreign-currency receivables and payables are measured on recognition at the transaction rate and adjusted at the end of the reporting period to the related closing rates. Gains and losses arising on currency translation are recognized in profit or loss, except for certain loans. Exchange-rate differences relating to the translation of intercompany financing made in the functional currency of one of the parties are recognized in the difference from currency translation in equity if repayment of these intercompany loans is not expected in the foreseeable future.

Goodwill is recognized directly as an asset of the subsidiary acquired and therefore also translated into euros for subsidiaries whose functional currencies are not the euro at the end of the reporting period using the middle rate (closing rate). Differences resulting from currency translation are recognized in the difference from currency translation in equity.

The following table summarizes the exchange rates used in currency translation that had a material effect on the consolidated financial statements:

Currencies €1 in		Closing rate		Average rate for the year	
		Dec. 31, 2022	Dec. 31, 2021	2022	2021
Brazil	BRL	5.64	6.31	5.44	6.38
Switzerland	CHF	0.98	1.03	1.01	1.08
China	CNY	7.37	7.19	7.08	7.63
Czechia	CZK	24.15	24.87	24.56	25.65
United Kingdom	GBP	0.89	0.84	0.85	0.86
Hungary	HUF	400.86	369.63	391.17	358.57
Japan	JPY	140.74	130.38	138.06	129.87
South Korea	KRW	1,344.72	1,347.48	1,357.73	1,353.53
Mexico	MXN	20.82	23.14	21.20	23.99
Malaysia	MYR	4.70	4.72	4.63	4.90
Philippines	PHP	59.33	57.71	57.33	58.29
Romania	RON	4.95	4.95	4.93	4.92
USA	USD	1.07	1.13	1.05	1.18
South Africa	ZAR	18.12	18.04	17.20	17.48

### Revenue recognition

Only sales of products and services resulting from the ordinary business activities of the company are shown as revenue.

In accordance with IFRS 15, *Revenue from Contracts with Customers*, Continental recognizes as revenue from contracts with customers the amount that is received as consideration for the transfer of goods or services to customers. The relevant point in time or period of time is the transfer of control of the goods or services to the customer (control approach).

To determine when to recognize revenue and at what amount, the five-step model is applied. By applying the five-step model in the Continental Group to contracts with customers, distinct performance obligations are identified. The transaction price is determined – and allocated to the performance obligations – according to the requirements of IFRS 15. Variable consideration in contracts with customers, such as rebates, bonus agreements or other kinds of price concessions, is analyzed, measured and included in the revenue recognition. The allocation of the transaction price in the case of more than one performance obligation at hand would be performed by using observable prices if possible. Otherwise the allocation would be performed using the adjusted market assessment approach or the approach of cost plus a margin. For every performance obligation that, in accordance with IFRS 15, is distinct within the context of the contract, the revenue recognition is determined to be at a point in time or to be satisfied over time.

Multi-component contracts that contain distinct performance obligations with different timing of revenue recognition are not currently material.

### Description of sales revenue in automotive original-equipment business

The type of performance obligations to customers in automotive original-equipment business relates to the diverse and predominantly customer-specific products of the Automotive, Contract Manufacturing, and ContiTech segments, and the original-equipment business of the Tires segment; please refer to the information provided on the group sectors in the Structure of the Continental Group section of the consolidated management report. Invoices are generally prepared once a month, while the payment terms average 60 days and differ mostly depending on the region and/or product group. Payments are made by bank transfer in the vast majority of cases. No significant discounts on the invoice amount are granted; however, customer bonuses and other price reductions are included in the transaction price as variable price components in line with expectations. The customers do not usually make any significant advance payments. Revenue is almost always recognized over time using an output-based measurement method, and sales revenue is measured based on the products that leave the production plant, as the products are produced and delivered “just in time.” There are no significant obligations from the right of customers to return products, or from reimbursements to customers or similar obligations, or from warranty commitments that include a service component.



### Description of sales revenue in industrial and replacement business

The type of performance obligations to customers in industrial and replacement business relates to the replacement-tire and retail business of the Tires segment, the industrial and retail business of the ContiTech segment, and the replacement-parts and retail business of the Automotive and Contract Manufacturing segments; please refer to the information provided on the group sectors in the Structure of the Continental Group section of the consolidated management report. Invoices are generally prepared once a month, while the payment terms for most of the sales average 60 days and differ mostly depending on the region and/or product group. Payments are made by bank transfer in the vast majority of cases, with the exception of business with end customers and consumers, who often pay in cash or by card. No significant discounts on the invoice amount are granted; however, customer bonuses and other price reductions are included in the transaction price as variable price components in line with expectations. The customers do not usually make any significant advance payments. Revenue is recognized at the point in time when control is transferred to the customer, taking into account the agreed incoterms. There are no significant obligations from the right of customers to return products, or from reimbursements to customers or similar obligations, or from warranty commitments that include a service component.

### Description of revenue in other business activities

Revenue in other business activities is included in the sales of the automotive original-equipment business, in the sales of the industrial and replacement business, and in other revenues. On the one hand, services are provided and, on the other, project business is conducted in which developments for customers are made, goods produced or services provided over a medium-term or longer period. For this revenue, there are no significant obligations from the right of customers to return products, or from reimbursements to customers or similar obligations, or from warranty commitments that include a service component.

The largest component of this revenue relates to revenue from research and development, which is recognized at a point in time, either when the entire development is completed or when identifiable milestones within a development are reached. Invoices are generally prepared after completion of a milestone or an entire development and acceptance by the customer. Payments are made by bank transfer in most cases. No significant discounts on the invoice amount are granted. The customers do not usually make any significant advance payments.

In addition, services that are performed alongside the main business also lead to revenue recognition over time, though in smaller amounts. Both input- and output-based measurement methods are used and sales are measured either based on the hours or days worked or the costs incurred (input), or based on the services rendered (output). Invoices are generally prepared at least once a month, and payments are made by bank transfer in most cases. No significant discounts on the invoice amount are granted. The customers do not usually make any significant advance payments.

In addition, project business is conducted, in which generally customer-specific goods or services are produced or provided for customers over a medium-term or longer period. Revenue from this is likewise recognized over time and sales are mostly measured using input-based measurement methods, taking account of the costs incurred. Invoices are generally issued as contractually agreed. Advance payments averaging 30% are usually made by the customers before the start of a project. Payments are made by bank transfer in most cases. No significant discounts on the invoice amount are granted.

### Research and development expenses

Research and development expenses comprise expenditure on research and development and expenses for customer-specific applications, prototypes and testing. Where refunds from customers for research and development expenses are agreed, these costs are recognized in inventories until control is transferred. Once control is transferred, they are stated under other income. In addition, the expenses are reduced by the amount relating to the application of research results from the development of new or substantially improved products, if the related activity fulfills the recognition criteria for internally generated intangible assets set out in IAS 38, *Intangible Assets*. This portion of the expenses is capitalized as an asset and amortized over a period of three to seven years from the date that the developed products become marketable. However, expenses for customer-specific applications, pre-production prototypes or tests for products already being marketed do not qualify as development expenditure which may be recognized as an intangible asset. Furthermore, expenses incurred directly in connection with the launch of new production operations and plants are recognized directly in profit or loss.

New developments for the original-equipment business are not marketable until Continental AG has been nominated as the supplier for the particular vehicle platform or model and, furthermore, has successfully fulfilled pre-production release stages. Moreover, these release stages serve as the prerequisite to demonstrate the technical feasibility of the product, especially given the high demands imposed on safety and comfort technology. Accordingly, development costs are recognized as an asset only as at the date of nomination as supplier and upon fulfillment of a specific pre-production release stage. The development is considered to be completed once the final approval for the unlimited production is granted. Only very few development projects fulfill the recognition criteria.

Although suppliers are nominated by original equipment manufacturers with the general obligation to supply products over the entire life of the particular model or platform, these supply agreements constitute neither long-term contracts nor firm commitments, in particular because the original equipment manufacturers make no commitments in regard to purchase quantities. For this reason, all pre-production expenses – with the exception of the capitalized development costs as previously described – are recognized immediately in profit or loss.

### Product-related expenses

Costs for advertising, sales promotion and other sales-related items are expensed as incurred. Provisions are recognized for possible warranty claims on sold products on the basis of past experience, as well as legal and contractual terms. Additional provisions are recognized for specific known cases.

### Financial result and investment income

Interest income and expenses are recognized for the period to which they relate.

Dividends are recognized in profit or loss if legal entitlement to payment of the dividend is established, the economic benefit associated with the dividend is likely to be received, and the dividend amount can be measured reliably.

### Earnings per share

Basic earnings per share are calculated on the basis of the weighted average number of shares issued. Treasury stock is deducted for the period it is held. Diluted earnings per share also include shares from the potential exercise of option or conversion rights. The corresponding expenses that would no longer be incurred after the conversion or exchange are eliminated.

### Statement of financial position classification

Assets and liabilities are reported as non-current assets and liabilities in the statement of financial position if they have a remaining term of over one year and, conversely, as current assets and liabilities if the remaining term is shorter. Liabilities are treated as current if there is no unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Pension provisions, provisions for other post-employment benefits, and other employee benefits, as well as deferred tax assets and liabilities are accounted for as non-current. If assets and liabilities have both current and non-current portions, the amounts are classified separately and shown as current and non-current assets or liabilities.

### Goodwill

Goodwill corresponds to the difference between the acquisition cost and the fair value of the acquired assets and liabilities of the business combination. Goodwill is not subject to amortization; it is tested for impairment at least annually and, if necessary, impaired.

The details of the annual impairment test are described under "Impairment" in this note. Once an impairment loss has been recognized on goodwill, it is not reversed in subsequent periods.

### Intangible assets

Purchased intangible assets are carried at acquisition costs and internally generated intangible assets at their production costs, provided that the conditions for recognition of an internally generated intangible asset are met in accordance with IAS 38, *Intangible Assets*. If intangible assets have finite useful lives, they are amortized on a straight-line basis over a useful life of three to eight years in general. Intangible assets with indefinite useful lives are tested at least annually for impairment and, if necessary, impaired.

The details of the annual impairment test are described under "Impairment" in this note.

### Property, plant and equipment

Property, plant and equipment is measured at cost less straight-line depreciation. If necessary, additional impairment is recognized on the affected items.

Production cost consists of the direct costs and attributable material and manufacturing overheads, including depreciation.

Under certain conditions, portions of the borrowing costs are capitalized as part of the acquisition cost. This also applies to finance leases and investment property.

As soon as an asset is available for its intended use, subsequent cost is capitalized only to the extent the related modification changes the function of the asset or increases its economic value and the cost can be clearly identified. All other subsequent expenditure is recognized as current maintenance expense.

Property, plant and equipment is broken down into the lowest level of the components that have significantly different useful lives and, to the extent integrated in other assets, when they are likely to be replaced or overhauled during the overall life of the related main asset. Maintenance and repair costs are recognized in profit or loss as incurred. The Continental Group has no property, plant or equipment that by the nature of its operation and deployment can be repaired and serviced only in intervals over several years. The useful lives are up to 25 years for buildings and land improvements; up to 20 years for technical equipment and machinery; and up to 12 years for operating and office equipment.

When assets are sold, closed down or scrapped, the difference between the net proceeds and the net carrying amount of the assets is recognized as gain or loss in other income or expense, respectively.

### Government grants

Government grants are reported if there is reasonable assurance that the conditions in place in connection with the grants will be fulfilled and that the grants will be awarded.

Monetary government grants and government subsidies that are directly attributable to depreciable fixed assets are deducted from the procurement and manufacturing costs of the assets in question. All other monetary grants and subsidies are recognized as income in line with planning and are presented alongside the corresponding expenses. Non-monetary government grants are recognized at fair value.

### Investment property

Land and buildings held for the purpose of generating rental income instead of production or administrative purposes are carried at depreciated cost. Depreciation is charged on a straight-line basis over the useful lives, which correspond to those for real estate in use by the company.

### Leases

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. A lessee shall recognize a right-of-use asset and a corresponding lease liability, which represents the lessee's obligation to make lease payments.

The lease liability is measured at the present value of the lease payments not yet made. It is recognized under indebtedness. Discounting is determined using the incremental borrowing rates, as the interest rates underlying the leases often cannot be determined regularly. The right-of-use-asset recognized by the lessee is measured at cost. This amount comprises the corresponding lease liability and prepaid lease payments, taking into account any lease incentives received. It is recognized in property, plant and equipment. Depreciation is charged on a straight-line basis. The lease liability is subsequently measured according to the effective interest method. The resulting interest expense is recognized in the financial result.

Continental utilizes the exemptions for short-term leases and for leases in which the underlying asset is of low value.

Continental leases property, plant and equipment, especially buildings.

As lessor, Continental classifies leases as operating leases or finance leases. For this classification, Continental considers whether the lease transfers substantially all the risks and rewards incidental to ownership of an underlying asset. If this is the case, it is a finance lease; otherwise, it is an operating lease.

If Continental acts as an intermediate lessor, the interests arising from the head lease and sublease are accounted for separately. The sublease is measured based on the value of the right-of-use asset resulting from the head lease and not based on the underlying asset. If the head lease is a short-term lease for which the Continental Group applies the exemption provision, it classifies the sublease as an operating lease.

The Continental Group applies IFRS 15, *Revenue from Contracts with Customers*, when allocating the consideration in the contract to each lease and non-lease component.

### Impairment

The Continental Group immediately reviews intangible assets and property, plant and equipment, investment property and goodwill as soon as there is an indication of impairment (triggering event). Impairment is assessed by comparing the carrying amount with the recoverable amount. The recoverable amount is the higher of the fair value less cost of disposal and the present value of the expected future cash flows from the continued use of the asset (value in use). If the carrying amount is higher than the recoverable amount, the difference is recognized as impairment. If the indications for the prior recognition of impairment no longer apply, the impairment losses are reversed for intangible assets, property, plant and equipment, and investment property.

In particular, the rise in the general interest rate level is an indication of possible impairment, which is why we performed an impairment test for the individual CGUs on June 30, 2022, and September 30, 2022. Due to this triggering event and other significant assumptions made when calculating the value in use of a CGU – such as free cash flows, discount rates and their parameters, and long-term growth rates – goodwill was impaired by €552.9 million in the Vehicle Dynamics CGU (September 30, 2022: €555.3 million; June 30, 2022: €57.3 million), and property, plant and equipment impaired by €311.4 million (September 30, 2022: €310.5 million; June 30, 2022: €313.1 million) in the Architecture and Networking CGU of the Automotive segment during the course of the year. This was mainly attributable to increased discount rates and updated planning. The impairment losses are reported as other expenses. The changes since September 30, 2022, result exclusively from changes in exchange rates.

The expected cash flows of the CGUs used as a basis for the impairment tests on September 30, 2022, and June 30, 2022, were derived from current long-term planning that covers the next five years. For the impairment test on September 30, 2022, the cash flows of the CGUs of the Automotive segment were discounted with an interest rate before tax of 13.2% (June 30, 2022: 12.8%). This pre-tax WACC is based on the capital structure of the respective relevant peer group on average over the last five years. The risk-free interest rate as at September 30, 2022, was 2.07% (June 30, 2022: 1.64%), and the market risk premium was 7.5% (June 30, 2022: 7.5%). Borrowing costs correspond to the interest rate on industrial bonds, with the average rating derived via the peer group.

On average, the growth rate in the detailed planning period as at September 30, 2022, was 10.7% (June 30, 2022: 10.8%) for the CGUs of the Automotive segment. The long-term growth rates on both reporting dates were 1.0% for the CGUs of the Automotive segment. These growth rates do not exceed the long-term average growth rates for the markets in which the CGUs operate.

The recoverable amount of the Vehicle Dynamics CGU as at September 30, 2022, was €1,468.5 million, and the recoverable amount of the Architecture and Networking CGU as at June 30, 2022, was €775.6 million.

Owing to the sanctions imposed against or by Russia, intangible assets and property, plant and equipment were reviewed at the Russian companies during the year. This led to a full impairment of all intangible assets and property, plant and equipment. There were expenses of €80.6 million in the Tires segment (September 30, 2022: €77.1 million; June 30, 2022: 69.4 million), €5.9 million in the ContiTech segment (September 30, 2022: €5.7 million; June 30, 2022: €5.1 million) and €0.2 million in the Automotive segment (September 30, 2022: €0.1 million; June 30, 2022: €0.1 million).

In addition, capitalized goodwill is generally tested for impairment once a year as at November 30 at the level of cash-generating units (CGUs). CGUs are units that come below the segments and are the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets. This represents the level at which goodwill is monitored for internal management purposes. The impairment test is performed by comparing the carrying amount of the CGU including its goodwill and the recoverable amount of this CGU. The recoverable amount in this case is the value in use calculated on the basis of discounted cash flows before interest and tax. Impairment is recognized to the extent the carrying amount exceeds the recoverable amount for a CGU. If the reasons for this cease to apply in the future, impairment losses on goodwill are not reversed.

The expected cash flows of the CGUs are derived from long-term planning that covers the next five years and is approved by management. The plans are based in particular on assumptions regarding macroeconomic developments, as well as trends in sales prices, raw material prices and exchange rates derived in part from external sources. In addition to these current market forecasts, past developments and experience are also taken into account. For the perpetuity beyond the period of five years, the cash flow is extrapolated using the expected long-term growth rates for the individual CGUs.

The main assumptions when calculating the value in use of a CGU are the free cash flows, the discount rate and its parameters, and the long-term growth rate.

Annual impairment testing was performed on the basis of the bottom-up business plan for the next five years approved by management in the period under review. The cash flows of the CGUs of the Automotive segment were discounted with an interest rate before tax of 12.9% (PY: 10.7%), those of the Tires segment with an interest rate of 11.0% (PY: 8.6%), those of the ContiTech segment with an interest rate of 11.1% (PY: 9.2%) and those of the Contract Manufacturing segment with an interest rate of 12.9% (PY: 10.7%). These pre-tax WACCs are based on the capital structure of the respective relevant peer group on average over the last five years. The risk-free interest rate is 1.75% (PY: -0.07%) and the market risk premium 7.5% (PY: 7.5%). Borrowing costs correspond to the interest rate on industrial bonds, with the average rating derived via the peer group.

For the annual impairment test, the average growth rate in the detailed planning period was 11.0% (PY: 15.7%) for the CGUs of the Automotive segment, 5.6% (PY: 4.4%) for those of the Tires segment and 5.7% (PY: 5.5%) for those of the ContiTech segment. Contract manufacturing for Vitesco Technologies is reported in the Contract Manufacturing segment and will conclude by the end of the detailed planning period. The long-term growth rate was 1.0% (PY: 1.0%) for the CGUs of the Automotive segment, 0.5% (PY: 0.5%) for those of the Tires and ContiTech segments and 0.0% (PY: 0.0%) for those of the Contract Manufacturing segment. These growth rates do not exceed the long-term average growth rates for the markets in which the CGUs operate.

The annual impairment testing of goodwill determined no further requirements for impairment for 2022. This was confirmed in a further test on December 31, 2022. In the Original Equipment CGU of the Tires segment, the carrying amount exceeds the value in use by €88.4 million. Due to the lack of material goodwill, the recoverability of the individual assets was reviewed. This review did not reveal any need for impairment, since the fair value less cost of disposal of the individual assets exceeds their respective carrying amount.

Assuming a 2.0-percentage-point increase in the discount rate would potentially lead to an additional asset impairment of around €227 million in the Architecture and Networking CGU. This would lead to an additional goodwill impairment of around €69 million in the Smart Mobility CGU and around €62 million in Vehicle Dynamics. In the Original Equipment CGU, the carrying amount would exceed the value in use by a further €278 million. Reducing the long-term growth rate by 1.0 percentage point would potentially lead to an additional asset impairment of around €56 million in Architecture and Networking. In the Original Equipment CGU, the carrying amount would exceed the value in use by a further €109 million. If sales in perpetuity would decline by 10.0%, consequently reducing free cash flow as a key planning parameter, this would potentially lead to an additional asset impairment of around €93 million in Architecture and Networking. In the Original Equipment CGU, the carrying amount would exceed the value in use by a further €130 million.

#### Assets held for sale and related liabilities

A non-current asset (or disposal group) is classified as held for sale and is presented separately in the statement of financial position if its carrying amount will be recovered principally through a sale transaction rather than through continuing use. For this to be the case, the asset (or disposal group) must be available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such assets (or disposal groups) and its sale must be highly probable.

A non-current asset (or disposal group) held for sale is measured at the lower of its carrying amount and fair value less costs to sell where it meets the held for sale criteria. Depreciation of these assets ceases once they are classified as held for sale. Immediately before the initial classification of the asset (or disposal group) as held for sale, the carrying amounts shall be measured in accordance with the applicable IFRS.

A non-current asset (or disposal group) is classified as held for distribution to owners when the entity is committed to distribute the asset (or disposal group) to the owners. For this to be the case, the assets must be available for immediate distribution in their present condition and the distribution must be highly probable. A non-current asset (or disposal group) held for distribution is measured at the lower of its carrying amount and fair value less costs to distribute.

On subsequent remeasurement of a disposal group, the carrying amounts of any assets and liabilities that are not within the scope of the measurement requirements of IFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, but are included in a disposal group classified as held for sale, shall be remeasured in accordance with the applicable IFRS before the fair value less costs to sell of the disposal group is remeasured.

A discontinued operation can also be classified as held for sale under IFRS 5. A discontinued operation is a component of an entity that either has been disposed of, or is classified as held for sale, and represents a separate major line of business or geographical area of operations, is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations, or is a subsidiary acquired exclusively with a view to resale. The classification of a component of an entity as a discontinued operation is also appropriate in the case of classification as held for distribution, provided the criteria are met.

#### Financial instruments

A financial instrument, as defined in IAS 32, *Financial Instruments: Presentation*, is a contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

In the Continental Group, a purchase or sale of financial assets or financial liabilities is recognized or derecognized at the settlement date.

#### Financial assets

Financial assets are recognized in the statement of financial position as at the date Continental becomes a contractual party to the financial instrument. At the acquisition date, they must be classified into measurement categories that determine the subsequent accounting.

Receivables from the receivables factoring programs carried out in the Continental Group are recognized in the statement of financial position when the risks and rewards, in particular credit and default risk, have not been essentially transferred. The repayment obligations therefrom are, as a rule, then shown as short-term financial liabilities.

The classification and measurement of financial assets that constitute debt instruments is based on the business model in which the assets are managed and on their cash flow characteristics. These conditions are cumulative criteria whose audit sequence is irrelevant.

It is therefore necessary to analyze the business model in which the asset to be classified is held. This relates to the investigation of the way in which financial assets held in order to collect cash flows are managed. The Continental Group reclassifies debt instruments only if the corresponding business model changes.

IFRS 9, *Financial Instruments*, distinguishes between three business models:

- **Hold-to-collect:** The objective of this business model is to hold the financial assets and generate the contractual cash flows. This model is the prevalent business model in the Continental Group.
- **Hold-to-collect and sale:** This business model aims to collect the contractual cash flows or sell the financial assets. This business model does occur – for example, in connection with notes receivable – but is fundamentally of subordinate importance in the Continental Group.
- **Other:** This business model constitutes a catch-all category. This model occurs in the Continental Group in connection with recognized trade accounts receivable from third parties which will probably be sold under a true sale-of-receivables factoring agreement; however, it is fundamentally of subordinate importance in the Continental Group.

In addition to the analysis of the business model, the contractual terms applicable on acquisition of the financial instrument must also be assessed (SPPI (solely payments of principal and interest) criterion). The SPPI criterion is met when the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Contractual cash flows that are solely payments of principal and interest on the principal amount outstanding are consistent with a basic lending arrangement.

On the basis of the aforementioned conditions, a distinction is drawn between the following measurement categories for financial assets that constitute debt instruments:

- **Measured at cost:** The financial asset, which constitutes a debt instrument, is held within a business model whose objective is to hold assets in order to collect contractual cash flows. Furthermore, the contractual cash flows can be characterized as payments of principal and interest on the principal amount outstanding. Interest income is recognized in the financial result using the effective interest method. Gains or losses arising from derecognition are recognized in profit or loss together with the foreign-currency gains and losses. Impairment losses are likewise recognized separately in the income statement.
- **Measured at fair value through other comprehensive income with reclassification (FVOCIwR):** The financial asset, which constitutes a debt instrument, is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets. Furthermore, the contractual cash flows can be characterized as payments of principal and interest on the principal amount outstanding. Changes in the carrying amount are recognized in other comprehensive income. Income or expenses from impairment, interest income and foreign-currency

gains and losses are recognized in profit or loss. The cumulative gain or loss stated in other comprehensive income is reclassified from equity to the income statement when the financial asset is derecognized. Interest income is recognized in the financial result using the effective interest method. Foreign-currency gains and losses are recognized in other income and expenses.

- **Measured at fair value through profit or loss (FVPL):** The financial asset, which constitutes a debt instrument, is not to be measured at cost or at fair value through other comprehensive income with reclassification (FVOCIwR), as either the SPPI criterion was not met or the “Other” business model applies. Classification to the “measured at fair value through profit or loss (FVPL)” category can also be appropriate if the fair value option is applied to debt instruments that should actually be classified as measured at cost or at fair value through other comprehensive income with reclassification (FVOCIwR). However, the Continental Group does not currently intend to apply the fair value option to debt instruments. Income or expense from a financial asset measured at fair value through profit or loss is recognized in the income statement.

Investments that fall within the scope of IFRS 9, *Financial Instruments*, and meet the definition of equity must generally be measured at fair value. For equity instruments that are neither held for trading nor constitute contingent consideration accounted for by the acquirer in a business combination according to IFRS 3, *Business Combinations*, the Continental Group decides at the acquisition date for each (equity) instrument whether to exercise the option of recognizing changes in fair value in other comprehensive income (fair value OCI option). The cumulative gain or loss in other comprehensive income is not reclassified to the income statement when the financial asset is derecognized. This results in the measurement category of fair value through other comprehensive income without reclassification (*FVOCIwoR*).

Dividends are an exception to this and continue to be recognized in profit or loss when the legal entitlement is established, unless this relates to a partial restitution of acquisition costs. Dividends are recognized in other income from investments.

Equity instruments held for trading purposes or for which the fair value OCI option is not utilized are without exception accounted for at fair value through profit or loss (FVPL).

On initial recognition, the Continental Group measures a financial asset at fair value plus the transaction costs directly attributable to the acquisition, with the exception of financial assets measured at fair value through profit or loss, for which associated transaction costs are recognized as expense in the income statement.



Impairment is recognized using the expected loss model. The impairment model applies to financial assets measured at amortized cost or at fair value through other comprehensive income (FVOCI) (except for investments in equity instruments), contract assets that result from IFRS 15, *Revenue from Contracts with Customers*, lease receivables, loan commitments and financial guarantee contracts.

Loss allowances are measured on the basis of 12-month expected credit losses or on the basis of lifetime expected credit losses. 12-month expected credit losses result from possible default events within 12 months after the reporting date. Lifetime expected credit losses result from all possible default events over the expected life of a financial instrument.

Lifetime expected credit loss measurement applies if the credit risk of a financial asset at the reporting date has increased significantly since initial recognition, and 12-month expected credit loss measurement applies if it has not. The credit risk of a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due on the reporting date.

For trade accounts receivable and contract assets with and without significant financing components, lease payments receivable and current receivables from related parties, only lifetime expected credit loss measurement is applied. Under this approach, the lifetime expected credit losses must be recognized from the initial recognition of the receivable.

A financial asset is in default or credit-impaired if one of the following criteria is met:

- › Insolvency or a similar event that indicates significant financial difficulty and a probable default of the counterparty.
- › Probable debt waiver.
- › A breach of contract that leads to the assumption that it is more probable that one or more receivables are not collectible.
- › Other reasons in the assessment of credit management that lead to the assumption that it is more probable that the receivables are not collectible.

If there is evidence of uncollectibility, the financial asset is derecognized. If creditworthiness improves, the allowance is reversed.

#### Financial liabilities

Financial liabilities are recognized in the statement of financial position as at the date Continental becomes a contractual party to the financial instrument.

Financial liabilities are generally measured at amortized cost using the effective interest method. Instruments that are held for trading are classified as "financial liabilities measured at fair value through profit or loss." For financial liabilities not held for trading, the fair value option can be exercised. If the fair value option is used, the portion of the change in the fair value due to changes in the credit risk of the liability is recognized in other comprehensive income. The fair value option is not currently exercised in the Continental Group. In the consolidated financial statements of Continental AG, all non-derivative financial liabilities are measured at amortized cost, which as a rule comprises the remaining principal balance and issuing costs, net of any unamortized premium or discount. Liabilities from leases are shown at the present value of the remaining lease payments based on the implicit lease interest rate. Financial obligations with fixed or determinable payments that comprise neither financial liabilities nor derivative financial liabilities and are not quoted in an active market are reported in the statement of financial position under other financial liabilities in accordance with their term.

In the case of information reported in accordance with IFRS 7, *Financial Instruments: Disclosures*, classification is in line with the items disclosed in the statement of financial position and/or the measurement category used in accordance with IFRS 9, *Financial Instruments*.

#### Derivative financial instruments and hedge accounting

Derivative financial instruments are measured at fair value through profit or loss (FVPL).

The fair value is generally the market or exchange price. In the absence of an active market, the fair value is determined using financial models.

Fair values of currency forwards are calculated by way of future cash flows being translated into one of the two currencies using forward rates, netted, discounted with risk-free interest rates and then translated into the functional currency of the respective subsidiary at current spot exchange rates if applicable (par method).

The value of options is determined by applying recognized option pricing models.

To calculate the fair value of interest-rate swaps and cross-currency interest-rate swaps, the future cash flows are discounted with the interest rates for the respective maturities, with primarily deposit or IBOR rates used as short-term interest rates while long-term interest rates are based on the swap rates in the respective currency. Future cash flows are forecast using interest-rate curves with an appropriate payment tenor. When discounting, currency basis spreads or, if applicable, tenor basis spreads are taken into account.



The measurement of derivative instruments takes into account the credit spread in general.

Derivative instruments are recognized at the date when the obligation to buy or sell the instrument arises.

For the current status of implementation of the IBOR reform and its impact on the consolidated financial statements of Continental, see Note 33.

Hedge accounting is currently not applied.

The amount of the effective portion of the change in value of the hedges remaining from the hedging of foreign-currency risks from net investments in foreign operations is still recognized together with the effect from the currency translation of the net investment in the difference from currency translation in equity. The accumulated currency effects are not reclassified in profit and loss until the foreign operations are sold or liquidated.

#### Embedded derivatives

An embedded derivative is a component of a hybrid contract alongside a non-derivative host contract. A portion of the cash flows of the hybrid contract is therefore subject to similar variability as a separate derivative.

Non-derivative host contracts, with the exception of financial assets, are regularly inspected within the Continental Group for embedded derivatives.

If the host contract does not fall under the scope of IFRS 9 or if the host contract is a financial liability, embedded derivatives must be separated from the host contract if the assessment finds that the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract, a separate instrument with the same terms would meet the definition of a derivative and Continental does not exercise the option to measure the entire hybrid instrument at fair value through profit or loss.

If separation is appropriate, the host contract is accounted for in accordance with the relevant IFRS requirements. The embedded derivative is recognized at fair value through profit or loss (FVPL).

#### Inventories

Inventories are recognized at the lower of cost and net realizable value. Acquisition cost is generally determined using the weighted-average method. Production cost includes direct costs, production-related material costs, overheads and depreciation. Inventory risks resulting from decreased marketability or excessive storage periods are accounted for with write-downs.

#### Other assets

Other assets are recognized at amortized cost. Allowances are recognized as appropriate to reflect any possible risk related to recoverability.

#### Accounting for income taxes

Income taxes are measured using the concept of the statement of financial position liability method in accordance with IAS 12, *Income Taxes*. Tax expenses and refunds that relate to income are recognized as income taxes. Late payment fines and interest arising from subsequently assessed taxes are not reported under the item income tax expense, but rather as interest income and expense.

Current taxes owed on income are recognized as expenses when they are incurred. They are determined taking into account the respective local tax laws and relevant case law. The complexity of these regulations and the possible differences in interpretation between taxpayers on the one hand and local tax authorities on the other may lead to uncertainties regarding the handling of individual facts and circumstances. These uncertain tax positions are measured in accordance with IFRIC 23 as the mostly likely amount. Owing to the lack of an unrestricted market comparison, determining prices for cross-border intercompany transactions is extremely complex and therefore subject to uncertainty. In the Continental Group, prices are therefore regularly determined on the basis of the internationally recognized arm's length principle, taking into account the transfer pricing methods specified by lawmakers and the Organisation for Economic Co-operation and Development (OECD). If there are multiple tax uncertainties and a correlation between them and certain tax parameters, they are presented in the financial statements either individually or as a group, depending on how the risk is realized. For improved transparency, an unconverted individual presentation has been preferred to date.

Deferred taxes include expected tax payments and refunds from temporary differences between the carrying amounts in the consolidated financial statements and the related tax bases, as well as from the utilization of loss carryforwards. No deferred tax is recognized for non-tax-deductible goodwill. The deferred tax assets and liabilities are measured at the applicable tax rates related to the period when the temporary differences are expected to reverse. Changes in tax rates are recognized once the rate has been substantially enacted. Deferred tax assets are not recognized if it is not probable that they will be realized in the future.

In the year under review, the Continental Group changed the methodology used in its consolidated financial statements for the recognition of uncertain tax positions. In a country-specific review, Continental analyses the extent to which tax-related risks that are likely to occur can or must be offset against losses or loss carryforwards

in the individual countries or tax groups. If there is a need for offsetting in the countries or tax groups, the probable tax-related risks are offset against the associated losses and loss carryforwards. As a result, the disclosure of deferred taxes on loss carryforwards now includes a risk adjustment for the Continental Group units affected, whereas previously a provision for uncertain tax positions was recognized in all cases. In the opening statement of financial position as at January 1, 2021, this retrospective adjustment led to a reduction in deferred tax assets of €114.9 million to €2,636.5 million and simultaneously to a reduction in tax liabilities of €114.9 million to €675.2 million. There was also a reduction in the provision for possible interest payments and penalties on income tax liabilities of €45.1 million to €101.8 million and, conversely, an increase in retained earnings of €45.1 million to €12,005.3 million. Furthermore, as at December 31, 2021, deferred tax assets decreased by €85.7 million to €2,328.8 million and tax liabilities decreased by €85.7 million to €472.2 million. In addition, provisions for possible interest payments and penalties on income tax liabilities as at December 31, 2021, increased by €19.8 million to €122.4 million, while interest income decreased by €19.8 million to €82.9 million. In fiscal 2022, the deferred tax assets of €2,059.2 million and tax liabilities of €525.7 million are thus €72.3 million lower than under the old methodology. The short-term provisions for other risks and obligations as at December 31, 2022, and the interest income for fiscal 2022 were not affected by the change in methodology.

Income tax receivables and liabilities are recognized as current items, as they are due immediately and this due date often cannot be deferred.

The OECD is currently working on the introduction of a global minimum tax (OECD – Pillar 2) with the aim of ensuring fair tax competition between countries and preventing tax avoidance. Under the proposed scheme, the profit of multinational enterprises with revenues of more than €750 million will be taxed at a minimum rate of 15%. As a company potentially affected by this, Continental is closely following the developments regarding the introduction of the global minimum tax, analyzing the current draft regulations in terms of their impact on the company and working on the necessary adjustments to its tax reporting processes. Owing to the complexity of the regulations and the fact that they have yet to be definitively implemented in local law, this impact analysis has not yet been completed. Hence, any estimation of the financial effects has not yet been undertaken.

### Employee benefits

The retirement benefits offered by the Continental Group comprise both defined benefit and defined contribution plans.

Pension provisions under defined benefit plans are actuarially measured pursuant to IAS 19, *Employee Benefits* (revised 2011), using the projected unit credit method that reflects salary, pension and employee fluctuation trends. The discount rate to determine the present value is based on long-term loans in the respective capital market. Actuarial gains and losses are recognized in other comprehensive income. Expenses from interest cost on pension liabilities and income from pension funds are reported net in the financial result.

Accordingly, the interest effects of other long-term employee benefits are reported in the financial result. Pension liabilities for some companies of the Continental Group are covered by pension funds. Furthermore, plan assets comprise all assets, as well as claims from insurance contracts, that are held exclusively toward payments to those entitled to pensions and are not available to meet the claims of other creditors. Pension obligations and plan assets are reported on a net basis in the statement of financial position.

The other post-employment benefits also shown under the employee benefits relate to obligations to pay for health costs for retired workers in the USA and Canada in particular.

Defined contribution plans represent retirement benefits where the company only contributes contractually fixed amounts for current service entitlements, which are generally invested by independent, external asset managers until the date of retirement of the employee. The fixed amounts are partly dependent on the level of the employee's own contribution. The company gives no guarantees of the value of the asset after the fixed contribution, either at the retirement date or beyond. The entitlement is therefore settled by the contributions paid in the year.

### Provisions for other risks and obligations

Provisions are recognized when a legal or constructive obligation has arisen that is likely to result in a future cash outflow to third parties and the amount can be reliably determined or estimated. The provisions are recognized as at the end of the reporting period at the value at which the obligations could probably be settled or transferred to a third party. Non-current provisions such as those for litigation or environmental risks are discounted to their present value. The resulting periodic interest charge for the provisions is shown under the financial result including an effect from a change in interest.

### Non-financial liabilities

Current non-financial liabilities are carried at their settlement amount. Non-current non-financial liabilities are measured at amortized cost.

### Share-based payments

Cash-settled share-based payments are measured at fair value using a Monte Carlo simulation. The liabilities are recognized under employee benefits until the end of the holding period. Equity-settled share-based payments are measured at the fair value of the granted equity instruments.

### Estimates

Proper and complete preparation of the consolidated financial statements requires management to make estimates and assumptions affecting the amount and disclosure of the recognized assets and liabilities, income and expenses as well as the disclosures in the notes for the reporting period.

The significant assumptions and estimates in the reporting period related to:

- › the determination of the useful lives of intangible assets and property, plant and equipment.
- › the impairment testing of goodwill and non-current assets, in particular the underlying cash flow forecasts and discount rates (determination of the recoverable).
- › the identification of impairment losses or reversals of impairment losses on intangible assets.
- › the identification of impairment losses or reversals of impairment losses on inventories.
- › the identification of intangible assets and their measurement within the scope of company acquisitions.
- › the assessment of the recoverability of receivables and other financial assets (impairment amount).
- › the determination of fair values with regard to financial assets and liabilities.
- › the recognition and measurement of income tax payables and deferred taxes on temporary differences, and the recognition of deferred tax assets on losses carried forward.
- › the assessment of technical and economic feasibility when capitalizing development costs.
- › the recognition and measurement of leases.
- › the measurement of revenue reductions and reimbursement liabilities within the scope of revenue recognition.
- › the actuarial parameters influencing share-based payments.
- › the recognition and measurement of liabilities and provisions, in particular the actuarial parameters for pensions and similar obligations used to determine defined benefit obligations.
- › the point in time at which assets and liabilities are classified as held for sale.
- › the recognition and measurement of provisions and contingent liabilities, in particular with regard to the parameters for measuring restructuring provisions, as well as the probability of occurrence and the amount of warranty, litigation and environmental risks.

The assumptions and estimates are based on the information currently available at the date of preparation of the consolidated financial statements. The underlying information is regularly reviewed and updated to reflect actual developments as necessary.

We again reviewed whether climate-related issues had a significant effect on reporting in the year under review. Climate-related aspects can affect, for example, the recoverability of non-financial assets and inventories, the useful life and residual carrying values of assets, the expected credit losses of financial instruments, the input factors and assumptions used to measure value in use and fair value (e.g. discount rates, point in time and amount of projected cash flows), deferred tax assets, legal and de facto obligations (provisions and contingent liabilities), financial risk management (market risk, liquidity risk and default risk as well as risk concentration) and the financial accounting of participation in emissions trading systems. Climate-related risk factors were therefore considered in estimates and judgments when preparing the consolidated financial statements. As in previous years, no significant effects of climate-related risk factors on reporting were identified in the above-mentioned areas. There were also no significant effects on individual items in the reporting period.

Based on available information, the effects of the current macroeconomic environment on the accounting of the Continental Group were also continuously reviewed over the course of 2022. These included the effects of the COVID-19 pandemic, inflation, the rise in interest rates and energy costs and deterioration in the general business climate. The analysis of the effects of the macroeconomic environment on the accounting of the Continental Group included in particular the impairment testing of non-financial assets, the review of actuarial assumptions used to measure employee benefits and the review of the measurement of financial instruments and revenue from contracts with customers. The rise in interest rates in the reporting year triggered impairment tests that led to impairment. Further details are provided under "Impairment"

in this note. Furthermore, the adjustment of the pension trend and the adjustment of discount rates had a significant impact on the recognition and measurement of pensions and similar obligations in the reporting year. Overall, the level of uncertainty involved when making estimates was higher in the reporting year than in previous years.

It is difficult at present to predict how the geopolitical situation will develop, particularly in Eastern Europe. We cannot foresee the effects that the ongoing war in Ukraine and the associated disruptions to production, supply chains and demand will have on accounting. The level of uncertainty involved when making estimates is higher than in previous reporting periods. Continental therefore reviewed the effects of the war on the accounting of the Continental Group as at December 31, 2022, on the basis of the information available in the reporting period. In particular, the evaluation regarding control over subsidiaries in accordance with IFRS 10, *Consolidated Financial Statements*, IAS 28, *Investments in Associates and Joint Ventures* and IFRS 11, *Joint Arrangements*, had to be critically reviewed given the current situation. The assessment that took place to that effect within the Continental Group was based on standard principles and on the general conditions in place at the time of the assessment. All facts and circumstances of the individual case were taken into consideration. With respect to the conditions determined until now, the analysis did not reveal any changes. In particular, loss of control in accordance with IFRS 10 was ruled out in the reporting period. As part of the recognition of financial instruments, the Continental Group has made allowances in cases where, in the assessment of credit management, the more probable scenario is that receivables are not collectible. The Continental Group regularly reviews the expected credit loss model pursuant to IFRS 9, *Financial Instruments*, in order to identify potential effects on the model and make any necessary adjustments. A review based on the

information currently available did not reveal any need for adjustment as at December 31, 2022. For the impairment testing of intangible assets and property, plant and equipment in accordance with IAS 36, *Impairment of Assets*, at the Russian companies of the Continental Group, please refer to the section on impairment.

With respect to further developments concerning the war in Ukraine, climate-related aspects and the macroeconomic environment, the Continental Group is still continuously reviewing the possible effects on accounting.

#### **Consolidated statement of cash flows**

The statement of cash flows shows the sources during the reporting period that generated cash and cash equivalents as well as the application of cash and cash equivalents. This includes all cash and cash equivalents and demand deposits. Cash equivalents are short-term, highly liquid financial investments that can be readily converted into known cash amounts and are subject to an insignificant risk of changes in value.

The restrictions that may impact the availability of capital are also understood to comprise all existing restrictions on the cash and cash equivalents. In the Continental Group, the cash and cash equivalents are restricted with regard to pledged amounts and balances in countries with foreign-exchange restrictions or other barriers to accessing liquidity. Taxes to be paid on the transfer of cash assets from one country to another are not usually considered to represent a restriction on cash and cash equivalents.

Financial investments are considered to be cash equivalents only if they have a remaining term not exceeding three months.

### 3. New Accounting Pronouncements

In accordance with EU Regulation (EC) No. 1606/2002 in conjunction with Section 315e (1) of the German Commercial Code (*Handelsgesetzbuch – HGB*), Continental AG has prepared its consolidated financial statements in compliance with IFRS as adopted by the Commission of the European Communities under the European Union endorsement procedure. Accordingly, IFRS are only required to be applied following endorsement of the new standards by the EU Commission.

**The following endorsed standards, interpretations issued in relation to published standards and amendments that were applicable to the consolidated financial statements of Continental AG became effective in 2022 and have been adopted accordingly:**

The amendments to IAS 16, *Property, Plant and Equipment (Proceeds before Intended Use)*, deal with the accounting of proceeds from selling items produced during the period in which an item of property, plant and equipment is brought to its location and in the condition necessary for it to be capable of operating in the manner intended by management. The amendments prohibit the deduction of such proceeds from the cost of an item of property, plant and equipment. The amendments are required to be applied for annual periods beginning on or after January 1, 2022. The amendments had no significant effect on the consolidated financial statements of Continental AG.

The amendments to IAS 37, *Provisions, Contingent Liabilities and Contingent Assets (Onerous Contracts – Cost of Fulfilling a Contract)*, specify which costs an entity includes in determining the cost of fulfilling a contract for the purpose of assessing whether a contract is onerous. The cost of fulfilling a contract comprises the costs that relate directly to the contract. This includes the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling contracts. The amendments are required to be applied for annual periods beginning on or after January 1, 2022. The amendments had no significant effect on the consolidated financial statements of Continental AG.

The amendments to IFRS 3, *Business Combinations (Reference to the Conceptual Framework)*, replace a reference to the Framework for the Preparation and Presentation of Financial Statements with a reference to the Conceptual Framework for Financial Reporting (issued in March 2018). As the replacement of the reference was made without the intention to make significant changes to the requirements of IFRS 3, the amendments add an exception to the recognition principle of IFRS 3 to avoid the issue of potential "day 2" gains or losses arising for liabilities and contingent liabilities. The amendments also clarify the existing guidance for contingent assets. The amendments are required to be applied for annual periods beginning on or after January 1, 2022. The amendments had no significant effect on the consolidated financial statements of Continental AG.

Under the IASB's annual improvements project, *Improvements to IFRSs, May 2020, Cycle 2018–2020*, the following amendments became effective:

- › The amendment to IFRS 1, *First-time Adoption of International Financial Reporting Standards (Subsidiary as a First-time Adopter)*, extends the exemption relating to the measurement of assets and liabilities for a subsidiary that becomes a first-time adopter later than its parent. The amendment also extends the exemption to cumulative translation differences in equity.
- › The amendment to IFRS 9, *Financial Instruments (Fees in the "10 percent" Test for Derecognition of Financial Liabilities)*, clarifies which fees an entity includes in the 10 percent test for derecognition of financial liabilities. An entity derecognizes the original financial liability and recognizes a new financial liability when there is an exchange between an existing borrower and lender of debt instruments with substantially different terms; or a substantial modification of the terms of an existing financial liability or a part of it. To identify whether the terms are substantially different, the 10 percent test must be carried out. The amendment to IFRS 9 clarifies that in determining those fees paid net of fees received, a borrower includes only fees paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.
- › The amendment to *Illustrative Examples* accompanying IFRS 16, *Leases (Lease Incentives)*, deletes in Illustrative Example 13 the reimbursement relating to leasehold improvements that was included as part of the fact pattern. The example did not explain clearly enough the conclusion as to whether the reimbursement would meet the definition of a lease incentive in IFRS 16.
- › The amendment to IAS 41, *Agriculture (Taxation in Fair Value Measurements)*, removes the requirement in IAS 41 to exclude cash flows from taxation when measuring fair value.

The amendments are required to be applied for annual periods beginning on or after January 1, 2022. The amendments had no significant effect on the consolidated financial statements of Continental AG.

**The following standards, interpretations issued in relation to published standards and amendments have already been adopted by the EU but will not take effect until a later date:**

The amendments to IAS 1, *Presentation of Financial Statements*, and IFRS Practice Statement 2, *Making Materiality Judgements*, (Disclosure of Accounting Policies), provide guidance and examples to clarify the application of materiality judgments to accounting policy disclosures. The amendments replace the requirement to disclose significant accounting policies with the requirement to disclose material accounting policies. Furthermore, the amendments add guidance on how to apply the concept of materiality in the context of accounting policy disclosures. The amendments are required to be applied for annual periods beginning on or after January 1, 2023. The amendments are not expected to have any significant effect on the future consolidated financial statements of Continental AG.

The amendments to IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors (Definition of Accounting Estimates)*, replace the previous definition of a change in accounting estimate with a definition of accounting estimates to clarify the distinction between accounting policies and accounting estimates. Accounting estimates are monetary amounts in financial statements that are subject to measurement uncertainty. The amendments are required to be applied for annual periods beginning on or after January 1, 2023. The amendments are not expected to have any significant effect on the future consolidated financial statements of Continental AG.

The amendments to IAS 12, *Income Taxes (Deferred Tax related to Assets and Liabilities arising from a Single Transaction)*, narrow the scope of the initial recognition exemption in IAS 12 so that it no longer applies to transactions that, on initial recognition, give rise to equal taxable and deductible temporary differences. The amendments are required to be applied for annual periods beginning on or after January 1, 2023. The amendments are not expected to have any significant effect on the future consolidated financial statements of Continental AG.

IFRS 17, *Insurance Contracts*, replaces IFRS 4, *Insurance Contracts*, and establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts issued. In June 2020, further amendments and clarifications were made to IFRS 17 in order to simplify the requirements of the standard and facilitate the transition to the new regulations. The standard and the consequential amendments to other standards were originally required to be applied for annual periods beginning on or after January 1, 2021. The amendments to IFRS 17 defer the effective date of IFRS 17 (including the amendments to IFRS 17 and the consequential amendments to other standards) by two years to annual reporting periods beginning on or after January 1, 2023. The standard and the consequential amendments to other standards are not expected to have any significant effect on the future consolidated financial statements of Continental AG.

The amendment to IFRS 17, *Insurance Contracts (Initial Application of IFRS 17 and IFRS 9 – Comparative Information)*, adds a transition option (classification overlay) for entities that apply IFRS 17 and IFRS 9 at the same time. An entity is permitted to apply the option for the purpose of presenting comparative information about a financial asset if the comparative information has not been restated for IFRS 9. This is the case when the entity chooses not to restate prior periods or if the entity restates prior periods but the financial asset has been derecognized during those prior periods. When applying the option, the comparative information should be presented as if the classification and measurement requirements of IFRS 9 for financial assets had been applied. For entities that have applied IFRS 9 before they apply IFRS 17, the option applies to financial assets that have been derecognized in the comparative period. In this case, an entity is permitted to apply the redesignation requirements of IFRS 17 based on how the entity expects the asset would have been designated at the date of initial application of IFRS 17. The amendment is required to be applied for annual periods beginning on or after January 1, 2023. The amendment is not expected to have any significant effect on the future consolidated financial statements of Continental AG.

**The following standards, interpretations issued in relation to published standards and amendments have not yet been adopted by the EU and will become effective at a later date:**

The amendments to IAS 1, *Presentation of Financial Statements (Classification of Liabilities as Current or Non-current)*, in 2020 clarify the classification of a liability. For a liability to be classified as non-current, the entity's substantial right to defer settlement of the liability for at least 12 months after the reporting period must exist at the end of the reporting period. For a liability to be non-current, an assessment is required of whether an entity has the right to defer settlement of a liability and not whether the entity will exercise that right. Furthermore, the amendments clarify the circumstances in which counterparty conversion options in relation to issued equity instruments affect classification as current or non-current. The 2020 amendments also specified how an entity should assess whether it has the right to defer settlement of a liability when that right is subject to compliance with specified conditions (covenants) within 12 months after the reporting period. Due to strong concerns about its interpretation, the IASB addressed this point and made improvements in further amendments to IAS 1 in 2022. These further amendments to IAS 1, *Presentation of Financial Statements (Non-current Liabilities with Covenants)*, clarify that covenants to be complied with after the reporting period do not affect the classification of the corresponding liability as current or non-current at the end of the reporting period. Instead, the amendments require an entity to disclose information about these covenants in the notes to the financial statements. The amendments to IAS 1, *Presentation of Financial Statements (Classification of Liabilities as Current or Non-current)*, in 2020 were originally required to be applied for annual periods beginning on or after January 1, 2022. The additional amendment to IAS 1, *Presentation of Financial Statements (Classification of Liabilities as Current or Non-current – Deferral of Effective Date)*, in July 2020 deferred the effective

date of the amendments by one year to annual reporting periods beginning on or after January 1, 2023, as operational relief due to the COVID-19 pandemic. With the further amendments to IAS 1, *Presentation of Financial Statements (Non-current Liabilities with Covenants)*, in 2022, all amendments to IAS 1 together are required to be applied for annual periods beginning on or after January 1, 2024. The effects of the amendments to IAS 1 on the future consolidated financial statements of Continental AG are currently being reviewed.

The amendments to IFRS 16, *Leases (Lease Liability in a Sale and Leaseback)*, set out the accounting treatment for sale and leaseback transactions. The amendments specify the requirements that a seller-lessee should apply when measuring the lease liability arising from a sale and leaseback transaction, to ensure that the seller-lessee does not recognize a gain or loss from the right of use retained. The amendments are required to be applied for annual periods beginning on or after January 1, 2024. The amendments are not expected to have any significant effect on the future consolidated financial statements of Continental AG.

## 4. Companies Consolidated and Information on Subsidiaries and Investments

### Companies consolidated

In addition to the parent company, the number of companies consolidated includes 477 (PY: 472) domestic and foreign companies that Continental Aktiengesellschaft incorporates according to the regulations of IFRS 10 or that are classified as joint arrangements or associates. Of these, 400 (PY: 393) are fully consolidated and 77 (PY: 79) are accounted for using the equity method.

The number of companies consolidated has increased by a total of five since the previous year. Thirteen new companies were founded and eight companies were acquired. The number of companies consolidated decreased by eight as a result of mergers. Other companies no longer included in the scope of consolidation are attributable to disposals and liquidations.

A total of 30 (PY: 30) companies whose assets and liabilities, expenses and income – individually and combined – are not material for the earnings, financial and net assets position of the Continental Group are not included in consolidation. Twenty-nine (PY: 29) of these are affiliated companies, five (PY: three) of which are currently inactive. One (PY: one) further company not included in consolidation is a joint venture. This unit is active.

### Information on subsidiaries and investments

As at December 31, 2022, non-controlling interests were not of significance to the Continental Group. There are no significant restrictions in terms of access to or the use of assets of the Continental Group due to statutory, contractual or regulatory restrictions or property rights of non-controlling interests.

Continental Teves Taiwan Co., Ltd., Tainan, Taiwan; and e.solutions GmbH, Ingolstadt, Germany, each of which has a 51% share of voting rights, and Carrel Grundstücksverwaltungsgesellschaft mbH & Co. Vermietungs KG, Mainz, Germany, which has a 94% share of voting rights, are not fully consolidated as, under the companies' statutes, these interests are not enough to direct the relevant activities of these investments.

EasyMile SAS, Toulouse, France, which has a 9.5% share of voting rights, is classified as an associate, as significant influence can be exerted on the basis of the company's Articles of Incorporation.

Continental AG consolidates 18 (PY: 18) structured entities. The structured entities within the Continental Group are essentially companies that serve to finance investments. These structured entities are characterized, among other things, by limited activities and a narrowly defined business purpose. Continental holds no voting rights or investments in the fully consolidated structured entities. However, Continental directs the business activities of these entities on the basis of contractual rights. The shareholders therefore have no influence. Furthermore, Continental is also exposed to variable returns from these entities and can influence these by directing business activities. There are no significant shares or rights in non-consolidated structured entities.

Further information on equity investments and an overview of the German companies and partnerships that utilized the exemption provisions of Sections 264 (3) and 264b of the German Commercial Code (*Handelsgesetzbuch – HGB*) can be found in Note 43.



## 5. Acquisition and Disposal of Companies and Business Operations

### Acquisition of companies and business operations

In the Tires segment, an asset deal took place. The purchase price of €0.4 million in total was paid in cash. Intangible assets of €0.1 million resulted from the purchase price allocation. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

In the Automotive segment, changes to the preliminary purchase price allocation for the termination of the former joint venture OSRAM CONTINENTAL GmbH, Munich, Germany, carried out in 2021 resulted in an increase in the purchase price of €0.4 million. The resulting change to the preliminary purchase price allocation resulted in an increase in goodwill of €0.4 million. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

In the ContiTech segment, ContiTech USA, Inc., Wilmington, Delaware, USA, acquired 100% of the shares in WCCO Belting, LLC, Wilmington, Delaware, USA, on July 1, 2022. The company, a leading manufacturer of conveyor belts for the agricultural industry, generated sales of €49.4 million in fiscal 2021. With this acquisition, the Conveying Solutions business area expanded its customer portfolio for conveyor belts and strengthened its agricultural business. The preliminary purchase price of €79.0 million was paid in cash. The total incidental acquisition costs incurred were recognized as other

expenses in the amount of €0.8 million in fiscal 2022. The preliminary purchase price allocation resulted in goodwill of €20.0 million and other intangible assets of €16.3 million in the Conti-Tech segment. If the transaction had been completed on January 1, 2022, net income after tax would have increased by €2.8 million and sales by €35.5 million. Since the transaction was completed on July 1, 2022, the entity has generated sales of €39.1 million and, taking into account effects from the purchase price allocation, contributed earnings after tax of €4.1 million to net income. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

In the ContiTech segment, three further share deals took place. The purchase prices of €7.3 million in total were paid in cash. Intangible assets of €7.3 million resulted from the purchase price allocations. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

In the Automotive segment, a 40% share in an equity-accounted investee was acquired for a purchase price of €3.2 million. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.



The following values were recognized for the assets and liabilities included in the consolidated statement of financial position for the first time as part of the acquisition:

Acquired net assets in € millions	Fair value at date of first-time consolidation	
	WCCO Belting	Other
Other intangible assets	16.3	7.3
Property, plant and equipment	29.5	0.4
Long-term other financial assets	–	0.0
inventories	15.0	1.1
Trade accounts receivable	9.7	1.6
Short-term other financial assets	0.4	–
Short-term other assets	0.4	0.1
Income tax receivables	–	0.1
Cash and cash equivalents	0.0	0.8
Deferred tax liabilities	–	-1.5
Long-term indebtedness	-1.6	0.0
Short-term employee benefits	-2.1	-0.5
Trade accounts payable	-5.5	-0.9
Short-term contract liabilities	-1.4	–
Income tax payables	–	0.0
Short-term provisions for other risks and obligations	-0.2	–
Short-term indebtedness	-1.5	–
Short-term other liabilities	–	-0.8
<b>Purchased net assets</b>	<b>59.0</b>	<b>7.7</b>
Consideration transferred	79.0	8.1
<b>Goodwill</b>	<b>20.0</b>	<b>0.4</b>

### Disposal of companies and business operations

In the Tires segment, sub-areas of the Replacement EMEA business area were sold. This transaction resulted in income of €0.1 million. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

In the Tires segment, the sale of an equity-accounted investee resulted in income of €0.3 million. Other than this, there was no

material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

In the ContiTech segment, there was income of €0.7 million from the disposal of a company. Other than this, there was no material effect on the earnings, financial and net assets position of the Continental Group as at December 31, 2022.

# Notes to the Consolidated Statement of Income

## 6. Revenue from Contracts with Customers

In addition to the comments in Note 2, the disclosure requirements arising with respect to IFRS 15, *Revenue from Contracts with Customers*, are grouped together in this note.

### Revenue in the Continental Group

Revenue from contracts with customers and revenue from other sources are shown in the tables below:

€ millions	2022	2021
Sales	39,408.9	33,765.2
Income from research and development	1,293.9	943.6
Other revenues	91.6	87.3
<b>Revenues from contracts with customers</b>	<b>40,794.4</b>	<b>34,796.1</b>
Other ancillary business	98.0	93.7
Government grants <sup>1</sup>	51.6	51.4
Sale of fixed assets	25.2	39.5
Revenues from franchising and trademarks	20.1	20.1
Sale of energy and scrap	29.5	23.5
Gains from sale of a company	0.4	335.0
Other	10.8	8.9
<b>Revenues from other sources</b>	<b>235.6</b>	<b>572.1</b>
<b>Total revenues</b>	<b>41,030.0</b>	<b>35,368.2</b>

<sup>1</sup> Government grants in connection with the COVID-19 pandemic are not included in this presentation. Please see Note 13.

### Sales from contracts with customers from January 1 to December 31, 2022

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
Germany	3,886.4	1,665.8	1,211.9	256.7	-100.3	6,920.5
Europe excluding Germany	4,329.2	5,297.4	1,643.1	191.7	4.6	11,466.0
North America	4,413.0	4,197.0	2,023.2	142.3	-44.0	10,731.5
Asia-Pacific	5,240.7	1,972.9	1,273.2	74.9	-25.1	8,536.6
Other countries	452.3	872.1	442.9	0.0	-13.0	1,754.3
<b>Sales by region</b>	<b>18,321.6</b>	<b>14,005.2</b>	<b>6,594.3</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,408.9</b>
Automotive original-equipment business	17,245.9	3,120.4	3,137.8	645.2	-38.7	24,110.6
Industrial/replacement business	1,075.7	10,884.8	3,456.5	20.4	-139.1	15,298.3
<b>Sales by customer type</b>	<b>18,321.6</b>	<b>14,005.2</b>	<b>6,594.3</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,408.9</b>
Goods	17,962.5	13,389.1	6,305.9	665.2	-168.5	38,154.2
Services	181.2	616.1	111.8	0.4	-7.8	901.7
Project business	177.9	—	176.6	—	-1.5	353.0
<b>Sales by product type</b>	<b>18,321.6</b>	<b>14,005.2</b>	<b>6,594.3</b>	<b>665.6</b>	<b>-177.8</b>	<b>39,408.9</b>

**Sales from contracts with customers from January 1 to December 31, 2021**

€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Other/ Holding/ Consolidation	Continental Group
Germany	3,088.9	1,447.3	1,112.8	318.1	-88.7	5,878.4
Europe excluding Germany	4,038.2	4,778.4	1,548.8	256.3	-36.2	10,585.5
North America	3,539.1	3,196.1	1,682.8	155.8	-44.6	8,529.2
Asia-Pacific	4,339.6	1,679.6	1,185.8	156.2	-20.9	7,340.3
Other countries	351.6	706.2	382.4	3.2	-11.6	1,431.8
<b>Sales by region</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,912.6</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,765.2</b>
Automotive original-equipment business	14,375.9	2,454.2	2,842.5	874.9	-91.6	20,455.9
Industrial/replacement business	981.5	9,353.4	3,070.1	14.7	-110.4	13,309.3
<b>Sales by customer type</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,912.6</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,765.2</b>
Goods	14,999.6	11,134.5	5,595.0	888.8	-165.9	32,452.0
Services	200.0	673.1	125.6	0.8	-7.3	992.2
Project business	157.8	–	192.0	–	-28.8	321.0
<b>Sales by product type</b>	<b>15,357.4</b>	<b>11,807.6</b>	<b>5,912.6</b>	<b>889.6</b>	<b>-202.0</b>	<b>33,765.2</b>

Income from research and development is presented in Note 7 of the notes to the consolidated financial statements.

**Information on contract assets and contract liabilities**

Contract assets primarily arise in the project business from customer-specific goods or services for customers, but are only of minor significance in the Continental Group. Please see Note 2. because in these cases the goods or services are provided over a medium-term or longer period in which goods or services have

already been provided by Continental but there is not yet an unconditional right against the customer – i.e. a receivable – contract assets must be recognized. The right – or part of the right – to consideration from the customer is often only unconditional once the provision of the services has been completed and can then be recognized as a receivable and invoiced in full. The associated payments are generally made on the basis of actual invoicing. The recognition of receivables and the receipt of payments reduce the associated contract assets.

The table below shows the contract assets from contracts with customers:

€ millions	Dec. 31, 2022	Dec. 31, 2021
Contract assets	99.8	94.0

Contract liabilities include mainly advance payments by customers for deliveries of goods and for services to be performed. In the case of these advance payments by customers for deliveries of goods and for services to be performed, for which contract liabilities are recognized, the customer has already paid the consideration – or part of the consideration – but Continental has generally

not yet satisfied its performance obligation, or has done so only to a limited extent. The provision of the corresponding services to the customers by Continental in these cases reduces the level of the associated contract liabilities.

The table below shows the contract liabilities from contracts with customers:

€ millions	Dec. 31, 2022	Dec. 31, 2021
Contract liabilities	240.2	272.8

Of the contract liabilities of €272.8 million accounted for at the beginning of the year, €244.6 million was recognized as revenue in the reporting year.

Revenue of €49.2 million (PY: –) for performance obligations satisfied in the previous year was recognized in the reporting year due to transaction price changes.

#### Transaction price for performance obligations not yet satisfied

The table below shows the aggregated, anticipated amounts of transaction prices for performance obligations not yet satisfied or only partly satisfied from contracts as defined in IFRS 15 with a term of more than one year.

€ millions	2023	2024 onward
Income from research and development	296.0	277.0
Other revenues	123.5	79.6
<b>Total</b>	<b>419.5</b>	<b>356.6</b>

The amounts relate chiefly to future income from research and development, whereby the revenue is expected to be recognized within the periods shown. For contracts as defined in IFRS 15 with a term of less than one year, the practical expedient under IFRS 15.121 (a) is applied and no amounts are shown.

#### Use of other practical expedients

For contracts for which the time interval between the provision of the service by Continental and the expected payment by the customer comes to less than one year as at the start of the contract, the practical expedient from IFRS 15.63 is applied and the transaction price is not adjusted for any significant financing components contained.

## 7. Research and Development Expenses

The expenses and income from research and development are shown in the two tables below.

The research and development expenses include government grants totaling €44.4 million (PY: €43.9 million).

2022					
€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Continental Group
Research and development expenses	-3,654.8	-319.8	-190.6	-0.1	-4,165.3
Income from research and development	1,267.1	–	26.8	0.0	1,293.9
<b>Research and development expenses (net)</b>	<b>-2,387.7</b>	<b>-319.8</b>	<b>-163.8</b>	<b>-0.1</b>	<b>-2,871.4</b>

2021					
€ millions	Automotive	Tires	ContiTech	Contract Manufacturing	Continental Group
Research and development expenses	-3,051.1	-293.8	-185.6	0.1	-3,530.4
Income from research and development	914.5	–	29.1	0.0	943.6
<b>Research and development expenses (net)</b>	<b>-2,136.6</b>	<b>-293.8</b>	<b>-156.5</b>	<b>0.1</b>	<b>-2,586.8</b>

## 8. Other Income and Expenses

€ millions	2022	2021
Other income	2,091.0	2,099.8
Other expenses	-1,819.7	-1,122.5
<b>Other income and expenses</b>	<b>271.3</b>	<b>977.3</b>

### Other income

€ millions	2022	2021
Income from research and development	1,293.9	943.6
Income in connection with specific warranties, restructuring measures and pending losses	228.7	271.9
Compensation from customers and suppliers	115.6	22.1
Income in connection with litigation and environmental risks	63.8	36.4
Income from the reimbursement of customer tooling expenses	57.3	49.4
Income from the reversal of impairment on financial assets and contract assets	52.2	46.2
Income from transactions with related parties	34.3	37.9
Income from the disposal of property, plant and equipment	25.2	39.5
Income from the reversal of provisions for severance payments	8.2	4.2
Reversal of impairment losses on property, plant and equipment	3.5	9.4
Income from the disposal of companies and business operations	1.0	258.8
Income from currency translation	–	11.5
Other	207.3	368.9
<b>Other income</b>	<b>2,091.0</b>	<b>2,099.8</b>

Other income decreased by €8.8 million to €2,091.0 million (PY: €2,099.8 million) in the reporting period.

Income of €228.7 million (PY: €271.9 million) resulted in the reporting period in conjunction with specific warranties, restructuring measures and pending losses.

Specific warranties amounting to €101.8 million (PY: €112.5 million) are fully attributable to cost of sales. Restructuring measures amounting to €126.5 million (PY: €150.3 million) are mainly attributable to cost of sales in the amount of €67.3 million, research and development expenses in the amount of €20.0 million, selling and logistics expenses in the amount of €5.9 million and administrative expenses in the amount of €32.2 million.

Compensation from customers and suppliers resulted in income totaling €115.6 million (PY: €22.1 million) in the reporting period.

The income from the reversal of provisions for severance payments amounting to €8.2 million in the reporting period (PY: €4.2 million) is mainly attributable to cost of sales in the amount of €2.2 million, research and development expenses in the amount of €2.6 million, selling and logistics expenses in the amount of €1.2 million and administrative expenses in the amount of €1.9 million.

Reversal of impairment losses on property, plant and equipment resulted in income of €3.5 million (PY: €9.4 million) in 2022, which is fully attributable to cost of sales. These figures do not include reversals of impairment losses that arose in connection with restructuring.

The "Other" item also includes income from insurance compensation due to damage to property, plant and equipment caused by force majeure. In addition, government grants amounting to €7.2 million (PY: €7.5 million) that were not intended for investments in non-current assets were received and recognized in profit or loss in the "Other" item.

## Other expenses

€ millions	2022	2021
Impairment on goodwill	552.9	—
Impairment on property, plant and equipment, and intangible assets	411.5	29.0
Expenses from specific warranties, restructuring measures and pending losses	218.6	274.6
Expenses in connection with litigation and environmental risks	151.1	119.4
Expenses from currency translation	76.7	—
Expenses from impairment on financial assets and contract assets	60.2	64.0
Expenses from severance payments	48.6	116.4
Expenses from customer tooling	37.7	47.0
Compensation to customers and suppliers	29.9	21.7
Expenses from transactions with related parties	23.0	112.5
Losses on the disposal of property, plant and equipment, and from scrapping	20.7	26.8
Other	188.8	311.1
<b>Other expenses</b>	<b>1,819.7</b>	<b>1,122.5</b>

Other expenses increased by €697.2 million to €1,819.7 million (PY: €1,122.5 million) in the reporting period.

Goodwill was impaired by €552.9 million in 2022 (PY: —).

The expense from impairment on property, plant and equipment, and intangible assets amounting to €411.5 million in the reporting period (PY: €29.0 million) is attributable to cost of sales in the amount of €325.9 million, research and development expenses in the amount of €8.1 million, selling and logistics expenses in the amount of €7.9 million and administrative expenses in the amount of €69.6 million. These figures do not include impairment that arose in connection with restructuring.

Expenses totaling €218.6 million (PY: €274.6 million) resulted in conjunction with specific warranties, restructuring measures and pending losses. Specific warranties amounting to €127.0 million (PY: €228.2 million) are fully attributable to cost of sales. Restructuring measures amounting to €88.8 million (PY: €38.3 million) are mainly attributable to cost of sales in the amount of €58.8 million, research and development expenses in the amount of €5.4 million, selling and logistics expenses in the amount of €1.7 million and administrative expenses in the amount of €21.4 million.

In the year under review, expenses of €76.7 million were incurred (PY: income of €11.5 million) as a result of currency translation from operating receivables and liabilities in foreign currencies not classified as indebtedness.

Personnel adjustments not related to restructuring led to expenses from severance payments of €48.6 million (PY: €116.4 million). This is attributable to cost of sales in the amount of €19.4 million, research and development expenses in the amount of €7.3 million, selling and logistics expenses in the amount of €6.6 million and administrative expenses in the amount of €13.2 million.

Compensation to customers and suppliers that is not attributable to warranties resulted in expenses of €29.9 million (PY: €21.7 million) in the reporting period.

The "Other" item also includes expenses from other taxes and losses due to force majeure.

## 9. Personnel Expenses

The following total personnel expenses are included in function costs in the income statement:

€ millions	2022	2021
Wages and salaries	8,257.0	7,547.3
Social security contributions	1,580.8	1,474.8
Pension and post-employment benefit costs	334.7	414.7
<b>Personnel expenses</b>	<b>10,172.5</b>	<b>9,436.8</b>

Compared with the 2021 reporting year, personnel expenses increased by €735.7 million to €10,172.5 million (PY: €9,436.8 million).

The average number of employees in 2022 was 195,203 (PY: 193,451). As at the end of the year, there were 199,038 (PY: 190,875) employees in the Continental Group.

The year-on-year increase in personnel expenses was mainly due to higher wages and salaries and exchange-rate effects.

Social security contributions of the companies of the Continental Group (employer contributions) amounted to €325.3 million in the reporting year. The previous year's figure of €262.1 million was based on the main German companies of the Continental Group.

## 10. Income from Investments

€ millions	2022	2021
Income from equity-accounted investees	28.3	54.8
Other income from investments	0.8	0.4
<b>Income from investments</b>	<b>29.1</b>	<b>55.2</b>

Income from equity-accounted investees includes the shares of income from these participations in the amount of €28.3 million (PY: €23.6 million).

In the previous year, it also included income of €32.5 million from the reversal of the provision for capital commitments to OSRAM CONTINENTAL GmbH, Munich, Germany.

## 11. Financial Result

€ millions	2022	2021
<b>Interest income<sup>1</sup></b>	<b>83.6</b>	<b>82.9</b>
Interest and similar expenses	-149.5	-116.9
Interest expenses from lease liabilities	-26.7	-25.1
Interest effects from non-current liabilities	3.8	5.6
Interest effects from long-term employee benefits and from pension funds	-62.4	-44.0
<b>Interest expense</b>	<b>-234.8</b>	<b>-180.4</b>
<b>Effects from currency translation</b>	<b>-59.6</b>	<b>-128.1</b>
Effects from changes in the fair value of derivative instruments	7.7	-52.2
Other valuation effects	5.1	121.7
<b>Effects from changes in the fair value of derivative instruments, and other valuation effects</b>	<b>12.8</b>	<b>69.5</b>
<b>Financial result<sup>1</sup></b>	<b>-198.0</b>	<b>-156.1</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

The negative financial result increased by €41.9 million year-on-year to €198.0 million (PY: €156.1 million) in 2022. This increase was primarily attributable to the global interest rate trend on the money and capital markets.

Interest income rose by €0.7 million year-on-year to €83.6 million (PY: €82.9 million) in 2022. Interest income in connection with income tax payables accounted for €20.3 million of the total (PY: €42.0 million). A significant effect resulted from the ruling by the German Federal Constitutional Court in July 2021, according to which the interest rate of 6% p.a. previously applied for interest on claims for back taxes and tax refunds is unconstitutional. At the end of 2021, the provisions for possible interest payments on income tax liabilities were adjusted for the first time on the basis of a reduced interest rate of 3% p.a. In 2022, there were further positive effects as a result of this interest rate being reduced again to 1.8% p.a.

Interest expense totaled €234.8 million in 2022 and was thus €54.4 million higher than the previous year's figure of €180.4 million. Interest expense from long-term employee benefits and expected income from long-term employee benefits and from pension funds amounted to a net expense of €62.4 million in the reporting year (PY: €44.0 million). These interest effects do not include the interest income from the plan assets of the pension contribution funds or the interest expense from the defined benefit obligations of the pension contribution funds. Interest expense, resulting mainly from bank borrowings, capital market transactions and other financing instruments, was €172.4 million (PY: €136.4 million). Interest expense on lease liabilities accounted for €26.7 million of this (PY: €25.1 million). Interest expenses in connection with income tax payables amounted to €3.1 million (PY: €10.6 million).

The bonds issued by Continental AG and Conti-Gummi Finance B.V., Maastricht, Netherlands, resulted in expenses of €52.9 million (PY: €50.7 million). The slight increase was due to the issuance of a euro bond totaling €625.0 million by Continental AG on November 30, 2022. The issue price of this bond, which has a term of five years and a fixed interest rate of 3.625% p.a., was 100.000%.

Effects from currency translation resulted in a negative contribution to earnings of €59.6 million (PY: €128.1 million) in the reporting year. By contrast, effects from changes in the fair value of derivative instruments, and other valuation effects resulted in income totaling €12.8 million (PY: €69.5 million). Other valuation effects accounted for €5.1 million of this (PY: €121.7 million). In the previous year, the main cause of this was the reversal of allowances for doubtful accounts on loans and the reversal of a provision for loan commitments to the former associate OSRAM CONTINENTAL GmbH, Munich, Germany, and two of its subsidiaries. The derecognition of loans due to a debt waiver had an offsetting effect of €16.8 million. Taking into account exchange-rate effects, this resulted in income totaling €89.4 million in the previous year. In 2022, additional income of €2.9 million (PY: €30.9 million) was derived from changes in the value of other financial assets. Taking into account the sum of the effects from currency translation and changes in the fair value of derivative instruments, earnings in 2022 were negatively impacted by €51.9 million (PY: €180.3 million). The year-on-year improvement resulted primarily from the development of the Chinese renminbi in relation to the euro.



## 12. Income Tax Expense

The domestic and foreign income tax expense of the Continental Group is as follows:

€ millions	2022	2021
Current taxes (domestic) <sup>1</sup>	-103.9	-62.8
Current taxes (foreign)	-607.5	-411.6
Deferred taxes (domestic) <sup>1</sup>	-81.6	60.6
Deferred taxes (foreign)	348.4	54.3
<b>Income tax expense</b>	<b>-444.6</b>	<b>-359.5</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

The following table shows the reconciliation of the expected tax expense to the reported tax expense:

€ millions	2022	2021
<b>Earnings before tax<sup>1</sup></b>	<b>556.8</b>	<b>1,689.7</b>
Non-tax-deductible impairment of goodwill <sup>2</sup>	377.2	—
<b>Earnings before tax and impairment of goodwill<sup>1</sup></b>	<b>934.0</b>	<b>1,689.7</b>
<b>Expected tax expense at the domestic tax rate<sup>1</sup></b>	<b>-286.7</b>	<b>-518.7</b>
Non-deductible expenses and non-imputable withholding taxes <sup>1</sup>	-252.8	-156.5
Incentives and tax holidays	146.3	172.0
Non-recognition of deferred tax assets unlikely to be realized	-113.2	-109.5
Foreign tax rate differences	76.6	164.0
Realization of previously non-recognized deferred taxes	30.4	16.8
Taxes for previous years	-24.6	47.2
Local income tax with different tax base	-23.4	-25.2
Initial recognition of deferred tax assets likely to be realized	17.4	—
Effects from changes in enacted tax rate	-7.8	8.5
Other	-6.8	41.9
<b>Income tax expense</b>	<b>-444.6</b>	<b>-359.5</b>
<b>Effective tax rate in %<sup>1</sup></b>	<b>47.6</b>	<b>21.3</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>2</sup> Earnings before tax were not adjusted for the goodwill impairment in the amount of €552.9 million. A portion totaling €175.7 million resulted in the reversal of deferred tax liabilities and therefore must be excluded from the reconciliation.

The average domestic tax rate in 2022 was 30.7% (PY: 30.7%). This took into account a corporate tax rate of 15.0% (PY: 15.0%), a solidarity surcharge of 5.5% (PY: 5.5%) and a trade tax rate of 14.8% (PY: 14.8%).

The reduction in the tax expense from foreign tax rate differences primarily reflects the volume of activities in Asia and Eastern Europe.

As in the previous year, foreign tax rate differences as well as incentives and tax holidays had positive effects in the year under review. The tax rate was negatively impacted by non-cash allowances on deferred tax assets totaling €113.2 million (PY: €109.5 million), of which €30.1 million (PY: €26.9 million) was for previous years. Furthermore, as in the previous year, the tax rate was negatively

affected by non-deductible expenses and non-imputable foreign withholding taxes. Please see Note 20.

As in the previous year, the utilization of incentives in Europe, Asia and the USA as well as in Brazil and Mexico had a positive impact on the tax rate. In the year under review, local income taxes of €23.4 million (PY: €25.2 million) were incurred with a different tax base. This was attributable primarily to local income taxes in Hungary and the alternative minimum tax in the USA.

The effects from the change in enacted tax rate relate to the re-measurement of deferred tax assets and liabilities due to changes in the law already taking effect with regard to future applicable tax rates.

The following table shows the total income tax expense, also including the items reported under reserves recognized directly in equity:

€ millions	Dec. 31, 2022	Dec 31, 2021
<b>Income tax expense (acc. to consolidated statement of income)</b>	<b>-444.6</b>	<b>-359.5</b>
Tax income on other comprehensive income	-537.7	-184.2
Remeasurement of defined benefit plans	-536.6	-186.0
Remeasurement of other financial investments	0.4	—
Investment in equity-accounted investees	0.0	0.0
Currency translation	-1.5	1.8
<b>Total income tax expense</b>	<b>-982.3</b>	<b>-543.7</b>

### 13. Grants in Connection with the COVID-19 Pandemic

Government grants paid to the Continental Group as a result of the COVID-19 pandemic totaled €2.5 million (PY: €10.3 million) in the year under review and were recognized in the income statement.

These primarily include reimbursements of social security contributions in the amount of €1.5 million (PY: €4.5 million), the majority of which relate to short-time work income.

# Notes to the Consolidated Statement of Financial Position

## 14. Goodwill and Other Intangible Assets

€ millions	Goodwill	Capitalized development expenses	Other intangible assets	Advances to suppliers	Total other intangible assets
<b>As at January 1, 2021</b>					
Cost	9,860.1	717.7	3,130.3	41.6	3,889.6
Accumulated amortization	-5,498.5	-392.1	-2,150.6	–	-2,542.7
<b>Book value</b>	<b>4,361.6</b>	<b>325.6</b>	<b>979.7</b>	<b>41.6</b>	<b>1,346.9</b>
<b>Net change in 2021</b>					
Book value	4,361.6	325.6	979.7	41.6	1,346.9
Exchange-rate changes	77.9	2.0	47.5	0.3	49.8
Additions	–	49.8	32.7	38.4	120.9
Additions from the first-time consolidation of subsidiaries	64.0	–	46.4	–	46.4
Amounts disposed of through disposal of subsidiaries	-791.7	-165.8	-8.2	-6.4	-180.4
Reclassification to/from assets held for sale	–	–	-25.0	–	-25.0
Transfers	–	28.5	-7.1	-21.6	-0.2
Disposals	–	0.0	-0.4	-0.3	-0.7
Amortization	–	-47.4	-219.5	–	-266.9
Impairment	–	–	-3.1	0.0	-3.1
<b>Book value</b>	<b>3,711.8</b>	<b>192.7</b>	<b>843.0</b>	<b>52.0</b>	<b>1,087.7</b>
<b>As at December 31, 2021</b>					
Cost	7,866.5	541.8	3,068.1	52.0	3,661.9
Accumulated amortization	-4,154.7	-349.1	-2,225.1	0.0	-2,574.2
<b>Book value</b>	<b>3,711.8</b>	<b>192.7</b>	<b>843.0</b>	<b>52.0</b>	<b>1,087.7</b>
<b>Net change in 2022</b>					
Book value	3,711.8	192.7	843.0	52.0	1,087.7
Exchange-rate changes	38.9	-1.1	9.6	0.3	8.8
Additions	–	24.4	54.5	20.4	99.3
Additions from the first-time consolidation of subsidiaries	20.4	–	23.6	–	23.6
Amounts disposed of through disposal of subsidiaries	–	–	0.0	–	0.0
Transfers	–	0.0	36.6	-36.6	0.0
Disposals	–	0.0	-0.3	-0.5	-0.8
Amortization	–	-46.4	-198.0	–	-244.4
Impairment	-552.9	–	-0.5	–	-0.5
<b>Book value</b>	<b>3,218.2</b>	<b>169.6</b>	<b>768.5</b>	<b>35.6</b>	<b>973.7</b>
<b>As at December 31, 2022</b>					
Cost	7,943.0	543.9	3,198.8	35.6	3,778.3
Accumulated amortization	-4,724.8	-374.3	-2,430.3	–	-2,804.6
<b>Book value</b>	<b>3,218.2</b>	<b>169.6</b>	<b>768.5</b>	<b>35.6</b>	<b>973.7</b>

The addition to goodwill in 2022 totaling €20.4 million resulted mainly from the acquisition of WCCO Belting, LLC, Wilmington, Delaware, USA. Please see Note 5. In the previous year, the addition to goodwill totaling €64.0 million resulted mainly from the termination of OSRAM CONTINENTAL GmbH, Munich, Germany. The disposal of goodwill due to changes in the scope of consolidation in the amount of €791.7 million and the disposals of other intangible assets due to changes in the scope of consolidation in the amount

of €180.4 million in the previous year resulted mainly from the spin-off of Vitesco Technologies.

The carrying amount of goodwill relates principally to the acquisitions of Siemens VDO (2007), Continental Teves (1998), the automotive electronics business from Motorola (2006), Elektrobit Automotive (2015) and Veyance Technologies (2015). Please see Notes 2 and 8 for information on impairment.

The table below shows the goodwill of each cash-generating unit (CGU), in line with the applicable organizational structure in the respective fiscal year:

€ millions	Goodwill	
	Dec. 31, 2022	Dec. 31, 2021
Safety and Motion	1,017.7	
Vehicle Dynamics	259.1	808.0
Hydraulic Brake Systems	145.4	143.1
Passive Safety and Sensorics	596.1	592.1
		Advanced Driver Assistance Systems <sup>1</sup>
		365.2
Continental Engineering Services	17.1	17.7
		<b>Autonomous Mobility and Safety</b>
		<b>1,926.1</b>
Smart Mobility	794.3	Commercial Vehicles and Services <sup>2</sup>
		783.2
		<b>Vehicle Networking and Information</b>
		<b>783.2</b>
Autonomous Mobility	366.7	
<b>Automotive</b>	<b>2,178.7</b>	
Original Equipment	2.0	2.0
Replacement EMEA (Europe, the Middle East and Africa)	172.2	172.6
Replacement APAC (Asia-Pacific region)	210.0	212.0
Replacement The Americas (North, Central and South America)	16.2	15.2
Specialty Tires	19.6	19.5
<b>Tires</b>	<b>420.0</b>	<b>421.3</b>
Surface Solutions	117.0	116.7
Special Technologies and Solutions	1.8	1.9
Conveying Solutions	137.4	115.7
Mobile Fluid Systems	51.0	50.0
Industrial Fluid Solutions	159.5	152.9
Power Transmission Group	50.1	47.3
Advanced Dynamics Solutions	102.7	96.7
<b>ContiTech</b>	<b>619.5</b>	<b>581.2</b>
<b>Continental Group</b>	<b>3,218.2</b>	<b>3,711.8</b>

<sup>1</sup> Since January 2022: Autonomous Mobility.

<sup>2</sup> Since January 2022: Smart Mobility.

The additions to purchased intangible assets from changes in the scope of consolidation are attributable primarily to customer relationships and know-how. Other additions related mainly to software in the amount of €42.7 million (PY: €30.5 million).

Under IAS 38, *Intangible Assets*, €24.4 million (PY: €49.8 million) of the total development costs incurred in 2022 qualified for recognition as an asset.

Amortization of other intangible assets amounted to €244.4 million (PY: €266.9 million). Of this, €195.5 million (PY: €213.5 million) is included in the consolidated statement of income under the cost of sales and €48.9 million (PY: €53.4 million) under administrative expenses.

The other intangible assets include carrying amounts adjusted for translation-related exchange-rate effects and not subject to amortization in the amount of €41.0 million (PY: €41.0 million). These relate in particular to the Elektrobit brand name (User Experience

CGU) in the amount of €30.4 million (PY: €30.4 million), the Phoenix brand name (Industrial Fluid Solutions, Conveying Solutions, and Advanced Dynamics Solutions CGUs) in the amount of €4.2 million (PY: €4.2 million) and the Matador brand name (Replacement EMEA [Europe, the Middle East and Africa], Original Equipment, and Specialty Tires CGUs) in the amount of €3.2 million (PY: €3.2 million). The purchased intangible assets also include the carrying amounts of software amounting to €124.5 million (PY: €89.4 million), which are amortized on a straight-line basis as scheduled.

## 15. Property, Plant and Equipment

In the Automotive segment, investments were made at locations in Germany as well as in China, Mexico, Romania, the USA, Serbia and Czechia. In particular, production capacity was increased. There were major additions related to the construction of new manufacturing plants for electronic brake systems, the expansion of production for innovative display and operating solutions, and vehicle electronics such as high-performance computers and radar and camera solutions. In addition, investments were made to expand and construct production sites in Novi Sad, Serbia; Las Colinas, Mexico; Changsha, China; and New Braunfels, Texas, USA. In Bangalore, India, Continental acquired a campus for the technology center located there.

In the Tires segment, investments were made to optimize and expand production capacity at existing plants in European best-cost locations and in the USA, Germany, China, Thailand and Mexico. There were major additions relating to the expansion of the production site in Hefei, China. Quality assurance and cost-cutting measures were implemented as well.

In the ContiTech segment, production capacity was expanded in Germany, the USA, China, Mexico, Romania and Brazil. There were major additions relating to the expansion of production capacity in selected growth markets for the Mobile Fluid Systems, Surface Solutions and Advanced Dynamics Solutions business areas. In addition, investments were made in all business areas to rationalize existing production processes.

In the Contract Manufacturing segment, the capital expenditure was primarily attributable to production equipment for the manufacture of specific products and the implementation of new technologies.

The addition to property, plant and equipment from changes in the scope of consolidation totaling €29.9 million resulted mainly from the acquisition of WCCO Belting, LLC, Wilmington, Delaware, USA. Please see Note 5. In the previous year, the addition to property, plant and equipment totaling €4.7 million resulted mainly from the termination of OSRAM CONTINENTAL GmbH, Munich, Germany.

The disposal of property, plant and equipment due to changes in the scope of consolidation in the amount of €2,313.7 million in the previous year resulted mainly from the spin-off of Vitesco Technologies.

Please see Notes 2 and 8 for information on impairment and reversals of impairment losses.

Government investment grants of €32.9 million (PY: €86.7 million) were deducted directly from cost.

As in the previous year, no borrowing costs were capitalized when applying IAS 23, *Borrowing Costs*.

Please see Note 26 for information on reclassifications during the period to assets held for sale.

There are restrictions on title and property, plant and equipment pledged as security for liabilities in the amount of €8.3 million (PY: €49.9 million).

Please see Note 16 for information on the right-of-use assets that are recognized under property, plant and equipment in accordance with IFRS 16, *Leases*.

€ millions	Land, land rights and buildings <sup>1</sup>	Technical equipment and machinery	Other equipment, factory and office equipment	Advances to suppliers and assets under construction	Total
<b>As at January 1, 2021</b>					
Cost	5,637.0	21,077.2	3,344.0	1,752.4	<b>31,810.6</b>
Accumulated depreciation	-2,417.2	-14,554.5	-2,533.7	-31.7	<b>-19,537.1</b>
<b>Book value</b>	<b>3,219.8</b>	<b>6,522.7</b>	<b>810.3</b>	<b>1,720.7</b>	<b>12,273.5</b>
<b>Net change in 2021</b>					
Book value	3,219.8	6,522.7	810.3	1,720.7	<b>12,273.5</b>
Exchange-rate changes	98.3	215.6	18.5	55.1	<b>387.5</b>
Additions	37.6	461.2	143.7	1,114.2	<b>1,756.7</b>
Additions from the first-time consolidation of subsidiaries	1.1	0.2	3.2	0.2	<b>4.7</b>
Amounts disposed of through disposal of subsidiaries	-355.6	-1,554.1	-121.3	-282.7	<b>-2,313.7</b>
Reclassification to/from assets held for sale	-6.2	-10.0	-0.5	-1.6	<b>-18.3</b>
Transfers	146.1	810.0	92.7	-1,049.7	<b>-0.9</b>
Disposals	-12.1	-44.2	-3.8	-4.0	<b>-64.1</b>
Depreciation	-196.2	-1,306.1	-238.8	—	<b>-1,741.1</b>
Impairment <sup>2</sup>	-3.6	-60.0	-6.5	2.3	<b>-67.8</b>
<b>Book value</b>	<b>2,929.2</b>	<b>5,035.3</b>	<b>697.5</b>	<b>1,554.5</b>	<b>10,216.5</b>
<b>As at December 31, 2021</b>					
Cost	5,273.8	18,062.8	2,923.5	1,580.8	<b>27,840.9</b>
Accumulated depreciation	-2,344.6	-13,027.5	-2,226.0	-26.3	<b>-17,624.4</b>
<b>Book value</b>	<b>2,929.2</b>	<b>5,035.3</b>	<b>697.5</b>	<b>1,554.5</b>	<b>10,216.5</b>
<b>Net change in 2022</b>					
Book value	2,929.2	5,035.3	697.5	1,554.5	<b>10,216.5</b>
Exchange-rate changes	36.1	72.5	4.0	28.3	<b>140.9</b>
Additions	184.4	438.9	151.7	1,294.7	<b>2,069.7</b>
Additions from the first-time consolidation of subsidiaries	14.2	14.6	0.4	0.7	<b>29.9</b>
Amounts disposed of through disposal of subsidiaries	-1.3	-0.1	-0.1	—	<b>-1.5</b>
Reclassification to/from assets held for sale	6.4	1.7	—	—	<b>8.1</b>
Transfers	172.6	579.8	104.8	-856.9	<b>0.3</b>
Disposals	-6.2	-52.0	-6.3	-3.6	<b>-68.1</b>
Depreciation	-199.0	-1,248.2	-235.9	—	<b>-1,683.1</b>
Impairment <sup>2</sup>	-56.3	-241.7	-3.7	-104.9	<b>-406.6</b>
<b>Book value</b>	<b>3,080.1</b>	<b>4,600.8</b>	<b>712.4</b>	<b>1,912.8</b>	<b>10,306.1</b>
<b>As at December 31, 2022</b>					
Cost	5,686.7	18,643.2	3,091.5	2,021.6	<b>29,443.0</b>
Accumulated depreciation	-2,606.6	-14,042.4	-2,379.1	-108.8	<b>-19,136.9</b>
<b>Book value</b>	<b>3,080.1</b>	<b>4,600.8</b>	<b>712.4</b>	<b>1,912.8</b>	<b>10,306.1</b>

<sup>1</sup> Investment property is shown separately in Note 17.

<sup>2</sup> Impairment also includes necessary reversals of impairment losses.

## 16. Leases

In addition to the comments in Note 2, the disclosure requirements arising from IFRS 16, *Revenue from Contracts with Customers*, are grouped together in this note.

### Continental Group as lessee

#### Right-of-use assets

The right-of-use assets recognized from leases relate primarily to the leasing of land and buildings at various locations worldwide. To a small extent, right-of-use assets are recognized for technical equipment and machinery as well as other equipment, factory and office equipment.

Additions within the right-of-use assets amounted to €404.0 million for the reporting year (PY: €326.6 million). These resulted mainly from additions to land and buildings in the amount of €362.6 million (PY: €275.7 million) and from additions to other equipment, factory and office equipment in the amount of €38.0 million (PY: €47.9 million).

In the previous year, the additions to right-of-use assets due to changes in the scope of consolidation in the amount of €1.8 million resulted mainly from the termination of OSRAM CONTINENTAL GmbH, Munich, Germany.

The disposals of right-of-use assets due to changes in the scope of consolidation in the amount of €173.0 million in the previous year resulted mainly from the spin-off of Vitesco Technologies.

The right-of-use assets reported as at December 31, 2022, in the amount of €1,161.1 million (PY: €1,195.1 million) correspond to 10.1% (PY: 10.5%) of all property, plant and equipment of the Continental Group. The weighted average lease term is approximately five years (PY: approx. five years) for right-of-use assets for land and buildings, approximately four years (PY: approx. four years) for right-of-use assets for technical equipment and machinery, and approximately three years (PY: approx. three years) for right-of-use assets for other equipment, factory and office equipment.

The development of right-of-use assets in the reporting year was as follows:

€ millions	Right of use for land and buildings	Right of use for technical equipment and machinery	Right of use for other equipment, factory and office equipment	Total
<b>Book value as at January 1, 2021</b>	<b>1,402.9</b>	<b>5.8</b>	<b>78.4</b>	<b>1,487.1</b>
<b>Net change in 2021</b>				
Book value	1,402.9	5.8	78.4	1,487.1
Exchange-rate changes	41.0	0.2	1.7	42.9
Additions	275.7	3.0	47.9	326.6
Additions from the first-time consolidation of subsidiaries	1.8	—	—	1.8
Amounts disposed of through disposal of subsidiaries	-159.5	-1.9	-11.6	-173.0
Reclassification to/from assets held for sale	—	—	-0.1	-0.1
Transfers	-0.5	-0.1	0.2	-0.4
Disposals	-149.4	0.0	-4.5	-153.9
Amortization	-281.1	-2.6	-42.1	-325.8
Impairment <sup>1</sup>	-10.1	—	—	-10.1
<b>Book value</b>	<b>1,120.8</b>	<b>4.4</b>	<b>69.9</b>	<b>1,195.1</b>
<b>As at December 31, 2021</b>				
Cost	1,866.9	10.7	143.6	2,021.2
Accumulated amortization	-746.1	-6.3	-73.7	-826.1
<b>Book value</b>	<b>1,120.8</b>	<b>4.4</b>	<b>69.9</b>	<b>1,195.1</b>
<b>Net change in 2022</b>				
Book value	1,120.8	4.4	69.9	1,195.1
Exchange-rate changes	15.0	0.0	1.1	16.1
Additions	362.6	3.4	38.0	404.0
Transfers	0.2	-0.1	-0.5	-0.4
Disposals	-127.6	-0.2	-2.9	-130.7
Amortization	-274.1	-2.9	-39.4	-316.4
Impairment	-6.2	0.0	-0.4	-6.6
<b>Book value</b>	<b>1,090.7</b>	<b>4.6</b>	<b>65.8</b>	<b>1,161.1</b>
<b>As at December 31, 2022</b>				
Cost	2,013.6	12.6	148.5	2,174.7
Accumulated amortization	-922.9	-8.0	-82.7	-1,013.6
<b>Book value</b>	<b>1,090.7</b>	<b>4.6</b>	<b>65.8</b>	<b>1,161.1</b>

<sup>1</sup> Impairment also includes necessary reversals of impairment losses.



## Lease liabilities

As at the end of the reporting period, lease liabilities amounted to €1,242.4 million (PY: €1,274.1 million). Future cash outflows resulting from leases are shown in the following table:

€ millions	2022	2021
Less than one year	303.4	308.6
One to two years	240.8	257.6
Two to three years	200.1	198.1
Three to four years	163.7	159.1
Four to five years	119.5	123.8
More than five years	285.2	305.4
<b>Total undiscounted lease liabilities</b>	<b>1,312.7</b>	<b>1,352.6</b>
<b>Lease liabilities as at December 31</b>	<b>1,242.4</b>	<b>1,274.1</b>
Current	285.0	288.2
Non-current	957.4	985.9

## In the reporting year, the following amounts were recognized in the income statement:

€ millions	2022	2021
Interest expenses on lease liabilities	26.7	25.1
Expenses relating to short-term leases	23.4	20.4
Expenses relating to leases of low-value assets, excluding short-term leases of low-value assets	1.9	3.0
Expenses from variable lease payments not included in the measurement of lease liabilities	865.3	308.6
Income from subleasing right-of-use assets	2.5	3.5

## In the reporting year, the following amounts were recognized in the statement of cash flows:

€ millions	2022	2021
Cash outflow for leases	1,240.4	676.3

In addition to cash outflows for the interest and principal portion of recognized lease liabilities, the cash outflow for leases also includes variable lease payments and lease payments for unrecognized leases for low-value assets as well as for short-term leases.

### Potential future cash outflows

The leases recognized as at December 31, 2022, include options that were not considered reasonably certain as at the reporting date and are not included in the measurement of lease liabilities. These options may result in potential future cash outflows over the coming fiscal years.

The leases in some cases include variable lease payments as well as extension, termination and purchase options. As a rule, the Continental Group endeavors to include extension and termination options in new leases in order to ensure operational flexibility. For the initial measurement of lease liabilities, such options are recognized once it is reasonably certain that they will be exercised. If a significant event or a significant change in circumstances occurs that is

within Continental's control, this will be taken into account accordingly in the remeasurement of lease liabilities. As at the end of the reporting period, potential future lease payments of €685.1 million (PY: €621.2 million) from such options were not included in the measurement of lease liabilities. Potential future cash outflows of €812.3 million (PY: €1,803.6 million) arising from variable lease payments were likewise not included in the measurement of lease liabilities as at the end of the reporting period. The year-on-year change is mainly due to the gradual reduction in contract manufacturing with Vitesco Technologies.

The future scope of obligations arising from leases to which Continental is committed but that had not yet commenced as at the balance sheet date amounted to €33.9 million (PY: €77.7 million).

The Continental Group estimates the potential cash outflow from residual value guarantees, which were not included in the measurement of the lease liability as at the reporting date, at €0.4 million (PY: €0.4 million).

### Contract manufacturing

In 2018, the Continental Group concluded a framework agreement with Vitesco Technologies on contract manufacturing. In cases where Vitesco Technologies manufactures products on behalf of the Continental Group in a contract manufacturing plant, the agreement in certain cases includes an embedded lease whereby Continental acts as lessee of the production equipment and bears the investment risk. Due to variable lease payments from Continental to Vitesco Technologies, which are made according to customer calls for delivery, no right-of-use assets or corresponding lease liabilities are recognized. In the fiscal year under review, the expenses for variable lease payments due to contract manufacturing amounted to €863.3 million (PY: €306.6 million). The previous year's figure is based solely on the time period after the spin-off of Vitesco Technologies on September 15, 2021. In connection with contract

manufacturing, the Continental Group expects future cash outflows from variable lease payments of €811.7 million (PY: €1,802.1) for the remaining lease terms.

### Continental Group as lessor

The Continental Group acts as lessor in some business relationships. These constitute operating leases as well as finance leases. Whereas for operating leases the Continental Group retains the material risks and rewards incidental to ownership, for finance leases these are transferred to the lessee.

### Operating leases

Lease income from operating leases in which the Continental Group acts as lessor amounted to €4.1 million (PY: €1.7 million). These related primarily to the (sub)leasing of land and buildings.

Future cash inflows resulting from operating leases as at the end of the reporting period are shown in the following table:

€ millions	2022	2021
Less than one year	4.2	1.4
One to two years	3.0	0.9
Two to three years	1.1	0.5
Three to four years	1.1	0.3
Four to five years	1.0	0.3
More than five years	0.9	0.2
<b>Total undiscounted lease payments</b>	<b>11.3</b>	<b>3.6</b>

### Contract manufacturing

Insofar as the Continental Group manufactures products on behalf of Vitesco Technologies as part of contract manufacturing, the agreement in certain cases includes an embedded lease whereby Continental acts as lessor. Such leases are classified as operating leases. The Continental Group receives variable lease payments depending on customer calls for delivery. Income in the reporting year related to variable lease payments due to contract manufacturing amounted to €696.6 million (PY: €273.1 million). The

previous year's figure is based solely on the time period after the spin-off of Vitesco Technologies.

### Finance leases

The Continental Group acts exclusively as a sublessor of leased land and buildings. As these subleases extend beyond the total remaining term of the head lease, they are classified as finance leases.

Future cash inflows resulting from finance leases and financial income not yet realized as at the end of the reporting period are shown in the following table:

€ millions	2022	2021
Less than one year	4.9	3.1
One to two years	5.0	3.2
Two to three years	5.0	3.2
Three to four years	5.1	3.3
Four to five years	4.8	3.4
More than five years	2.6	4.0
<b>Total undiscounted receivables from lease payments</b>	<b>27.4</b>	<b>20.2</b>
Financial income not yet realized	0.6	0.8
<b>Net investments in leases</b>	<b>26.8</b>	<b>19.4</b>

## 17. Investment Property

€ millions	2022	2021
Cost as at January 1	21.4	21.2
Accumulated depreciation as at January 1	-9.4	-9.0
<b>Net change</b>		
<b>Book value as at January 1</b>	<b>12.0</b>	<b>12.2</b>
Exchange-rate changes	0.2	0.2
Additions	–	0.2
Reclassifications	0.0	-0.2
Depreciation	-0.7	-0.4
<b>Book value as at December 31</b>	<b>11.5</b>	<b>12.0</b>
Cost as at December 31	20.5	21.4
Accumulated depreciation as at December 31	-9.0	-9.4

The fair value – determined using the gross rental method on the basis of company-internal calculations (Level 3 of the fair value hierarchy) – of land and buildings accounted for as investment property as at December 31, 2022, amounted to €31.3 million (PY: €31.8 million).

Rental income in 2022 amounted to €2.6 million (PY: €2.7 million), while associated maintenance costs of €1.4 million (PY: €1.3 million) were incurred.

## 18. Investments in Equity-Accounted Investees

€ millions	2022	2021
<b>As at January 1</b>	<b>305.9</b>	<b>351.3</b>
Additions	6.3	25.3
Disposals	-0.1	-31.5
Changes in the consolidation method, and transfers	–	-15.3
Share of earnings	28.3	23.9
Impairment	–	-13.8
Dividends received	-30.6	-30.6
Changes in other comprehensive income	-2.7	-6.7
Exchange-rate changes	-2.0	3.3
<b>As at December 31</b>	<b>305.1</b>	<b>305.9</b>

Investments in equity-accounted investees include carrying amounts of joint ventures in the amount of €194.7 million (PY: €204.3 million) and of associates in the amount of €110.4 million (PY: €101.6 million).

A material joint venture of the Tires segment is MC Projects B.V., Maastricht, Netherlands, plus its subsidiaries. The company, which is jointly controlled by Continental Global Holding Netherlands B.V., Maastricht, Netherlands, and Compagnie Financière Michelin SAS, Clermont-Ferrand, France, each holding 50% of the voting rights, mainly supplies tire-wheel assemblies to automotive manufacturers. Michelin contributed the rights to the Uniroyal brand for Europe to the joint venture. MC Projects B.V. licenses these rights to Continental.

A material joint venture of the Automotive segment is Shanghai Automotive Brake Systems Co., Ltd., Shanghai, China. Continental Holding China Co., Ltd., Shanghai, China, holds 49% of the voting rights in Shanghai Automotive Brake Systems Co., Ltd., Shanghai, China, which is jointly controlled with Huayu Automotive Systems Co., Ltd., Shanghai, China. The main business purpose of the company is the production of hydraulic brake systems for the Chinese market.

The figures taken from the last two available sets of IFRS-compliant financial statements (2021 and 2020) for the material joint ventures above are as follows. Amounts are stated at 100%. Furthermore, the share of net assets has been reconciled to the respective carrying amount of the investment. All investments are accounted for using the equity method.

€ millions	MC Projects B.V.		Shanghai Automotive Brake Systems Co., Ltd.	
	2021	2020	2021	2020
Dividends received	5.0	0.0	12.7	14.0
Current assets	130.6	140.1	230.5	223.2
thereof cash and cash equivalents	30.7	40.0	72.9	59.5
Non-current assets	143.5	153.1	100.7	101.0
Total assets	274.1	293.2	331.2	324.2
Current liabilities	93.6	95.7	121.0	142.4
thereof short-term financial liabilities	0.0	0.0	–	–
Non-current liabilities	48.6	46.8	9.3	7.2
thereof long-term financial liabilities	1.3	1.3	–	–
Total liabilities	142.2	142.5	130.3	149.6
Sales	131.0	130.0	365.9	362.3
Interest income	0.1	0.1	1.3	1.1
Interest expense	0.4	0.6	–	–
Depreciation and amortization	22.0	18.2	18.6	17.9
Earnings from continuing operations	-2.0	2.9	30.0	27.4
Other comprehensive income	-6.7	-0.2	–	–
Income tax expense	0.3	-2.8	3.9	3.3
Earnings after tax	-8.7	2.7	30.0	27.4
Net assets	131.9	150.7	200.9	174.6
Share of net assets	65.9	75.3	98.4	85.5
Goodwill	–	–	10.6	10.6
Exchange-rate changes	–	–	-13.2	3.5
Change in other comprehensive income for the prior year	3.4	0.1	–	–
Share of earnings for prior years	-2.2	-1.4	–	–
Carrying amount	67.1	74.0	95.8	99.6

e.solutions GmbH, Ingolstadt, Germany is a material associate in the Automotive segment. The wholly owned Continental subsidiary Elektrobit Automotive GmbH, Erlangen, Germany, holds 51% of the voting rights in e.solutions GmbH, Ingolstadt, Germany. e.solutions GmbH, Ingolstadt, Germany, develops software for in-car infotainment systems, instrument clusters and communication modules as well their associated back-end systems for the Volkswagen Group.

The figures taken from the last two available sets of financial statements (2021 and 2020) for e.solutions GmbH, Ingolstadt, Germany, are as follows. Amounts are stated at 100%. Furthermore, the share of net assets has been reconciled to the respective carrying amount of the investment, which is accounted for using the equity method.

€ millions	e.solutions GmbH	
	2021	2020
Dividends received	12.1	15.9
Current assets	300.1	316.0
Non-current assets	6.6	7.6
Total assets	306.7	323.6
Current liabilities	26.3	40.1
Non-current liabilities	211.3	221.7
Total liabilities	237.6	261.8
Sales	246.7	144.7
Interest income	0.4	0.3
Interest expense	0.0	0.0
Depreciation and amortization	2.6	2.8
Earnings from continuing operations	31.1	23.8
Other comprehensive income	0.0	0.0
Income tax expense	16.0	11.5
Earnings after tax	31.1	23.8
Net assets	69.1	61.8
Share of net assets	35.2	31.5
Effects of purchase price allocation	1.5	2.4
Share of earnings for prior years	6.2	6.4
Carrying amount	42.9	40.3

The figures taken from the last two available sets of financial statements (2021 and 2020) for the joint ventures and associates that are not material to the Continental Group are summarized as

follows. Amounts are stated in line with the proportion of ownership interest.

€ millions	Associates		Joint ventures	
	2021	2020	2021	2020
Earnings from continuing operations	3.5	13.5	-3.7	-4.8
<b>Earnings after tax</b>	<b>3.5</b>	<b>13.5</b>	<b>-3.7</b>	<b>-4.8</b>

## 19. Other Investments

€ millions	Dec. 31, 2022	Dec. 31, 2021
Investments in unconsolidated affiliated companies	9.8	9.9
Other participations	160.2	159.5
<b>Other investments</b>	<b>170.0</b>	<b>169.4</b>

Other investments are accounted for at fair value. Changes are recognized in other comprehensive income.

Dividends received from other investments amounted to €0.8 million in the reporting year (PY: €0.5 million).

With regard to year-on-year changes in the carrying amount, -€12.5 million (PY: €5.3 million) resulted from changes in fair value, €10.4 million (PY: €28.5 million) from additions, €0.5 million (PY: €10.8 million) from reclassifications, €0.0 million (PY: €0.8 million) from disposals and €2.2 million (PY: €2.2 million) from exchange-rate effects.

There is currently no intention to sell any of the other investments.

## 20. Deferred Taxes

Deferred taxes developed as follows:

	Dec. 31, 2022					Dec. 31, 2021	
€ millions	Deferred tax assets	Deferred tax liabilities	Net	Recognized in profit or loss	Changes in the scope of consolidation	Recognized in other comprehensive income	Net
Other intangible assets and goodwill	588.7	-488.2	100.5	201.0	-1.5	10.6	-109.6
Property, plant and equipment	226.8	-392.8	-166.0	67.2	—	-5.1	-228.1
Inventories	356.0	-102.7	253.3	49.0	—	-0.3	204.6
Other assets	263.5	-294.7	-31.2	-75.9	—	-0.9	45.6
Employee benefits less defined benefit assets	631.3	-34.6	596.7	80.0	—	-531.7	1,048.4
Provisions for other risks and obligations	187.7	-17.0	170.7	-82.2	—	5.9	247.0
Indebtedness and other financial liabilities	469.4	-59.1	410.3	36.8	—	5.4	368.1
Other differences	301.3	-183.4	117.9	3.8	—	4.8	109.3
Allowable tax credits	78.3	—	78.3	6.0	—	4.3	68.0
Tax losses carried forward and limitation of interest deduction <sup>1</sup>	471.2	—	471.2	-18.9	1.3	14.9	473.9
<b>Deferred taxes (before offsetting)<sup>1</sup></b>	<b>3,574.2</b>	<b>-1,572.5</b>	<b>2,001.7</b>	<b>266.8</b>	<b>-0.2</b>	<b>-492.1</b>	<b>2,227.2</b>
Offsetting (IAS 12.74)	-1,515.0	1,515.0	—	—	—	—	—
<b>Net deferred taxes<sup>1</sup></b>	<b>2,059.2</b>	<b>-57.5</b>	<b>2,001.7</b>	—	—	—	<b>2,227.2</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

€ millions	Dec. 31, 2021					Dec. 31, 2020	
	Deferred tax assets	Deferred tax liabilities	Net	Recognized in profit or loss	Changes in the scope of consolidation	Recognized in other comprehensive income	Net
Other intangible assets and goodwill	466.6	-576.2	-109.6	61.5	180.2	-15.5	-335.8
Property, plant and equipment	175.9	-404.0	-228.1	82.0	19.8	-13.6	-316.3
inventories	282.3	-77.7	204.6	14.2	-21.9	5.3	207.0
Other assets	316.1	-270.5	45.6	51.5	-1.5	1.8	-6.2
Employee benefits less defined benefit assets	1,075.6	-27.2	1,048.4	-91.8	-195.0	-166.9	1,502.1
Provisions for other risks and obligations	259.3	-12.3	247.0	-76.5	-107.4	16.0	414.9
Indebtedness and other financial liabilities	429.3	-61.2	368.1	-92.6	-0.8	6.5	455.0
Other differences	280.8	-171.5	109.3	115.8	-33.2	6.7	20.0
Allowable tax credits	68.0	—	68.0	17.3	-0.1	-11.0	61.8
Tax losses carried forward and limitation of interest deduction <sup>1</sup>	473.9	—	473.9	-6.3	-28.3	43.1	465.4
<b>Deferred taxes (before offsetting)<sup>1</sup></b>	<b>3,827.8</b>	<b>-1,600.6</b>	<b>2,227.2</b>	<b>75.1</b>	<b>-188.2</b>	<b>-127.6</b>	<b>2,467.9</b>
Offsetting (IAS 12.74)	-1,499.0	1,499.0	—	—	—	—	—
<b>Net deferred taxes<sup>1</sup></b>	<b>2,328.8</b>	<b>-101.6</b>	<b>2,227.2</b>				<b>2,467.9</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

Deferred taxes are measured in accordance with IAS 12, *Income Taxes*, at the tax rate applicable for the periods in which they are expected to be realized. Since 2008, there has been a limit on the deductible interest that can be carried forward in Germany; the amount deductible under tax law is limited to 30% of taxable income before depreciation, amortization and interest.

Deferred tax assets were down €269.6 million at €2,059.2 million (PY: €2,328.8 million). This was primarily attributable to a reduction in employee benefits of €444.3 million. Conversely, deferred tax assets on goodwill and other intangible assets increased by €122.1 million, due mainly to the rise in deferred tax assets on intangible assets.

Deferred tax liabilities declined by €44.1 million year-on-year to €57.5 million (PY: €101.6 million). This was influenced primarily by a decline in deferred tax liabilities on goodwill and other intangible assets.

As at December 31, 2022, the consolidated tax losses carried forward in Germany and abroad amounted to €5,397.9 million (PY: €5,214.6 million). Due to the adjusted methodology used for the recognition of uncertain tax positions, €470.8 million (PY: €1,308.7 million) of the tax losses carried forward in Germany no longer apply. Compared with the previous year, both corporate and trade tax losses carried forward are included. The majority of the Continental Group's tax losses carried forward relate to foreign subsidiaries and are largely unlimited in terms of the time period for which they can be carried forward.

Deferred tax assets were not recognized in relation to the following items because it is currently not deemed sufficiently likely that they will be utilized:

€ millions	Dec. 31, 2022	Dec. 31, 2021
Temporary differences	388.5	274.4
Tax losses carried forward and limitation of interest deduction	2,603.8	2,327.4
Allowable tax credits	324.5	333.2
<b>Total of all items for which no deferred tax assets were recognized</b>	<b>3,316.8</b>	<b>2,935.0</b>



Of the deferred tax assets deemed unusable, tax losses and interest carried forward of €1,837.8 million (PY: €1,585.6 million) can be used indefinitely, €763.0 million (PY: €650.0 million) expire within the next 10 years and €3.0 million (PY: €91.8 million) expire in more than 10 years. Of the deferred tax assets on allowable tax credits deemed unusable, €122.1 million (PY: €282.3 million) can be used indefinitely and €202.4 million (PY: €50.9 million) expire within the next 10 years. Deferred tax assets arising from temporary differences can be used indefinitely.

As at December 31, 2022, some Continental Group companies and tax groups that reported a loss in the current or previous year recognized total deferred tax assets of €1,534.9 million (PY:

€1,746.3 million), which arose from current losses, tax losses carried forward and a surplus of deferred tax assets. Due to the adjusted methodology used for the recognition of uncertain tax positions, €72.3 million (PY: €200.6 million) of the deferred tax assets on tax losses carried forward within the German tax group no longer apply. Given that future taxable income is expected, it is sufficiently probable that these deferred tax assets can be realized.

The temporary differences from retained earnings of foreign companies amounted to a total of €1,062.3 million (PY: €1,023.0 million). Deferred tax liabilities were not taken into account, since remittance to the parent company is not planned in the short or medium term.

## 21. Other Financial Assets

€ millions	Dec. 31, 2022		Dec. 31, 2021	
	Short-term	Long-term	Short-term	Long-term
Amounts receivable from related parties	0.9	–	0.9	–
Loans to third parties	–	127.2	–	92.8
Amounts receivable from employees	15.2	–	18.1	–
Other amounts receivable	123.9	142.8	99.4	136.8
<b>Other financial assets</b>	<b>140.0</b>	<b>270.0</b>	<b>118.4</b>	<b>229.6</b>

Amounts receivable from related parties related primarily to loans to associates.

Loans to third parties related mainly to tenant loans for individual properties and loans to customers with various maturities.

Amounts receivable from employees related mainly to preliminary payments for hourly wages and for other advances.

In particular, other amounts receivable include investment subsidies for research and development expenses not yet utilized and amounts receivable from suppliers. The carrying amounts of the other financial assets are essentially their fair values.

Please see Note 33 for information on the default risks in relation to other financial assets.

## 22. Other Assets

€ millions	Dec. 31, 2022		Dec. 31, 2021	
	Short-term	Long-term	Short-term	Long-term
Trade accounts receivable from the sale of customer tools	128.4	–	126.4	–
Tax refund claims (incl. VAT and other taxes)	391.7	–	406.9	–
Prepaid expenses	219.4	–	198.7	–
Other	294.3	114.9	334.1	113.7
<b>Other assets</b>	<b>1,033.8</b>	<b>114.9</b>	<b>1,066.1</b>	<b>113.7</b>

The tax refund claims primarily resulted from VAT receivables from the purchase of production materials.

The trade accounts receivable from the sale of customer tools related to costs that have not yet been invoiced.

In particular, prepaid expenses include rent and maintenance services paid for in advance and license fees.

Among other things, the "Other" item includes other advanced costs as well as assets from related parties.

Impairment totaling €5.7 million (PY: €12.5 million) was recognized for the probable default risk on other assets.

## 23. Inventories

€ millions	Dec. 31, 2022	Dec. 31, 2021
Raw materials and supplies	3,100.1	1,953.0
Work in progress	719.6	722.3
Finished goods and merchandise	2,909.9	2,318.4
<b>Inventories</b>	<b>6,729.6</b>	<b>4,993.7</b>

Write-downs recognized on inventories increased by €107.2 million to €555.4 million (PY: €448.2 million).

## 24. Trade Accounts Receivable

€ millions	Dec. 31, 2022	Dec. 31, 2021
Trade accounts receivable	7,906.1	7,238.7
Allowances for doubtful accounts	-138.4	-149.2
<b>Trade accounts receivable</b>	<b>7,767.7</b>	<b>7,089.5</b>

The carrying amounts of the trade accounts receivable, net of allowances for doubtful accounts, are their fair values. Please see Note 33 for information on the default risks in relation to trade accounts receivable.

The Continental Group uses several programs for the sale of receivables. When the risks and rewards of receivables, in particular credit and default risks, have mostly not been transferred, the receivables are still recognized as assets in the statement of financial position.

Under the existing sale-of-receivables programs, the contractual rights to the receipt of payment inflows have been assigned to the

corresponding contractual parties. The transferred receivables have short remaining terms. As a rule, therefore, the carrying amounts as at the reporting date in the amount of €551.9 million (PY: €474.7 million) are approximately equivalent to their fair value. The respective liabilities with a carrying amount of €323.9 million (PY: €286.8 million) represent the liquidation proceeds from the sale of the receivables. As in the previous year, this was approximately equivalent to their fair value. The committed financing volume under these sale-of-receivables programs amounts to €400.0 million (PY: €400.0 million).

## 25. Cash and Cash Equivalents

Cash and cash equivalents include all liquid funds and demand deposits. Cash equivalents are short-term, highly liquid financial investments that can be readily converted into known cash amounts and are subject to an insignificant risk of changes in value. As at the reporting date, cash and cash equivalents amounted to

€2,988.0 million (PY: €2,269.1 million). Of that, €2,441.3 million (PY: €1,998.2 million) was unrestricted.

For information on the interest-rate risk and the sensitivity analysis for financial assets and liabilities, please see Note 33.

## 26. Assets Held for Sale

€ millions	Dec. 31, 2022	Dec. 31, 2021
Individual assets held for sale	–	7.9
Assets of a disposal group	–	–
<b>Assets held for sale</b>	<b>–</b>	<b>7.9</b>

There were no assets held for sale at the end of the reporting period. In the previous year, assets held for sale included in particular a plant building in Yangsan, South Korea, in the amount of €6.4 million.

## 27. Equity

€	Dec. 31, 2022	Dec. 31, 2021
Issued capital		
Subscribed capital	512,015,316.48	512,015,316.48
Less the notional value of treasury shares	–	-7.68
<b>Issued capital</b>	<b>512,015,316.48</b>	<b>512,015,308.80</b>

Continental AG sold three treasury shares in fiscal 2022.

The issued capital of Continental AG increased year-on-year by €7.68. At the end of the reporting period it amounted to €512,015,316.48 and was composed of 200,005,983 no-par-value shares (PY: 200,005,980) with a notional value of €2.56 per share.

Under the German Stock Corporation Act (*Aktiengesetz – AktG*), the dividends distributable to the shareholders are based solely on Continental AG's retained earnings as at December 31, 2022, of €3,134.9 million (PY: €2,591.6 million), as reported in the annual

financial statements prepared in accordance with the German Commercial Code. The Supervisory Board and Executive Board will propose to the Annual Shareholders' Meeting the payment of a dividend of €1.50 per share entitled to dividends. The total distribution is therefore €300,008,974.50 for 200,005,983 shares entitled to dividends. The remaining retained earnings are to be carried forward to new account.

### Non-controlling interests

The compiled financial information of fully consolidated subsidiaries with material non-controlling interests corresponds to the values prior to the implementation of consolidation measures.

## Non-controlling interests

€ millions	Continental Automotive Corporation		Continental Automotive Corporation (Lianyungang) Co., Ltd.		ContiTech (Shandong) Engineered Rubber Products Co., Ltd.	
	2022	2021	2022	2021	2022	2021
Capital share of non-controlling interests in %	35.0	35.0	35.0	35.0	40.0	40.0
Current assets	501.6	482.7	216.8	273.0	193.8	194.0
Non-current assets	64.0	78.6	43.5	79.4	115.3	131.4
Total assets	565.6	561.3	260.3	352.5	309.1	325.4
Current liabilities	179.1	165.5	59.5	142.7	74.0	104.3
Non-current liabilities	14.6	9.3	-5.0	0.1	5.6	5.9
Total liabilities	193.7	174.8	54.5	142.8	79.6	110.2
Net assets	371.9	386.5	205.8	209.6	229.5	215.3
Attributable to non-controlling interests	130.2	135.3	72.0	73.4	91.8	86.1
Sales	798.1	739.7	200.3	317.5	208.6	191.8
Earnings after tax	42.9	32.0	18.0	28.2	20.2	16.4
Attributable to non-controlling interests	15.0	11.2	6.3	9.9	8.1	6.6
Dividends to minority shareholders	9.9	10.7	2.2	4.5	–	–
Cash flow before financing activities (free cash flow)	47.3	34.9	76.1	24.6	24.4	25.2

## 28. Capital Management

The aim of the Continental Group is to maintain a strong capital base in order to preserve the trust of the capital market, customers and employees and to ensure the sustainable development of the company. To assess the achievement of these goals, the Continental Group uses the equity ratio (defined as equity reported in the statement of financial position, including non-controlling interests, divided by total assets) and the gearing ratio as key figures. The gearing ratio is calculated as net indebtedness (corresponding to the amount of interest-bearing financial liabilities, the fair values of derivative instruments, cash and cash equivalents, and other interest-bearing investments) divided by equity (as disclosed in the

statement of financial position, including non-controlling interests). In general, the gearing ratio should be below 40% in the coming years and not exceed 60% in the long term. If justified by extraordinary financing reasons or specific market circumstances, we can rise above this ratio under certain conditions. The equity ratio should exceed 30%. The overall strategy of the Continental Group remained unchanged from the previous year. The Continental Group is not subject to any externally imposed capital requirements, and its main loan agreements do not currently contain any financial covenants.

The above key figures and parameters as at the reporting date were as follows:

€ millions	Dec. 31, 2022	Dec. 31, 2021
Total equity <sup>1</sup>	13,735.0	12,668.5
Total assets <sup>1</sup>	37,926.7	35,640.1
<b>Equity ratio in %<sup>1</sup></b>	<b>36.2</b>	<b>35.5</b>
Long-term indebtedness	4,006.0	4,643.2
Short-term indebtedness	3,688.7	1,617.3
Long-term derivative instruments and interest-bearing investments	-105.8	-113.2
Short-term derivative instruments and interest-bearing investments	-101.5	-112.7
Cash and cash equivalents	-2,988.0	-2,269.1
Net indebtedness	4,499.4	3,765.5
<b>Gearing ratio in %<sup>1</sup></b>	<b>32.8</b>	<b>29.7</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

## 29. Employee Benefits

The following table outlines the employee benefits:

€ millions	Dec. 31, 2022		Dec. 31, 2021	
	Short-term	Long-term	Short-term	Long-term
Pension provisions (unfunded obligations and net liabilities from obligations and related funds)	–	2,199.8	–	4,286.8
Provisions for other post-employment benefits	–	133.2	–	168.7
Provisions for similar obligations	1.3	44.9	1.4	49.1
Other employee benefits	–	232.1	–	225.3
Liabilities for workers' compensation	31.1	13.5	29.4	13.1
Liabilities for payroll and personnel-related costs	848.6	–	808.4	–
Termination benefits	40.1	–	71.6	–
Liabilities for social security	162.2	–	164.3	–
Liabilities for vacation	191.4	–	168.4	–
<b>Employee benefits</b>	<b>1,274.7</b>	<b>2,623.5</b>	<b>1,243.5</b>	<b>4,743.0</b>
<b>Defined benefit assets (difference between pension obligations and related funds)</b>		<b>93.1</b>		<b>101.6</b>

### Long-term employee benefits

#### Pension plans

In addition to statutory pension insurance, the majority of employees are also entitled to defined benefit or defined contribution plans after the end of their employment.

Our pension strategy is focusing on switching from defined benefit to defined contribution plans in order to offer both employees and the company a sustainable and readily understandable pension system.

Many defined benefit plans have been closed for new employees or future service and replaced by defined contribution plans.

In countries in which defined contribution plans are not possible for legal or economic reasons, defined benefit plans have been optimized or changed to minimize the associated risks of longevity, inflation and salary increases.

#### Defined benefit plans

Defined benefit plans include pension plans, termination indemnities regardless of the reason for the end of employment and other post-employment benefits. As a result of the significant increase in the number of employees in recent years and the high level of acquisition activity, pension obligations essentially relate to active employees. The defined benefit pension plans cover 158,452 beneficiaries, including 107,078 active employees, 23,017 former employees with vested benefits, and 28,357 retirees and surviving dependents. The pension obligations are concentrated in four countries: Germany, the USA, the United Kingdom and Canada, which account for more than 90% of total pension obligations.

The weighted average term of the defined benefit pension obligations is around 15 years. This term is based on the present value of the obligations.

#### Germany

In Germany, Continental provides pension benefits through the cash balance plan, prior commitments and deferred compensation.

The retirement plan regulation applicable to active members is based primarily on the cash balance plan and thus on benefit modules. When the insured event occurs, the retirement plan assets are paid out as a lump-sum benefit, in installments or as a pension, depending on the amount of the retirement plan assets. There are no material minimum guarantees in relation to a particular amount of retirement benefits.

Pension plans transferred to or assumed by Continental in the context of acquisitions (Siemens VDO, Temic, Teves, Phoenix) were included in the cash balance plan. For the main German companies, the cash balance plan is partly covered by funds in contractual trust arrangements (CTAs). In Germany, there are no legal or regulatory minimum funding requirements.

The CTAs are legally independent from the company and manage the plan assets as trustees in accordance with the respective CTAs.

In the reporting period, Continental AG reacquired a €475.6 million share in ContiTech AG, Hanover, from Continental Pension Trust e. V., Hanover. Furthermore, an additional purchase price of €20.7 million was agreed for the sale of the former compensation payment by ContiTech AG, Hanover. The purchase price and the additional purchase price will become due on January 31, 2024, at the latest. The purchase price claim of Continental Pension Trust e. V., Hanover, constitutes plan assets as defined in IAS 19, *Employee Benefits*, and is therefore reported net against the corresponding obligations.

Some prior commitments were granted through two legally independent pension contribution funds. Pensionskasse für Angestellte

der Continental Aktiengesellschaft VVaG and Pensionskasse von 1925 der Phoenix AG VVaG have been closed since March 1, 1984, and July 1, 1983, respectively. The pension contribution funds are smaller associations within the meaning of Section 53 of the German Insurance Supervision Act (*Versicherungsaufsichtsgesetz – VAG*) and are subject to the supervision of the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht). The investment regulations are in accordance with the legal requirements and risk structure of the obligations. The pension contribution funds have tariffs with an interest rate of 2.6%. Under the German Company Pensions Law (*Betriebsrentengesetz – BetrAVG*), Continental is ultimately liable for the implementation path of the pension contribution fund. In accordance with IAS 19, *Employee Benefits*, the pension obligations covered by the pension contribution fund are therefore defined benefit pension plans. The pension contribution funds met their minimum net funding requirement as at December 31, 2022. However, given that only the plan members are entitled to the assets and amounts generated, the benefit obligations are recognized in the same amount as the existing assets at fair value.

Continental also supports private contribution through deferred compensation schemes.

Deferred compensation is essentially offered through a fully funded multi-employer plan (Höchster Pensionskasse VVaG) for contributions up to 4% of the assessment ceiling in social security. The pension contribution fund ensures guaranteed minimum interest for which Continental is ultimately liable under the German Company Pensions Law. The company is not liable for guarantees to employees of other companies. As Höchster Pensionskasse VVaG is a combined defined benefit plan for several companies and Continental has no right to the information required for accounting for this defined benefit plan, this plan is recognized as a defined contribution plan.

Entitled employees can use the cash balance plan for deferred compensation contributions above the 4% assessment ceiling. This share is funded by insurance annuity contracts.

#### USA

Owing to its acquisition history, Continental has various defined benefit plans in the USA, which were closed to new entrants and frozen to accretion of further benefits in a period from April 1, 2005, to December 31, 2011. In 2017, acquisitions also included an open defined benefit plan for unionized employees.

The closed defined benefit plans are commitments on the basis of the average final salary and cash balance commitments. The defined benefit plans for unionized and non-unionized employees are based on a pension multiplier per year of service.

Closed defined benefit plans were replaced by defined contribution plans. Defined contribution plans apply to the majority of active employees in the USA.

Due to the rise in interest rates, further efforts are currently being made to push for additional funding.

The plan assets of the defined benefit plans are managed in a master trust. Investment supervision was delegated to the Pension Committee, a body appointed within the Continental Group. The legal and regulatory framework for the plans is based on the US Employee Retirement Income Security Act (ERISA).

The valuation of the financing level is required on the basis of this law. The interest rate used for this calculation is the average rate over a period of 25 years and therefore currently higher than the interest rate used to discount obligations under IAS 19. The statutory valuation therefore gives rise to a lower obligation than that in line with IAS 19. There is a regulatory requirement to ensure minimum funding of 80% in the defined benefit plans to prevent benefit curtailments.

#### United Kingdom

Continental maintains four defined benefit plans as a result of its history of acquisitions in the United Kingdom. All plans are commitments on the basis of the average or final salary. The four plans were closed to new employees in the period between April 1, 2002, and November 30, 2004. Continental offers defined contribution plans for all employees who have joined the company since that time.

As at April 5, 2016, the Continental Group Pension and Life Assurance Scheme was frozen to accretion of further benefits. It was replaced by a defined contribution plan as at April 6, 2016.

As at July 31, 2017, the Mannesmann UK Pension Scheme was frozen to accretion of further benefits. It was replaced by a defined contribution plan as at August 1, 2017.

Our pension strategy in the UK focuses on reducing risks and includes the option of partial or complete funding by purchasing annuities. The rise in interest rates currently presents opportunities to push for partial or complete funding.

The funding conditions are defined by the UK Pensions Regulator and the corresponding laws and regulations. The defined benefit plans are managed by trust companies. The boards of trustees of these companies have an obligation solely to the good of the beneficiaries on the basis of the trust agreement and the law.

The necessary funding is determined every three years through technical valuations in line with local provisions. The obligations are measured using a discount rate based on government bonds and other conservatively selected actuarial assumptions.

Compared with IAS 19, which derives the discount rate from senior corporate bonds, this usually results in a higher obligation. Three of the four defined benefit plans had a funding deficit on the basis of the most recent technical valuation. The trustees and the company have agreed on a recovery plan that provides for additional temporary annual payments. The valuation process must be completed within 15 months of the valuation date.

The most recent technical valuations of the four defined benefit pension plans took place with their valuation dates between December 2018 and December 2020 and led to the following result:

- › Continental Teves UK Employee Benefit Scheme (assessment as at December 31, 2020): Due to the extraordinary allocation in 2021 of GBP 10.0 million and the scheduled payment of GBP 1.4 million in October 2021, there is no need for a recovery plan and therefore no further allocations are currently envisaged.
  - › Continental Group Pension and Life Assurance Scheme: An agreement was concluded with an insurer in 2019 for a complete buy-out through the acquisition of annuities. The necessary data clarifications progressed in 2022 but have not yet been finalized. Implementation has been further delayed and will not be completed until 2023 at the earliest.
  - › Mannesmann UK Pension Scheme (assessment as at March 31, 2019): As part of the assessment, an agreement was resolved on a minimum annual endowment of GBP 75,000 for the period from April 1, 2019, to September 30, 2019; a minimum monthly endowment of GBP 100,000 for the period from October 1, 2019, to March 31, 2020; a minimum monthly endowment of GBP 150,000 for the period from April 1, 2020, to March 31, 2021; a minimum monthly endowment of GBP 175,000 for the period from April 1, 2021, to March 31, 2023; and a minimum monthly endowment of GBP 200,000 for the period from April 1, 2023, to August 31, 2026. The assessment as at March 31, 2022, was performed, and negotiations between the trustees and the company are ongoing. The valuation process will be completed within the planned 15 months.
  - › Phoenix Dunlop Oil & Marine Pension Scheme (assessment as at December 31, 2018): As part of the assessment, an agreement was resolved on a minimum annual endowment of GBP 2.2 million and an annual adjustment of 3.5% over a period of four years. Thereafter, there will be an annual payment of GBP 1.4 million and an annual adjustment of 3.5% over a period of another three years. The assessment as at December 31, 2021, was performed, and negotiations between the trustees and the company are at an advanced stage. The valuation process will be completed within the planned 15 months.
- Canada**
- Continental maintains various defined benefit plans as a result of its history of acquisitions. The pension plans are based mainly on a pension multiplier per year of service.
- Fluctuations in the amount of the pension obligation resulting from exchange-rate effects are subject to the same risks as overall business development. These fluctuations relate mainly to the currencies of the USA, Canada and the UK and have no material impact on Continental. For information on the effects of interest-rate risks and longevity risk on the pension obligations, please refer to the sensitivities described later on in this note.
- The pension obligations for Germany, the USA, Canada, the UK and other countries, as well as the amounts for Continental as a whole, are shown in the following tables.



The reconciliation of the changes in the defined benefit obligations from the beginning to the end of the year is as follows:

€ millions	2022						2021					
	Germany	USA	Canada	UK	Other	Total	Germany	USA	Canada	UK	Other	Total
<b>Defined benefit obligations as at January 1</b>	<b>5,368.8</b>	<b>1,071.6</b>	<b>43.2</b>	<b>423.7</b>	<b>341.3</b>	<b>7,248.6</b>	<b>6,570.2</b>	<b>1,139.0</b>	<b>125.6</b>	<b>426.1</b>	<b>386.9</b>	<b>8,647.8</b>
Exchange-rate differences	–	69.2	0.4	–16.8	6.6	<b>59.4</b>	–	89.1	7.7	29.1	5.3	131.2
Current service cost	185.1	2.9	1.6	1.7	22.5	<b>213.8</b>	287.3	5.0	1.9	2.2	25.2	321.6
Service cost from plan amendments	–	3.7	–	–	0.5	<b>4.2</b>	–	–	–	–	30.1	30.1
Curtailments/settlements	–	–	–	–	–3.1	<b>–3.1</b>	–	–	–	–	–2.4	–2.4
Interest on defined benefit obligations	80.8	32.0	1.4	7.8	11.5	<b>133.5</b>	51.3	27.3	2.6	6.1	8.8	96.1
Actuarial gains/losses from changes in demographic assumptions	–	–	–	–1.2	–0.4	<b>–1.6</b>	–	3.5	–	–1.9	0.2	1.8
Actuarial gains/losses from changes in financial assumptions	–1,816.2	–255.4	–12.2	–149.6	–57.7	<b>–2,291.1</b>	–591.9	–51.4	–8.5	–16.2	–18.3	–686.3
Actuarial gains/losses from experience adjustments	8.5	8.6	0.2	12.6	8.5	<b>38.4</b>	–1.5	0.6	–1.3	–5.0	–3.8	–11.0
Net changes in the scope of consolidation	–	–	–	–	0.2	<b>0.2</b>	–837.5	–80.0	–80.1	–	–61.8	–1,059.4
Employee contributions	–	–	0.4	0.1	–0.6	<b>–0.1</b>	–	–	0.3	0.1	–0.6	–0.2
Other changes	3.4	–	0.0	–	–0.2	<b>3.2</b>	0.7	–	–	–	–0.3	0.4
Benefit payments	–115.5	–66.8	–2.3	–16.6	–34.2	<b>–235.4</b>	–109.8	–61.5	–5.0	–16.8	–28.0	–221.1
<b>Defined benefit obligations as at December 31</b>	<b>3,714.9</b>	<b>865.8</b>	<b>32.7</b>	<b>261.7</b>	<b>294.9</b>	<b>5,170.0</b>	<b>5,368.8</b>	<b>1,071.6</b>	<b>43.2</b>	<b>423.7</b>	<b>341.3</b>	<b>7,248.6</b>

The reconciliation of the changes in the fund assets from the beginning to the end of the year is as follows:

€ millions	2022						2021					
	Germany	USA	Canada	UK	Other	Total	Germany	USA	Canada	UK	Other	Total
<b>Fair value of fund assets as at January 1</b>	<b>1,331.0</b>	<b>1,112.0</b>	<b>39.1</b>	<b>441.2</b>	<b>141.0</b>	<b>3,064.3</b>	<b>1,368.2</b>	<b>1,157.5</b>	<b>105.9</b>	<b>408.8</b>	<b>162.8</b>	<b>3,203.2</b>
Exchange-rate differences	–	72.0	0.2	–18.6	1.3	<b>54.9</b>	–	91.5	6.6	28.9	0.8	127.8
Interest income from pension funds	17.3	33.0	1.3	8.1	4.1	<b>63.8</b>	13.6	27.8	2.2	5.9	4.0	53.5
Actuarial gains/losses from fund assets	–99.5	–272.4	–8.6	–119.9	–9.2	<b>–509.6</b>	33.1	–35.4	4.3	–5.0	1.5	–1.5
Employer contributions	51.1	5.5	1.7	5.6	15.2	<b>79.1</b>	50.0	4.0	2.7	19.3	13.3	89.3
Employee contributions	–	–	0.4	0.1	0.1	<b>0.6</b>	–	–	0.3	0.1	0.9	1.3
Net changes in the scope of consolidation	–	–7.1	–	–	–	<b>–7.1</b>	–109.6	–70.2	–77.5	–	–24.1	–281.4
Other changes	496.4	5.4	–0.2	–	0.4	<b>502.0</b>	–	–1.7	–0.4	–	–0.1	–2.2
Benefit payments	–74.0	–66.8	–2.3	–16.6	–24.0	<b>–183.7</b>	–24.3	–61.5	–5.0	–16.8	–18.1	–125.7
<b>Fair value of fund assets as at December 31</b>	<b>1,722.3</b>	<b>881.6</b>	<b>31.6</b>	<b>299.9</b>	<b>128.9</b>	<b>3,064.3</b>	<b>1,331.0</b>	<b>1,112.0</b>	<b>39.1</b>	<b>441.2</b>	<b>141.0</b>	<b>3,064.3</b>

The carrying amount consisting of the defined benefit assets and the pension provisions decreased by €2,078.5 million compared with the previous year. This was primarily due to actuarial gains in all countries.

The defined benefit assets decreased by €8.5 million year-on-year. This resulted primarily from the rise in actuarial gains in all countries.

€5,079.7 million (PY: €7,135.8 million) of the defined benefit obligations as at December 31, 2022, related to plans that are fully or partially funded, and €90.3 million (PY: €112.8 million) related to plans that are unfunded.

The €2,078.6 million decrease in the defined benefit obligations compared with December 31, 2021, resulted in particular from actuarial gains from changes in financial assumptions.

The fund assets in Germany include the CTA assets amounting to €1,406.2 million (PY: €996.6 million), pension contribution fund assets of €185.7 million (PY: €211.8 million) and insurance annuity contracts amounting to €130.4 million (PY: €122.3 million). In the previous year, the fund assets also included plan assets in the amount of €0.3 million.

Fund assets in the reporting year were €3,064.3 million, the same as in the previous year. The reacquisition of a €475.6 million share in ContiTech AG, Hanover, from Continental Pension Trust e. V., Hanover, increased fund assets. Conversely, actuarial losses reduced fund assets.

Actuarial gains and losses on fund assets in Germany resulted from actuarial gains of €101.2 million (PY: €33.1 million) from the CTAs.

In the Continental Group, there are pension contribution funds for previously defined contributions in Germany that have been closed to new entrants since July 1, 1983, and March 1, 1984, respectively. As at December 31, 2022, the minimum net funding requirement was exceeded; Continental AG has no requirement to make additional contributions. The pension fund assets had a fair value of €185.8 million as at December 31, 2022 (PY: €211.8 million). The pension contribution funds have tariffs with an interest rate of 2.6%. Under the German Company Pensions Law, Continental AG is ultimately liable for the implementation path of the pension contribution fund. It therefore constitutes a defined benefit pension plan that must be reported in line with the development of pension provisions. However, given that only the plan members are entitled to the assets and income generated, the benefit obligations are recognized in the same amount as the existing assets at fair value.

The following table shows the reconciliation of the funded status to the amounts contained in the statement of financial position:

€ millions	Dec. 31, 2022						Dec. 31, 2021					
	Germany	USA	Canada	UK	Other	Total	Germany	USA	Canada	UK	Other	Total
<b>Funded status<sup>1</sup></b>	<b>-1,992.6</b>	<b>15.8</b>	<b>-1.1</b>	<b>38.2</b>	<b>-166.0</b>	<b>-2,105.7</b>	<b>-4,037.8</b>	<b>40.4</b>	<b>-4.1</b>	<b>17.5</b>	<b>-200.3</b>	<b>-4,184.3</b>
Asset ceiling	—	—	—	—	-1.0	<b>-1.0</b>	—	—	—	—	-0.9	-0.9
<b>Carrying amount</b>	<b>-1,992.6</b>	<b>15.8</b>	<b>-1.1</b>	<b>38.2</b>	<b>-167.0</b>	<b>-2,106.7</b>	<b>-4,037.8</b>	<b>40.4</b>	<b>-4.1</b>	<b>17.5</b>	<b>-201.2</b>	<b>-4,185.2</b>

<sup>1</sup> Difference between fund assets and defined benefit obligations.

The carrying amount comprises the following items of the statement of financial position:

€ millions	Dec. 31, 2022						Dec. 31, 2021					
	Germany	USA	Canada	UK	Other	Total	Germany	USA	Canada	UK	Other	Total
Defined benefit assets	—	40.4	0.7	42.8	9.2	<b>93.1</b>	—	69.6	—	22.9	9.1	101.6
Pension provisions	-1,992.6	-24.6	-1.8	-4.6	-176.2	<b>-2,199.8</b>	-4,037.8	-29.2	-4.1	-5.4	-210.3	-4,286.8
<b>Carrying amount</b>	<b>-1,992.6</b>	<b>15.8</b>	<b>-1.1</b>	<b>38.2</b>	<b>-167.0</b>	<b>-2,106.7</b>	<b>-4,037.8</b>	<b>40.4</b>	<b>-4.1</b>	<b>17.5</b>	<b>-201.2</b>	<b>-4,185.2</b>

The assumptions used to measure the pension obligations – in particular, the discount factors for determining the interest on expected pension obligations and the expected return on fund assets,

as well as the long-term salary growth rates and the long-term pension trend – are specified for each country.

In the principal pension plans, the following weighted-average valuation factors as at December 31 of the year have been used:

%	2022					2021				
	Germany <sup>1</sup>	USA	Canada	UK	Other	Germany <sup>1</sup>	USA	Canada	UK	Other
Discount rate	3.65	5.40	5.25	4.80	5.96	1.25	2.80	3.20	1.90	3.40
Long-term salary growth rate	3.00	0.00	3.00	1.30	4.37	3.00	0.00	3.00	1.36	3.18

<sup>1</sup> Not including the pension contribution funds.

Another parameter for measuring the pension obligation is the long-term pension trend. The following weighted average long-term pension trend was used as at December 31, 2022, for the key countries: Germany 2.20% (PY: 1.75%), Canada 0.0% (PY: 0.0%) and the United Kingdom 3.3% (PY: 3.5%). For the USA, the long-term pension trend does not constitute a significant measurement parameter.

The pension trend increased from 1.75% to 2.20% as at December 31, 2022, due to inflation and the associated pension increases in Germany.

Net pension cost can be summarized as follows:

€ millions	2022						2021						
	Germany	USA	Canada	UK	Other	Total	Germany	USA	Canada	UK	Other	Continuing operations	Continuing and discontinued operations
Current service cost	185.1	2.9	1.6	1.7	22.5	213.8	247.1	5.0	1.9	2.2	21.9	278.1	321.6
Service cost from plan amendments	–	3.7	–	–	0.5	4.2	–	–	–	–	30.1	30.1	30.1
Curtailments/settlements	–	–	–	–	-3.1	-3.1	–	–	–	–	-1.8	-1.8	-2.4
Interest on defined benefit obligations	80.8	32.0	1.4	7.8	11.5	133.5	46.2	26.7	1.2	6.1	7.5	87.7	96.1
Expected return on the pension funds	-17.3	-33.0	-1.3	-8.1	-4.1	-63.8	-12.8	-27.2	-0.9	-5.9	-3.3	-50.1	-53.5
Effect of change of asset ceiling	–	–	–	–	0.1	0.1	–	–	–	–	0.0	0.0	0.0
Other pension income and expenses	–	1.7	0.2	–	0.0	1.9	–	1.5	0.2	–	-0.2	1.5	2.0
Net pension cost	248.6	7.3	1.9	1.4	27.4	286.6	280.5	6.0	2.4	2.4	54.2	345.5	393.9

The table below shows the changes in actuarial gains and losses that are reported directly in equity:

€ millions	2022						2021						Continuing and discontinued operations
	Germany	USA	Canada	UK	Other	Total	Germany	USA	Canada	UK	Other	Continuing operations	
Actuarial gains/losses from defined benefit obligations	-1,807.7	-246.8	-12.0	-138.2	-49.6	-2,254.3	527.2	46.4	-5.8	23.1	-21.5	569.4	640.9
Actuarial gains/losses from fund assets	99.5	272.4	8.6	119.9	9.2	509.6	29.9	-36.9	-1.5	-5.0	-0.8	-14.3	-6.1
Actuarial gains/losses from asset ceiling	–	–	–	–	-0.1	-0.1	–	–	–	–	0.7	0.7	-0.2
<b>Actuarial gains/losses</b>	<b>-1,708.2</b>	<b>25.6</b>	<b>-3.4</b>	<b>-18.3</b>	<b>-40.5</b>	<b>-1,744.8</b>	<b>557.1</b>	<b>9.5</b>	<b>-7.3</b>	<b>18.1</b>	<b>-21.6</b>	<b>555.8</b>	<b>634.6</b>

Actuarial gains and losses arise from increases or decreases in the present value of the defined benefit obligation due to changes in the actuarial assumptions made. The increase in the discount factor in all countries in the 2022 reporting period compared with 2021 resulted in actuarial gains in all countries. The actuarial gains in the previous fiscal year likewise resulted from a rise in interest rates compared with the prior year.

If the other assumptions remained constant, the changes in individual key actuarial assumptions that could reasonably have been possible at the reporting date would have impacted the defined benefit obligation by the following amounts. Although the analysis does not take account of the complete allocation of the cash flows expected under the plan, it provides an approximation of the sensitivity of the assumptions shown.

If the other assumptions are maintained, a 0.5-percentage-point increase or decrease in the discount rate used to discount pension obligations would have had the following impact on the pension obligations as at the end of the reporting period:

€ millions	Dec. 31, 2022					Dec. 31, 2021				
	Germany <sup>1</sup>	USA	Canada	UK	Other	Germany <sup>1</sup>	USA	Canada	UK	Other
<b>0.5% increase</b>										
Effects on service and interest cost	-5.9	-2.5	-0.3	0.6	-0.1	-11.6	-2.4	-0.3	1.1	-0.1
Effects on benefit obligations	-270.5	-37.2	-2.4	-15.8	-12.4	-501.8	-57.1	-3.6	-35.5	-16.8
<b>0.5% decrease</b>										
Effects on service and interest cost	6.5	2.1	0.3	-1.0	0.0	13.2	2.0	0.3	-1.2	0.1
Effects on benefit obligations	308.6	40.4	2.6	17.5	13.5	587.4	62.9	4.0	39.8	18.4

<sup>1</sup> Not including the pension contribution funds.

A 0.5-percentage-point increase or decrease in the long-term salary growth rate would have had the following impact on the pension obligations as at the end of the reporting period:

€ millions	Dec. 31, 2022				Dec. 31, 2021			
	Germany	USA <sup>1</sup>	Canada	UK	Germany	USA <sup>1</sup>	Canada	UK
<b>0.5% increase</b>								
Effects on benefit obligations	1.3	–	0.6	0.9	3.7	–	0.7	2.5
<b>0.5% decrease</b>								
Effects on benefit obligations	-1.3	–	-0.4	-0.9	-3.9	–	-0.6	-2.5

<sup>1</sup> Any change in the long-term salary growth rate would have no effect on the value of the benefit obligations.

A 0.5-percentage-point increase or decrease in the long-term pension trend would have had the following impact on the pension obligations as at the end of the reporting period:

€ millions	Dec. 31, 2022				Dec. 31, 2021			
	Germany	USA <sup>1</sup>	Canada	UK	Germany	USA <sup>1</sup>	Canada	UK
<b>0.5% increase</b>								
Effects on benefit obligations	109.6	–	–	11.6	176.0	–	–	25.1
<b>0.5% decrease</b>								
Effects on benefit obligations	-100.4	–	–	-11.5	-159.5	–	–	-24.9

<sup>1</sup> Any change in the long-term pension trend would have no effect on the value of the benefit obligations.

Changes in the discount rate and the salary and pension trends do not have a linear effect on the defined benefit obligations (DBO) owing to the financial models used (particularly due to the compounding of interest rates). For this reason, the net periodic pension cost derived from the pension obligations does not change by the same amount as a result of an increase or decrease in the actuarial assumptions.

In addition to the aforementioned sensitivities, the impact of a one-year-longer life expectancy on the value of benefit obligations was computed for the key countries. A one-year increase in life expectancy would lead to a €147.3 million (PY: €270.6 million) increase in the value of the benefit obligations, and that figure would be broken down as follows: Germany €115.1 million (PY: €216.4 million), USA €23.7 million (PY: €35.1 million), United Kingdom €7.9 million

(PY: €18.3 million) and Canada €0.6 million (PY: €0.8 million). In Germany, increased payments in the form of pensions rather than capital were assumed in the actuarial valuation, which has the effect of increasing the benefit obligations. For the calculation of pension obligations for domestic plans, life expectancy is based on the 2018 G mortality tables by Prof. Klaus Heubeck. For foreign pension plans, comparable criteria are used for the respective country.

#### Plan assets

The structure of the Continental Group's plan assets is reviewed by the investment committees on an ongoing basis taking into account the forecast pension obligations. In doing so, the investment committees regularly review the investment decisions taken, the underlying expected returns of the individual asset classes reflecting empirical values and the selection of the external fund managers.

The portfolio structures of the pension funds at the measurement date for the fiscal years 2022 and 2021 are as follows:

% Asset class	2022					2021				
	Germany <sup>1</sup>	USA	Canada	UK	Other	Germany <sup>1</sup>	USA	Canada	UK	Other
Equity instruments	5	1	61	7	26	6	3	59	14	14
Debt securities	32	96	38	40	53	51	94	40	31	68
Real estate	9	–	–	0	2	12	–	–	1	2
Absolute return <sup>2</sup>	10	–	1	4	–	18	–	–	6	–
Cash, cash equivalents and other	44	3	–	13	19	13	3	1	10	16
Annuities <sup>3</sup>	–	–	–	36	–	–	–	–	38	–
<b>Total</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>

<sup>1</sup> The portfolio structure of the fund assets in Germany excludes the pension contribution funds whose assets are invested mainly in fixed-income securities and shares.

<sup>2</sup> This refers to investment products that aim to achieve a positive return regardless of market fluctuations.

<sup>3</sup> Annuities are insurance contracts that guarantee pension payments.

The following table shows the cash contributions made by the company to the pension funds for 2022 and 2021 as well as the expected contributions for 2023:

€ millions	2023 (expected)	2022	2021
Germany	–	51.1	50.0
USA	1.1	5.5	4.0
Canada	1.6	1.7	2.3
UK	5.7	5.6	19.3
Other	13.7	15.2	13.1
<b>Total</b>	<b>22.1</b>	<b>79.1</b>	<b>88.7</b>

The following overview contains the pension benefit payments made in the reporting year and the previous year, as well as the undiscounted, expected pension benefit payments for the next 10 years:

€ millions	Germany	USA	Canada	UK	Other	Total
<b>Benefits paid</b>						
2021	108.0	60.2	2.4	16.8	24.2	<b>211.6</b>
2022	115.5	66.8	2.3	16.6	34.2	<b>235.4</b>
<b>Benefit payments as expected</b>						
2023	148.9	68.4	2.1	11.5	16.0	<b>246.9</b>
2024	141.9	68.4	1.9	11.8	21.5	<b>245.5</b>
2025	147.3	68.6	2.2	12.6	24.5	<b>255.2</b>
2026	156.3	68.7	2.1	13.5	27.2	<b>267.8</b>
2027	162.8	68.3	2.6	14.2	28.1	<b>276.0</b>
Total of years 2028 to 2032	895.9	328.1	13.1	81.2	180.3	<b>1,498.6</b>

The pension payments from 2021 onward relate to lump-sum amounts in connection with fixed service cost benefit plans, as well as annual pension benefits. Furthermore, the earliest eligible date for retirement has been assumed when determining future pension payments. The actual retirement date could occur later. Therefore,

the actual payments in future years for present plan members could be lower than the amounts assumed.

For the current and four preceding reporting periods, the amounts of the defined benefit obligations, fund assets, funded status, as well as the remeasurement of plan liabilities and plan assets are as follows:

€ millions	2022	2021	2020	2019	2018
Defined benefit obligations	5,170.0	7,248.6	8,647.8	7,875.1	6,595.3
Fund assets	3,064.3	3,064.3	3,203.2	3,032.7	2,728.5
Funded status	-2,105.7	-4,184.3	-5,444.6	-4,843.9	-3,866.8
Remeasurement of plan liabilities	-2,254.3	-695.5	704.5	997.0	-2.4
Remeasurement of plan assets	-509.6	-1.5	191.5	209.0	-104.5

#### Other post-employment benefits

Certain subsidiaries – primarily in the USA and Canada – grant eligible employees healthcare and life insurance on retirement if they have fulfilled certain conditions relating to age and years of service. The amount and entitlement can be altered. Certain retirement benefits, in particular for pensions and healthcare costs, are provided in the USA for hourly paid workers at unionized tire plants

under the terms of collective pay agreements. No separate fund assets have been set up for these obligations.

The weighted average term of the defined benefit pension obligation is around nine years. This term is based on the present value of the obligation.

The reconciliation of the changes in the defined benefit obligations and the financing status from the beginning to the end of the year is as follows:

€ millions	2022	2021
<b>Defined benefit obligations as at January 1</b>	<b>168.7</b>	<b>205.7</b>
Exchange-rate differences	9.9	12.8
Current service cost	0.9	1.2
Curtailments/settlements	0.4	0.0
Interest on healthcare and life insurance benefit obligations	5.3	4.9
Actuarial gains/losses from changes in demographic assumptions	0.0	-1.3
Actuarial gains/losses from changes in financial assumptions	-33.9	-8.0
Actuarial gains/losses from experience adjustments	-5.7	-3.1
Changes in the scope of consolidation	–	-30.7
Benefit payments	-12.4	-12.8
<b>Defined benefit obligations/net amount recognized as at December 31</b>	<b>133.2</b>	<b>168.7</b>

The assumptions used for the discount rate and cost increases to calculate the healthcare and life insurance benefits vary according to conditions in the USA and Canada. The following weighted average valuation factors as at December 31 of the year have been used:

%	2022	2021
Discount rate	5.45	2.92
Rate of increase in healthcare and life insurance benefits in the following year	0.48	0.48
Long-term rate of increase in healthcare and life insurance benefits	0.37	0.36

The net cost of healthcare and life insurance benefit obligations can be broken down as follows:

€ millions	2022	2021	
		Continuing operations	Continuing and discontinued operations
Current service cost	0.9	1.1	1.2
Service cost from plan amendments	0.2	–	–
Curtailments/settlements	0.2	0.0	0.0
Interest on healthcare and life insurance benefit obligations	5.3	4.4	4.9
<b>Net cost</b>	<b>6.6</b>	<b>5.5</b>	<b>6.1</b>

If the other assumptions remained constant, the changes in individual key actuarial assumptions that could reasonably have been possible at the reporting date would have impacted the defined benefit obligation by the following amounts. Although the analysis

does not take account of the complete allocation of the cash flows expected under the plan, it provides an approximation of the sensitivity of the assumptions shown.

The following table shows the effects of a 0.5% increase or decrease in the cost trend for healthcare and life insurance obligations:

€ millions	2022	2021
<b>0.5% increase</b>		
Effects on service and interest cost	0.4	0.0
Effects on benefit obligations	-5.0	1.0
<b>0.5% decrease</b>		
Effects on service and interest cost	-0.4	0.0
Effects on benefit obligations	5.5	-0.9

A 0.5-percentage-point increase or decrease in the discount rate specified above for calculating the net cost of healthcare and life insurance benefit obligations would have had the following effect on net cost:

€ millions	2022	2021
<b>0.5% increase</b>		
Effects on service and interest cost	0.0	0.4
Effects on benefit obligations	0.7	-8.2
<b>0.5% decrease</b>		
Effects on service and interest cost	0.0	-0.4
Effects on benefit obligations	-0.6	9.1



The following table shows the payments made for other post-employment benefits in the reporting year and the previous year, as well as the undiscounted, expected benefit payments for the next 10 years:

€ millions	
Benefits paid	
2021	11.9
2022	12.4
Benefit payments as expected	
2023	14.3
2024	14.3
2025	14.3
2026	14.2
2027	14.1
Total of years 2028 to 2032	42.2

The amounts for the defined benefit obligations, funded status and remeasurement of plan liabilities for the current and four preceding reporting periods are as follows:

€ millions	2022	2021	2020	2019	2018
Defined benefit obligations	133.2	169.5	205.7	215.9	194.9
Funded status	-133.2	-169.5	-205.7	-215.9	-194.9
Remeasurement of plan liabilities	-39.6	-12.4	16.1	13.2	-15.6

#### Obligations similar to pensions

Some companies of the Continental Group have made commitments to employees for a fixed percentage of the employees' compensation. These entitlements are paid out when the employment relationship is terminated. In the year under review, expenses from these obligations amounted to €4.5 million (PY: €8.0 million).

#### Defined contribution pension plans

The Continental Group offers its employees pension plans in the form of defined contribution plans, particularly in the USA, the UK, Japan and China. Not including social security contributions, expenses from defined contribution pension plans amounted to €80.0 million (PY: €76.4 million) in the fiscal year.

#### Other employee benefits

Other employee benefits include provisions for partial early retirement programs and anniversary and other long-service benefits. The provisions for partial early retirement are calculated using a discount rate of 3.32% (PY: 0.0%). Provisions for anniversary and other long-service benefits were calculated using a discount rate of 3.77% (PY: 0.95%). In accordance with the option under IAS 19, *Employee Benefits*, the interest component is reported in the financial result.

#### Variable remuneration elements

Liabilities for payroll and personnel-related costs also include variable components based on performance. The variable components that are based on performance comprise a short-term remuneration component (performance bonus without equity deferral) as well as long-term remuneration components (long-term incentive

and equity deferral of the performance bonus). Liabilities for payroll and personnel-related costs also include the amounts of variable remuneration converted into virtual shares of Continental AG for members of the Executive Board (performance bonus, deferral) in accordance with the remuneration system valid until 2019 (hereinafter "2019 remuneration system").

The LTI plans for the years starting from 2014 and the deferral of the performance bonus from the 2019 remuneration system are classified as cash-settled share-based payments; hence they are recognized at fair value in accordance with IFRS 2, *Share-based Payment*. The equity deferral of the performance bonus of the remuneration system applicable from 2020 is classified as an equity-settled share-based payment; hence it is recognized at fair value in accordance with IFRS 2, *Share-based Payment*.

#### Long-term incentive plans (LTI plans)

Expenses of €3.3 million (PY: €6.4 million) from the addition of provisions for the TIP bonus and the 2020, 2021 and 2022 LTI plans were recognized in the respective function costs.

➤ **2014 to 2019 LTI plan:** From 2014 to 2019, senior executives of the Continental Group and members of the Executive Board were granted an LTI bonus. This bonus was intended to allow for participation in the long-term, sustainable increase in the Continental Group's value and profitability. The LTI bonus depended on job grade and degree of target achievement and was issued in annual tranches.

- › The term of the 2017/20 tranche, which was resolved on January 27, 2017, by the Supervisory Board for the members of the Executive Board and on June 2, 2017, by the Executive Board for senior executives, begins retroactively as at January 1, 2017, and is four years. After the expiry of the 2017/20 LTI tranche in December 2020, the bonus was not paid out in 2021, as the fair value of the tranche as at the payment date was €0.0 million.
- › The term of the 2018/21 tranche, which was resolved on March 13, 2018, by the Supervisory Board for the members of the Executive Board and on May 28, 2018, by the Executive Board for senior executives, begins retroactively as at January 1, 2018, and is four years. After the expiry of the 2018/21 LTI tranche in December 2021, the bonus was not paid out in 2022, as the fair value of the tranche as at the payment date was €0.0 million.
- › The term of the 2019/22 tranche, which was resolved on March 14, 2019, by the Supervisory Board for the members of the Executive Board and on May 24, 2019, by the Executive Board for senior executives, begins retroactively as at January 1, 2019, and is four years.

For each beneficiary of an LTI tranche, the Supervisory Board (for the members of the Executive Board) or the Executive Board (for senior executives) of Continental AG specified the amount of a target bonus in euros to be paid out upon 100% target achievement. The actual LTI bonus paid out on expiry of the LTI tranche depends on the degree of target achievement. The LTI bonus can range between 0% (no payment) and 200% (maximum payment).

The degree of achievement of two target criteria is decisive for the payment and amount of the LTI bonus. The first target criterion is the equally weighted average of the Continental Value Contribution (CVC) of the Continental Group over a period of four fiscal years, starting from the fiscal year in which the LTI tranche is issued. The equally weighted average is calculated by adding together 25% of the CVC of the four fiscal years of the term of the LTI tranche. The second target criterion is the total shareholder return (TSR) on Continental shares as at the end of the term in relation to the beginning of the LTI tranche. The share price used in calculating the TSR is the arithmetic mean of closing prices in Xetra trading on the Frankfurt Stock Exchange (or a successor system) on the trading days in the three months from October to December before the issue and expiry of the LTI tranche. In addition, all dividends paid during the term of the LTI tranche are taken into account for the TSR.

The scale for determining the degree of target achievement is defined by the Supervisory Board or the Executive Board when the respective LTI tranche is issued. This key data is identical for the members of the Executive Board and senior executives. The degree of target achievement for the first target criterion can lie between 0% and 200%. Target achievement is calculated on a straight-line basis between 0% and the maximum amount. There is no cap for the second target criterion. The ultimate degree of target achievement used to calculate the LTI bonus to be paid out is determined by multiplying the two target criteria. The LTI bonus to be paid out is determined by multiplying the degree of target achievement by

the target bonus. The total maximum achievable LTI bonus is 200% of the target bonus.

A Monte Carlo simulation is used in the measurement of the TSR target criterion. This means that log-normal distributed processes are simulated for the price of Continental shares. The Monte Carlo simulation takes into account the average value accumulation of share prices in the respective reference period, the TSR dividends and the restriction for the payment amount.

- › **2019 Transformation Incentive Plan (TIP):** In 2019, the Continental Group offered its senior executives the possibility of participating in the long-term, sustainable increase in the Continental Group's value by paying a TIP bonus in addition to the fixed salary and the annual variable remuneration. The term of the TIP, which the Executive Board adopted for senior executives on September 2, 2019, extends from October 1, 2019, to December 31, 2021. After the expiry of the TIP bonus in December 2021, the bonus was paid out in June 2022.

The Executive Board of Continental AG specified the amount of the target bonus (TIP bonus) in euros for each beneficiary of a TIP bonus (senior executives). The TIP bonus is calculated based on a certain number of virtual shares of Continental AG (basic holding), which can increase through two bonus packages, multiplied by the payment share price. The payment share price is the arithmetic mean of Continental AG's closing share prices in Xetra trading on the Frankfurt Stock Exchange (or a successor system) on the trading days in the last month prior to the Annual Shareholders' Meeting that follows the end of the term. The TIP bonus, which can total at most 200% of the initial share price, is paid to the respective beneficiary as a gross lump sum at the end of the second complete calendar month following the Annual Shareholders' Meeting that follows the end of the term. Since the basic holding can be increased through two bonus packages, the degree of achievement of two target criteria is decisive for the amount of the TIP bonus. The target criterion of the first bonus package is the results of the OUR BASICS Live corporate survey in 2021. If at least 70% (equally weighted average) of all participants respond positively to the Sustainable Engagement Index, the beneficiary receives additional virtual shares equivalent to 50% of the basic holding. The target criterion of the second bonus package is met if, at the end of the term, the total shareholder return (TSR) on Continental shares equals or exceeds the performance of the STOXX Europe 600 Automobiles & Parts Index. In this case, the beneficiary receives additional virtual shares equivalent to 50% of the basic holding. The TSR on Continental shares corresponds to the sum of the share price performance as at the end of the term and all dividends distributed during the term relative to the share price at the beginning of the term. The share price used in calculating the TSR is the arithmetic mean of the closing prices in Xetra trading on the Frankfurt Stock Exchange (or a successor system) on the trading days (i) in the first month of the term ("initial share price") and (ii) in the last month of the term ("final share price").

A Monte Carlo simulation is used in the measurement of stock options. This means that log-normal distributed processes are simulated for the price of Continental shares and the price of the STOXX Europe 600 Automobiles & Parts Gross Return Index. The Monte Carlo simulation takes into account the average value accumulation of the Continental share prices for the final share price and the payment share price, the TSR dividends, the performance compared with the benchmark index and the restriction for the payment amount.

- › **2020 to 2022 LTI plan:** From 2020, a new LTI plan was granted to the Executive Board, senior executives and executives that aims to promote long-term commitment to the company and its sustainable growth. Therefore, the long-term TSR of Continental shares, compared with an index consisting of European companies that are active in the automotive and tire industry and comparable with Continental AG (STOXX Europe 600 Automobiles & Parts (SXAGR); hereinafter "benchmark index"), is a key performance criterion for the LTI. The second performance criterion is a sustainability score that is multiplied by the degree of target achievement in order to calculate the LTI to be paid. The amount of the LTI to be paid is based on the performance of the Continental share price over the term of the LTI.
- › The term of the 2020 LTI plan, which was resolved on March 17, 2020, by the Supervisory Board for the members of the Executive Board, and on March 2, 2020, by the Executive Board for senior executives and executives, begins retroactively as at January 1, 2020, and is four years for the Executive Board and three years for senior executives and executives.
- › The term of the 2021 LTI plan, which was resolved on December 15, 2020, by the Supervisory Board for the members of the Executive Board, and on March 22, 2021, by the Executive Board for senior executives and executives, begins retroactively as at January 1, 2021, and is four years for the Executive Board and three years for senior executives and executives.
- › The term of the 2022 LTI plan, which was resolved on December 14, 2021, by the Supervisory Board for the members of the Executive Board, and on March 21, 2022, by the Executive Board for senior executives and executives, begins retroactively as at January 1, 2022, and is four years for the Executive Board and three years for senior executives and executives.
- › For each beneficiary of the 2020, 2021 and 2022 LTI plan, the Supervisory Board (for the members of the Executive Board) or the Executive Board (for senior executives and executives) of Continental AG agrees an allotment value in euros for the LTI.

At the start of the first fiscal year of the term of the LTI plan, this allotment value is converted into a basic holding of virtual shares. The allotment value is divided by the arithmetic mean of Continental AG's closing share prices in Xetra trading on the Frankfurt Stock Exchange (or a successor system) in the last two months prior to the start of the term of the respective LTI plan (issue price). The basic holding is multiplied by a performance index (PI) in order to determine the final holding of virtual shares. The performance index corresponds to the product from the relative total shareholder return (TSR) on Continental shares and a sustainability score. The relative TSR is calculated from the relative performance of the Continental TSR in comparison with the TSR on the STOXX Europe 600 Automobiles & Parts (SXAGR). The Continental TSR corresponds to the sum of the average Continental share price in the last month of the term (final share price) and all dividends distributed during the term relative to the average share price in the first month of the term (initial share price). The SXAGR TSR is determined using the same method.

In the previous year, the Executive Board of Continental AG resolved to adjust the share-based remuneration elements of senior executives and executives to compensate for the effects of the spin-off of Vitesco Technologies on the share price of Continental AG. The virtual shares of Continental AG granted as part of the LTI have been adjusted by a factor of 1.12. The same applies to the total shareholder return (TSR) of Continental AG applied in the LTI. The adjustment factor has been applied to the final share price and to the dividends paid after the spin-off.

Performance criteria and goals of the sustainability score are targets for CO<sub>2</sub> emissions, recycling quotas and the review of good working conditions for employees in the Continental Group (e.g. based on sick leave, accident rates and employee satisfaction).

The payment amount of the 2020, 2021 and 2022 LTI plan can total at most 200% of the defined initial share price (executives and senior executives) or issue price (Executive Board). The issue price is the average price of the two months before the start of the term.

The final holding of virtual shares is multiplied by the payout ratio in order to determine the gross amount of the LTI to be paid out in euros (hereinafter "payout amount"). The payout ratio is the sum of the arithmetic mean of Continental AG's closing share prices in Xetra trading on the Frankfurt Stock Exchange (or a successor system) on the trading days in the last two months prior to the next ordinary Annual Shareholders' Meeting that follows the end of the term of the LTI plan and the dividends paid out per share during the term of the LTI plan.

A Monte Carlo simulation is used in the measurement of stock options. This means that log-normal distributed processes are simulated for the price of Continental shares and the price of the STOXX Europe 600 Automobiles & Parts (benchmark index). The Monte Carlo simulation takes into account the average value accumulation of the Continental share prices and the benchmark index for the final share price and the payment share price, the TSR dividends, the performance compared with the benchmark index and the restriction for the payment amount.

The following TSR parameters were used as at the measurement date of December 31, 2022:

- › Constant zero rates as at the measurement date of December 31, 2022:  
2019 LTI plan: 2.03% as at the expected payment date;  
2020 LTI plan (senior executives and executives): 1.76% as at the due date and 1.95% as at the end of the payment share price period;  
2020 LTI plan (Executive Board): 2.45% as at the due date and 2.49% as at the end of the payment share price period;  
2021 LTI plan (senior executives and executives): 2.45% as at the due date and 2.49% as at the end of the payment share price period;  
2021 LTI plan (Executive Board): 2.53% as at the due date and 2.52% as at the end of the payment share price period;  
2022 LTI plan (senior executives and executives): 2.52% as at the due date and 2.53% as at the end of the payment share price period;  
2022 LTI plan (Executive Board): 2.51% as at the due date and 2.51% as at the end of the payment share price period.
- › Continental share price at year end of €55.98.
- › Interest rate based on the yield curve for government bonds.
- › Dividend payments as the arithmetic mean based on publicly available estimates for 2023 until 2025; the dividend of Continental AG amounted to €2.20 per share in 2022, and Continental AG distributed a dividend of €0.00 per share in 2021.
- › Historical volatilities on the basis of daily Xetra closing rates for Continental shares and the benchmark index based on the respective remaining term for LTI tranches and the 2020 to 2022 LTI plan. The historical Continental share volatilities for the 2020 LTI plan are 45.32% for senior executives and executives and 43.76% for the Executive Board. The volatility for the 2021 LTI plan is 43.76% for senior executives and executives and 39.11% for the Executive Board. The volatility for the 2022 LTI plan is 39.33% for senior executives and executives and 43.14% for the Executive Board. The historical benchmark index volatilities for the 2020 LTI plan are 27.80% for senior executives and executives and 31.11% for the Executive Board. The volatility for the 2021 LTI plan is 31.11% for senior executives and executives and 28.24% for the Executive Board. The volatility for the 2022 LTI plan is 28.25% for senior executives and executives and 33.56% for the Executive Board.

- › Historical correlations on the basis of daily Xetra closing rates for the benchmark index based on the respective remaining term of the components of the 2020 to 2022 LTI plans. For the 2020 LTI plan it is 0.8480 for senior executives and executives and 0.8191 for the Executive Board. For the 2021 LTI plan it is 0.8191 for senior executives and executives and 0.8148 for the Executive Board. For the 2022 LTI plan it is 0.8076 for senior executives and executives and 0.8464 for the Executive Board.

- › The fair values of the tranches developed as follows. The amount of the provision as at the measurement date of December 31, 2022, results from the respective vesting level:  
2019 LTI plan: €0.0 million (PY: €0.0 million), the vesting level is 100%;  
2020 LTI plan (senior executives and executives): €14.7 million (PY: €26.9 million), the vesting level is 100%;  
2020 LTI plan (Executive Board): €0.0 million (PY: €1.0 million), the vesting level is 75%;  
2021 LTI plan (senior executives and executives): €13.1 million (PY: €27.9 million), the vesting level is 67%;  
2021 LTI plan (Executive Board): €0.2 million (PY: €1.3 million), the vesting level is 50%;  
2022 LTI plan (senior executives and executives): €30.8 million, the vesting level is 33%;  
2022 LTI plan (Executive Board): €1.6 million, the vesting level is 25%.

In total, no expenses or income for the 2017 to 2019 LTI plans were recorded in the reporting year. For the 2019 TIP bonus, reduced liabilities for payroll and personnel-related costs resulted in income of €4.5 million in 2022 (PY: expenses of €0.8 million). For the 2020 LTI plan, reduced liabilities for payroll and personnel-related costs resulted in income of €3.1 million (PY: €3.0 million) for senior executives and executives, and €0.4 million (PY: €1.0 million) for the Executive Board. Expenses of €0.6 million (PY: €9.3 million) were incurred for the 2021 LTI plan for senior executives and executives, and income of €0.3 million (PY: expenses of €0.3 million) was recognized for the 2021 LTI plan for the Executive Board due to reduced personnel expenses. Expenses of €10.5 million were incurred for the 2022 LTI plan for senior executives and executives, and €0.4 million for the 2022 LTI plan for the Executive Board.

#### Performance bonus (deferral) under the 2019 remuneration system

The performance bonus was based on a target amount that the Supervisory Board determined for each Executive Board member for 100% target achievement. Target criteria were the year-on-year change in the CVC and the return on capital employed (ROCE). For Executive Board members with responsibility for a particular business area, these criteria related to the relevant business area; for other Executive Board members, they related to the Continental Group. The CVC target was 100% achieved if the CVC was unchanged compared with the previous year. If the CVC fell or rose by a defined percentage, this element was reduced to zero or reached a maximum of 150%. In the case of a negative CVC in the previous year, target achievement was based on the degree of improvement. The criteria for the ROCE target were guided by planning targets. This component could also be omitted if a certain minimum value was not achieved.

The CVC target was weighted at 60% and the ROCE target at 40% in the calculation of the performance bonus. In any event, the performance bonus was capped at 150% of the target bonus.

The performance bonus achieved in a fiscal year was divided into a lump sum, which was paid out as an annual bonus (immediate payment), and a deferred payment (deferral). The immediate payment amounted to 60% and the deferral 40%. The deferral was converted into virtual shares of Continental AG. Following a holding period of three years after the end of the fiscal year for which the respective performance bonus was determined, the value of these virtual shares was paid out together with the value of the dividends that were distributed for the fiscal years of the holding period. The conversion of the deferral into virtual shares and payment of their value after the holding period were based on the average share price for the three-month period immediately preceding the Annual Shareholders' Meeting in the year of conversion or payment. The possible increase in the value of the deferral was capped at 250% of the initial value. Future payments of the value of deferrals will still be made under the 2019 remuneration system, provided the three-year holding period for the virtual shares has expired.

A Monte Carlo simulation is used in the measurement of stock options. This means that log-normal distributed processes are simulated for the price of Continental shares. The measurement model also takes into account the average value accumulation of share prices in the respective reference period and the floor and cap for the payment amount.

Income of €1.0 million (PY: €1.0 million) from the reversal of provisions from virtual shares was recognized in the respective function costs.

The following parameters were used as at the measurement date of December 31, 2022:

- › Constant zero rates as at the measurement date of December 31, 2022:  
2019 tranche: 1.76% as at the due date and as at the expected payment date.
- › Interest rate based on the yield curve for government bonds.
- › Dividend payments: the dividend of Continental AG amounted to €2.00 per share in 2022; Continental AG distributed a dividend of €0.00 per share in 2021.
- › Historical volatilities on the basis of daily Xetra closing rates for Continental shares based on the respective remaining term for virtual shares. The volatility calculated for the 2019 tranche was 45.32%.

As at December 31, 2022, commitments with a fair value of €0.3 million are attributable to Executive Board members active at the end of the reporting period; this is equivalent to 5,525 virtual shares (PY: €0.9 million; 9,393 virtual shares).

#### Performance bonus (deferral) under the remuneration system from 2020

In the service agreement, the Supervisory Board agrees to a target amount for the performance bonus (hereinafter "STI target amount") that is granted to each member of the Executive Board in the event of 100% target achievement. The maximum amount of the performance bonus is limited to 200% of the STI target amount.

The amount of the STI to be paid out depends on the extent to which a member of the Executive Board achieves the targets set by the Supervisory Board for this Executive Board member for the following three key financial indicators as performance criteria within the meaning of Section 87a (1) Sentence 2 No. 4 AktG:

- › Earnings before interest and tax (hereinafter "EBIT"), adjusted for goodwill impairment as well as gains and/or losses from the disposal of parts of the company.
- › Return on capital employed (ROCE) as the ratio of EBIT (adjusted, as mentioned above) to average operating assets for the fiscal year.
- › Cash flow before financing activities (hereinafter "free cash flow"), adjusted for cash inflows and outflows from the disposal or acquisition of companies and business operations.

The degree to which the EBIT target is achieved is weighted at 40%, the ROCE target at 30% and the free cash flow target at 30% in the calculation of the STI.

For each financial performance criterion, the target value for 100% target achievement corresponds to the value that the Supervisory Board agreed in each case for this financial performance criterion in the planning for the respective fiscal year.

For each financial performance criterion, the Supervisory Board determines the values for target achievement of 0% and 200% on an annual basis. The degree to which the target is achieved is calculated on a straight-line basis between 0% and 200% by comparing this with the respective actual value for the fiscal year.

In addition, prior to the start of each fiscal year, the Supervisory Board can determine personal, non-financial performance criteria to be included in target achievement in the form of a personal contribution factor (hereinafter "PCF") with a value between 0.8 and 1.2 for individual or all members of the Executive Board.

After the end of the fiscal year, the target achievement for each financial performance criterion is calculated on the basis of the audited consolidated financial statements of Continental AG, and the sum total of these financial performance criteria is multiplied by the STI target amount in accordance with the weighting described above. By multiplying this result by the PCF, the gross value of the STI amount to be paid (hereinafter "gross payout amount") is determined.

Each member of the Executive Board is obligated to invest 20% of the gross payout amount (generally corresponding to around 40% of the net payment amount) in shares of Continental AG. The remainder is paid out as short-term variable remuneration.

Each member of the Executive Board is obligated to hold the shares legally and economically for a period of at least three years from the day of acquisition.

Expenses of €1.5 million (PY: €14.1 million) were incurred for the 2022 STI in 2022.

The number of shares converted by the Executive Board from the deferral of the 2021 STI came to 35,640 in 2022 (PY: 2,126).

#### Short-term employee benefits

##### Liabilities for payroll and personnel-related costs

The Continental value sharing bonus is a program that allows Continental employees to share in net income. The amount of profits shared is calculated on the basis of key internal figures. As in the previous year, no provision was recognized for the reporting period.

## 30. Provisions for Other Risks and Obligations

€ millions	Dec. 31, 2022		Dec. 31, 2021	
	Short-term	Long-term	Short-term	Long-term
Restructuring provisions	145.4	297.0	175.0	453.4
Litigation and environmental risks	142.9	209.2	149.1	213.5
Warranties	453.4	22.5	505.1	10.2
Other provisions <sup>1</sup>	295.1	95.4	276.2	110.6
<b>Provisions for other risks<sup>1</sup></b>	<b>1,036.8</b>	<b>624.1</b>	<b>1,105.4</b>	<b>787.7</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

The provisions for other risks developed as follows:

€ millions	Restructuring provisions	Litigation and environmental risks	Warranties	Other provisions <sup>1</sup>
<b>As at January 1, 2022</b>	<b>628.4</b>	<b>362.6</b>	<b>515.3</b>	<b>386.8</b>
Additions	73.6	85.4	291.9	212.1
Utilizations	-141.8	-51.4	-177.6	-138.2
Changes in the scope of consolidation	—	—	0.2	-1.4
Reversals	-120.3	-63.8	-162.2	-54.9
Interest	-1.2	4.0	—	-19.6
Exchange-rate changes	3.7	15.3	8.3	5.7
<b>As at December 31, 2022</b>	<b>442.4</b>	<b>352.1</b>	<b>475.9</b>	<b>390.5</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

The additions to restructuring provisions resulted mainly from the ContiTech segment. Contrary to the original estimates of the effects from restructuring plans, agreements were reached over the course of the restructuring measures that resulted in reversals in all segments.

The utilization of restructuring provisions related to the implementation of restructuring measures adopted in previous years as well as those incorporated for the first time in 2022.

The additions to and reversals of provisions for litigation and environmental risks related in particular to product liability risks in the Tires segment in the USA and risks in connection with disputes over industrial property rights. Please see Note 37.

The utilizations relate mainly to the aforementioned product liability risks in the Tires segment and risks in connection with disputes over industrial property rights.

The changes in provisions for warranties include utilizations of €177.6 million (PY: €252.4 million) and reversals of €162.2 million (PY: €244.5 million), which are offset by additions of €291.9 million (PY: €541.2 million). The changes result mainly from specific individual cases within the Automotive segment.

The other provisions also include provisions for risks from operations, such as those in connection with compensation from customer and supplier claims that are not warranties. They also include provisions for dismantling and tire-recycling obligations, and provisions for possible interest payments and penalties on income tax liabilities.

In the other provisions, contingencies amounting to a low nine-figure sum have been set aside to cover risks and costs arising from the proceedings conducted by the public prosecutor's offices in Hanover and Frankfurt am Main in connection with illegal defeat devices in diesel engines. Please see Note 37.

## 31. Income Tax Liabilities

Income tax liabilities developed as follows:

€ millions	2022	2021
<b>As at January 1<sup>1</sup></b>	<b>472.2</b>	<b>675.1</b>
Additions <sup>1</sup>	429.1	458.4
Utilizations and advance payments for the current fiscal year	-355.9	-506.5
Reversals	-17.4	-46.7
Changes in the scope of consolidation	0.0	-117.9
Exchange-rate changes	-2.3	9.8
<b>As at December 31<sup>1</sup></b>	<b>525.7</b>	<b>472.2</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

When reconciling the income tax liabilities with the income taxes paid in the statement of cash flows, the cash changes in income tax receivables must be included in addition to the utilizations and current advance payments shown here.

## 32. Indebtedness and Additional Notes to the Statement of Cash Flows

€ millions	Dec. 31, 2022			Dec. 31, 2021		
	Total	Short-term	Long-term	Total	Short-term	Long-term
Bonds	3,949.2	1,261.0	2,688.2	3,307.3	–	3,307.3
Bank loans and overdrafts <sup>1</sup>	1,579.6	1,238.6	341.0	1,199.7	870.7	329.0
Derivative instruments	20.6	17.6	3.0	21.3	20.0	1.3
Lease liabilities	1,242.4	285.0	957.4	1,274.1	288.2	985.9
Liabilities from sale-of-receivables programs	323.9	323.9	–	286.8	286.8	–
Other indebtedness <sup>2</sup>	579.0	562.6	16.4	171.3	151.6	19.7
<b>Indebtedness</b>	<b>7,694.7</b>	<b>3,688.7</b>	<b>4,006.0</b>	<b>6,260.5</b>	<b>1,617.3</b>	<b>4,643.2</b>

<sup>1</sup> Thereof €13.1 million (PY: €5.3 million) secured by land charges, mortgages and similar securities.

<sup>2</sup> Other indebtedness included a carrying amount of €367.3 million (PY: €17.1 million) from commercial paper issuances.



## Continental's key bond issues

€ millions Issuer/type	Amount of issue Dec. 31, 2022	Carrying amount Dec. 31, 2022	Stock market value Dec. 31, 2022	Amount of issue Dec. 31, 2021	Carrying amount Dec. 31, 2021	Stock market value Dec. 31, 2021	Coupon p.a.	Issue/maturity and fixed interest until	Issue price
CAG <sup>1</sup> euro bond	500.0	499.6	490.4	500.0	499.0	501.0	0.000%	2019/09.2023	99.804%
CGF <sup>2</sup> euro bond	750.0	749.9	741.6	750.0	746.8	779.6	2.125%	2020/11.2023	99.559%
CGF <sup>2</sup> euro bond	625.0	624.9	600.1	625.0	622.0	641.4	1.125%	2020/09.2024	99.589%
CAG <sup>1</sup> euro bond	600.0	600.0	555.3	600.0	598.3	603.8	0.375%	2019/06.2025	99.802%
CAG <sup>1</sup> euro bond	750.0	749.5	719.2	750.0	741.2	822.2	2.500%	2020/08.2026	98.791%
CAG <sup>1</sup> euro bond	625.0	625.2	607.4	—	—	—	3.625%	2022/11.2027	100.000%
<b>Total</b>	<b>3,850.0</b>	<b>3,849.1</b>	<b>3,714.0</b>	<b>3,225.0</b>	<b>3,207.3</b>	<b>3,348.0</b>			

1 CAG, Continental Aktiengesellschaft, Hanover.

2 CGF, Conti-Gummi Finance B.V., Maastricht, Netherlands.

The carrying amount of the bonds increased by €641.9 million from €3,307.3 million in the previous year to €3,949.2 million as at the end of fiscal 2022. This rise is due to the euro bond with a volume of €625.0 million issued by Continental AG on November 30, 2022, under the Debt Issuance Programme. The issue price of this bond, which has a term of five years and a fixed interest rate of 3.625% p.a., was 100.000%.

The carrying amount of the bonds also includes a private placement issued by Continental AG in October 2019. The private placement has a nominal volume of €100.0 million, a term of five years and a fixed interest rate of 0.231% p.a.

### Credit lines and available financing from banks

Bank loans and overdrafts amounted to €1,579.6 million (PY: €1,199.7 million) as at December 31, 2022, and were therefore €379.9 million above the previous year's level. On December 31, 2022, there were credit lines and available financing from banks in the amount of €6,182.5 million (PY: €6,103.7 million). A nominal amount of €4,573.5 million of this had not been utilized as at the end of the reporting period (PY: €4,880.3 million). The syndicated loan of the Continental Group described below accounted for €3,700.0 million of this (PY: €4,000.0 million). Besides this, the major portion of the credit lines and available financing from banks related, as in the previous year, to predominantly floating-rate short-term borrowings.

The syndicated loan that was renewed ahead of schedule in December 2019 consists of a revolving tranche of €4,000.0 million and has an original term of five years. The margin will also depend on the Continental Group's sustainability performance. If the Continental Group achieves the performance improvements in sustainability as set out in detail in the loan agreement, this will reduce the interest rate; non-achievement will result in an interest rate increase. The loan agreement contains no obligation to comply with financial covenants. Utilizations may be undertaken both in euros and US dollars on the basis of variable interest rates. Depending on the currency, interest is accrued at either the EURIBOR rate or the corresponding USD Libor rate, plus a margin in each case. With regard to interest rate benchmark reform, an amendment to the agreement with the bank consortium with respect to utilizations in US dollars was undertaken in 2022. Please see Note 33 for further details. As at December 31, 2022, Continental AG had utilized €300.0 million (PY: —) of this revolving loan. In November 2021, Continental exercised the second and final option to extend the term by one year. The lending banks then extended this financing commitment until December 2026 at unchanged conditions.

In the year under review, the Continental Group utilized its commercial paper programs, its sale-of-receivables programs and its various bank lines to meet short-term credit requirements.

Please see Note 33 for the maturity structure of indebtedness.



**Additional notes to the statement of cash flows**

The following table showing the (net) change in short-term and long-term indebtedness provides additional information on the consolidated statement of cash flows:

€ millions	Cash		Non-cash					Dec. 31, 2021
	Dec. 31, 2022		Exchange-rate changes	Reclassifications	Changes in fair value	Changes in the scope of consolidation	Other	
Change in derivative instruments and interest-bearing investments	207.3	-22.9	-4.2	—	9.5	—	-1.0	225.9
Change in short-term indebtedness	-3,688.7	-457.1	-6.5	-1,531.3	3.1	-1.5	-78.1	-1,617.3
thereof repayment of lease liabilities <sup>1</sup>	—	323.6	—	—	—	—	—	—
Change in long-term indebtedness	-4,006.0	-666.5	-9.8	1,531.3	-1.8	-1.6	-214.4	-4,643.2
thereof issuance of bonds <sup>1</sup>	—	-625.0	—	—	—	—	—	—

<sup>1</sup> The presentation of the change in indebtedness was revised in fiscal 2022. The previous year's figures have been adjusted accordingly.

€ millions	Cash		Non-cash					Dec. 31, 2020
	Dec. 31, 2021		Exchange-rate changes	Reclassifications	Changes in fair value	Changes in the scope of consolidation	Other	
Change in derivative instruments and interest-bearing investments	225.9	-70.7	8.1	—	-21.9	-24.1	78.0	256.5
Change in short-term indebtedness	-1,617.3	1,169.8	-26.3	-561.8	-20.7	20.9	-9.2	-2,190.0
thereof redemption of bonds <sup>1</sup>	—	200.0	—	—	—	—	—	—
thereof repayment of lease liabilities <sup>1</sup>	—	339.3	—	—	—	—	—	—
Change in long-term indebtedness	-4,643.2	-16.6	-33.2	561.8	-1.3	134.0	-143.5	-5,144.4

<sup>1</sup> The presentation of the change in indebtedness was revised in fiscal 2022. The previous year's figures have been adjusted accordingly.

### 33. Financial Instruments

The tables below show the carrying amounts and fair values of financial assets and liabilities, whereby non-current and current items are presented together. In addition, the relevant measurement categories are shown according to IFRS 9, *Financial*

*Instruments*, and the levels of the fair value hierarchy relevant for calculating fair value according to IFRS 13, *Fair Value Measurement*.

€ millions	Measurement category in acc. with IFRS 9	Carrying amount as at Dec. 31, 2022	Fair value as at Dec. 31, 2022	thereof Level 1	thereof Level 2	thereof Level 3
Other investments <sup>1</sup>	FVOCIwR	160.2	160.2	4.7	–	155.5
Derivative instruments and interest-bearing investments						
Derivative instruments not accounted for as effective hedging instruments	FVPL	31.4	31.4	–	31.4	–
Debt instruments	FVPL	74.0	74.0	74.0	–	–
Debt instruments	at cost	101.9	101.9	–	–	–
Trade accounts receivable without lease receivables						
Trade accounts receivable	at cost	7,636.5	7,636.5	–	–	–
Bank drafts	FVOCIwR	114.9	114.9	–	114.9	–
Trade accounts receivable	FVPL	12.5	12.5	–	12.5	–
Other financial assets without lease receivables						
Other financial assets	FVPL	127.1	127.1	1.2	125.9	–
Other financial assets	at cost	267.5	267.5	–	–	–
Cash and cash equivalents						
Cash and cash equivalents	at cost	2,774.6	2,774.6	–	–	–
Cash and cash equivalents	FVPL	213.4	213.4	213.4	–	–
<b>Financial assets without lease receivables</b>		<b>11,514.0</b>	<b>11,514.0</b>	<b>293.3</b>	<b>284.7</b>	<b>155.5</b>
Indebtedness without lease liabilities						
Derivative instruments not accounted for as effective hedging instruments	FVPL	20.6	20.6	–	20.6	–
Other indebtedness	at cost	6,431.7	6,295.7	3,726.8	766.2	–
Trade accounts payable	at cost	7,637.0	7,637.0	–	–	–
Other financial liabilities	at cost	1,773.8	1,773.8	–	–	–
<b>Financial liabilities without lease liabilities</b>		<b>15,863.1</b>	<b>15,727.1</b>	<b>3,726.8</b>	<b>786.8</b>	<b>–</b>
Aggregated according to categories as defined in IFRS 9:						
Financial assets (FVOCIwR)		114.9				
Financial assets (FVOCIwR)		160.2				
Financial assets (FVPL)		458.4				
Financial assets (at cost)		10,780.5				
Financial liabilities (FVPL)		20.6				
Financial liabilities (at cost)		15,842.5				

<sup>1</sup> Excluding investments in unconsolidated affiliated companies.

€ millions	Measurement category in acc. with IFRS 9	Carrying amount as at Dec. 31, 2021	Fair value as at Dec. 31, 2021	thereof Level 1	thereof Level 2	thereof Level 3
Other investments <sup>1</sup>	FVOCIwoR	159.5	159.5	–	–	159.5
Derivative instruments and interest-bearing investments						
Derivative instruments not accounted for as effective hedging instruments	FVPL	25.1	25.1	–	25.1	–
Debt instruments	FVPL	81.2	81.2	81.2	–	–
Debt instruments	at cost	119.6	119.6	–	–	–
Trade accounts receivable without lease receivables						
Trade accounts receivable	at cost	6,795.9	6,795.9	–	–	–
Bank drafts	FVOCIwoR	282.6	282.6	–	282.6	–
Trade accounts receivable	FVPL	7.7	7.7	–	7.7	–
Other financial assets without lease receivables						
Other financial assets	FVPL	114.2	114.2	–	114.2	–
Other financial assets	at cost	216.7	216.7	–	–	–
Cash and cash equivalents						
Cash and cash equivalents	at cost	1,672.1	1,672.1	–	–	–
Cash and cash equivalents	FVPL	597.0	597.0	597.0	–	–
<b>Financial assets without lease receivables</b>		<b>10,071.6</b>	<b>10,071.6</b>	<b>678.2</b>	<b>429.6</b>	<b>159.5</b>
Indebtedness without lease liabilities						
Derivative instruments not accounted for as effective hedging instruments	FVPL	21.3	21.3	–	21.3	–
Other indebtedness	at cost	4,965.1	5,113.0	3,348.0	477.8	–
Trade accounts payable	at cost	5,865.4	5,865.4	–	–	–
Other financial liabilities	at cost	1,275.3	1,275.3	–	–	–
<b>Financial liabilities without lease liabilities</b>		<b>12,127.1</b>	<b>12,275.0</b>	<b>3,348.0</b>	<b>499.1</b>	<b>–</b>
Aggregated according to categories as defined in IFRS 9:						
Financial assets (FVOCIwoR)		282.6				
Financial assets (FVOCIwoR)		159.5				
Financial assets (FVPL)		825.2				
Financial assets (at cost)		8,804.3				
Financial liabilities (FVPL)		21.3				
Financial liabilities (at cost)		12,105.8				

<sup>1</sup> Excluding investments in unconsolidated affiliated companies.

## Abbreviations

- > at cost: measured at amortized cost
- > FVOCIwoR: fair value through other comprehensive income with reclassification
- > FVOCIwoR: fair value through other comprehensive income without reclassification
- > FVPL: fair value through profit and loss

## Levels of the fair value hierarchy according to IFRS 13, *Fair Value Measurement*

- > Level 1: quoted prices in active markets for identical instruments
- > Level 2: quoted prices in active markets for similar instruments or measurement methods for which all major input factors are based on observable market data
- > Level 3: measurement methods for which the major input factors are not based on observable market data

Financial instruments allocated to the FVOCIwoR measurement category are classified as such because they are held over a long term for strategic purposes.

For financial instruments accounted for at FVOCIwoR for which there are no quoted prices in active markets for identical instruments (Level 1) or for similar instruments, or for which there are no applicable measurement methods in which all major input factors are based on observable market data (Level 2), the fair value must be calculated using a measurement method for which the major input factors are based on non-observable market data (Level 3). If external valuation reports or information from other financing rounds is available, these are used. If such information is not available, the measurement is performed according to the measurement method that is deemed appropriate and realizable in each case: for example, according to the discounted cash flow method or by valuation according to multiples using ratios based on purchase prices for comparable transactions. Measurement at amortized cost is only considered the best estimate of the fair value of financial assets if the most recent information available for fair value measurement is insufficient. Financial instruments accounted for at FVOCIwoR are centrally monitored with regard to any changes to the major non-observable input factors and continuously checked for changes in value.

In the previous year, as part of several transactions, Continental sold a minority stake that had been acquired as a purely financial investment and which was recognized under other financial assets. The cumulative sales price before deduction of costs was €125.4 million.

Please see Note 19 for information on the changes in carrying amounts of other investments. For reasons of materiality, a sensitivity analysis is not required.

The accounting and measurement methods applied are described in Note 2 of the notes to the consolidated financial statements.

The fair values of other indebtedness and other financial liabilities were derived from existing quotations on an active market (Level 1) or alternatively were determined by discounting all future cash flows at the applicable interest rates for the corresponding residual maturities, taking into account a company-specific credit spread (Level 2), provided their carrying amounts as at the reporting date are not approximately equivalent to their fair values. The other financial instruments measured at cost generally have short remaining terms. As a result, the carrying amounts as at the end of the reporting period are, as a rule, approximately their fair values and are not shown in the fair value hierarchy in the table.

The following table shows the changes to financial instruments at Level 3:

€ millions	Other investments	Other financial assets	Total
<b>As at January 1, 2021</b>	<b>109.2</b>	<b>33.5</b>	<b>142.7</b>
Valuation effects recognized in other comprehensive income	5.3	–	5.3
Transfers to Level 1	–	-33.5	-33.5
Additions	28.3	–	28.3
Reclassification	15.1	–	15.1
Changes in the scope of consolidation	-0.7	–	-0.7
Exchange-rate effects	2.3	–	2.3
<b>As at December 31, 2021</b>	<b>159.5</b>	<b>–</b>	<b>159.5</b>
Valuation effects recognized in other comprehensive income	0.1	–	0.1
Transfers to Level 1	-18.1	–	-18.1
Additions	10.4	–	10.4
Convertible note conversion	0.5	–	0.5
Exchange-rate effects	3.1	–	3.1
<b>As at December 31, 2022</b>	<b>155.5</b>	<b>–</b>	<b>155.5</b>

The Continental Group recognizes possible reclassifications between the different levels of the fair value hierarchy as at the end of the reporting period in which a change occurred.

At the start of 2022, two financial investments were measured on the basis of input factors that do not constitute observable market data (Level 3). As a reliable quoted market price became available for these instruments in the second half of the year, they were assigned to Level 1.

At the start of 2021, the fair value of other financial assets in the amount of €33.5 million was determined based on input factors that do not constitute observable market data (Level 3). As a reliable quoted market price became available for these instruments as of the 2021 half-year financial statements, they were measured using the market price and assigned to Level 1 until they were sold.

The following income and expenses from financial instruments were recognized in the consolidated statement of income:

€ millions	Net gains and losses from interest		Other net gains and losses		Total net gains and losses	
	2022	2021	2022	2021	2022	2021
Financial assets (at cost)	53.6	35.2	-46.4	88.4	7.2	123.6
Financial assets and liabilities (FVPL)	2.2	0.2	-23.0	-23.1	-20.8	-22.9
Financial assets (FVOCI)	-0.9	–	0.8	0.5	-0.1	0.5
Financial liabilities (at cost)	-138.2	-100.7	-69.6	-57.0	-207.8	-157.7
Discontinued operations	–	0.5	–	3.9	–	4.4

Interest income and expense from financial instruments is reported in the financial result (Note 11).

Dividend income from financial assets measured at fair value through other comprehensive income is explained under Income from Investments (Note 10).

### Collateral

As at December 31, 2022, a total of €585.0 million (PY: €521.2 million) of financial assets had been pledged as collateral. In the year under review, as in the previous year, collateral mainly consisted of trade accounts receivable assigned as collateral for liabilities from sale-of-receivables programs. The remainder related to pledged cash or other financial assets.

### Risk management of financial instruments

Due to its international business activities and the resulting financing requirements, the Continental Group is exposed to default risks, risks from changes in exchange rates and variable interest rates, and liquidity risk. The management of these risks is described in the following sections.

In addition, hedging instruments are used in the Continental Group. Their use is covered by corporate-wide policies, adherence to which is regularly reviewed by internal auditors. Internal settlement risks are minimized through the clear segregation of functional areas.

Further information about the risks presented below and about risk management can be found in the report on risks and opportunities in the consolidated management report.

#### 1. Default risks

Default risks from trade accounts receivable, contract assets or other financial assets include the risk that receivables will be collected late or not at all if a customer or another contractual party does not fulfill its contractual obligations. The total of the positive carrying amounts is equivalent to the maximum default risk of the Continental Group from financial assets. Default risk is influenced mainly by characteristics of the customers and the sector and is therefore analyzed and monitored by central and local credit managers. The responsibilities of the credit management function also include pooled receivables risk management. Contractual partners' creditworthiness and payment history are analyzed on a regular basis.

Default risk for non-derivative financial receivables is also limited by ensuring that agreements are entered into with partners with proven creditworthiness only or that collateral is provided or, in individual cases, trade credit insurance is agreed. The Continental Group held an immaterial amount of collateral as at December 31, 2022. There are no trade accounts receivable or contract assets for which an impairment loss was not recognized due to collateral held.

However, default risk cannot be excluded with absolute certainty, and any remaining risk is addressed by recognizing expected credit losses for identified individual risks and on the basis of experience, taking account of any relevant future components. Financial assets that are neither past due nor impaired accordingly have a prime credit rating. Default risks are calculated on the basis of corporate-wide standards. The methods for calculating valuation allowances are described in Note 2 of the notes to the consolidated financial statements.

#### Trade accounts receivable and contract assets

If the creditworthiness of receivables is impaired, corresponding expenses are recognized in an allowance account.

Lifetime expected credit losses are largely calculated using estimates and assessments based on the creditworthiness of the respective customer, current economic developments and the analysis of historical losses on receivables. The creditworthiness of a customer is assessed on the basis of its payment history and its ability to make payments. It is regularly reviewed whether there is a need to take account of any risks in connection with different customer groups, sectors or countries. No such allocation of default risk was required in 2022.

Continental calculates the default rates for lifetime expected credit losses based on a three-year average, taking account of the historical defaults allocated to the different periods past due, and generally also taking account of a forward-looking component. Trade accounts receivable and contract assets whose creditworthiness is already impaired are not taken into account when calculating lifetime expected credit losses. There were no significant effects on expected credit losses from the modification of cash flows.

The table below shows the gross carrying amounts as at December 31, 2022, for trade accounts receivable and contract assets whose creditworthiness was not impaired<sup>1</sup>:

€ millions	Dec. 31, 2022	Dec. 31, 2021
not overdue	7,025.1	6,611.7
0-29 days	405.8	245.1
30-59 days	142.2	108.7
60-89 days	70.6	48.1
90-119 days	38.1	34.2
120 days or more	149.8	92.1
<b>As at December 31</b>	<b>7,831.6</b>	<b>7,139.9</b>

<sup>1</sup> The difference of €174.3 million (December 31, 2021: €192.8 million) from the tables in Notes 6 and 24 results from the gross carrying amounts of trade accounts receivable and contract assets whose creditworthiness was impaired.

In the year under review, lifetime expected credit losses and valuation allowances for trade accounts receivable and contract assets whose creditworthiness was impaired developed as follows:

€ millions	2022	2021
<b>As at January 1</b>	<b>149.2</b>	<b>159.4</b>
Additions	60.3	71.4
Utilizations	-24.3	-19.4
Reversals	-52.1	-53.2
Amounts disposed of through disposal of subsidiaries	–	-15.3
Exchange-rate changes	5.3	6.3
<b>As at December 31</b>	<b>138.4</b>	<b>149.2</b>

As at December 31, 2022, valuation allowances for trade accounts receivable whose creditworthiness was impaired amounted to €114.9 million (PY: €132.6 million).

Of the impaired receivables written down in the reporting period, €0.9 million (PY: €1.3 million) is still subject to enforcement measures.

#### Other financial assets

Valuation allowances equivalent to the gross carrying amount totaling €2.8 million (PY: €2.9 million) were recognized for other financial assets whose creditworthiness was impaired. Other 12-month and lifetime expected credit losses on other financial assets are not of significance.

#### Cash and cash equivalents, derivative instruments and interest-bearing investments

In order to minimize the default risk for cash and cash equivalents, derivative instruments and interest-bearing investments, the Continental Group generally uses banks that it has classified as core banks on the basis of defined criteria. As a general rule, these banks should have at least one investment-grade credit rating from one of the global rating agencies. The default risk can therefore be considered very low. The creditworthiness of the core banks – and of other banks and other business partners with which investments are made, loans are granted or derivative instruments are traded in derogation from the core bank principle for operational or

regulatory reasons – is continuously monitored by tracking not only their credit ratings but also particularly the premiums for insuring against credit risks (credit default swap, CDS), provided such information is available. In addition, the Continental Group sets investment limits for each bank and trading limits for derivative instruments. The amount of these limits is based on the creditworthiness of the respective bank. Compliance with these limits is continuously monitored. As in the previous year, expected credit losses from cash and cash equivalents and other interest-bearing investments measured at amortized cost as well as assets measured at amortized cost with impaired creditworthiness are not significant.

## 2. Currency management

The international nature of the Continental Group's business activities results in deliveries and payments in various currencies. Currency-exchange fluctuations involve the risk of losses because assets denominated in currencies with a falling exchange rate lose value, while liabilities denominated in currencies with a rising exchange rate become more expensive. For hedging, it is allowed to use only derivative instruments that have been defined in corporate-wide policies and can be reported and measured in the treasury management system. It is generally not permitted to use financial instruments that do not meet these criteria.

#### Operational foreign-currency risk

In operational currency management, actual and expected foreign-currency cash flows are combined as operational foreign-exchange

exposures in the form of net cash flows for each transaction currency on a rolling 12-month basis. These cash flows arise mainly from receipts and payments from external and intra-corporate transactions by the Continental Group's subsidiaries worldwide. A natural hedge approach for reducing currency risks has been pursued for several years, meaning that the difference between receipts and payments in any currency is kept as low as possible. Exchange-rate developments are also monitored, analyzed and forecast. Based on the operational foreign-exchange exposure and constantly updated exchange-rate forecasts, the interest-rate and currency committee, which convenes weekly, agrees on the hedging measures to be implemented in individual cases by concluding derivative instruments, particularly currency forwards, currency swaps and currency options with a term of up to 12 months. Their amount must not exceed 30% of the 12-month exposure per currency without Executive Board permission. In addition, further risk limits for open derivative positions are set, which considerably reduce the risks from hedging activities. Hedge accounting was not used in the reporting year or in the previous year for hedges concluded in this way. As in the previous year, there were no derivative instruments for hedging against operational foreign-currency risks as at December 31, 2022.

As at December 31, 2022, the net exposure from financial instruments that are denominated in a currency other than the functional currency of the respective subsidiary and are not allocated to net indebtedness existed in the major currencies of the euro in the amount of -€670.8 million (PY: €314.0 million) and the US dollar in the amount of -€573.4 million (PY: -€482.3 million). The main local currencies accounting for the aforementioned euro-foreign currency transactions are the Chinese renminbi at -€371.3 million, the Mexican peso at -€177.3 million and the Romanian leu at -€80.5 million (PY: the US dollar at €717.3 million, the Chinese renminbi at -€277.2 million and the Mexican peso at -€58.3 million). The main local currencies accounting for the US dollar-foreign currency transactions are the Chinese renminbi at -€177.1 million, the Romanian leu at -€143.7 million and the Czech koruna at -€124.4 million (PY: the Chinese renminbi at -€177.3 million, the Czech koruna at -€106.0 million and the Mexican peso at €93.1 million). Of these amounts, the positive values constitute net receivables and the negative values net liabilities.

#### Financial foreign-currency risks

In addition to operational foreign-currency risk, currency risks also result from the Continental Group's external and internal net indebtedness that is denominated in a currency other than the functional currency of the respective subsidiary. The quantity of these instruments is regularly summarized in the form of a financial foreign-currency exposure for each transaction currency. As at December 31, 2022, the net exposure in the major currencies amounted to -€1,045.4 million (PY: -€45.6 million) for the euro and €1,240.6 million (PY: €1,148.2 million) for the US dollar. The main local currencies accounting for the aforementioned euro-foreign currency transactions are the Romanian leu at -€675.0 million, the Hungarian forint at -€257.1 million and the Serbian dinar at -€142.4 million (PY: the Czech koruna at €744.2 million, the Romanian leu at -€278.0 million and the Hungarian forint at -€222.2 million). The main local currencies accounting for the US dollar-foreign currency transactions are the euro at €954.9 million, the Mexican peso at

€285.8 million and the Canadian dollar at -€72.1 million (PY: the euro at €848.8 million, the Mexican peso at €291.7 million and the Canadian dollar at -€106.7 million). These currency risks are generally hedged against through the use of derivative instruments, particularly currency forwards, currency swaps and cross-currency interest-rate swaps. In the case of highly effective, longer-term and significant hedges, Continental usually applies hedge accounting. The hedged transactions are not divided into their risk components. Hedge accounting was not used in the reporting year or in the previous year for hedges concluded in this way.

#### Hedging against financial foreign-currency risks without using hedge accounting

As at December 31, 2022, there are derivative instruments for hedging against financial foreign-currency risks from intra-corporate receivables and liabilities. Hedge accounting is not used for these instruments, hence their assignment to the measurement category FVPL. Corresponding currency forwards and currency swaps are reported as at December 31, 2022, in the statement of financial position under the item "Short-term derivative instruments and interest-bearing investments" in the amount of €31.4 million (PY: €5.3 million), under the item "Long-term indebtedness" in the amount of 3.0 million (PY: €1.3 million) and under the item "Short-term indebtedness" in the amount of €9.1 million (PY: €20.0 million). Their nominal volume comes to €1,533.1 million as at December 31, 2022 (PY: €1,407.4 million). In addition, as at December 31, 2022, there are cross-currency interest-rate swaps with a total nominal volume of €500.0 million (PY: €500.0 million), which are reported under "Short-term indebtedness" in the amount of €8.5 million (PY: under "Long-term derivative instruments and interest-bearing investments" in the amount of €19.8 million).

#### Hedging against financial foreign-currency risks (net investment hedges)

Until August 2017, the Continental Group hedged its net investments in foreign operations. Based on the decision that currency effects from net investments in a foreign operation and from designated hedges that are accumulated in the currency translation reserve in equity are to be reclassified to the income statement only if the foreign operation is sold or liquidated, €20.2 million (PY: €20.2 million) from the hedged transactions remains in the currency translation reserve in equity.

#### Translation-related foreign-currency risks

A large number of the subsidiaries are located outside the euro currency zone. As Continental AG's reporting currency in the consolidated financial statements is the euro, the financial statements of these companies are translated into euros. With regard to managing the risks of translation-related currency effects, it is assumed that investments in foreign companies are entered into for the long term and that earnings are reinvested. Translation-related effects that arise when the value of net asset items translated into euros changes as a result of exchange-rate fluctuations are recognized directly in equity in the consolidated financial statements and are generally not hedged.

#### Sensitivity analysis

IFRS 7, *Financial Instruments: Disclosures*, requires a presentation of the effects of hypothetical changes in exchange rates on income

and equity using a sensitivity analysis. In the Continental Group, the changes in the exchange rates are related to all financial instruments outstanding as at the end of the reporting period, including the effects of hedges. Forecast transactions and translation-related foreign-currency risks are not included in the sensitivity analysis. For those financial instruments with transaction currencies that differ from the functional currencies, a 10% appreciation or depreciation

of the respective functional currency of the subsidiaries in relation to the identified different transaction currencies is assumed to determine the sensitivities. Hedging transactions are valued on the basis of a 10% percent change in the underlying forward or spot rates from the perspective of the local currency of the hedging Continental Group company.

The following table shows, before income tax expense, the overall effect as measured using this approach, as well as the individual effects resulting from the euro and the US dollar, as the major transaction currencies, on net income. As in the previous year, there is no effect on equity according to this approach.

€ millions	Local currency +10%		Local currency -10%	
	2022	2021	2022	2021
<b>Total</b>	<b>265.1</b>	<b>42.8</b>	<b>-265.0</b>	<b>-42.7</b>
thereof EUR	163.3	-38.9	-163.3	38.9
thereof USD	22.8	19.4	-22.7	-19.4

### 3. Interest-rate management

Variable interest agreements and, in principle, short-term financial instruments result in a risk of rising interest rates for interest-bearing financial liabilities and falling interest rates for interest-bearing financial investments. These interest-rate risks are valued and assessed as part of our interest-rate management activities, partly on the basis of continuous monitoring of current and anticipated long-term and short-term interest-rate developments, and are managed by means of derivative interest-rate hedging instruments as needed. The Continental Group's interest-bearing net indebtedness is the subject of these activities based on the reporting date. Interest-rate

hedges serve exclusively to manage identified interest-rate risks. Once a year, a range is determined for the targeted share of fixed-interest indebtedness in relation to total gross indebtedness. As in the previous year, there were no derivative instruments for hedging against interest-rate risks as at December 31, 2022. The Continental Group is not exposed to a risk of fluctuation in the fair value of long-term financial liabilities due to market changes in fixed interest rates, as the lenders do not have the right to demand early repayment in the event of changing rates and these liabilities are recognized at amortized cost.



### Interest-rate risk

The profile of interest-bearing financial instruments allocated to net indebtedness, taking into account the effect of the Continental Group's derivative instruments, is as follows:

€ millions	2022	2021
<b>Fixed-interest instruments</b>		
Financial assets	73.7	80.4
Financial liabilities	5,564.0	5,125.2
<b>Floating-rate instruments</b>		
Financial assets	3,090.2	2,389.5
Financial liabilities	2,110.1	1,114.0

### Fair value sensitivity analysis

In accordance with IFRS 7, effects of financial instruments on income and equity resulting from interest-rate changes must be presented using a sensitivity analysis. The main effects resulted from the changes in the US dollar and euro interest rates. There were no changes in equity in 2022, as in the previous year. The effects on the financial result are presented below; tax effects were not taken into account in the analysis:

- › An increase in US dollar interest rates of 100 basis points in 2022 would have led to a change in the financial result of €4.4 million (PY: €9.2 million).
- › A decrease in US dollar interest rates of 100 basis points would have led to a change in the financial result of -€4.4 million (PY: -€9.4 million).
- › An increase in euro interest rates of 100 basis points in 2022 would have led to a change in the financial result of -€4.4 million (PY: -€9.9 million).

- › A decrease in euro interest rates of 100 basis points would have led to a change in the financial result of €4.5 million (PY: €10.2 million).

### Cash flow sensitivity analysis

The following table shows the effects an increase or a decrease in interest rates of 100 basis points would have had on the financial result. The effects would essentially result from floating-rate financial instruments. The effects were calculated for individual groups of financial instruments taking account of their contractual arrangement and based on the expected changes in the applicable interest rates for these financial instruments depending on changes in market interest rates. As in the previous year, this analysis is based on the assumption that all other variables, and in particular exchange rates, remain unchanged.

€ millions	Interest-rate increase +100 basis points		Interest-rate decline -100 basis points	
	2022	2021	2022	2021
<b>Total</b>	<b>9.8</b>	<b>13.4</b>	<b>-9.8</b>	<b>-14.0</b>
thereof EUR	-11.3	-1.5	11.3	0.9
thereof CNY	7.2	5.4	-7.2	-5.4
thereof USD	6.4	3.9	-6.4	-3.9
thereof BRL	2.2	1.2	-2.2	-1.2
thereof INR	1.3	0.8	-1.3	-0.8
thereof CAD	-1.0	-0.4	1.0	0.4

### Presentation of the effects of interest rate benchmark reform

In the case of the syndicated loan of the Continental Group with a committed volume of €4.0 billion, a contractual amendment was made with the bank consortium according to which the interest rate for utilizations in US dollars will henceforth be based on the Secured Overnight Financing Rate (SOFR). Previously, the interest rate was based on the USD Libor. At the time of the contractual amendment, the syndicated loan had not been utilized and there was no impact on accounting. No contractual amendment was

made for the interest rate on utilizations of the syndicated loan in euros, and no such amendment is expected in the future. Hence, the interest rate on utilizations in euros is based on the reformed EURIBOR, as in the previous year. Moreover, interest rate benchmark reform has not led to any contractual adjustments of material long-term external financial instruments in the Continental Group, as the relevant contractual agreements reference in particular the previously reformed EURIBOR right up to their maturity.

Currently, the Continental Group does not recognize any derivative instruments with variable interest rates.

In the measurement of derivative instruments, in particular in discounting, no effects arise at Continental as at December 31, 2022, as the IBOR interest curves relevant to the corporation, mainly for the euro and US dollar currencies, currently remain available and are liquid enough and therefore continue to be used for measurement. In the next reporting year, a change in discounting to a risk-free US dollar interest curve is anticipated for the measurement of derivative financial instruments. The expected measurement effects are estimated to be immaterial.

The discounting for further Level 2 measurements of long-term financial instruments in particular, which are presented in the table at the beginning of this note, was switched to risk-free rates (RFRs) for some currencies during the reporting year. The resulting transition effect in the measurement of corresponding financial instruments is of minor significance. Further transition effects for future switching of discounting to interest curves based on RFRs are likewise estimated to be immaterial.

As no hedge accounting is currently applied within the Continental Group, there are no effects on hedge accounting. There have been

no changes to the interest risk management strategy induced as a result of interest rate benchmark reform.

#### 4. Liquidity risks

Cost-effective, adequate financing is necessary for the subsidiaries' operating business. A liquidity forecast is therefore prepared by central cash management on a regular basis.

Various marketable financial instruments are used to meet the financial requirements. These comprise overnight money, term borrowing, the issue of commercial paper, sale-of-receivables programs, the syndicated loan with a committed nominal amount of €4.0 billion (PY: €4.0 billion) and other bilateral loans. Furthermore, approximately 51% (PY: 53%) of gross indebtedness is financed on the capital market in the form of long-term bonds. Capital expenditure by subsidiaries is primarily financed through equity and loans from banks or subsidiaries. There are also cash-pooling arrangements with subsidiaries to the extent they are possible and justifiable in the relevant legal and tax situation. If events lead to unexpected financing requirements, the Continental Group can draw upon existing liquidity and fixed credit lines from banks. For detailed information on the existing utilized and unutilized loan commitments, please refer to Note 32.

The financial liabilities without lease liabilities of €15,863.1 million (PY: €12,127.1 million) result in the following undiscounted cash outflows over the next five years and thereafter:

Dec. 31, 2022/€ millions	2023	2024	2025	2026	2027	thereafter	Total
Other indebtedness incl. interest payments	3,446.6	1,074.3	662.8	807.8	661.4	23.9	<b>6,676.8</b>
Derivative instruments	9.0	–	3.4	–	–	–	<b>12.4</b>
Trade accounts payable	7,637.0	–	–	–	–	–	<b>7,637.0</b>
Other financial liabilities	1,763.8	4.5	5.5	–	–	–	<b>1,773.8</b>

Dec. 31, 2021/€ millions	2022	2023	2024	2025	2026	thereafter	Total
Other indebtedness incl. interest payments	1,348.2	1,327.0	1,011.4	637.2	782.9	35.0	<b>5,141.7</b>
Derivative instruments	24.1	0.2	–	3.3	–	–	<b>27.6</b>
Trade accounts payable	5,865.4	–	–	–	–	–	<b>5,865.4</b>
Other financial liabilities	1,265.0	1.8	3.8	4.7	–	–	<b>1,275.3</b>

In the analysis, foreign-currency amounts were translated into euros using the current closing rate as at the end of the reporting period. For floating-rate non-derivative financial instruments, the future interest payment flows are generally forecast using the most recently contractually fixed interest rates. Forward interest rates are

generally used to determine floating-rate payments for derivative instruments. The analysis only includes cash outflows from financial liabilities. The net payments are reported for derivative instruments that are liabilities as at the end of the reporting period. Cash inflows from financial assets were not included.

The cash outflows in the maturity analysis are not expected to occur at significantly different reference dates or in significantly different amounts.

#### Global netting agreements and similar agreements

Continental AG concludes business in the form of derivative instruments on the basis of the German Master Agreement on Financial Derivatives Transactions (*Deutscher Rahmenvertrag für Finanztermingeschäfte*). Fundamentally, there is the option to combine the amounts owed by each counterparty under such agreements on the same day in respect of all outstanding transactions in the same currency into a single net amount to be paid by one party to another.

The German Master Agreement on Financial Derivatives Transactions does not meet the criteria for offsetting in the statement of

financial position. This is due to the fact that Continental AG has no legal right to the netting of the amounts recognized at the current time. According to the regulations of the German Master Agreement, the right to netting can be enforced only when future events occur, such as the insolvency of or default by a contractual party. In such cases, all outstanding transactions under the agreement are ended, the fair value is calculated as at this time, and just a single net amount is paid to settle all transactions.

At some Brazilian subsidiaries there are local framework agreements on the basis of which these companies have concluded derivative instruments, as was the case at some South Korean subsidiaries in the previous year as well. These agreements also do not meet the criteria for offsetting in the statement of financial position.

The following table shows the carrying amounts of the reported stand-alone derivative instruments, their offsetting in the statement of financial position, and any potential arising from the specified agreements subject to the occurrence of certain future events:

€ millions	Dec. 31, 2022			Dec. 31, 2021		
	Carrying amounts <sup>1</sup>	Respective financial instruments not netted	Net amount	Carrying amounts <sup>1</sup>	Respective financial instruments not netted	Net amount
Financial assets	31.4	8.3	23.1	25.1	8.0	17.1
Financial liabilities	20.6	8.3	12.3	21.3	8.0	13.3

<sup>1</sup> There were no amounts to be offset in accordance with IAS 32.42 as at the reporting date and as at the same date in the previous year.

## 34. Other Financial Liabilities

€ millions	Dec. 31, 2022		Dec. 31, 2021	
	Short-term	Long-term	Short-term	Long-term
Liabilities to related parties	—	0.5	—	0.5
Liabilities for selling expenses	1,251.2	—	1,244.8	—
Purchase prices payable on company acquisitions	1.7	—	3.1	—
Miscellaneous financial liabilities	510.9	9.5	17.1	9.8
<b>Other financial liabilities</b>	<b>1,763.8</b>	<b>10.0</b>	<b>1,265.0</b>	<b>10.3</b>

Liabilities for selling expenses relate in particular to obligations from bonus agreements with customers and deferred price reductions granted.

The increase in short-term other financial liabilities mainly results from the reacquisition by Continental AG, Hanover, of a €475.6 million share in ContiTech AG, Hanover, from Continental Pension Trust e. V., Hanover. Please see Note 29 for further details.

## 35. Trade Accounts Payable

Trade accounts payable amounted to €7,637.0 million (PY: €5,865.4 million) as at the end of the fiscal year. The liabilities are measured at amortized cost. The full amount is due within one year.

For information on liquidity risk, currency risk and the sensitivity analysis for trade accounts payable, please see Note 33.

## 36. Other Liabilities

€ millions	Dec. 31, 2022		Dec. 31, 2021	
	Short-term	Long-term	Short-term	Long-term
Liabilities for VAT and other taxes	297.0	—	332.5	—
Deferred income	20.5	22.8	17.1	32.7
Miscellaneous liabilities <sup>1</sup>	355.2	8.2	458.6	3.3
<b>Other liabilities</b>	<b>672.7</b>	<b>31.0</b>	<b>808.2</b>	<b>36.0</b>

<sup>1</sup> Miscellaneous liabilities also include other liabilities to related parties. Please see Note 42.

Miscellaneous liabilities mainly include excess payments by customers and other liabilities to related parties.

# Other Disclosures

## 37. Litigation and Compensation Claims

Continental AG and its subsidiaries are involved in lawsuits, regulatory investigations and proceedings worldwide. Such lawsuits, investigations and proceedings could also be initiated or claims asserted in other ways in the future.

### Product liability

In particular, Continental is constantly subject to product liability and other claims in which the company is accused of the alleged infringement of its duty of care, violations against warranty obligations or defects of material or workmanship. Claims from alleged breaches of contract resulting from product recalls or government proceedings are also asserted. Among other cases, claimants in the USA file lawsuits for property damage, personal injury and death caused by alleged defects in our products. Claims for material and non-material damages, and in some cases punitive damages, are asserted. The outcome of individual proceedings, which are generally decided by a jury in a court of first instance, cannot be predicted with certainty. No assurance can be given that Continental will not incur substantial expenses as a result of the final judgments or settlements in some of these cases, or that these amounts will not exceed any provisions set up for these claims. Some subsidiaries in the USA are exposed to relatively limited claims for damages from purported health injuries allegedly caused by products containing asbestos. The total costs for dealing with all such claims and proceedings have amounted to less than €50 million per year since 2006.

### Disputes over industrial property rights

Continental could be liable to pay compensation for infringements or could be forced to purchase licenses to continue using technology from third parties. Continental, for example, supplies telecommunication modules that transmit vehicle data, enable voice and internet functionality, and are compatible with cellular communication standards. In this respect, there is a risk that Continental or its suppliers may be denied their own direct license to use patents relating to these standards (standard essential patents), especially in the field of telecommunications standards such as 3G, 4G or 5G, and that Continental may become dependent on licenses and the conditions under which they are granted to customers.

### Regulatory proceedings

In May 2005, the Brazilian competition authorities opened investigations against Continental's Brazilian subsidiary Continental Brasil Industria Automotiva Ltda., Guarulhos, Brazil (CBIA), following a complaint of anticompetitive behavior in the area of commercialization of tachographs. On August 18, 2010, the Brazilian antitrust authorities determined an "invitation to cartel" and imposed a fine of BRL 12 million (around €2.1 million) on CBIA, which was then reduced to BRL 10.8 million (around €1.9 million). CBIA denies the accusation that it has infringed Brazilian antitrust law. Although the court of first instance appealed to by CBIA upheld the decision, on CBIA's further appeal the next higher court annulled this decision and remanded the matter. In case an infringement of Brazilian antitrust law is found, third parties may, in addition, claim damages from CBIA.

On October 2, 2006, South African antitrust authorities received a complaint from a third party accusing several South African tire manufacturers of alleged antitrust behavior, including Continental Tyre South Africa (Pty.) Ltd., Port Elizabeth, South Africa (CTSA), a subsidiary of Continental. On August 31, 2010, the South African antitrust authorities came to the conclusion that CTSA had violated South African antitrust law and referred the matter to the responsible antitrust court for a decision. CTSA denies the allegation of infringements of South African antitrust law. However, the tribunal could impose a fine of up to 10% of CTSA's sales. In addition, third parties may also claim damages from CTSA in case of an infringement of South African competition law.

As a result of investigations by the US Department of Justice (DOJ) and the Korea Fair Trade Commission (KFTC) in connection with the suspected involvement in violations of US and South Korean antitrust law in the instrument cluster business, which came to light in 2012, the KFTC imposed a fine on Continental Automotive Electronics LLC, Bugang-myeon, South Korea (CAE), at the end of 2013, the final amount of which was set in 2018 at KRW 32,101 million (around €23.9 million). In the USA, CAE and Continental Automotive Korea Ltd., Seongnam-si, South Korea, agreed to pay a fine of US \$4.0 million (approximately €3.7 million) in 2015. In the proceedings relating to class action lawsuits filed in the USA and Canada for alleged damages resulting from the antitrust violations, settlements totaling US \$5.0 million (around €4.7 million) were concluded in the USA in 2018 and settlements totaling CAN \$0.6 million (around €0.4 million) concluded in Canada in 2020. The risk of investigations by other antitrust authorities into this matter and claims for damages by further alleged victims remain unaffected by the fines imposed.

As a result of investigations that came to light in 2014, the European Commission imposed a fine of €44.0 million on Continental AG; Continental Teves AG & Co. oHG, Frankfurt am Main, Germany; and Continental Automotive GmbH, Hanover, Germany; on February 21, 2018, for the unlawful exchange of information. This involved specific brake components. Continental has paid this fine. Customers have since approached Continental to claim for damages, in some cases for specific amounts. In September 2022, Mercedes-Benz AG and Mercedes-Benz Group AG filed a civil lawsuit against Continental AG and three other companies of the Continental Group before a court in London, United Kingdom. Mercedes-Benz has yet to attach any specific amount to its claim. Continental has challenged the court's jurisdiction in this case. Mercedes-Benz Group AG subsequently filed for declaratory judgment action with the Hanover District Court against Continental AG and two other companies of the Continental Group in December 2022. In addition, two class action lawsuits have been filed in Canada against Continental AG and several of its subsidiaries. Continental believes that these claims and lawsuits are without merit. However, should the lawsuits lead to a judgment against Continental, the resulting expenses could be substantial and exceed the provision set aside for this purpose. In accordance with IAS 37.92 and GAS 20.154, no further disclosures will be made with regard to the proceedings.

and the related measures so as not to adversely affect the company's interests.

On March 3, 2021, the Brazilian antitrust authorities (Conselho Administrativo de Defesa Econômica, CADE), acting on the basis of the issues addressed by the European Commission and described above, formally initiated proceedings against Continental Teves AG & Co. oHG, Frankfurt am Main, Germany, and certain former employees for alleged unlawful exchange of competition-sensitive information concerning hydraulic brake systems. The proceedings against Continental are still at an early stage. Continental is therefore unable to reliably predict in any way what the outcome of these proceedings will be. If Continental is found responsible for any violation, CADE could impose a fine on the company of 0.1% to 20% of its revenue or that of the Continental Group in Brazil in the year prior to when the administrative proceedings were launched (2020). Non-pecuniary penalties may also be possible. Furthermore, customers allegedly affected by the alleged exchange of information could claim for damages if indeed a violation of Brazilian antitrust law is established.

Since 2020, the public prosecutor's office in Hanover has been conducting investigative proceedings against current and former employees as well as former board members of Continental AG suspected of committing criminal acts and breaches of supervisory duties in connection with the development and use of illegal defeat devices in diesel and gasoline engines of multiple automotive manufacturers as well as in connection with the subsequent investigation of these actions, and as part of these proceedings has conducted multiple searches at locations of Continental AG and individual companies of the Continental Group. Continental AG and individual companies of the Continental Group are ancillary parties to these proceedings. The investigations concern activities of the former Powertrain segment that were transferred within the scope of the spin-off to Vitesco Technologies Group AG, Regensburg, Germany, and its subsidiaries in 2021.

In addition, the public prosecutor's office in Frankfurt am Main, in connection with conducting investigation proceedings concerning illegal defeat devices in diesel engines of an international automotive manufacturer, has been conducting separate administrative offense proceedings against Continental AG and two companies of the Continental Group on suspicion of breach of supervisory duties. These proceedings were legally concluded after the end of the fiscal year with payment of fines totaling almost €3.6 million.

Both the investigations by the public prosecutor's office in Hanover and the company's internal investigation into the matters covered by these proceedings, which involve considerable costs and effort, are ongoing. Continental AG and the companies of the Continental Group are cooperating unreservedly with the public prosecutor's office in Hanover. There is a risk that fines will be imposed as a result of the allegations. The amount of such fines, which could comprise a levy and a penalty component, is currently unknown but collectively could be significant. Furthermore, the risk of damage to the company's reputation cannot be ruled out.

To cover risks and costs arising from the proceedings conducted by the public prosecutor's offices in Hanover and Frankfurt am Main, a provision amounting to a low nine-figure sum had been set aside as at December 31, 2022. With the conclusion of proceedings by the public prosecutor's office in Frankfurt am Main, the provision was partially utilized at the start of the fiscal 2023 such and now amounts to a high eight-figure sum.

In the event that fines or other measures are imposed on Continental AG and/or individual companies of the Continental Group that concern the transferred business, Vitesco Technologies Group AG is obligated on the basis of and in accordance with contractual provisions arising in particular from the corporate separation agreement concluded in the context of the spin-off to indemnify Continental AG and any individual companies of the Continental Group against the ensuing costs and liabilities. This is consistent with the agreement between the parties that all opportunities as well as all risks arising from the transferred business shall pass to Vitesco Technologies Group AG and the companies of Vitesco Technologies. These regulations have not been taken into account in the formation of the provision described above. In accordance with IAS 37.92 and GAS 20.154, no further disclosures will be made with regard to the proceedings and the related measures and any potential claims against Vitesco Technologies Group AG so as not to adversely affect the company's interests.

In view of the scope of these national and international investigations against automotive manufacturers and suppliers, further proceedings by public authorities, civil legal proceedings, and claims by third parties along with the related financial risks cannot be ruled out.

### 38. Contingent Liabilities and Other Financial Obligations

€ millions	Dec 31, 2022	Dec. 31, 2021
Liabilities on guarantees	7.2	12.6
Liabilities on warranties	17.4	67.0
Risks from taxation and customs	36.1	37.4
Other financial obligations	15.8	16.0
Other contingent liabilities	23.1	11.7
<b>Contingent liabilities and other financial obligations</b>	<b>99.6</b>	<b>144.7</b>

As in previous years, contingent liabilities related to guarantees for the liabilities of affiliated companies and third parties not included in consolidation and to contractual warranties. To the best of our knowledge, the underlying obligations will be fulfilled in all cases. Utilization is not anticipated.

The other financial obligations relate in part to the acquisition of companies now owned by the Continental Group.

The Continental Group could be subject to obligations relating to environmental issues under governmental laws and regulations, or as a result of various claims and proceedings that are pending or that might be made or initiated against it. Estimates of future expenses in this area are naturally subject to many uncertainties,

such as the enactment of new laws and regulations, the development and application of new technologies and the identification of contaminated land or buildings for which the Continental Group is legally liable.

In connection with the spin-off of Vitesco Technologies, individual customers of Vitesco Technologies were granted contract performance guarantees valid until December 31, 2024. To the best of our knowledge, the companies concerned will be able to fulfill the underlying obligations in all cases. Utilization is not anticipated.

Open purchase commitments for property, plant and equipment amounted to €652.4 million (PY: €672.7 million).

### 39. Earnings per Share

Basic earnings per share declined in 2022 to €0.33 (PY: €7.18), the same amount as diluted earnings per share. In both the period under review and the previous year, there were no dilutive effects

such as interest savings on convertible bonds or warrant-linked bonds (after taxes). There were also no dilutive effects from stock option plans or the assumed exercise of convertible bonds.

€ millions/millions of shares	2022	2021
Net income attributable to the shareholders of the parent <sup>1</sup>	66.6	1,435.2
Weighted average number of shares issued	200.0	200.0
<b>Basic earnings per share in €<sup>1</sup></b>	<b>0.33</b>	<b>7.18</b>

<sup>1</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

### 40. Events After the End of the Reporting Period

There were no significant events after December 31, 2022.

## 41. Auditor's Fees

For fiscal 2022, a global fee of €14.3 million (PY: €11.2 million) was agreed for the audit of the consolidated financial statements, including the combined non-financial statement; the interim financial statements and the separate financial statements of the subsidiaries (including exchange-rate differences).

The following fees were recognized in consolidated expenses for the auditor elected by the Annual Shareholders' Meeting.

The following fees relate only to services directly connected with Continental AG and its German subsidiaries:

€ millions	2022	2021
Audit of financial statements	5.7	4.3
Other assurance services	0.1	0.0
Tax advisory services	0.0	0.2
Other services provided to the parent company or its subsidiaries	0.2	0.5
<b>Total</b>	<b>6.0</b>	<b>5.0</b>

The figures to be disclosed in accordance with Section 314 (1) No. 9 of the German Commercial Code (*Handelsgesetzbuch - HGB*) are determined pursuant to standard IDW RS HFA 36 of the Institut der Wirtschaftsprüfer in its revised version of September 8, 2016.

PricewaterhouseCoopers GmbH Wirtschaftsprüfungsgesellschaft and its registered branches are deemed the auditor.

## 42. Transactions with Related Parties

### Remuneration of the Executive Board and the Supervisory Board

The remuneration of the Continental Group's key management personnel that must be disclosed in accordance with IAS 24, *Related Party Disclosures*, comprises the remuneration of the active members of the Executive Board and the Supervisory Board.

The remuneration of the active members of the Executive Board in the respective years was as follows:

€ thousands	2022	2021
Short-term benefits	5,678	15,936
Service cost relating to post-employment benefits	4,739	7,901
Termination benefits	1,675	15,960
Share-based payment	1,023	2,004
<b>Total</b>	<b>13,115</b>	<b>41,801</b>

The total remuneration of the members of the Executive Board comprises a number of remuneration components. These include a remuneration component that is unrelated to performance, including specific additional benefits and entitlement to a company pension, and a variable component that is based on performance, consisting of a short-term remuneration component and long-term remuneration components.

Additional benefits include (i) provision of a company car, which can also be for personal use, (ii) reimbursement of travel expenses, as well as relocation costs and expenses for running a second household, where this is required for work reasons, (iii) a regular

health check, (iv) directors' and officers' (D&O) liability insurance with deductible in accordance with Section 93 (2) Sentence 3 *AktG*, (v) accident insurance, (vi) the employers' liability insurance association contribution including, where necessary, income tax incurred as a result, as well as (vii) health insurance and long-term care insurance contributions based on Section 257 of Book V of the German Social Code (SGB V) and Section 61 of Book XI of the German Social Code (SGB XI).

In accordance with their future benefit rights, each member of the Executive Board is granted post-employment benefits that are paid starting at the age of 63, but not before they leave the service of



Continental AG (hereinafter “insured event”). From January 1, 2014, the company pension for the members of the Executive Board was changed to a defined contribution commitment. A capital component is credited to the Executive Board member’s pension account each year. To determine this, a fixed contribution, agreed by the Supervisory Board in the Executive Board member’s service agreement, is multiplied by an age factor that represents an appropriate return. For members of the Executive Board who were already in office prior to January 1, 2014, the future benefit rights accrued until December 31, 2013, have been converted into a starting component in the capital account. When the insured event occurs, the benefits are paid out as a lump sum, in installments or – as is normally the case due to the expected amount of the benefits – as a pension. Post-employment benefits must be adjusted after commencement of such benefit payments by 1% p.a. in accordance with Section 16 (3) No. 1 of the German Company Pensions Law (*Betriebsrentengesetz – BetrAVG*).

The variable components that are based on performance comprise a short-term remuneration component (performance bonus without equity deferral) as well as long-term remuneration components (long-term incentive and equity deferral of the performance bonus). For the variable remuneration components, before the start of each fiscal year, target criteria are determined by the Supervisory Board with a view to its strategic goals, the provisions of Sections 87 and 87a *AktG* and the German Corporate Governance Code in its respective valid version, whereby the degree to which these criteria are met will determine the actual amount paid out.

The Supervisory Board may take the function and area of responsibility of the individual members of the Executive Board into account with regard to the amount of the total target-based remuneration. As part of this, shares of the individual remuneration component for the total target-based remuneration are indicated below in percentage ranges. The precise proportions therefore vary depending on the functional differentiation as well as a possible change within the framework of the yearly remuneration review.

The fixed annual salary comprises 22% to 28% of the target remuneration, the performance bonus (excluding equity deferral) between 17% and 22%, and the equity deferral and long-term incentive between 33% and 38%. Future benefit rights make up between 17% and 23% of the target remuneration, and additional benefits make up approximately 1%.

For a more detailed description of the remuneration system’s variable components based on performance as well as the obligations due, please see Note 29.

Provisions for defined benefit obligations of current members of the Executive Board amount to €15.0 million (PY: €57.5 million).

Provisions for severance payments and other salaries for active Executive Board members and those who departed in the previous year amount to €8.8 million (PY: €6.7 million) in the reporting year.

The total remuneration granted to the Executive Board of Continental AG in 2022 in accordance with Section 314 (1) No. 6 of the German Commercial Code (*Handelsgesetzbuch – HGB*) amounted to €11.0 million (PY: €28.5 million). That total remuneration also included, in addition to short-term benefits of €5.7 million (PY: €15.9 million), a newly granted long-term incentive plan totaling €4.7 million (PY: €7.0 million) and the equity deferral of the performance bonus of €0.6 million (PY: €5.6 million).

The fair value of the 2022 LTI plan as at the grant date, assuming full vesting, was €3.9 million (PY: €6.3 million for the 2021 LTI plan).

Moreover, former members of the Executive Board and their surviving dependents received payments totaling €9.4 million (PY: €8.8 million). Provisions for pension obligations for former members of the Executive Board and their surviving dependents amounted to €148.3 million (PY: €190.8 million).

Remuneration paid to the members of Continental AG’s Supervisory Board, including meeting fees, totaled €5.0 million in the past fiscal year (PY: €5.1 million).

As in 2021, no advances or loans were granted to members of Continental AG’s Executive Board or Supervisory Board in 2022.

The table below shows the transactions with related parties other than subsidiaries. The figures for the comparative period relate to continuing and discontinued operations.

€ millions	Income		Expenses		Accounts receivable		Accounts payable	
	2022	2021	2022	2021	2022	2021	2022	2021
<b>Non-consolidated companies</b>								
Ordinary business activities	16.9	17.1	4.7	5.6	4.5	5.2	3.3	3.0
Other	0.7	0.4	0.0	0.0	4.7	4.8	1.3	1.3
<b>Associates</b>								
Ordinary business activities	41.6	61.2	123.0	77.0	9.9	10.7	28.8	23.6
Financing	0.4	90.9	0.8	0.4	14.7	13.3	172.7	111.2
Other	–	32.5	–	–	–	–	–	–
<b>Joint ventures</b>								
Ordinary business activities	72.5	66.6	30.6	2.3	33.9	40.3	76.4	88.8
Financing	1.4	1.1	0.9	0.0	33.1	40.3	0.0	0.1
<b>Schaeffler Group</b>								
Ordinary business activities	47.8	71.7	42.0	66.2	13.9	11.6	13.1	13.4
<b>Vitesco Technologies</b>								
Ordinary business activities	840.4	346.8	692.2	336.7	640.3	781.6	104.6	125.7
Other	5.4	28.1	0.1	5.2	10.6	11.7	0.0	0.6
<b>Total</b>	<b>1,027.1</b>	<b>716.4</b>	<b>894.3</b>	<b>493.4</b>	<b>765.6</b>	<b>919.5</b>	<b>400.2</b>	<b>367.7</b>

Transactions with related parties other than subsidiaries were conducted on an arm's-length basis. Ordinary business activities comprise the purchase or sale of goods and other assets as well as rendered or received services.

The expenses and income from ordinary business activities with Vitesco Technologies mainly resulted from variable lease payments in accordance with IFRS 16, *Leases*, due to contract manufacturing. Please refer to Note 16 for further information.

#### Notices in accordance with the German Securities Trading Act (*Wertpapierhandelsgesetz - WpHG*)

From the start of the fiscal year to the time of the preparation of the financial statements, we received the following notifications in accordance with Section 33 (1) *WpHG* on holdings in Continental AG and published them in accordance with Section 40 (1) *WpHG*. In the event of the same party reaching, exceeding or falling below the threshold stated in this provision on multiple occasions, only the most recent notification is shown. Notifications from earlier fiscal years about the existence of voting rights shares of at least 3% are still disclosed as at the end of the reporting period. The provisions for notifications from fiscal years prior to 2018 relate to the version of the *WpHG* valid until January 2, 2018.

BlackRock, Inc., Wilmington, Delaware, USA, notified us that its share of voting rights in Continental AG on February 8, 2023, amounted to 3.12%.

› 2.985% of these voting rights (5,708,804 voting rights with the security identification number DE0005439004) are attributed to the company in accordance with Section 34 *WpHG*.

› 0.04% of these voting rights (80,557 voting rights with the security identification number US2107712000) are attributed to the company in accordance with Section 34 *WpHG*.

› 0.22% of these voting rights (446,421 voting rights) are attributed to the company as instruments in accordance with Section 38 (1) No. 1 *WpHG* (Lent Securities).

› 0.001% of these voting rights (1,435 voting rights) are attributed to the company as instruments in accordance with Section 38 (1) No. 2 *WpHG* (Contract for Difference).

Harris Associates L.P., Wilmington, Delaware, USA, notified us that Harris Associates Investment Trust holds an investment in Continental AG amounting to 3% or more of the voting rights, and that its share of voting rights in Continental AG on May 4, 2021, amounted to 5.01%. This corresponds to 10,030,136 voting rights attributed to the company in accordance with Section 34 *WpHG*.

Harris Associates Investment Trust, Boston, Massachusetts, USA, notified us that its share of voting rights in Continental AG on April 19, 2021, amounted to 3.000042253736%. This corresponds to 6,000,264 voting rights in accordance with Section 33 *WpHG*.

By way of a letter dated January 4, 2016, we received notification that:

- > the share of voting rights in Continental AG held by ATESTEO Management GmbH (still operating as Schaeffler Familienholding Eins GmbH as at December 31, 2015), Herzogenaurach, Germany, fell below the threshold of 3% of voting rights on December 31, 2015, due to restructuring within the corporation and amounted to 0.00% at this time.
- > the share of voting rights in Continental AG held by ATESTEO Beteiligungs GmbH (still operating as Schaeffler Familienholding Zwei GmbH as at December 31, 2015), Herzogenaurach, Germany, fell below the threshold of 3% of voting rights on December 31, 2015, due to restructuring within the corporation and amounted to 0.00% at this time.
- > the share of voting rights in Continental AG held by IHO Verwaltungs GmbH (still operating as Schaeffler Verwaltung Zwei GmbH as at December 31, 2015), Herzogenaurach, Germany, on December 31, 2015, amounted to 35.99%.
- > the share of voting rights in Continental AG held by IHO Beteiligungs GmbH (still operating as Schaeffler Verwaltungs GmbH as at December 31, 2015), Herzogenaurach, Germany, on December 31, 2015, amounted to 10.01%. Another 35.99% of the voting rights in Continental AG are attributed to the company in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.
- > 46.00% of the voting rights in Continental AG are attributed to IHO Holding GmbH & Co. KG (still operating as Schaeffler Holding GmbH & Co. KG as at December 31, 2015), Herzogenaurach, Germany, on December 31, 2015, in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.
- > 46.00% of the voting rights in Continental AG are attributed to IHO Management GmbH (still operating as Schaeffler Management GmbH as at December 31, 2015), Herzogenaurach, Germany, on December 31, 2015, in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.
- > 46.00% of the voting rights in Continental AG are attributed to INA-Holding Schaeffler GmbH & Co. KG, Herzogenaurach, Germany, on December 31, 2015, in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.

> 46.00% of the voting rights in Continental AG are attributed to Schaeffler Holding LP, Dallas, Texas, USA, on December 31, 2015, in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.

> 46.00% of the voting rights in Continental AG are attributed to Mrs. Maria-Elisabeth Schaeffler-Thumann on December 31, 2015, in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.

> 46.00% of the voting rights in Continental AG are attributed to Mr. Georg F. W. Schaeffler on December 31, 2015, in accordance with Section 22 (1) Sentence 1 No. 1 *WpHG*.

As a result of the withdrawal of Schaeffler Familienholding Drei GmbH & Co. KG, Herzogenaurach, Germany, from Schaeffler Beteiligungsholding GmbH & Co. KG, Herzogenaurach, Germany, on December 31, 2015, the investment held by Schaeffler Beteiligungsholding GmbH & Co. KG, Herzogenaurach, Germany, in Continental AG accrued to IHO Verwaltungs GmbH (still operating as Schaeffler Verwaltung Zwei GmbH as at December 31, 2015), Herzogenaurach, Germany. The investment held by Schaeffler Familienholding Drei GmbH & Co. KG, Herzogenaurach, Germany, as well as the investment by its co-owner; by Schaeffler Familienholding Eins GmbH, Herzogenaurach, Germany; and by Schaeffler Familienholding Zwei GmbH, Herzogenaurach, Germany, in Continental AG accordingly ceased to exist. As a result of a subsequent further accrual and termination without liquidation of Schaeffler Familienholding Drei GmbH & Co. KG, Herzogenaurach, Germany, this company's notification obligation in accordance with the *WpHG* ceased to apply on January 1, 2016.

In 2022 and until February 27, 2023, inclusively, the members of the Executive Board held shares representing a total interest of less than 1% of the share capital of the company. Shares representing 46.00% of the voting share capital of the company were attributable to the members of the Supervisory Board Mrs. Maria-Elisabeth Schaeffler-Thumann (member of the Supervisory Board until April 29, 2022) and Mr. Georg F. W. Schaeffler. In 2022 and until February 27, 2023, inclusively, the other members of the Supervisory Board held shares representing a total interest of less than 1% of the share capital of the company.

## 43. List of Shareholdings of the Continental Group

Further information on equity investments can be found in the list of the Continental Group's shareholdings in accordance with Section 313 of the German Commercial Code (*Handelsgesetzbuch - HGB*), which is published as part of the consolidated financial statements in the German Federal Gazette (*Bundesanzeiger*). The consolidated financial statements with the list of the Continental Group's shareholdings are also made available for inspection by the shareholders in the business premises at the company's headquarters from the date on which the Annual Shareholders' Meeting is

convened, and from that point in time are available together with the additional documents and information in accordance with Section 124a of the German Stock Corporation Act (*Aktiengesetz - AktG*) online at [www.continental-ir.com](https://www.continental-ir.com).

### Statutory exemption provisions applying to German companies

The following German companies and partnerships utilized the exemption provisions of Section 264 (3) *HGB* and Section 264b *HGB*:

Company	Registered office
ADC Automotive Distance Control Systems GmbH	Lindau
A-Z Formen- und Maschinenbau GmbH	Runding-Langwitz
balance GmbH, Handel und Beratungsservice im Gesundheitswesen	Hanover
Benecke-Kaliko AG	Hanover
CAS München GmbH	Hanover
CAS-One Holdinggesellschaft mbH	Hanover
Conseo GmbH	Hamburg
Conti Temic microelectronic GmbH	Nuremberg
Conti Versicherungsdienst Versicherungsvermittlungsges. mbH	Hanover
Continental Advanced Antenna GmbH	Hildesheim
Continental Aftermarket & Services GmbH	Schwalbach am Taunus
Continental Automotive GmbH	Hanover
Continental Automotive Grundstücksges. mbH	Frankfurt am Main
Continental Automotive Technologies GmbH	Hanover
Continental Autonomous Mobility Germany GmbH	Ingolstadt
Continental Caoutchouc-Export-GmbH	Hanover
Continental Engineering Services & Products GmbH	Ingolstadt
Continental Engineering Services GmbH	Frankfurt am Main
Continental Finance GmbH	Hanover
Continental Fuel Storage Systems GmbH	Hanover
Continental Reifen Deutschland GmbH	Hanover
Continental Safety Engineering International GmbH	Alzenau
Continental Trebbin GmbH & Co. KG Sondermaschinenbau	Ingolstadt
Continental Trebbin Verwaltungs- und Beteiligungs-GmbH	Ingolstadt
ContiTech AG	Hanover
ContiTech Antriebssysteme GmbH	Hanover
ContiTech Elastomer-Beschichtungen GmbH	Hanover
ContiTech Kühner Beteiligungsgesellschaft mbH	Hanover
ContiTech Kühner GmbH & Cie. KG	Oppenweiler
ContiTech Luftfedersysteme GmbH	Hanover
ContiTech MGW GmbH	Hannoversch Münden
ContiTech Schlauch GmbH	Hanover
ContiTech Techno-Chemie GmbH	Karben
ContiTech Transportbandsysteme GmbH	Hanover
ContiTech Vibration Control GmbH	Hanover
ContiTech-Universe Verwaltungs-GmbH	Hanover
co-pace GmbH	Hanover

Company	Registered office
Eddelbüttel + Schneider GmbH	Hamburg
Elektrobit Automotive GmbH	Erlangen
Formpolster GmbH	Hanover
Hornschuch Group GmbH	Weißbach
Hornschuch-Markt GmbH	Weißbach
Hornschuch Stolzenau GmbH	Weißbach
kek-Kaschierungen GmbH	Herbolzheim
Konrad Hornschuch AG	Weißbach
MISA-Beteiligungs GmbH	Hanover
MISA GmbH & Co. KG	Hanover
Phoenix Beteiligungsgesellschaft mbH	Hamburg
Phoenix Compounding Technology GmbH	Hamburg
Phoenix Conveyor Belt Systems GmbH	Hamburg
Phoenix Vermögensverwaltungsgesellschaft mbH	Hamburg
REG Reifen-Entsorgungsgesellschaft mbH	Hanover
Senior Experts Services GmbH	Hanover
STEINEBRONN BETEILIGUNGS-GMBH	Oppenweiler
TON Tyres Over Night Trading GmbH	Schondra-Schilddeck
Union-Mittelland-Gummi-GmbH & Co. Grundbesitz KG	Hanover
Vergölst GmbH	Bad Nauheim

## 44. German Corporate Governance Code/Declaration in Accordance with Section 161 of the German Stock Corporation Act (*Aktiengesetz - AktG*)

The declaration required in accordance with Section 161 of the German Stock Corporation Act (*Aktiengesetz - AktG*) was issued by the Executive Board and Supervisory Board in December 2022, and is available to our shareholders online at [www.continental.com](https://www.continental.com) in the Company section under Corporate Governance.

## 45. Report on Subsequent Events

As at February 27, 2023, there were no events or developments that could have materially affected the measurement and presentation of individual asset and liability items as at December 31, 2022.

# Further Information

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# Responsibility Statement by the Company's Legal Representatives

To the best of our knowledge, and in accordance with the applicable reporting principles, the consolidated financial statements give a true and fair view of the earnings, financial and net assets position of the Continental Group, and the consolidated management report includes a fair review of the development and performance of the business and the position of the Continental Group, together

with a description of the principal opportunities and risks associated with the expected development of the Continental Group.

Hanover, February 27, 2023

Continental AG  
The Executive Board

# Members of the Executive Board and Their Directorships

List of the positions held by the Executive Board members on statutory supervisory boards and on comparable controlling bodies of companies in Germany and abroad in accordance with Section 285 No. 10 of the German Commercial Code (*Handelsgesetzbuch – HGB*):

## **Nikolai Setzer**

### **Chairman**

### **Chairman of the Automotive Board**

### **Group Communications and Public Affairs**

### **Group Compliance**

### **Group Law and Intellectual Property**

### **Group Quality, Technical Compliance, Continental Business**

### **System and Environment**

### **Group Strategy**

### **co-pace (start-up organization) (until March 31, 2022)**

› ContiTech AG, Hanover\* (Chairman)

## **Katja Dürrfeld**

### **Group Finance and Controlling**

### **Group Information Technology**

### **Automotive Finance and Controlling**

› Continental Automotive Technologies GmbH, Hanover\*  
(since October 13, 2022)

› Continental Reifen Deutschland GmbH, Hanover\*

## **Christian Kötz**

### **Tires Group Sector**

### **Group Purchasing**

› Continental Reifen Deutschland GmbH, Hanover\* (Chairman)

› Continental Tire Holding US LLC, Wilmington, Delaware, USA\*

› Continental Tire the Americas, LLC, Columbus, Ohio, USA\*

## **Philip Nelles**

### **ContiTech Group Sector**

› Benecke-Kaliko AG, Hanover\*

› ContiTech USA, Inc., Fairlawn, Ohio, USA\*

## **Dr. Ariane Reinhart**

### **Group Human Relations**

### **Director of Labor Relations**

### **Group Sustainability**

› Suse S.A., Luxembourg, Luxembourg

› Vonovia SE, Düsseldorf

\* Companies pursuant to Section 100 (2) of the German Stock Corporation Act (*Aktiengesetz – AktG*).



# Members of the Supervisory Board and Their Directorships

Memberships of other statutory supervisory boards and of comparable controlling bodies of companies in Germany and abroad in accordance with Section 285 No. 10 of the German Commercial Code (*Handelsgesetzbuch – HGB*):

## **Prof. Dr.-Ing. Wolfgang Reitzle, Chairman**

- > Ivoclar Vivadent AG, Schaan, Liechtenstein
- > Axel Springer SE, Berlin
- > Linde plc, Dublin, Ireland (Chairman)
- > HAWESKO Holding AG, Hamburg (since June 14, 2022)

## **Christiane Benner\*, Vice Chairperson Second Chairperson, IG Metall**

- > BMW AG, Munich

## **Hasan Allak\***

**Chairman of the Corporate Works Council of Continental AG  
and Chairman of the Works Council of Continental Reifen  
Deutschland GmbH, Stöcken, Hanover**

- > Continental Reifen Deutschland GmbH, Hanover\*\*

## **Dorothea von Boxberg (since April 29, 2022)**

**Chairperson of the Executive Board of Lufthansa Cargo AG,  
Frankfurt am Main**

- > Aerologic GmbH, Schkeuditz

## **Stefan E. Buchner**

**Former member of the Executive Board of Daimler Truck AG**

- > thyssenkrupp AG, Essen
- > Mosolf SE & Co. KG, Kirchheim unter Teck
- > HÖRMANN Holding GmbH & Co. KG, Kirchseeon

## **Dr. Gunter Dunkel**

**Chairman European Private Debt, Muzinich & Co, London,  
United Kingdom**

- > DEVnet AG, Munich

## **Francesco Grioli\***

**Member of the Central Board of Executive Directors, IG  
Bergbau, Chemie, Energie (Mining, Chemical and Energy  
Industries Union)**

- > Gerresheimer AG, Düsseldorf (Vice Chairman)

## **Michael Iglhaut\***

**Chairman of the Works Council for the Frankfurt Location**

## **Satish Khatu**

**Management Advisor**

## **Isabel Corinna Knauf**

**Member of the Group Management Committee at the Knauf  
Group**

- > Skillet Fork Farms LLP, Wayne City, Illinois, USA (Chairperson)
- > Compagnie Marocaine de Plâtre et d'Enduit S.A., Safi, Morocco
- > Knauf S.r.l., Castellina, Italy\*\*
- > Knauf Gipsopia ABEE, Athens, Greece\*\*  
(Chairperson, until May 11, 2022)
- > Knauf Cyprus Ltd., Limassol, Cyprus\*\*  
(Chairperson, until December 31, 2022)
- > Knauf İnşaat Ve Yapı Elemanları San. Ve Tic. A.Ş., Ankara, Türkiye\*\*  
(Chairperson)
- > PFT Siva Sistemleri San. Ve Tic. A.Ş., Ankara, Türkiye\*\*  
(Chairperson)
- > Knauf Plâtres Tunisiens S.A., Fouchena, Tunisia\*\*  
(Chairperson, until April 5, 2022)

## **Carmen Löffler\***

**Chairperson of the Central Works Council of Conti Temic  
microelectronic GmbH**

- > Conti Temic microelectronic GmbH, Nuremberg\*\*  
(Vice Chairperson)

## **Sabine Neuß**

**Member of the Executive Board of Jungheinrich AG**

- > JULI Motorenwerk s.r.o., Moravany, Czechia
- > MAGAZINO GmbH, Munich
- > Schwerter Profile GmbH, Schwerte (until March 11, 2022)

## **Prof. Dr. Rolf Nonnenmacher**

**Member of various supervisory boards**

- > ProSiebenSat.1 Media SE, Unterföhring
- > Covestro AG, Leverkusen (until April 21, 2022)
- > Covestro Deutschland AG, Leverkusen

## **Dirk Nordmann\***

**Chairman of the Works Council for the Vahrenwald Plant,  
ContiTech Antriebssysteme GmbH, Hanover**

- > ContiTech Luftfedersysteme GmbH, Hanover\*\*

## **Lorenz Pfau\***

**Chairman of the Central Works Council of Continental  
Automotive GmbH**

**Klaus Rosenfeld****Chief Executive Officer of Schaeffler AG, Herzogenaurach**

- > Siemens Gamesa Renewable Energy S.A., Zamudio, Spain (until February 18, 2022)
- > Vitesco Technologies Group AG, Regensburg\*\*

**Georg F. W. Schaeffler****Co-owner of INA-Holding Schaeffler GmbH & Co. KG, Herzogenaurach****Managing Director of IHO Verwaltungs GmbH**

- > Schaeffler AG, Herzogenaurach\*\* (Chairman)
- > ATESTEO Management GmbH, Herzogenaurach\*\*
- > Vitesco Technologies Group AG, Regensburg\*\*

**Maria-Elisabeth Schaeffler-Thumann (until April 29, 2022)****Co-owner of INA-Holding Schaeffler GmbH & Co. KG, Herzogenaurach****Managing Director of IHO Verwaltungs GmbH**

- > Schaeffler AG, Herzogenaurach\*\* (Vice Chairperson)

**Jörg Schönfelder\*****Chairman of the Works Council for the Korbach Plant and Chairman of the European Works Council**

- > Continental Reifen Deutschland GmbH, Hanover\*\*

**Stefan Scholz\*****Head of Finance & Treasury**

- > Phoenix Pensionskasse von 1925, Hamburg
- > Pensionskasse für Angestellte der Continental Aktiengesellschaft VVaG, Hanover

**Elke Volkmann\*****Second Authorized Representative of IG Metall Nordhessen, Administrative Office for North Hesse, Kassel**

- > Krauss-Maffei Wegmann Verwaltungs GmbH, Munich

**Members of the Supervisory Board Committees:****1. Chairman's Committee**

- > Prof. Dr.-Ing. Wolfgang Reitzle (Chairman)
- > Christiane Benner
- > Georg F. W. Schaeffler
- > Jörg Schönfelder

**2. Audit Committee**

- > Prof. Dr. Rolf Nonnenmacher (Chairman)
- > Francesco Grioli
- > Michael Iglhaut
- > Dirk Nordmann
- > Klaus Rosenfeld
- > Georg F. W. Schaeffler

**3. Nomination Committee**

- > Prof. Dr.-Ing. Wolfgang Reitzle (Chairman)
- > Isabel Corinna Knauf
- > Prof. Dr. Rolf Nonnenmacher
- > Georg F. W. Schaeffler

**4. Mediation Committee required under Section 27 (3) of the German Co-determination Act (*Mitbestimmungsgesetz*)**

- > Prof. Dr.-Ing. Wolfgang Reitzle (Chairman)
- > Christiane Benner
- > Georg F. W. Schaeffler
- > Jörg Schönfelder

**5. Committee for Related Party Transactions**

- > Prof. Dr.-Ing. Wolfgang Reitzle (Chairman)
- > Prof. Dr. Rolf Nonnenmacher

**6. Special Emissions Committee**

- > Prof. Dr.-Ing. Wolfgang Reitzle (Chairman)
- > Georg F.W. Schaeffler
- > Dirk Nordmann

**7. Special ContiTech Committee**

- > Prof. Dr.-Ing. Wolfgang Reitzle (Chairman)
- > Prof. Dr. Rolf Nonnenmacher
- > Dirk Nordmann

\* Employee representative.

\*\* Companies pursuant to Section 100 (2) of the German Stock Corporation Act (*Aktiengesetz – AktG*).

# Ten-Year Review – Continental Group

		2022	2021 <sup>1</sup>	2020 <sup>1</sup>	2019 <sup>2</sup>	2018 <sup>3</sup>	2017	2016	2015	2014	2013
<b>Statement of financial position</b>											
Non-current assets <sup>4</sup>	€ millions	18,788.7	19,585.3	23,117.9	24,724.5	23,658.7	22,038.4	21,321.0	19,666.6	16,923.3	15,569.5
Current assets	€ millions	19,138.0	16,054.8	16,520.1	17,843.7	16,786.7	15,402.1	14,853.9	13,169.1	13,317.8	11,251.3
Total assets <sup>4</sup>	€ millions	37,926.7	35,640.1	39,638.0	42,568.2	40,445.4	37,440.5	36,174.9	32,835.7	30,241.1	26,820.8
Shareholders' equity (excl. non-controlling interests) <sup>4</sup>	€ millions	13,259.2	12,216.0	12,262.4	15,395.3	17,850.4	15,828.4	14,270.0	12,786.3	10,672.1	9,011.2
Non-controlling interests	€ millions	475.8	452.5	376.7	480.4	482.9	461.9	464.8	427.6	352.5	311.0
Total equity (incl. non-controlling interests) <sup>4</sup>	€ millions	13,735.0	12,668.5	12,639.1	15,875.7	18,333.3	16,290.3	14,734.8	13,213.9	11,024.6	9,322.2
Equity ratio <sup>4,5</sup>	%	36.2	35.5	31.9	37.3	45.3	43.5	40.7	40.2	36.5	34.8
Capital expenditure <sup>6,7</sup>	€ millions	2,426.4	1,947.4	1,779.7	3,308.6	3,124.4	2,854.4	2,593.0	2,178.8	2,045.4	1,981.1
Free cash flow	€ millions	90.6	1,372.4	878.7	761.7	1,351.0	1,752.8	1,771.3	1,443.6	2,014.9	1,818.3
Net indebtedness	€ millions	4,499.4	3,765.5	4,139.1	4,071.7	1,661.3	2,047.6	2,797.8	3,541.9	2,823.5	4,289.3
Gearing ratio <sup>4</sup>	%	32.8	29.7	32.7	25.6	9.1	12.6	19.0	26.8	25.6	46.0
<b>Income statement</b>											
Sales <sup>6</sup>	€ millions	39,408.9	33,765.2	31,864.4	44,478.4	44,404.4	44,009.5	40,549.5	39,232.0	34,505.7	33,331.0
Share of foreign sales <sup>6</sup>	%	82.4	82.6	81.5	81.2	80.1	79.7	79.3	78.6	76.6	76.2
Cost of sales <sup>6,8</sup>	%	78.9	77.1	76.5	76.2	75.0	74.2	73.4	74.1	74.9	76.6
Research and development expenses (net) <sup>6,8</sup>	%	7.3	7.7	8.5	7.6	7.2	7.1	6.9	6.2	6.2	5.6
Selling and logistics expenses <sup>6,8</sup>	%	6.6	7.1	7.1	6.1	5.6	5.5	5.6	5.6	5.3	5.0
Administrative expenses <sup>6,8</sup>	%	2.8	3.0	3.0	2.5	2.6	2.6	2.5	2.4	2.2	2.1
EBITDA <sup>6</sup>	€ millions	3,966.0	4,104.2	2,763.5	4,977.2	6,235.7	6,678.9	6,057.4	6,001.4	5,133.8	5,095.0
EBITDA <sup>6,8</sup>	%	10.1	12.2	8.7	11.2	14.0	15.2	14.9	15.3	14.9	15.3
EBIT <sup>6</sup>	€ millions	754.8	1,845.8	-428.0	-268.3	4,027.7	4,561.5	4,095.8	4,115.6	3,344.8	3,263.7
EBIT <sup>6,8</sup>	%	1.9	5.5	-1.3	-0.6	9.1	10.4	10.1	10.5	9.7	9.8
ROCE <sup>6</sup>	%	3.7	10.0	-2.2	-1.0	17.0	20.6	20.0	20.9	20.0	19.4
Personnel expenses <sup>6</sup>	€ millions	10,172.5	9,436.8	9,807.4	11,750.0	11,125.3	10,687.3	9,695.7	9,164.6	7,757.2	7,124.5
Depreciation and amortization <sup>6,9</sup>	€ millions	3,211.2	2,258.4	3,191.5	5,245.5	2,208.0	2,117.4	1,961.6	1,885.8	1,789.0	1,831.3
Net income attributable to the shareholders of the parent <sup>4</sup>	€ millions	66.6	1,435.2	-961.9	-1,225.0	2,897.3	2,984.6	2,802.5	2,727.4	2,375.3	1,923.1
<b>Dividend and earnings per share</b>											
Dividend for the fiscal year	€ millions	300.0 <sup>10</sup>	440.0	—	600.0	950.0	900.0	850.0	750.0	650.0	500.0
Number of shares as at December 31	millions	200.0	200.0	200.0	200.0	200.0	200.0	200.0	200.0	200.0	200.0
Dividend per share	€	1.50 <sup>10</sup>	2.20	—	3.00	4.75	4.50	4.25	3.75	3.25	2.50
Net income (per share) attributable to the shareholders of the parent <sup>4</sup>	€	0.33	7.18	-4.81	-6.13	14.49	14.92	14.01	13.64	11.88	9.62
<b>Employees</b>											
Annual average <sup>6</sup>	thousands	195.2	193.5	195.9	244.1	242.8	230.7	216.0	204.7	186.0	175.4

<sup>1</sup> The spin-off of Vitesco Technologies on September 15, 2021, resulted in the application of IFRS 5, Non-current Assets Held for Sale and Discontinued Operations.

<sup>2</sup> IFRS 16, Leases, has been applied since 2019.

<sup>3</sup> IFRS 9, Financial Instruments, and IFRS 15, Revenue from Contracts with Customers, have been applied since 2018.

<sup>4</sup> In the year under review, the Continental Group changed the methodology used for the recognition of uncertain tax positions. The comparative period has been adjusted accordingly. For more information, see Note 2 (General Information and Accounting Principles) of the notes to the consolidated financial statements.

<sup>5</sup> Including non-controlling interests.

<sup>6</sup> The figure for 2020 has been adjusted in accordance with IFRS 5, Non-current Assets Held for Sale and Discontinued Operations, and encompasses continuing operations.

<sup>7</sup> Capital expenditure on property, plant and equipment, and software.

<sup>8</sup> As a percentage of sales.

<sup>9</sup> Excluding impairment on financial investments.

<sup>10</sup> Subject to the approval of the Annual Shareholders' Meeting on April 27, 2023.

# Financial Calendar

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## 2023

Annual Press Conference	March 8
Analyst and Investor Conference Call	March 8
Annual Shareholders' Meeting <sup>1</sup>	April 27
Quarterly Statement as at March 31, 2023	May 10
Half-Year Financial Report as at June 30, 2023	August 9
Quarterly Statement as at September 30, 2023	November 8

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## 2024

Annual Press Conference	March
Analyst and Investor Conference Call	March
Annual Shareholders' Meeting <sup>1</sup>	April 26
Quarterly Statement as at March 31, 2024	May
Half-Year Financial Report as at June 30, 2024	August
Quarterly Statement as at September 30, 2024	November

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<sup>1</sup> Updated since originally published on March 22, 2023.

## Publication Details

The annual report, the annual financial statements, the half-year financial report and the quarterly statements are available online at: [www.continental-ir.com](https://www.continental-ir.com)

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